



# Anylam R&D Day

**New York City**  
**December 6<sup>th</sup>, 2018**

# Agenda

Time	Topic
8:00 am – 8:20 am	Introduction and Strategic Overview
8:20 am – 8:35 am	New Frontiers for RNAi Therapeutics
8:35 am – 9:20 am	ATTR Amyloidosis and TTR Program
9:20 am – 10:00 am	Acute Hepatic Porphyria & Givosiran
10:00 am – 10:30 am	Q&A Session 1
10:30 am – 10:45 am	Break
10:45 am – 11:35 am	Primary Hyperoxaluria Type 1 and Lumasiran
11:35 am – 11:55 am	RNAi Therapeutics Platform Innovation
11:55 am – 12:25 pm	Next Wave Programs
12:25 pm – 12:40 pm	Q&A Session 2
12:40 pm – 1:00 pm	Commercialization Strategy & Closing Statements

# Anylam Forward Looking Statements & Non-GAAP Financial Measures

This presentation contains forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. There are a number of important factors that could cause actual results to differ materially from the results anticipated by these forward-looking statements. These important factors include our ability to discover and develop novel drug candidates and delivery approaches and successfully demonstrate the efficacy and safety of our product candidates; pre-clinical and clinical results for our product candidates; actions or advice of regulatory agencies; delays, interruptions or failures in the manufacture and supply of our product candidates; our ability to obtain, maintain and protect intellectual property, enforce our intellectual property rights and defend our patent portfolio; our ability to obtain and maintain regulatory approval, pricing and reimbursement for products; our progress in establishing a commercial and ex-United States infrastructure; successfully launching, marketing and selling its approved products globally, its ability to successfully expand the indication for ONPATTRO in the future; competition from others using similar technology and developing products for similar uses; our ability to manage our growth and operating expenses, obtain additional funding to support our business activities and establish and maintain business alliances; the outcome of litigation; and the risk of government investigations; as well as those risks more fully discussed in our most recent report on Form 10-Q under the caption “Risk Factors.” If one or more of these factors materialize, or if any underlying assumptions prove incorrect, our actual results, performance or achievements may vary materially from any future results, performance or achievements expressed or implied by these forward-looking statements. All forward-looking statements speak only as of the date of this presentation and, except as required by law, we undertake no obligation to update such statements.

This presentation contains non-GAAP financial measures, including expenses adjusted to exclude certain non-cash expenses and non-recurring gains outside the ordinary course of the Company’s business. These measures are not in accordance with, or an alternative to, GAAP, and may be different from non-GAAP financial measures used by other companies. The items included in GAAP presentations but excluded for purposes of determining non-GAAP financial measures for the periods presented herein are stock-based compensation expense and the gain on litigation settlement. The Company has excluded the impact of stock-based compensation expense, which may fluctuate from period to period based on factors including the variability associated with performance-based grants for stock options and restricted stock units and changes in the Company’s stock price, which impacts the fair value of these awards. The Company has excluded the impact of the gain on litigation settlement because the Company believes this item is a one-time event occurring outside the ordinary course of the Company’s business.



# Introduction & Strategic Overview

John Maraganore, Ph.D.  
Chief Executive Officer

# RNAi Therapeutics: New Class of Innovative Medicines

Clinically Proven Approach with Transformational Potential

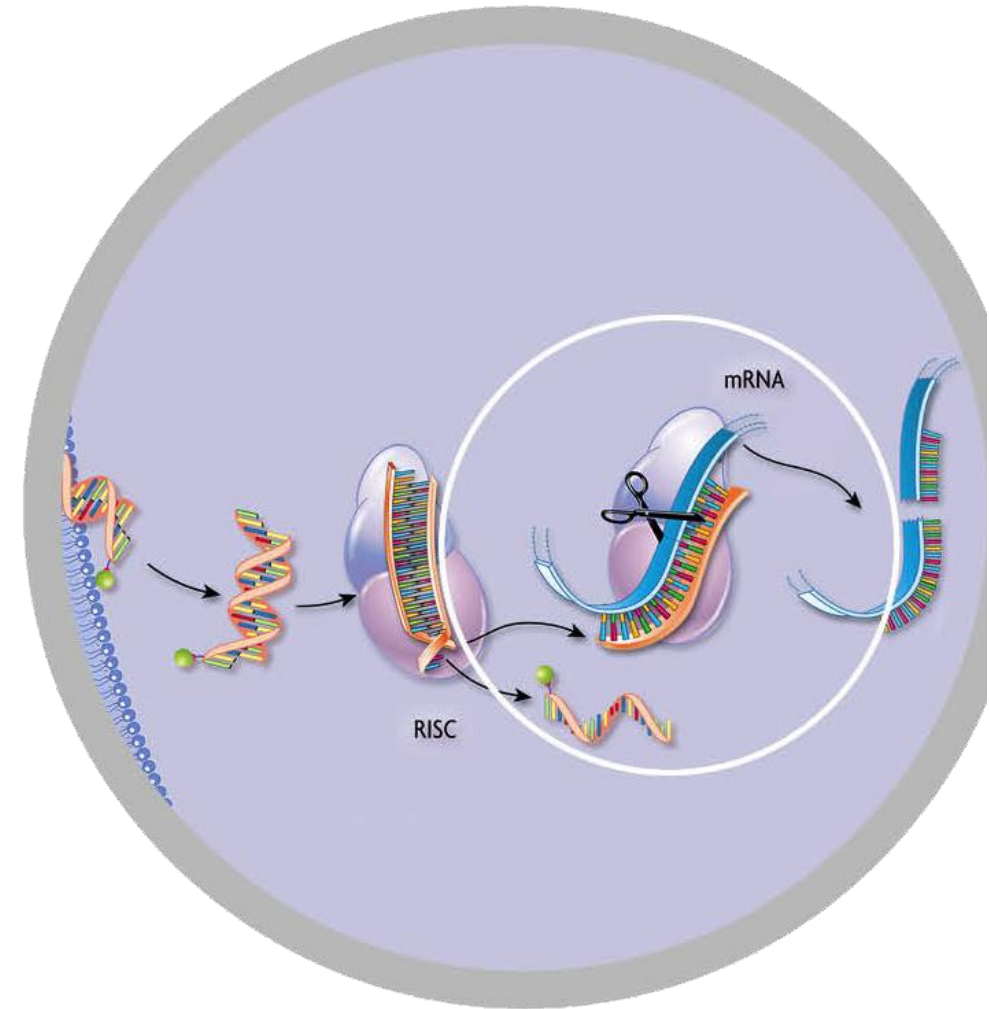
Nobel Prize-winning science

Silence any gene in genome

Potent and durable mechanism of action

Product engine for sustainable pipeline












Now commercial



# Anylam Clinical Development Pipeline

Focused in 4 Strategic Therapeutic Areas (STArS):

- Genetic Medicines
- Cardio-Metabolic Diseases
- Hepatic Infectious Diseases
- CNS Diseases

		HUMAN POC <sup>1</sup>	BREAKTHROUGH DESIGNATION	EARLY STAGE <small>(IND or CTA Filed-Phase 2)</small>	LATE STAGE <small>(Phase 2-Phase 4)</small>	REGISTRATION/ COMMERCIAL <sup>3</sup>	COMMERCIAL RIGHTS
	<i>hATTR Amyloidosis<sup>2</sup></i>					<span style="color: blue;">●</span>	Global
<b>Givosiran</b>	<i>Acute Hepatic Porphyria</i>				<span style="color: blue;">●</span>		Global
<b>Fitusiran</b>	<i>Hemophilia and Rare Bleeding Disorders</i>				<span style="color: blue;">●</span>		15-30% royalties
<b>Inclisiran</b>	<i>Hypercholesterolemia</i>				<span style="color: magenta;">●</span>		Milestones & up to 20% royalties
<b>Lumasiran</b>	<i>Primary Hyperoxaluria Type 1</i>				<span style="color: blue;">●</span>		Global
<b>Vutrisiran</b>	<i>ATTR Amyloidosis</i>				<span style="color: blue;">●</span>		Global
<b>Cemdisiran</b>	<i>Complement-Mediated Diseases</i>			<span style="color: blue;">●</span>			Global
<b>ALN-AAT02</b>	<i>Alpha-1 Liver Disease</i>			<span style="color: blue;">●</span>			Subject to partner option rights
<b>ALN-HBV02 (VIR-2218)</b>	<i>Hepatitis B Virus Infection</i>			<span style="color: darkpurple;">●</span>			50-50 option rights post-Phase 2

<sup>1</sup> POC, proof of concept – defined as having demonstrated target gene knockdown and/or additional evidence of activity in clinical studies

<sup>2</sup> Approved in the U.S. for the polyneuropathy of hATTR amyloidosis in adults, and in the EU for the treatment of hATTR amyloidosis in adults with stage 1 or stage 2 polyneuropathy


<sup>3</sup> Includes marketing application submissions

As of December 2018

# Anylam Clinical Development Pipeline

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- 3 STArS with Clinical Programs
- 1 Marketed Product
- 8 Clinical Programs
- 5 Late Stage Programs
- 3 Breakthrough Designations
- Substantial Global Rights

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As of December 2018

# The first RNAi therapeutic is **NOW APPROVED**



onpattro<sup>™</sup>  
(patisiran) lipid complex  
injection

onpattro<sup>™</sup>  
2 mg/mL concentrate for solution  
for infusion patisiran



# Two Horizons for Alnylam

## Next 2-3 Years

- Creating a Global Commercial Company

## Next 3-5 Years

- Building a Top-Tier Biotech


# Anylam 2019 Goals

\*Early is Q1-Q2, Mid is Q2-Q3, and Late is Q3-Q4

		2019*		
		Early	Mid	Late
 (ATTR Amyloidosis)	Commercial Execution	●	●	●
	Japan Launch			●
	Additional Country Launches	●	●	●
	Cardiomyopathy Label Expansion Plans	●		
<b>VUTRISIRAN</b> (ATTR Amyloidosis)	HELIOS-A Polyneuropathy Phase 3 Enrollment	●	●	●
	Start HELIOS-B Cardiomyopathy Phase 3			●
<b>GIVOSIRAN</b> (Acute Hepatic Porphyria)	ENVISION Phase 3 Topline Results	●		
	File NDA		●	
	File MAA		●	
<b>LUMASIRAN</b> (Primary Hyperoxaluria Type 1)	Complete ILLUMINATE-A Phase 3 Enrollment		●	
	ILLUMINATE-A Phase 3 Topline Results			●
	Start ILLUMINATE-B & C Phase 3 Studies		●	
<b>ADDITIONAL CLINICAL PROGRAMS</b>	Continue to advance early/mid-stage pipeline; File new INDs; Present clinical data	●	●	●
<b>PARTNERED PROGRAMS</b>				
<b>INCLISIRAN</b> (Hypercholesterolemia)	ORION-9, 10, & 11 Phase 3 Topline Results		●	●
	File NDA			●
<b>FITUSIRAN</b> (Hemophilia and RBD)	Support Sanofi on ATLAS Phase 3	●	●	●


# Anylam 2019 Goals

\*Early is Q1-Q2, Mid is Q2-Q3, and Late is Q3-Q4

		2019*		
		Early	Mid	Late
	Commercial Execution	●	●	●
	Japan Launch			●
	Additional Country Launches	●	●	●
(AT)				
VI				●
(AT)				●
G				
(Acute)				
LI				●
(Primary H)				
<b>ADDITIONAL CLINICAL PROGRAMS</b>				
Continue to advance early/mid-stage pipeline; File new INDs; Present clinical data		●	●	●
<b>PARTNERED PROGRAMS</b>				
<b>INCLISIRAN</b> (Hypercholesterolemia)	ORION-9, 10, & 11 Phase 3 Topline Results		●	●
	File NDA			●
<b>FITUSIRAN</b> (Hemophilia and RBD)	Support Sanofi on ATLAS Phase 3	●	●	●

- Global ONPATTRO Launch
- 5 Phase 3 Programs Ongoing
- 3 Phase 3 Program Readouts
- 2 NDA Filings

# Goal to Bring Innovation to Patients and Markets Around World

2018	2019-2021			Partnered programs*: 2020-2021	
	Givosiran	Lumasiran	Vutrisiran	Fitusiran	Inclisiran
<p>ONPATTRO is indicated in the U.S. for the treatment of the polyneuropathy of hereditary transthyretin-mediated amyloidosis in adults<sup>^</sup></p>	Acute hepatic porphyria	Primary hyperoxaluria type 1	ATTR amyloidosis	Hemophilia	Hypercholesterolemia



\* Sanofi Genzyme is leading and funding development of fitusiran and will commercialize program, if successful;  
 The Medicines Company is leading and funding development of inclisiran and will commercialize program, if successful  
<sup>^</sup> ONPATTRO is approved in the EU for the treatment of hATTR amyloidosis in adult patients with stage 1 or stage 2 polyneuropathy  
 Anticipated dates of launch based on current development timelines and assuming regulatory approval



2020

- 3** STArS
- 3** Marketed Products
- 10** Clinical Programs
- 4** Late Stage Programs

# Two Horizons for Anylam

## Next 2-3 Years

- Creating a Global Commercial Company

## Next 3-5 Years

- Building a Top-Tier Biotech

# Building a Top-Tier Biotech

Potential for Significant Transformation of Alnylam over Next 5 Years

**2018**

- 1** Approved Products
- 5** Late Stage Programs
- 3** STArS
-  Largely U.S.
- ~1K** Employees
-  CMOs



**2023**





- 5+** Approved Products
- 10+** Late Stage Programs
- 4+** STArS
-  Global
- ~2.5K** Employees
-  Norton + CMOs



***Top 5 independent, global biopharma company*** admired for its dedication to **patients**, corporate **culture**, scientific **innovation**, social **responsibility**, and commercial **excellence** with numerous RNAi products across orphan and large disease areas

# Building a Top-Tier Biotech

Potential for Significant Transformation of Alnylam over Next 5 Years

		Pipeline Density Change <sup>2</sup>	Launched Drugs During Timeframe	Change in Market Cap <sup>3</sup>
	1995 – 2001			
	2000 – 2006 <sup>^</sup>			
	2007 – 2013			
	2010 – 2016			
	1 year prior → 5 years post launch			
	Analogue average <sup>1</sup>	~1.4	~3 <i>~50% partnered</i>	~21.0B
	Alnylam forecasts	~4.6	5+ <i>~30% partnered</i>	TBD

<sup>1</sup> LEK Research

<sup>2</sup> Pipeline density is measure of aggregate likelihood of success of each companies' pipeline, calculated based on phase of asset's lead indication

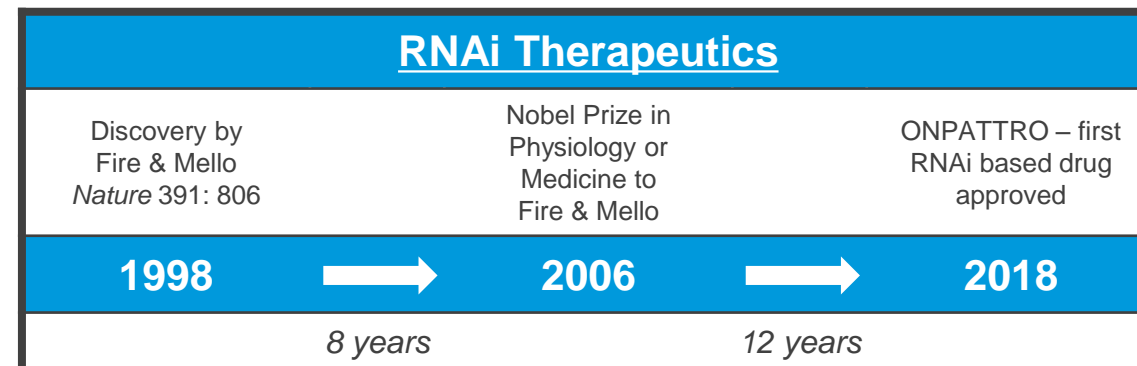
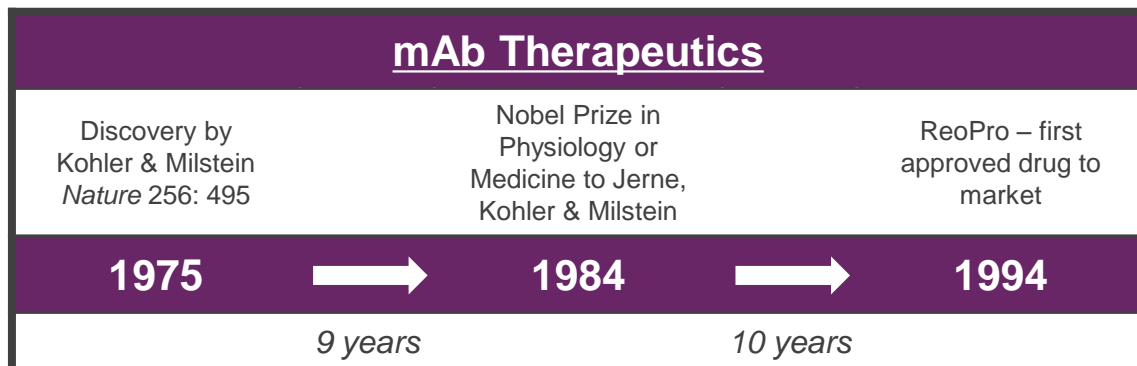
<sup>3</sup> Financials adjusted for yearly inflation to present value in 2018

<sup>^</sup> Gilead analysis excluded Vistide launch in 1996 (CMV retinitis for AIDS patients) given out-licensing deals (Pharmacia & Upjohn)

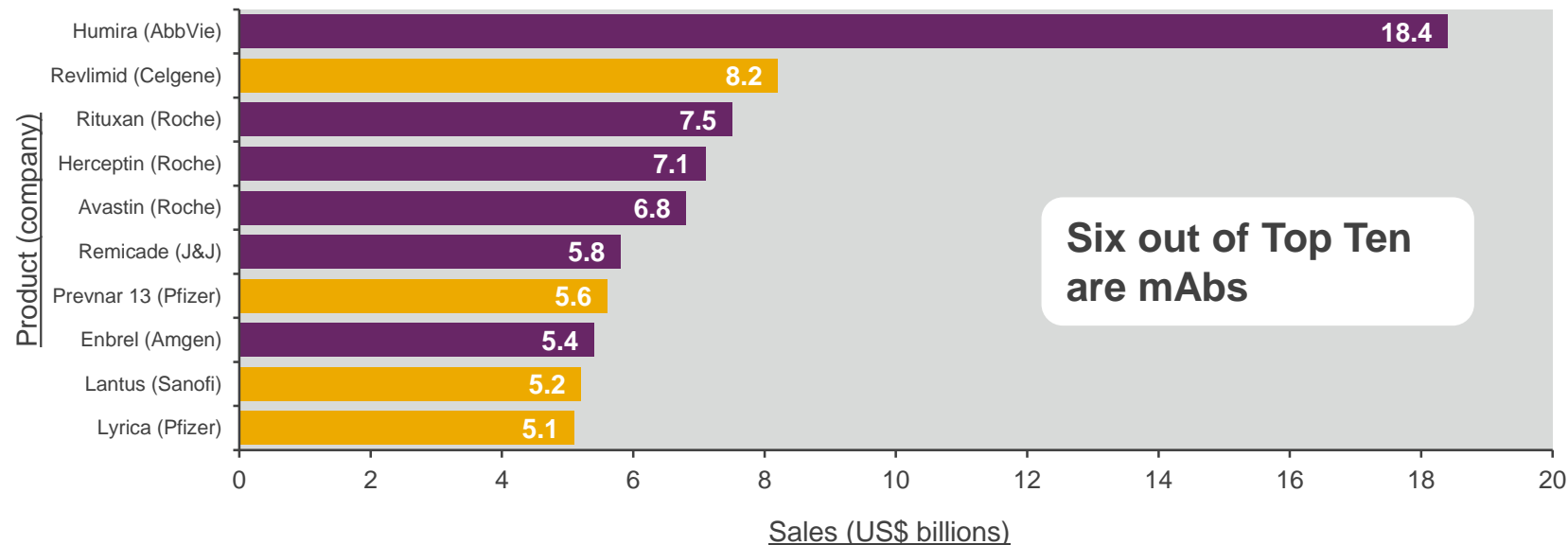


# Building a New Class of Medicines

Significant Opportunity to Pioneer over Next 5 Years



Top drugs in 2017\*





# New Frontiers for RNAi Therapeutics

Akshay Vaishnav, M.D., Ph.D.

President, Research & Development

# RNAi Therapeutics: New Class of Innovative Medicines

Clinically Proven Approach with Transformational Potential

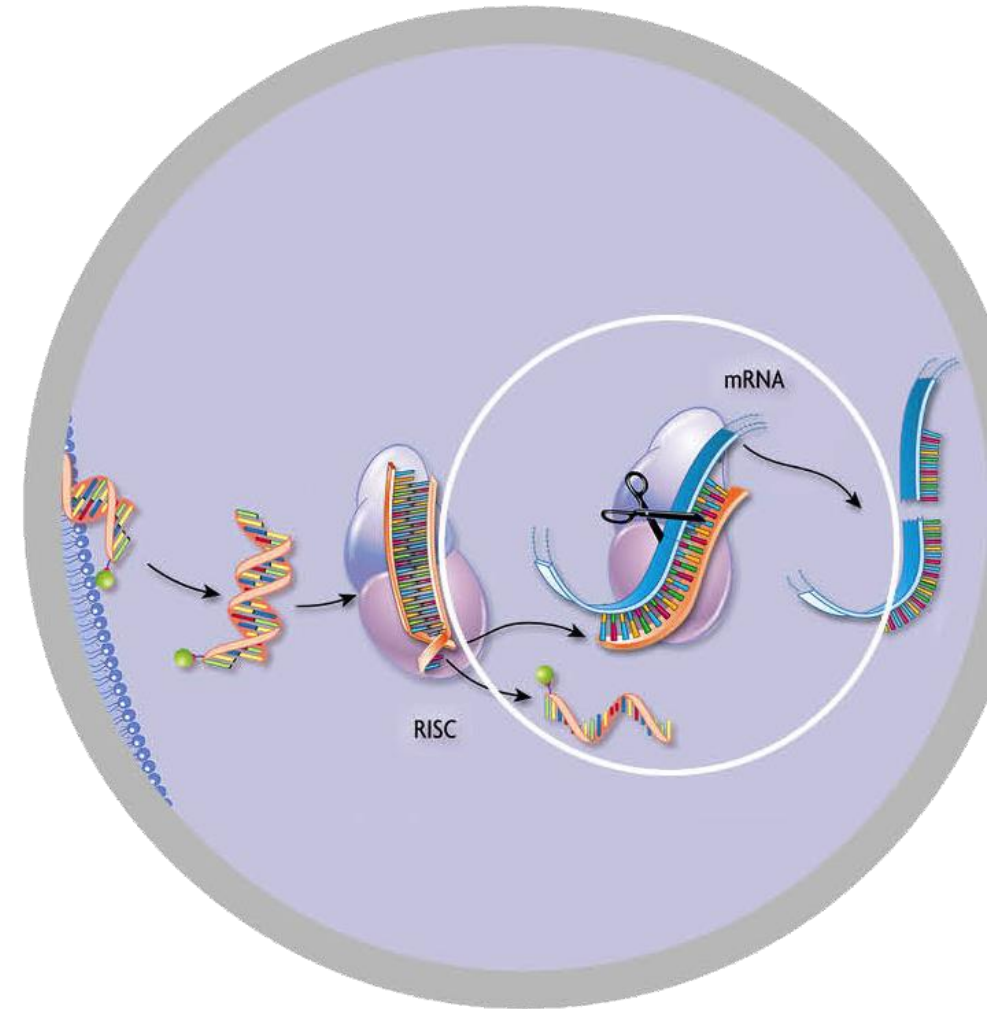
Nobel Prize-winning science

Silence any gene in genome

Potent and durable mechanism of action

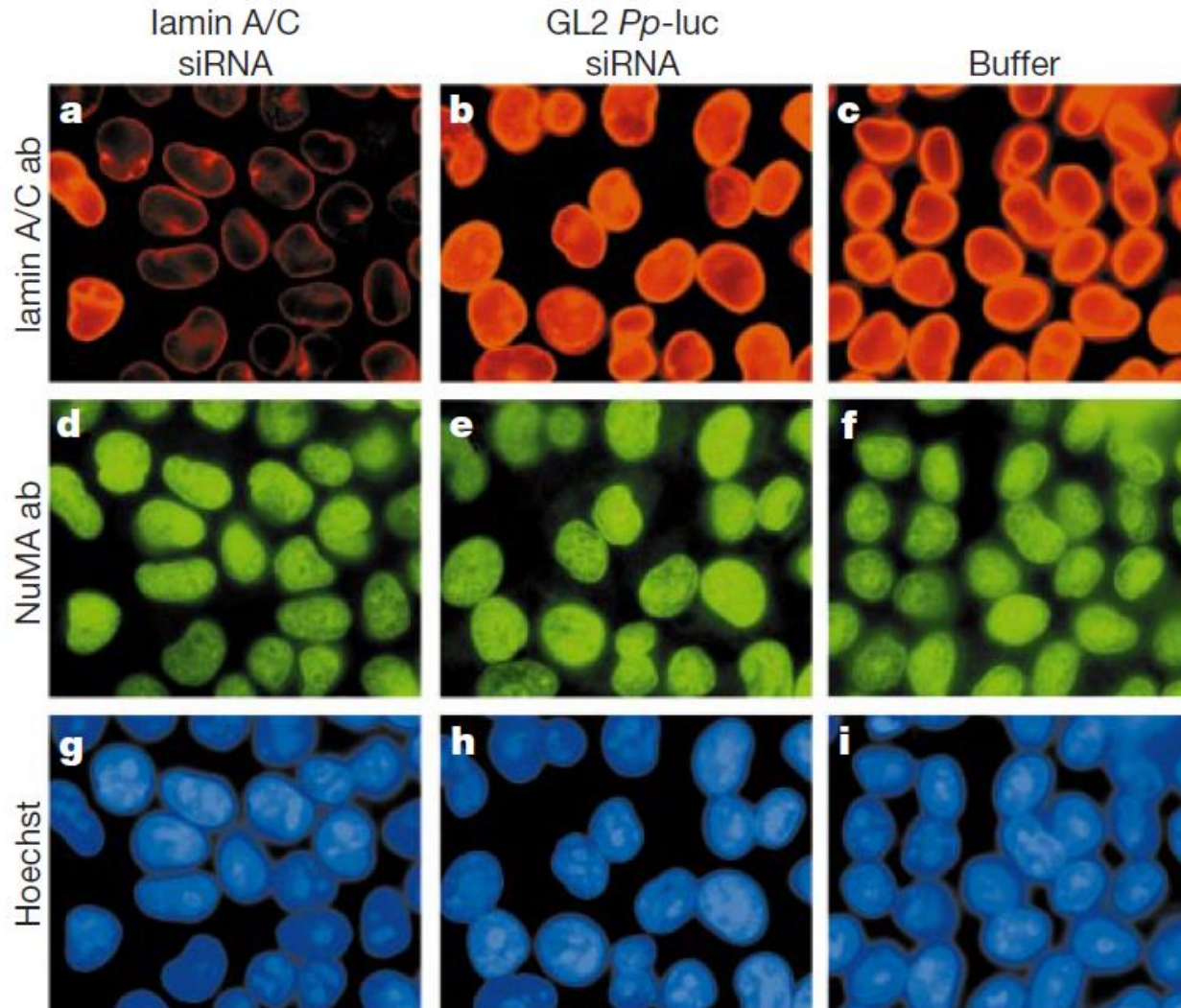
Product engine for sustainable pipeline

Now commercial



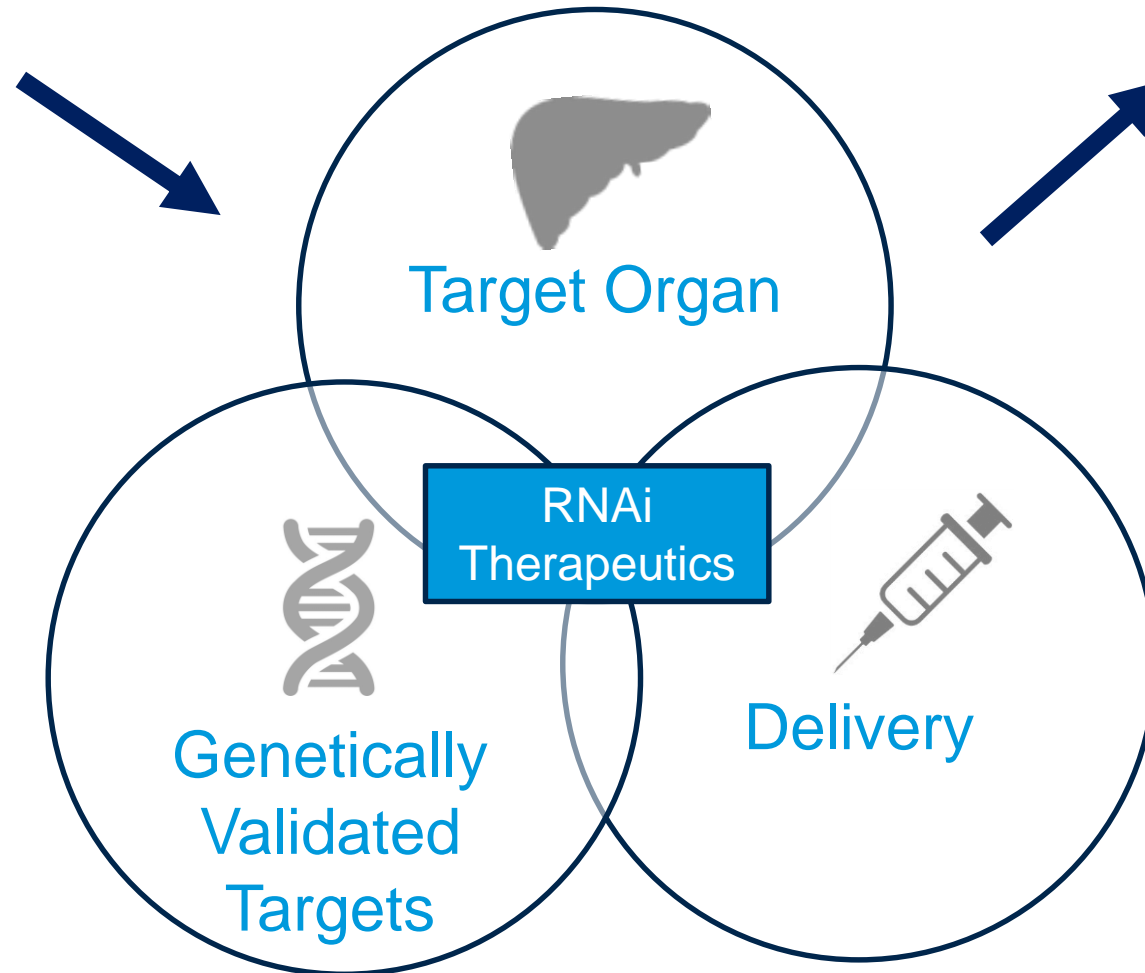
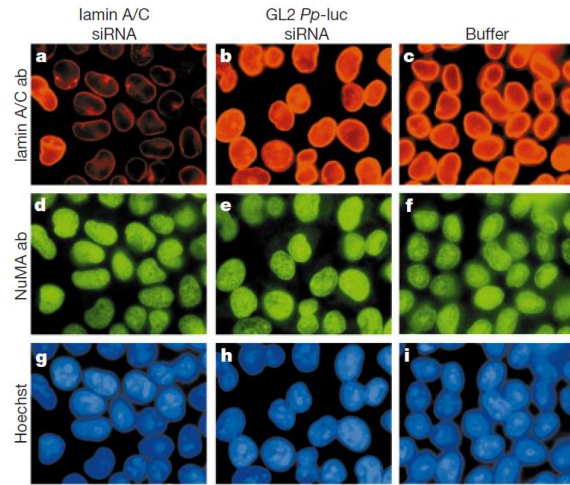
# *In Vitro* Data that Started Alnylam

Elbashir et al., Nature, 2001;411:494-98



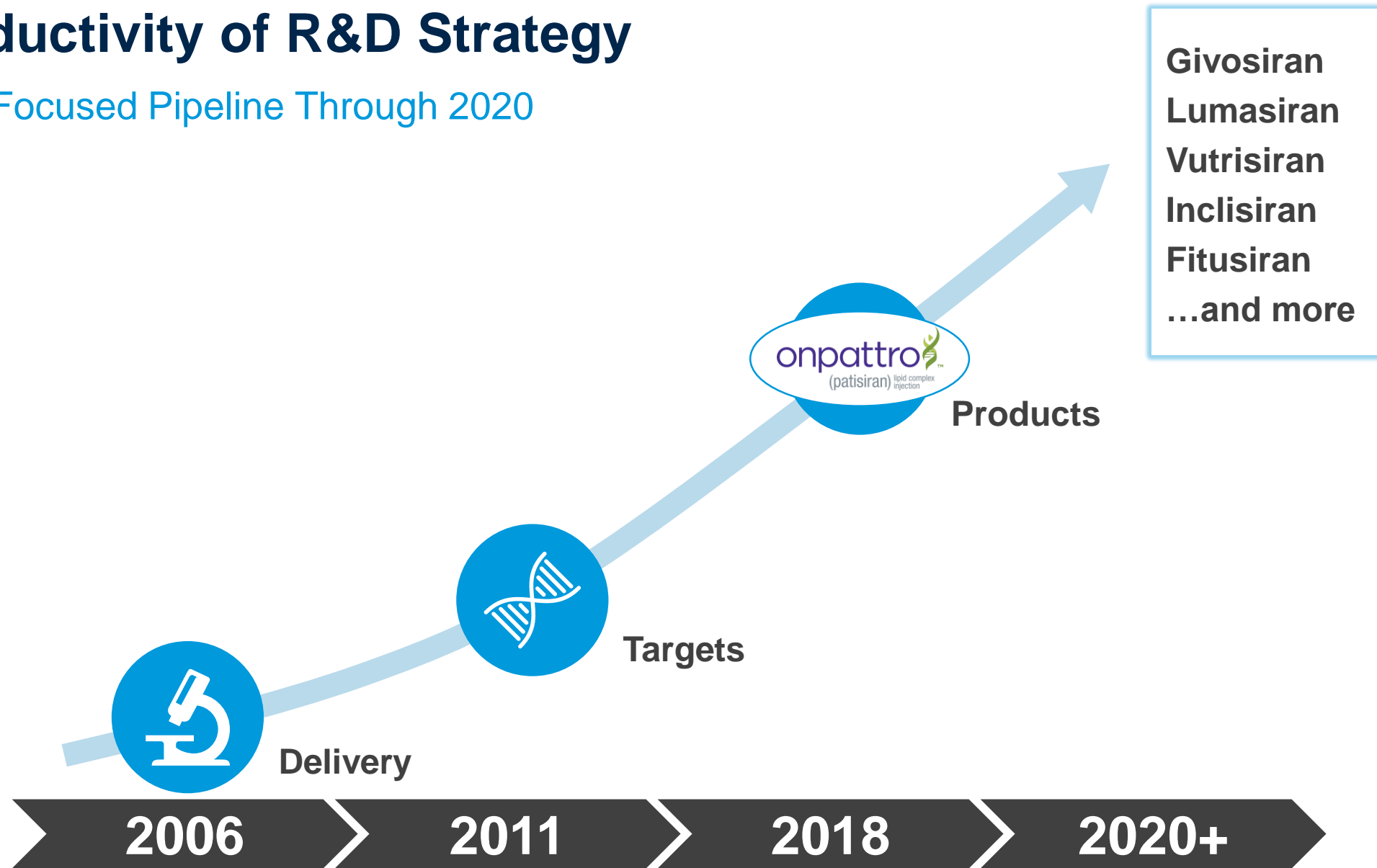
# Focused R&D Strategy

Turning an *InVitro* Observation into a New Class of Medicines



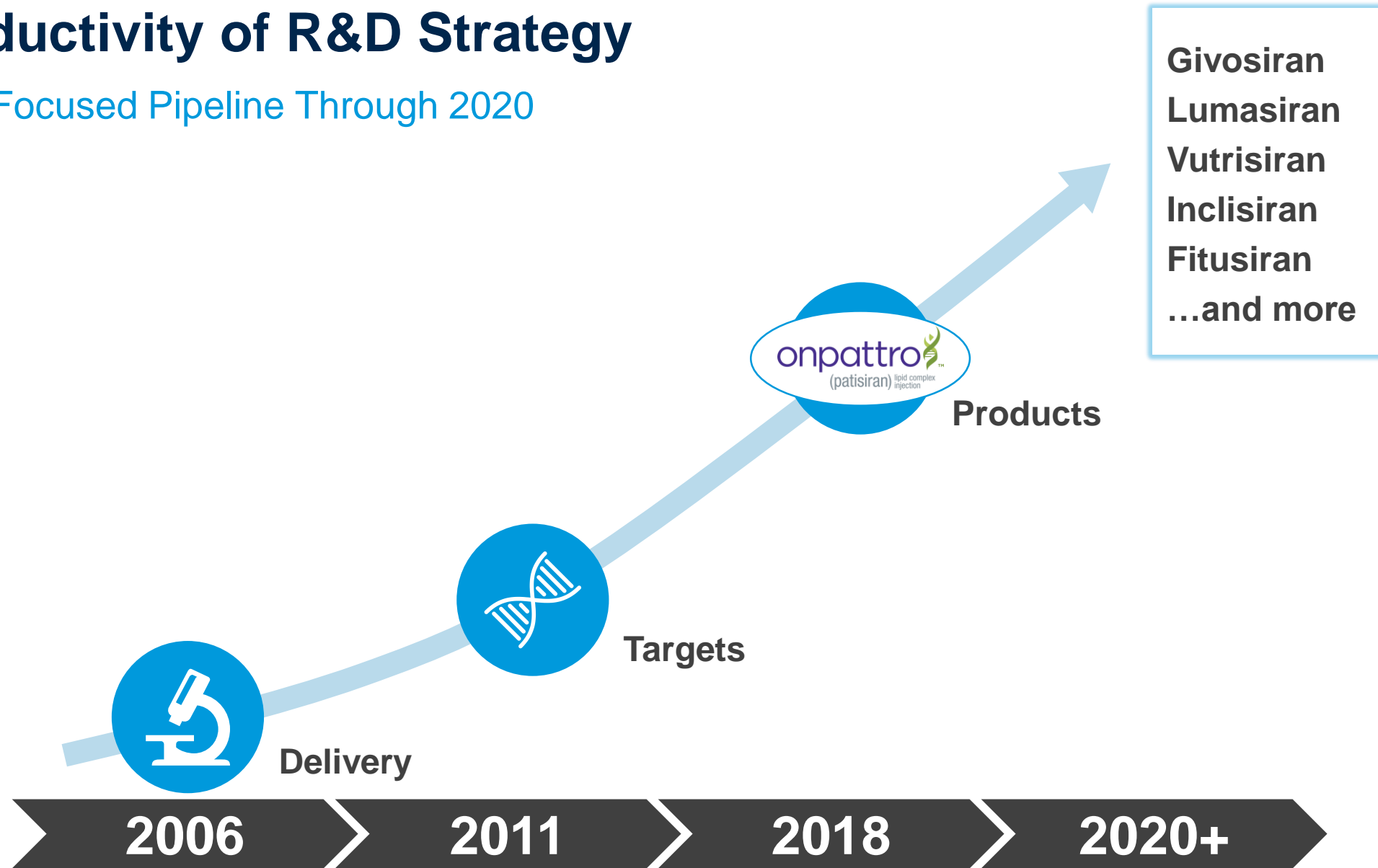
# Productivity of R&D Strategy

Liver-Focused Pipeline Through 2020



# Productivity of R&D Strategy

Liver-Focused Pipeline Through 2020



# Expand Opportunity for Existing Liver Programs

Invest in Product Lifecycles

## Expansion Opportunity

**ONPATTRO**  
Vutrisiran  
*hATTR amyloidosis*  
*polyneuropathy*



**All ATTR Amyloidosis**

**Givosiran**  
*AHP recurrent*  
*attacks*



**Sporadic AHP Attacks and  
Chronic Manifestations**

**Lumasiran**  
*Primary*  
*Hyperoxaluria Type I*



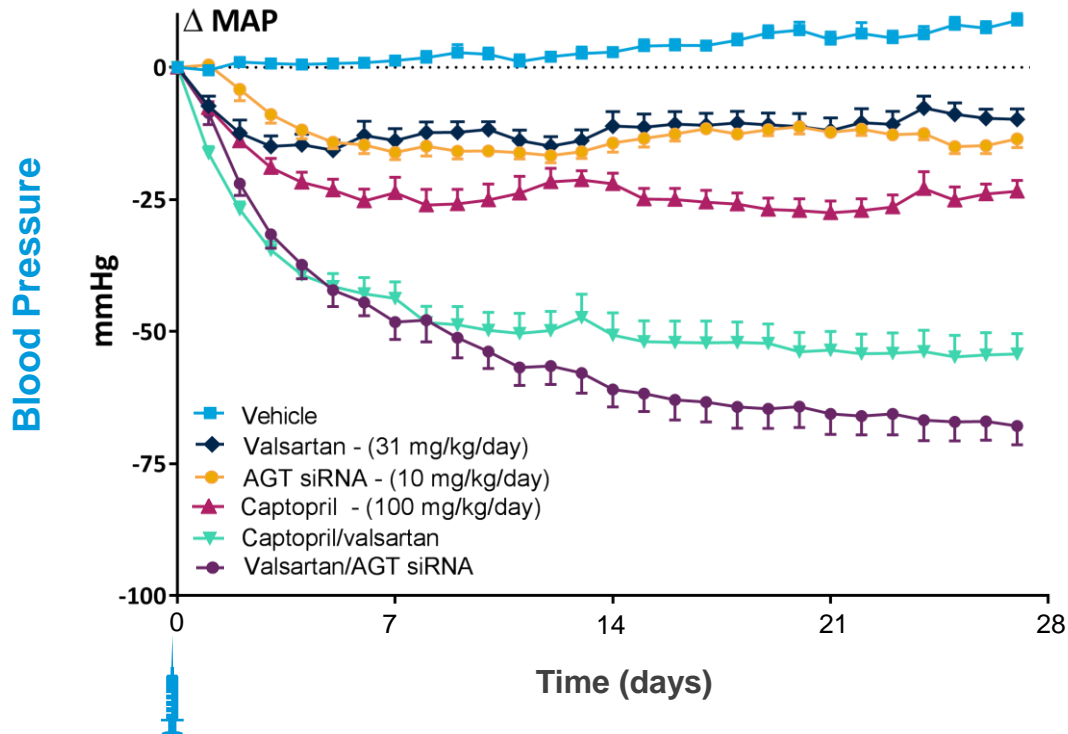
**Idiopathic Stone  
Formation**



# Expanding Liver R&D Strategy

Continue to Harvest Liver R&D Opportunities

E.g., ALN-AGT in Rat Hypertension Model



## Highly Productive Discovery Engine

Next Wave Opportunities:

**ALN-AAT02**

*Alpha-1 Antitrypsin Deficiency Liver Disease*

**ALN-HBV02**

(VIR-2218)

*Chronic HBV Infection*

**ALN-LEC**

*LECT2 Amyloidosis*

**ALN-AGT**

*Hypertension*

**ALN-F12**

*Thromboembolism*

**ALN-HSD**

*Nonalcoholic Steatohepatitis (NASH)*

Many other undisclosed opportunities.....

# Expanding Liver R&D Strategy

Access New Genetically Validated Targets, Recent Examples

The NEW ENGLAND JOURNAL of MEDICINE

ORIGINAL ARTICLE

## Loss-of-Function Mutations in *APOC3* and Risk of Ischemic Vascular Disease

Anders Berg Jørgensen, M.D., Ph.D., Ruth Frikke-Schmidt, M.D., D.M.Sc.,  
Børge G. Nordestgaard, M.D., D.M.Sc., and Anne Tybjærg-Hansen, M.D., D.M.Sc.

The NEW ENGLAND JOURNAL of MEDICINE

ORIGINAL ARTICLE

## Variant *ASGR1* Associated with a Reduced Risk of Coronary Artery Disease

P. Nioi, A. Sigurdsson, G. Thorleifsson, H. Helgason, A.B. Agustsdottir, G.L. Norddahl, A. Helgadottir, A. Magnusdottir, A. Jonasdottir, S. Gretarsdottir, I. Jonsdottir, V. Steinthorsdottir, T. Rafnar, D.W. Swinkels, T.E. Galesloot, N. Grarup, T. Jørgensen, H. Vestergaard, T. Hansen, T. Lauritzen, A. Linneberg, N. Friedrich, N.T. Krarup, M. Fenger, U. Abildgaard, P.R. Hansen, A.M. Galløe, P.S. Braund, C.P. Nelson, A.S. Hall, M.J.A. Williams, A.M. van Rij, G.T. Jones, R.S. Patel, A.I. Levey, S. Hayek, S.H. Shah, M. Reilly, G.I. Eyjolfsson, O. Sigurdardottir, I. Olafsson, L.A. Kiemeny, A.A. Quyyumi, D.J. Rader, W.E. Kraus, N.J. Samani, O. Pedersen, G. Thorgeirsson, G. Masson, H. Holm, D. Gudbjartsson, P. Sulem, U. Thorsteinsdottir, and K. Stefansson

The NEW ENGLAND JOURNAL of MEDICINE

ORIGINAL ARTICLE

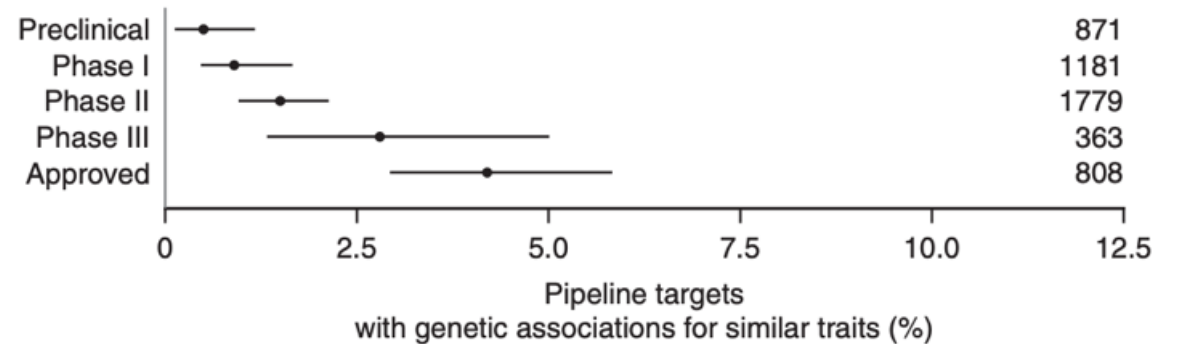
## A Protein-Truncating *HSD17B13* Variant and Protection from Chronic Liver Disease

N.S. Abul-Husn, X. Cheng, A.H. Li, Y. Xin, C. Schurmann, P. Stevis, Y. Liu, J. Kozlitina, S. Stender, G.C. Wood, A.N. Stepanchick, M.D. Still, S. McCarthy, C. O'Dushlaine, J.S. Packer, S. Balasubramanian, N. Gosalia, D. Esopi, S.Y. Kim, S. Mukherjee, A.E. Lopez, E.D. Fuller, J. Penn, X. Chu, J.Z. Luo, U.L. Mirshahi, D.J. Carey, C.D. Still, M.D. Feldman, A. Small, S.M. Damrauer, D.J. Rader, B. Zambrowicz, W. Olson, A.J. Murphy, I.B. Borecki, A.R. Shuldiner, J.G. Reid, J.D. Overton, G.D. Yancopoulos, H.H. Hobbs, J.C. Cohen, O. Gottesman, T.M. Teslovich, A. Baras, T. Mirshahi, J. Gromada, and F.E. Dewey

# Genetically Validated Targets More Likely to Succeed

Medicines are 2x more likely to be approved if target is genetically validated

Progression	$\frac{p(\text{progress} \text{genetics})}{p(\text{progress} \text{no genetics})}$
Phase I to phase II	1.2 (1.1-1.3)
Phase II to phase III	1.5 (1.3-1.7)
Phase III to approval	1.1 (1.0-1.2)
Phase I to phase III	1.8 (1.5-2.1)
Phase I to approval	2.0 (1.6-2.4)



Nelson et al., [Nat Gen.](#) 2015,47:856-60.

## World-leading effort to connect genotype to full medical records for phenome-wide association studies

- Goal to generate 500K exome sequences linked to medical records by end-2019
  - 50K exomes sequenced to date

## Contributions to Liver R&D Strategy

- Access new targets
  - ~800 genes with homozygous or compound heterozygous loss-of-function (human KO) observed in at least 1 individual
- Interrogate database
  - New insights on patients with hATTR mutations
    - Features at disease onset?
    - Predictors of disease penetrance
  - Prevalence of AHP mutations
    - Identify patients
    - Define morbidity in patients with PBGD mutations without AIP diagnosis
  - Identify patients with AGXT mutations without PH1 diagnosis

# UK Biobank Case Study

E.g., V122I Mutation Associated with hATTR Amyloidosis

## Preliminary data from V122I positive individuals in UKBB database

- 384 individuals identified
- Opportunity to understand pre-diagnostic features, spectrum of manifestations and effect of V122I homozygosity

ICD10 code	V122I Count	V122I prevalence	Disease	UKBB count	UKBB prevalence
G560	18	0.04712	Carpal tunnel syndrome	11350	0.02894
G589	1	0.00262	Mononeuropathy, unspecified	99	0.00025
G628	1	0.00262	Other specified polyneuropathies	156	0.00040
G629	5	0.01309	Polyneuropathy, unspecified	311	0.00079
G632	1	0.00262	Diabetic polyneuropathy	3	0.00001
E854	1	0.00262	Organ-limited amyloidosis	39	0.00010
I500	6	0.01571	Congestive heart failure	1023	0.00261
I501	4	0.01047	Left ventricular failure	862	0.00220
I509	2	0.00524	Heart failure, unspecified	372	0.00095

Only 1 diagnosis of amyloidosis amongst the entire cohort  
26/384 V122I carriers show at least one of these symptoms

# RNAi Therapeutics: Extensive Human Safety Experience

## Encouraging Profile to Date

Number of Programs	Number of Clinical Studies	Total Patients or Volunteers Dosed	Greatest Duration of Exposure
>15	>36	>3500	>60 months

### Minimal platform related findings\*

- Low incidence (~3%) of generally mild, asymptomatic, reversible LFT increases >3x ULN
- Injection site reactions (~20%) generally mild, transient and rarely led to discontinuation
  - No events of ulceration, necrosis or tissue damage
- One report of anaphylaxis (<0.05%) in patient with prior history of atopy\*\*
- No evidence of broader platform implications from revusiran program discontinuation in 2016
  - Revusiran employed earlier generation STC platform and 12-280x higher doses

### Favorable emerging profile for ESC-GalNAc platform compared with competing oligo platforms†

- No evidence of thrombocytopenia, renal toxicity, or systemic inflammatory effects

\*Experience as of October 2018 – Data estimated based on available safety data

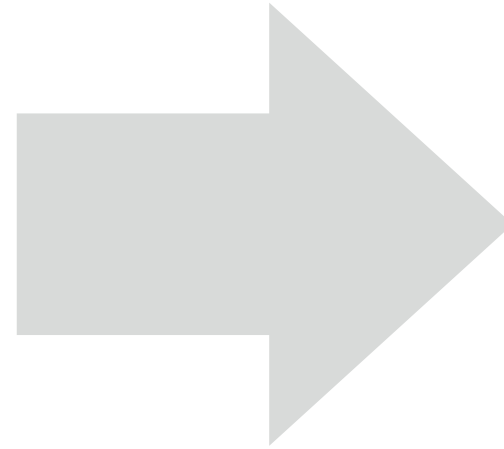
\*\*Givosiran OLE study, reported April 2018

† Not based on direct comparative studies

# Growing Safety Database Supports Expansion to Large Indications



**Genetic Medicines**

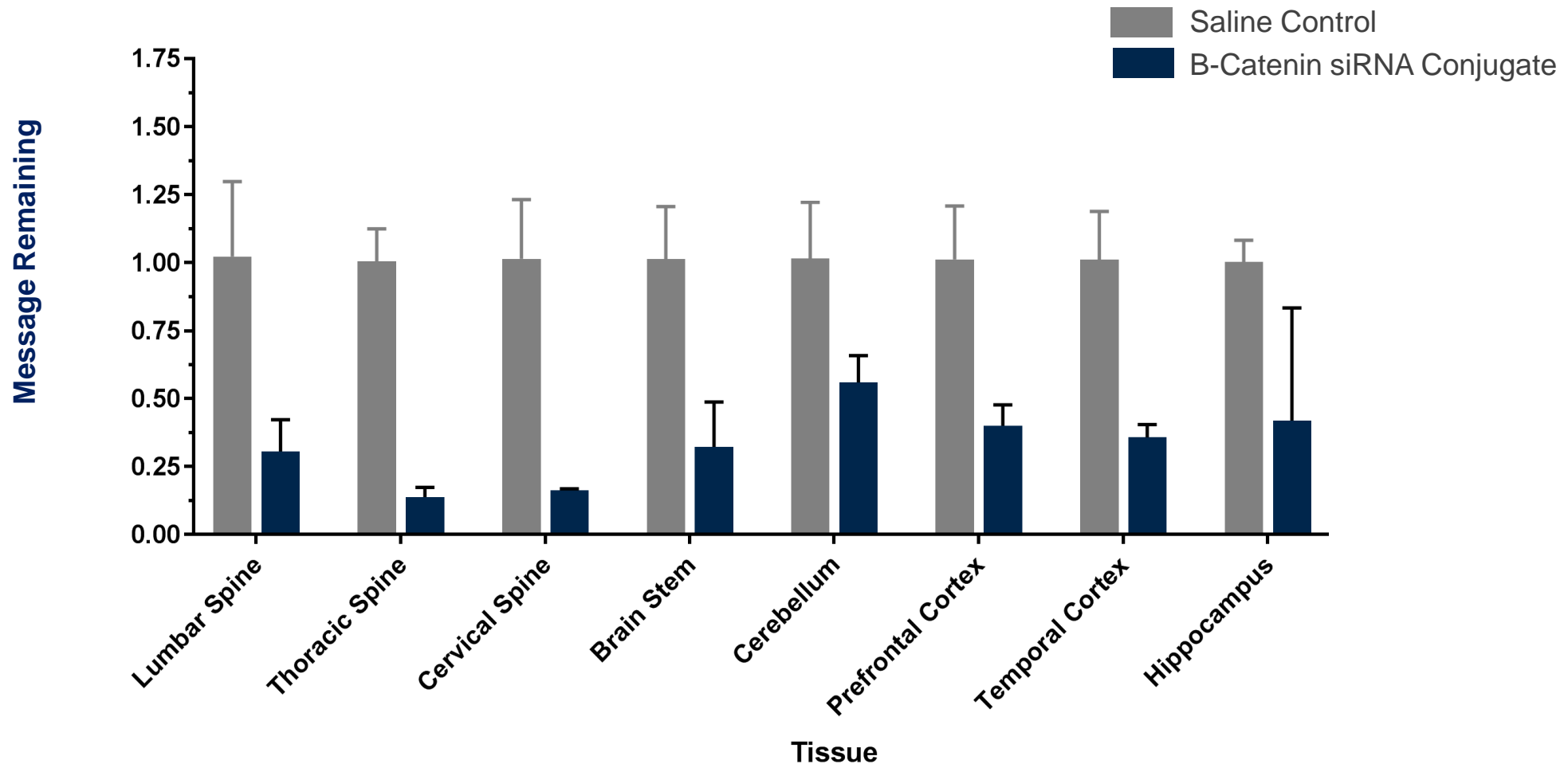


**Hepatic Infectious Diseases,  
CV/Metabolic Disorders**

# Robust, Durable, and Widespread CNS Delivery of RNAi Therapeutics

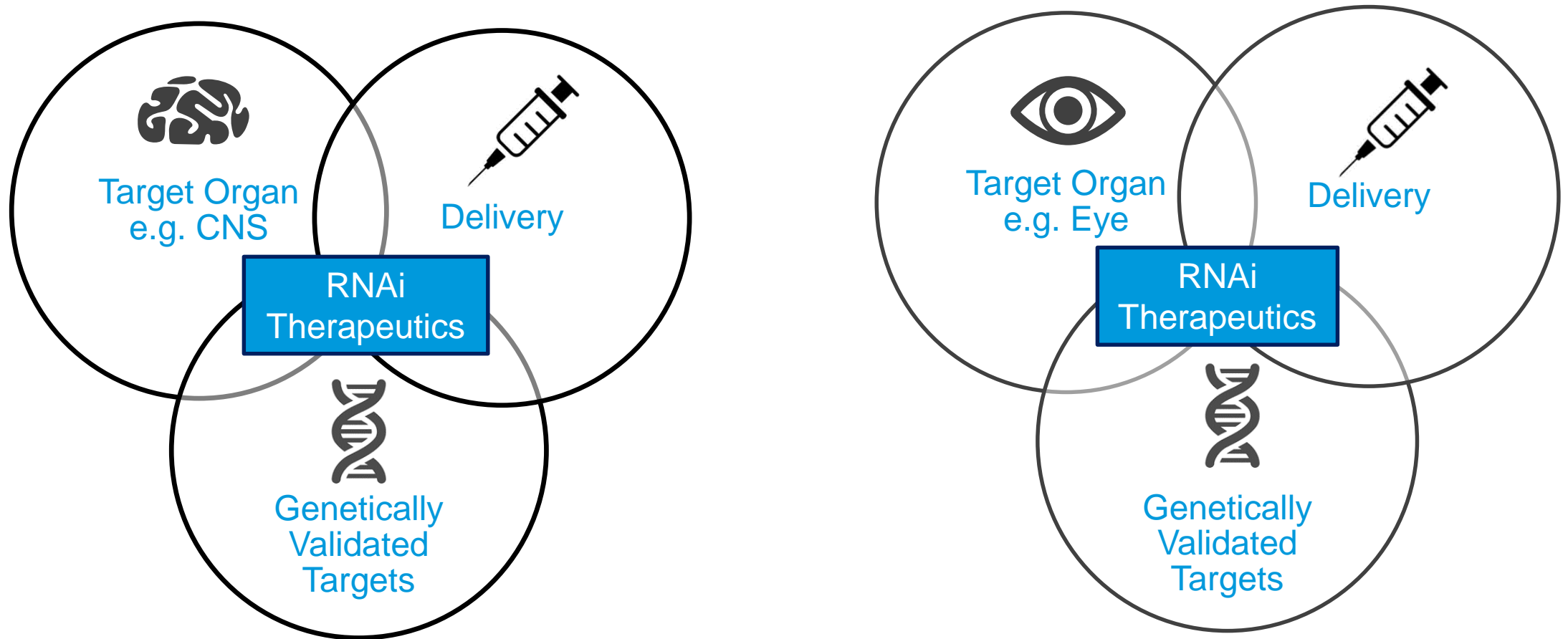
Major Breakthrough Expanding RNAi Therapeutics Opportunity

## Target Knockdown at Day 31



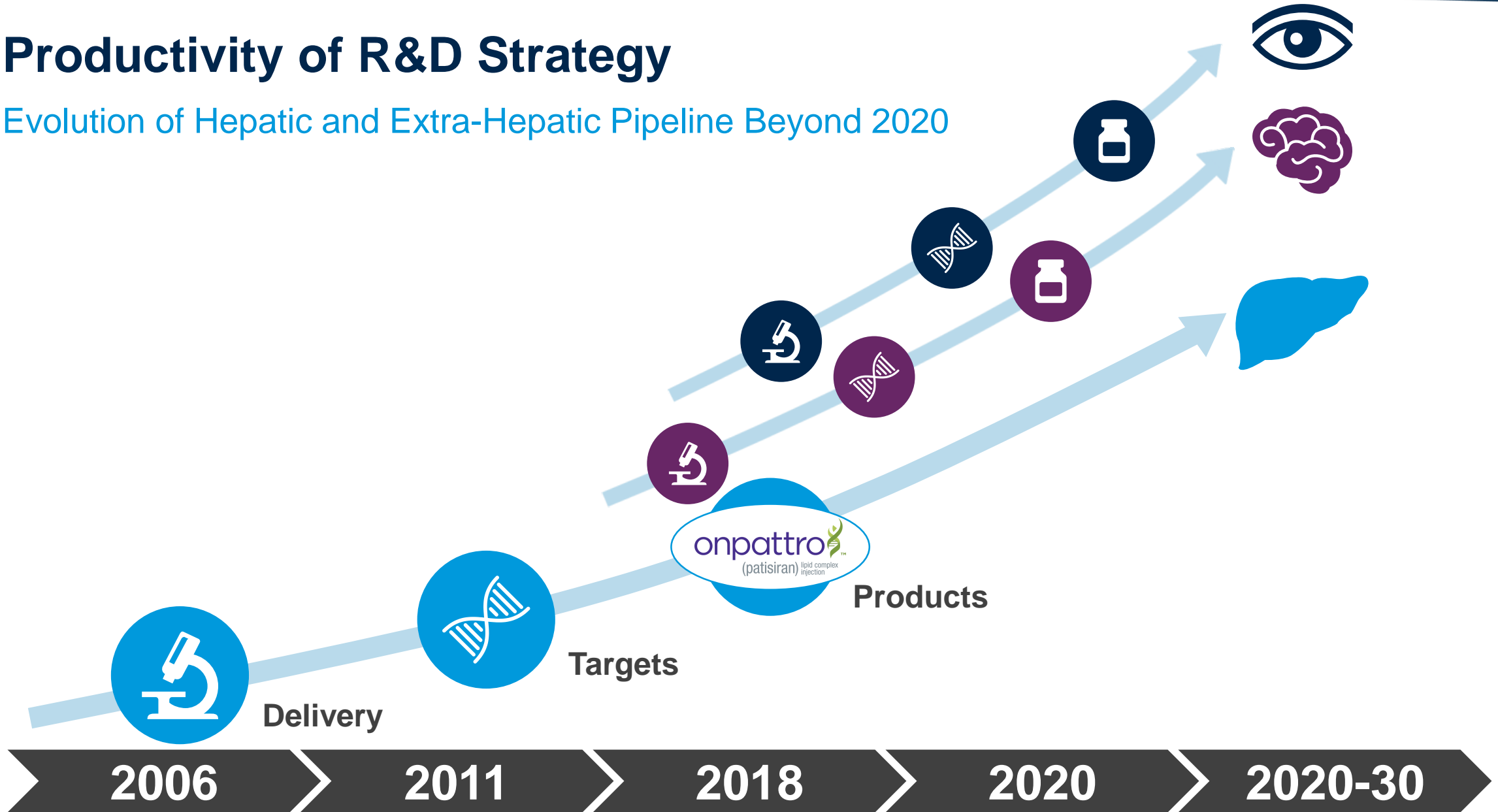


# Use Liver Learnings to Build Pipeline for Other Organs

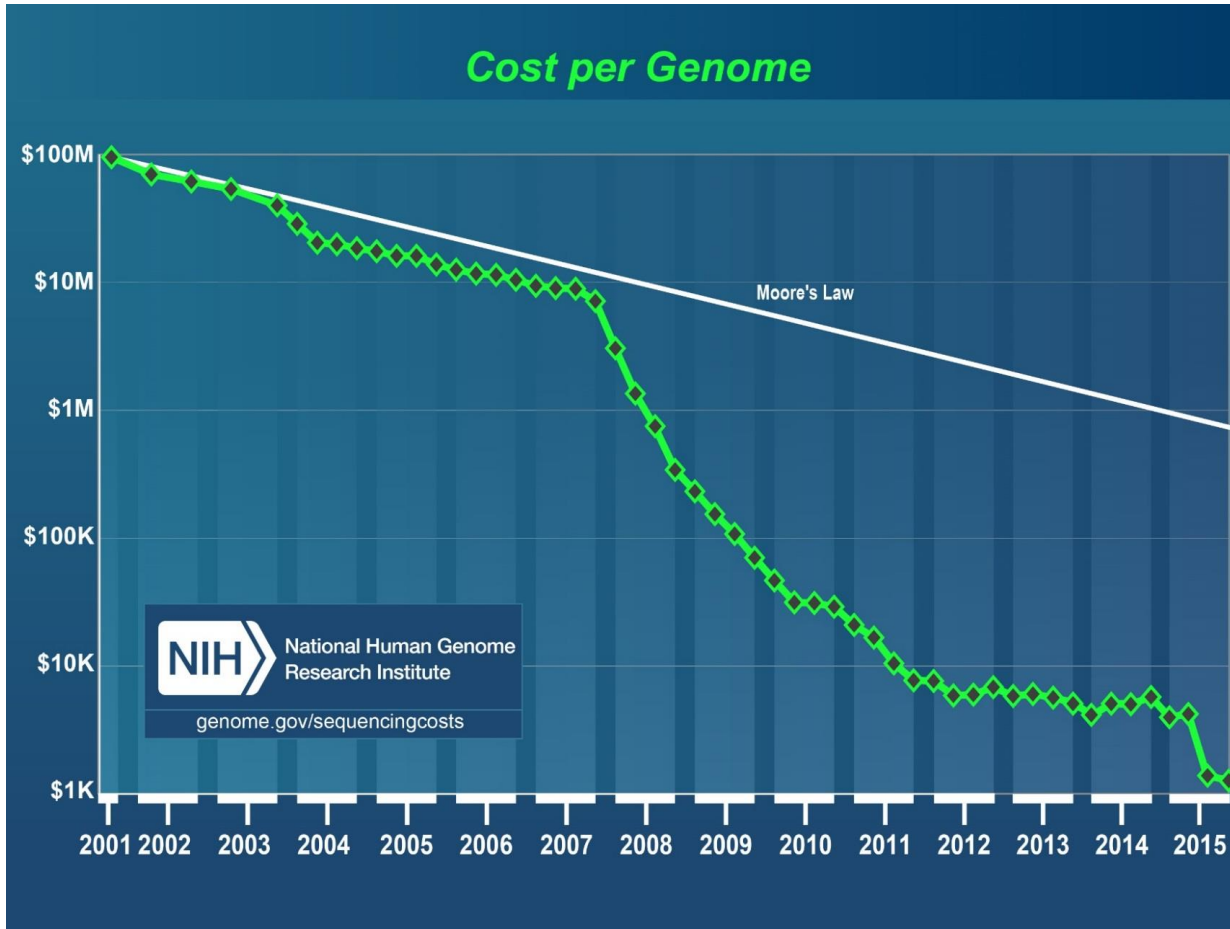


# Productivity of R&D Strategy

Evolution of Hepatic and Extra-Hepatic Pipeline Beyond 2020



# Advances in Genetics Will Drive Future Opportunities



- Cost to generate whole human genome sequence by late in 2015 was ~\$1500
  - Rapidly approaching ~\$100/genome
- Number of pathogenic allelic variants
  - 2006 → 1,822 genes
  - 2017 → 3,275 genes
  - 2027 → >>3,275 genes
- Ability to identify root causes of debilitating genetic diseases creates significant opportunity for RNAi therapeutics



# Transthyretin (TTR) Amyloidosis

Eric Green, VP & General Manager, TTR Program

Pushkal Garg, M.D., Chief Medical Officer

Andy Orth, SVP, Head of U.S. Business

# The first RNAi therapeutic is **NOW APPROVED**



onpattro™  
(patisiran) lipid complex  
injection

onpattro™  
2 mg/mL concentrate for solution  
for infusion patisiran

# Transthyretin (TTR) Amyloidosis Program

ONPATTRO™ (patisiran) & Vutrisiran (ALN-TTRsc02)

## R&D Update

- APOLLO results as basis for U.S. and EU labels
- ONPATTRO label expansion opportunity
- Vutrisiran (“*voo-TREE-si-ran*”)\*

## Commercial Update

- United States
- EU and Canada
- Japan



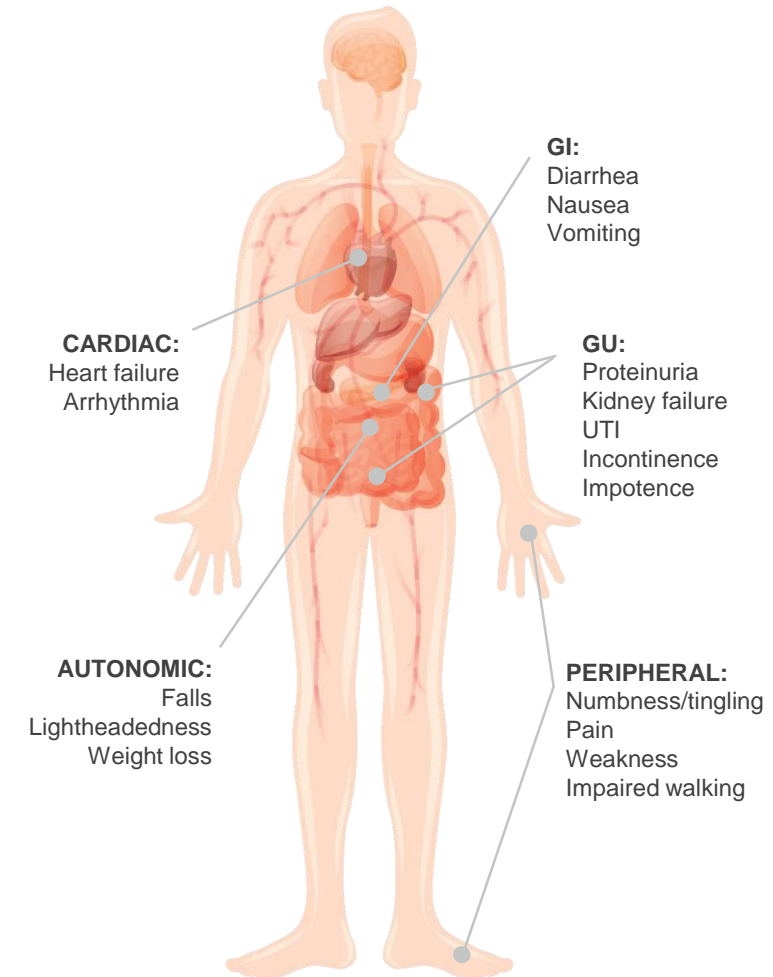
# ATTR Amyloidosis

Rare, Progressively Debilitating, and Often Fatal Disease

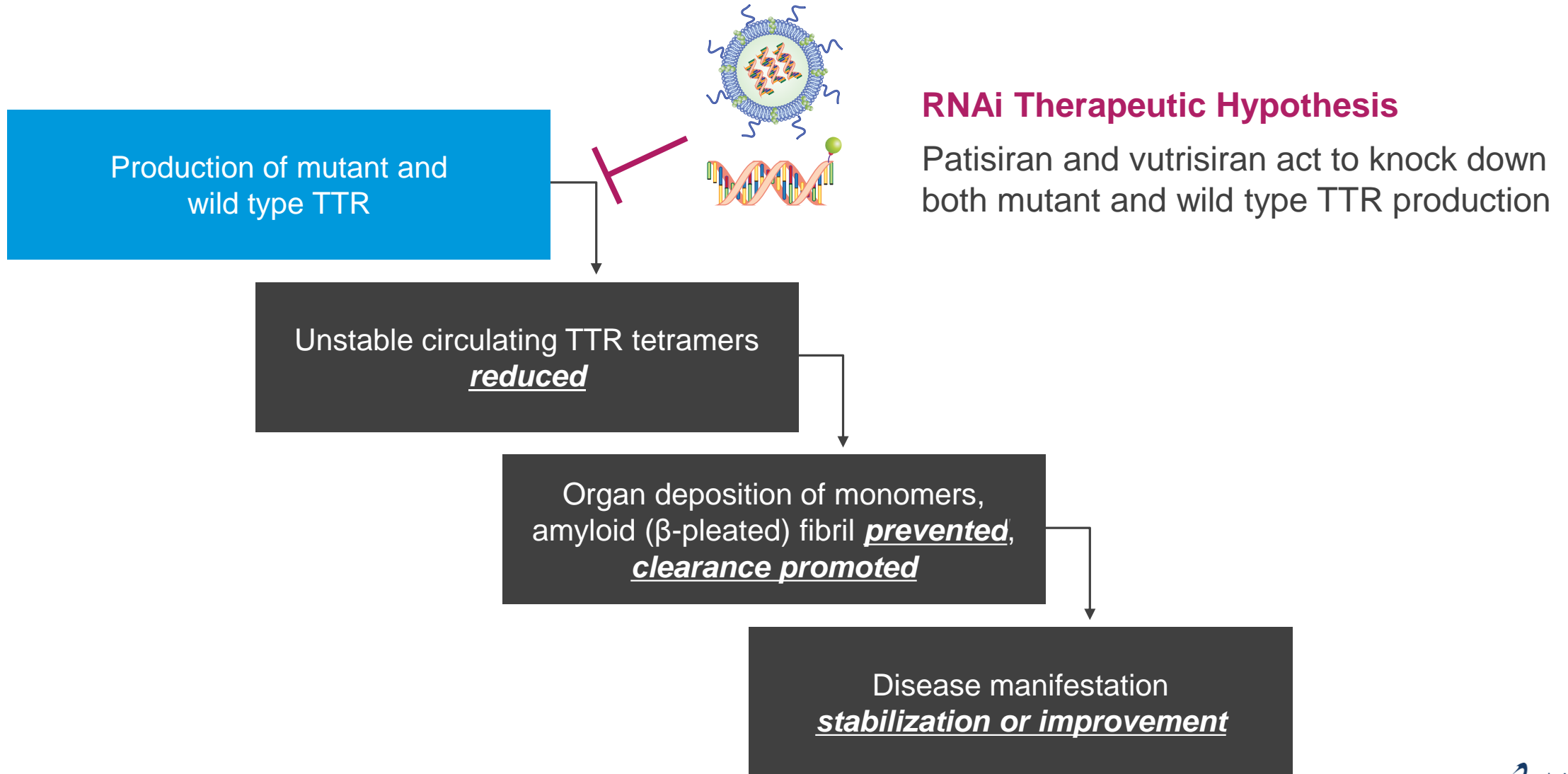
Caused by misfolded TTR protein that accumulate as amyloid deposits in multiple tissues including heart, nerves, and GI tract

Two forms of disease:

- Hereditary ATTR (hATTR) amyloidosis
  - **~50,000 patients worldwide**
  - Inherited in autosomal dominant manner
  - Multi-systemic disease including polyneuropathy, cardiomyopathy or mixed phenotype
  - Median survival 4.7 years from diagnosis
- Wild-type ATTR (wtATTR) amyloidosis
  - **~200,000 – 300,000 patients worldwide**
  - Spontaneously occurring
  - Predominantly includes cardiomyopathy, leading to heart failure

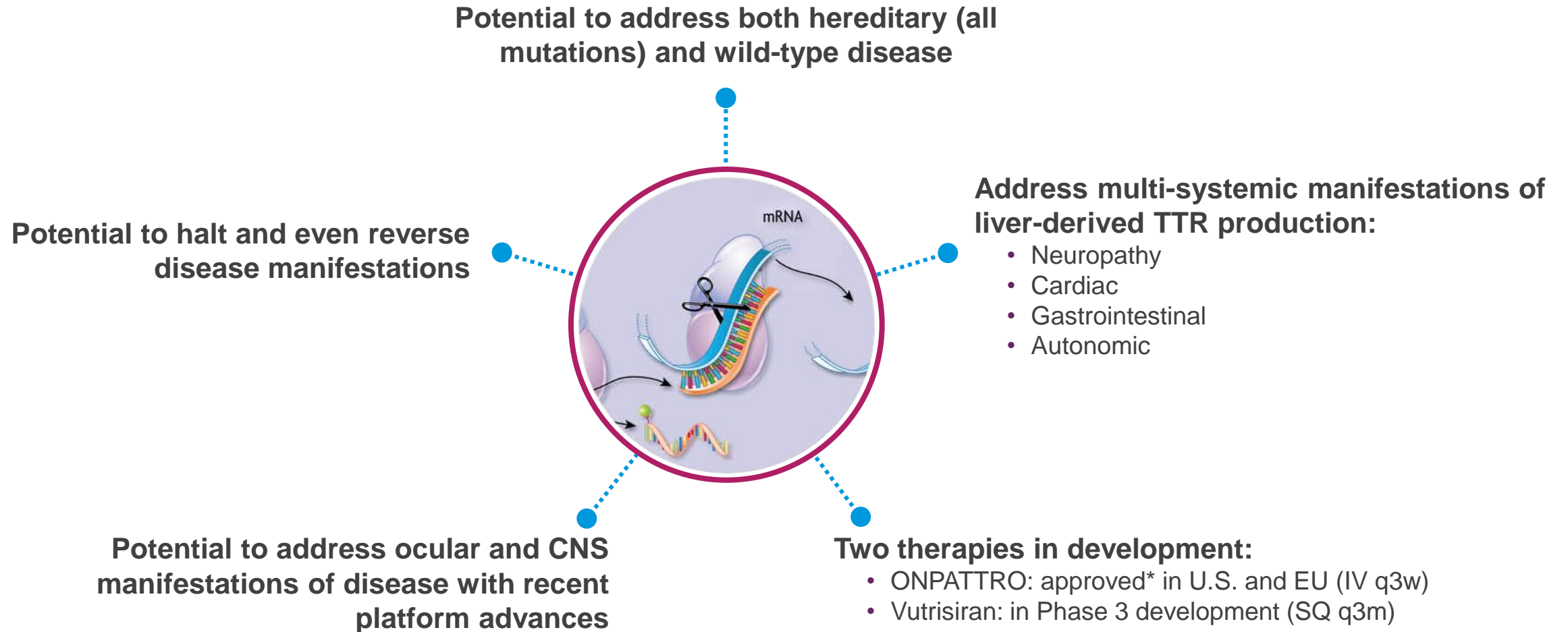


# RNAi Mechanism Addresses Fundamental Cause of ATTR Amyloidosis



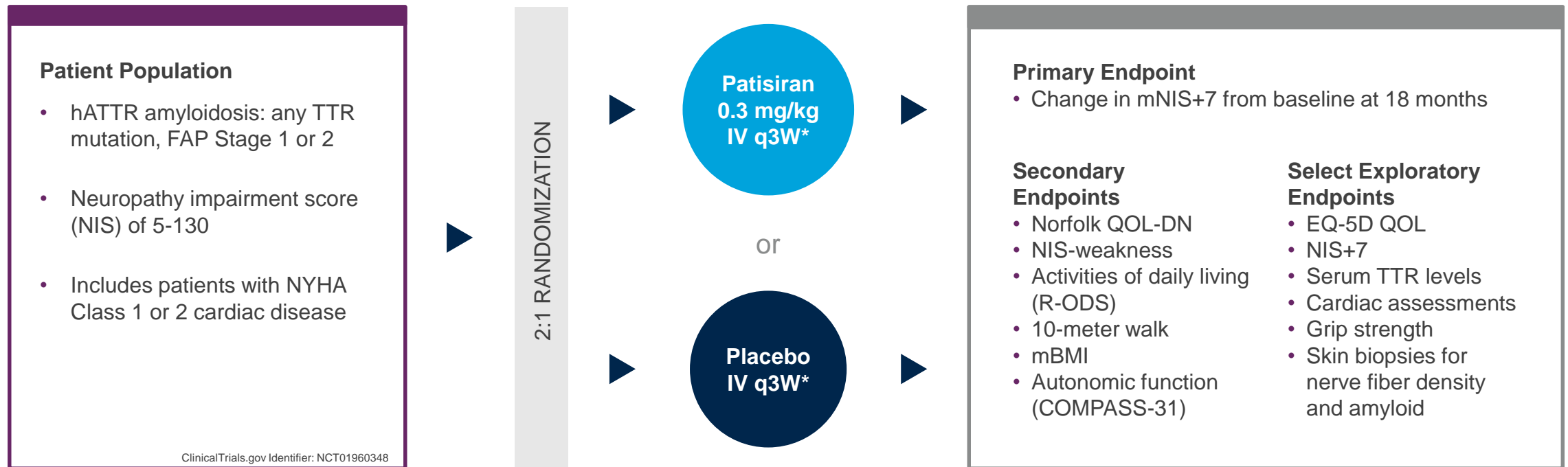


# Potential Best-in-Class Approach for ATTR Amyloidosis



# APOLLO Phase 3 Study Design

Randomized, Double-Blind, Placebo-Controlled Study in hATTR Amyloidosis Patients with Polyneuropathy

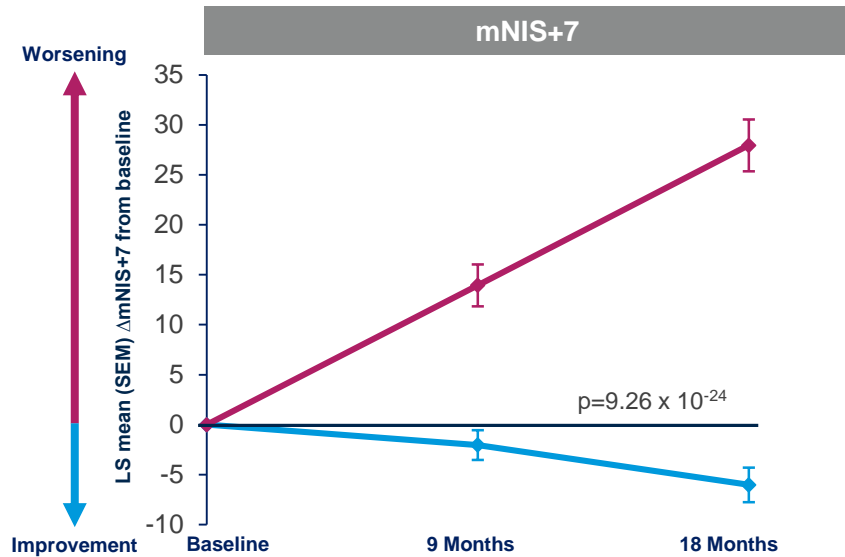


\*To reduce likelihood of infusion-related reactions, patients received following premedication or equivalent at least 60 min before each study drug infusion: 10 mg (low dose) dexamethasone; oral acetaminophen; H1 and H2 blockers.

99% of patients who completed APOLLO study enrolled in Global OLE study

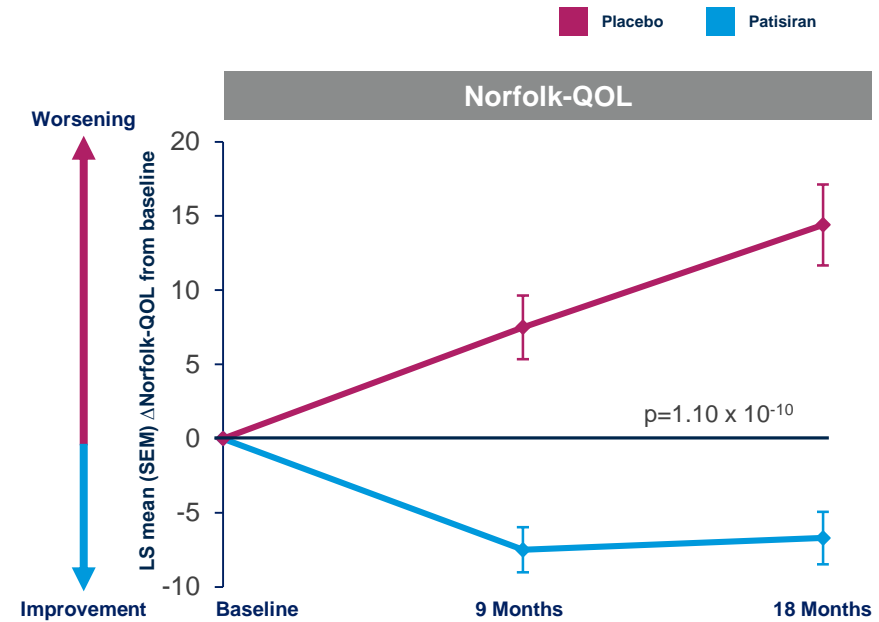
# APOLLO Phase 3 Study Results

## Primary and Key Secondary Endpoints Met



### At 18 months

- -6.0 point change relative to baseline
- 34.0 point difference relative to placebo
- 56.1% of patients improved\*



### At 18 months

- -6.7 point change relative to baseline
- 21.1 point difference relative to placebo
- 51.4% of patients improved\*

All secondary endpoints encompassing QOL, walk speed, activities of daily living, mBMI and autonomic dysfunction met

# ONPATTRO™ (patisiran) – Approvals

**Approved U.S. Indication** For the treatment of the polyneuropathy of hereditary transthyretin-mediated amyloidosis in adults.



**Data in Label** Includes data from APOLLO primary and select secondary endpoints.

*“This approval is part of a broader wave of advances that allow us to treat disease by actually targeting the root cause, enabling us to arrest or reverse a condition, rather than only being able to slow its progression or treat its symptoms...New technologies like RNA inhibitors, that alter the genetic drivers of a disease, have the potential to transform medicine, so we can better confront and even cure debilitating illnesses.” ~ Scott Gottlieb, MD, FDA Commissioner, Press Release, 8/10/2018*

**Approved EU Indication** For the treatment of hereditary transthyretin-mediated amyloidosis (hATTR amyloidosis) in adults with stage 1 or stage 2 polyneuropathy.



**Data in SmPC\*** Includes data from APOLLO primary and secondary endpoints, as well as exploratory cardiac endpoints.

*“The safety and efficacy of ONPATTRO was evaluated in a pivotal trial involving 225 patients with hATTR amyloidosis and symptomatic polyneuropathy. The study showed clinically-relevant improvements in the neurological manifestations of the disease and on patients’ quality of life, as well as a positive impact on cardiac parameters.” ~ CHMP Opinion Press Release, 7/27/2018*

# ONPATTRO U.S. Label Highlights

## Dosing & Administration

### Dosing:

- 0.3 mg/kg (patients <100 kg)
- 30 mg (patients ≥100 kg)

### Premedication (day of infusion):

- IV dexamethasone, 10 mg
- IV H1 and H2 blockers
- Oral acetaminophen

### Administration:

- Should be performed by healthcare professional.

## Safety

### No contraindications

### Warnings and Precautions

- Infusion-related reactions: Monitor for signs and symptoms during infusion. Slow or interrupt the infusion if clinically indicated. Discontinue the infusion if a serious or life-threatening infusion-related reaction occurs.
- Reduced serum vitamin A levels and recommended supplementation: Supplement with the recommended daily allowance of vitamin A. Refer to an ophthalmologist if ocular symptoms suggestive of vitamin A deficiency occur.

**Common adverse reactions are upper respiratory tract infections and infusion-related reactions**

**No required laboratory monitoring**



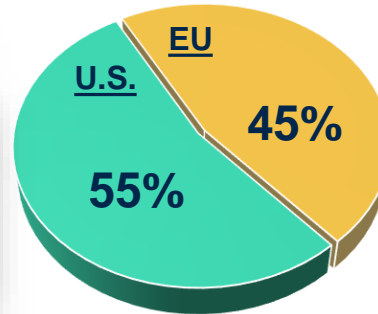
For additional information about ONPATTRO, please see the full [Prescribing Information](#).

# Patisiran Expanded Access Program

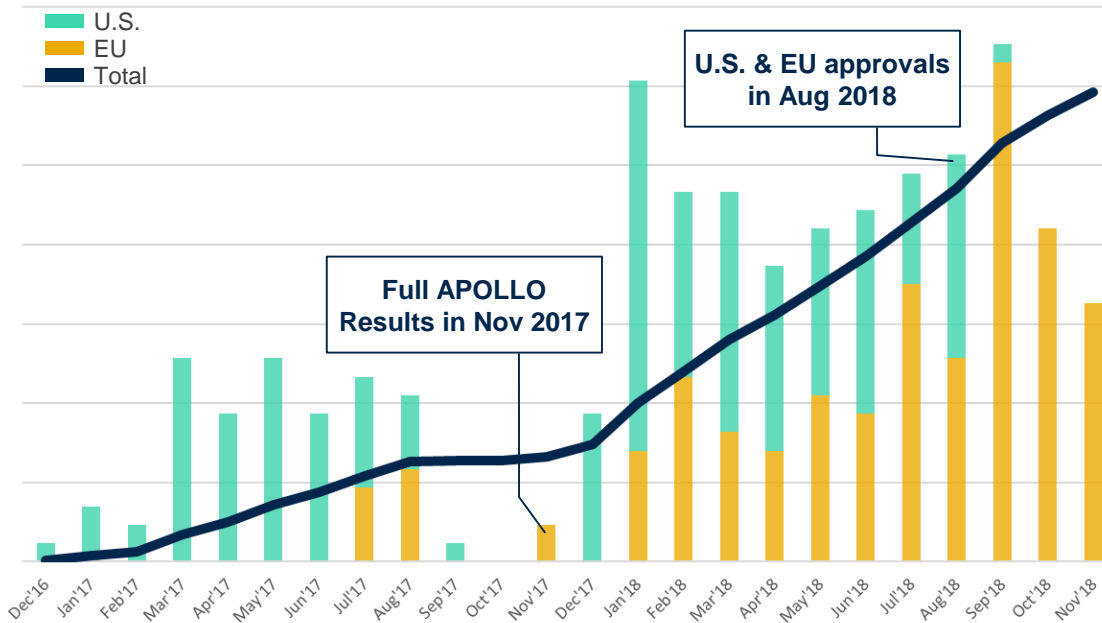
Over 300 Patients Treated in EAP Across U.S. and EU



Global Expanded Access Enrollment



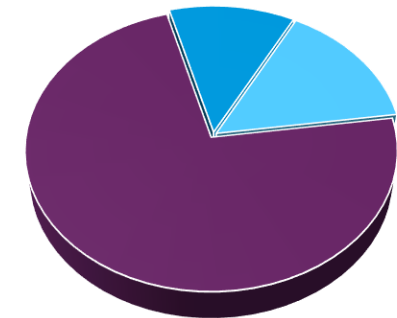
Estimated mix of physician specialties represented across 56 Centers of Excellence (~60% non-APOLLO sites)



Neurology

Cardiology

Other



Open to eligible patients (APOLLO-like inclusion criteria)

# Future Development and Opportunity

## R&D Update

- APOLLO results as basis for U.S. and EU labels
- ONPATTRO label expansion opportunity
- Vutrisiran (“*voo-TREE-si-ran*”)\*

## Commercial Update

- United States
- EU and Canada
- Japan

# Pathophysiology of ATTR Cardiac Amyloidosis

Amyloid infiltration leads to ventricular wall thickening and stiffness, resulting in:

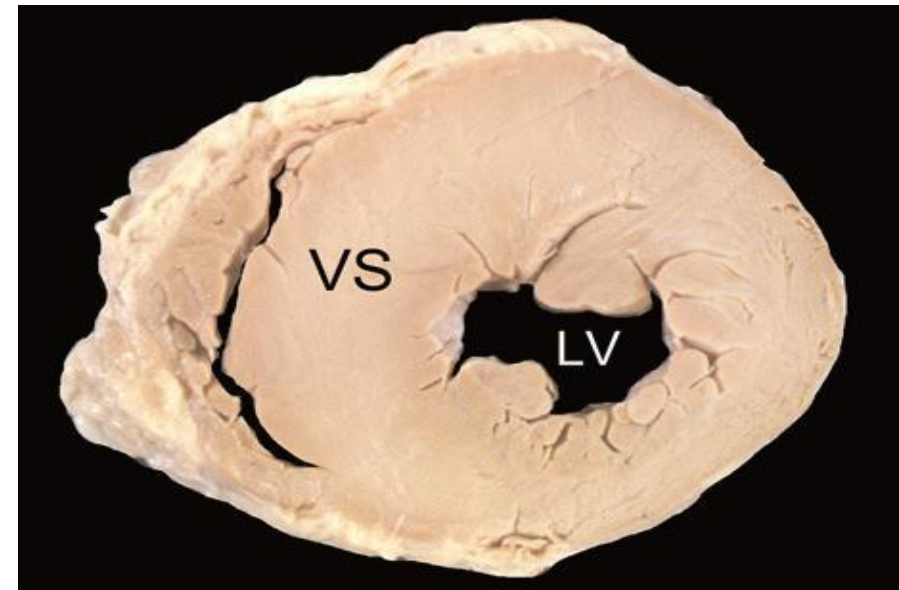
- Diastolic dysfunction
- Systolic dysfunction

## NT-proBNP

- Stress biomarker increased in cardiac amyloidosis and congestive heart failure
- Higher NT-proBNP is prognostic factor for worse survival in patients with cardiac amyloidosis\*

**Patients present with heart failure and cardiac arrhythmias**

Cross section of heart with TTR amyloid infiltration

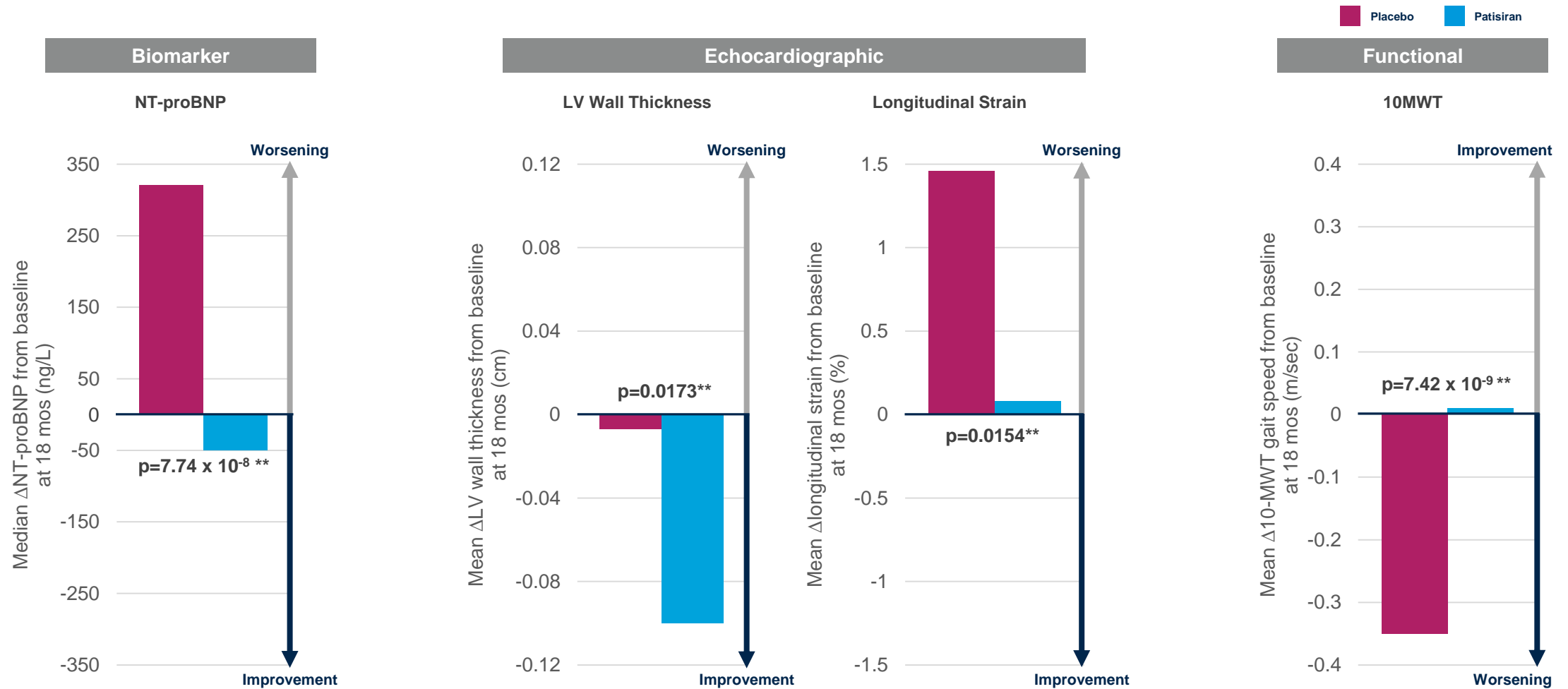


VS: ventricular septum; LV: left ventricle



# APOLLO Phase 3 Study

## Results for Exploratory Endpoints in Cardiac Subpopulation\*



Adams D, et al. N Engl J Med. 2018;379:11-21

\* Cardiac subpopulation (N=126): patients with pre-existing cardiac amyloid involvement without confounding medical conditions (i.e., patients with baseline LV wall thickness  $\geq 1.3$  cm and no aortic valve disease or hypertension in medical history)

\*\* p-values are nominal

# Similar Rates of Cardiac Events Seen in Patisiran and Placebo Groups

## APOLLO Phase 3 Study Results

	Placebo* (n=77)	Patisiran* (n=148)
<b>Cardiac AEs, n (%)</b>	28 (36.4)	42 (28.4)
<b>Cardiac SAEs, n (%)</b>	10 (13.0)	20 (13.5)
<b>Cardiac arrhythmia HLT AEs, n (%)</b>	22 (28.6)	28 (18.9)
Supraventricular arrhythmias HLT	13 (16.9)	15 (10.1)
Cardiac conduction disorders HLT	7 (9.1)	10 (6.8)
Ventricular arrhythmias and cardiac arrest HLT	6 (7.8)	4 (2.7)
Rate and rhythm disorders HLT	0 (0)	5 (3.4)
<b>Deaths, n (%)</b>		
All	6 (7.8)	7 (4.7)
CV	3 (3.9)	7 (4.7)
Cardiac	1 (1.3)	7 (4.7)
<b>Rates of Death/Hospitalization, per 100 py (95% CI)</b>		
Death	6.2 (2.5–12.7)	3.2 (1.4–6.2)
All-cause hospitalization	69.7 (54.3–87.7)	32.9 (25.9–41.1)
Cardiac hospitalization	15.6 (9.0–24.9)	8.2 (5.0–12.6)
Hospitalization and/or death	71.8 (56.1 – 90.1)	34.7 (27.5 – 43.1)
Cardiac hosp and/or death	18.7 (11.4 – 28.8)	10.1 (6.4 – 14.9)

\* Summary of cardiac events in the modified intention-to-treat population

† Cardiac arrhythmia AEs were AEs that mapped within the cardiac arrhythmias MedDRA high-level group term that included high-level terms of conduction disorders, rate and rhythm disorders, supraventricular and ventricular arrhythmias, and cardiac arrests

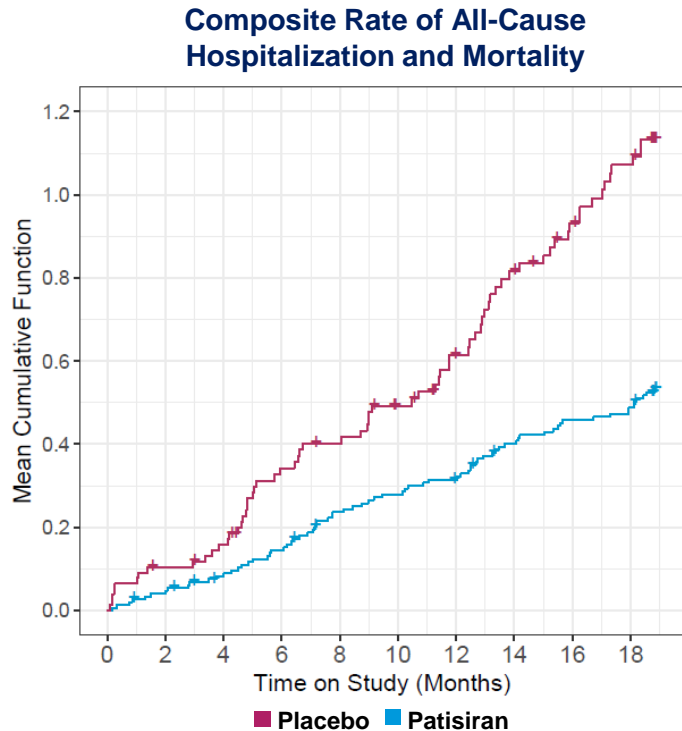
AE, adverse event; CI, confidence interval; HLT, high-level group term; HLT, high-level term; HR, hazard ratio; RR, rate ratio; SMQ, standard MedDRA query

Solomon S et al. Circulation. 2018

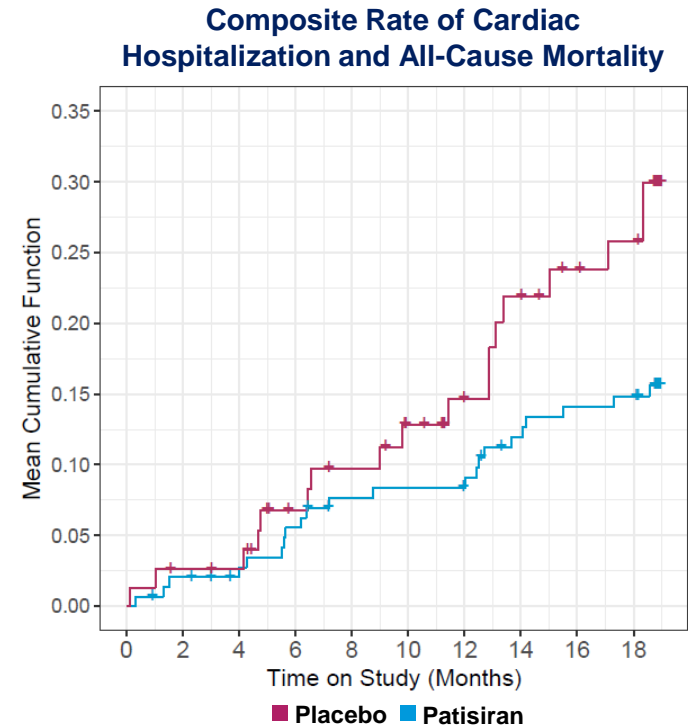
# APOLLO Phase 3 Study Results

## Recurrent Hospitalization and Death Events by Treatment Arm (Post-Hoc Analysis)\*

Mean Cumulative Function: average number of events per patient by a certain time



Approximately 50% reduction in event rate\*\*



Approximately 45% reduction in event rate†

Analysis of hospitalization/death data was conducted post-hoc based on data collected from AE CRFs; hospitalization/death events caused by SAEs within 28 days of last dose of study drug were included; hospitalization events caused by SAEs within SOC of cardiac disorder were classified as cardiac hospitalization

Exploratory cardiac endpoint data for pre-specified cardiac subpopulation included in SmPC recommended by CHMP but not included in label for U.S. approved by FDA

Solomon S, et al, Circulation 2018

\* mITT population

\*\* For any hospitalization/death analysis: negative binomial regression rate ratio (RR) 0.49 [0.30, 0.79]; Anderson-Gill hazard ratio (HR) 0.48 [0.34, 0.69]

† For cardiac hospitalization/death analysis: negative binomial regression rate ratio (RR) 0.54 [0.25, 1.16]; Anderson-Gill hazard ratio (HR) 0.54 [0.28, 1.01]

AE, adverse event; CRF, case report forms; SAEs, serious adverse events; SOC, system organ class

# Key Development Objectives for ONPATTRO

Demonstrate effects of ONPATTRO on functional capacity or symptoms (e.g., 6MWT or KCCQ) in ATTR amyloidosis patients with cardiomyopathy

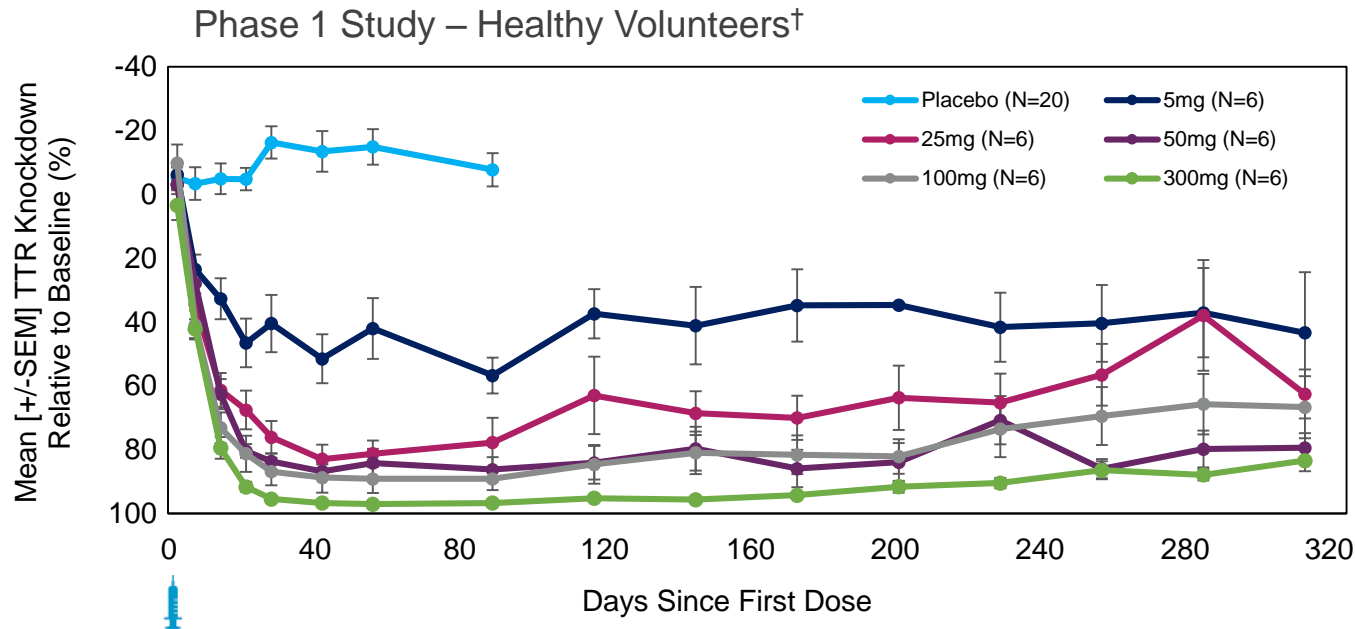
Ongoing discussions with regulatory agencies on study design

Additional information to be provided when available (expected early 2019)

# Vutrisiran Opportunity

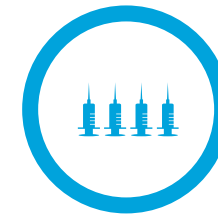
Advancing Continued Innovation for Patients with ATTR Amyloidosis

Mean max TTR KD of 83% after single 25 mg dose\*



## Safety (N=80):

- No SAEs and no discontinuations due to AEs
- All AEs mild or moderate in severity



Vutrisiran

4

DOSES  
PER YEAR

~90% peak TTR KD predicted  
after repeat dosing

HELIOS-A Phase 3 study  
now initiated

\* Taubel J, et al. Phase 1 Study of ALN-TTRsc02, a Subcutaneously Administered Investigational RNAi Therapeutic for the Treatment of Transthyretin-Mediated Amyloidosis. ISA 2018: XVIIth International Symposium of Amyloidosis; Kumamoto, Japan; March 2018 (poster)

† As of data cutoff on 31May2017

# Vutrisiran Market Opportunity\*

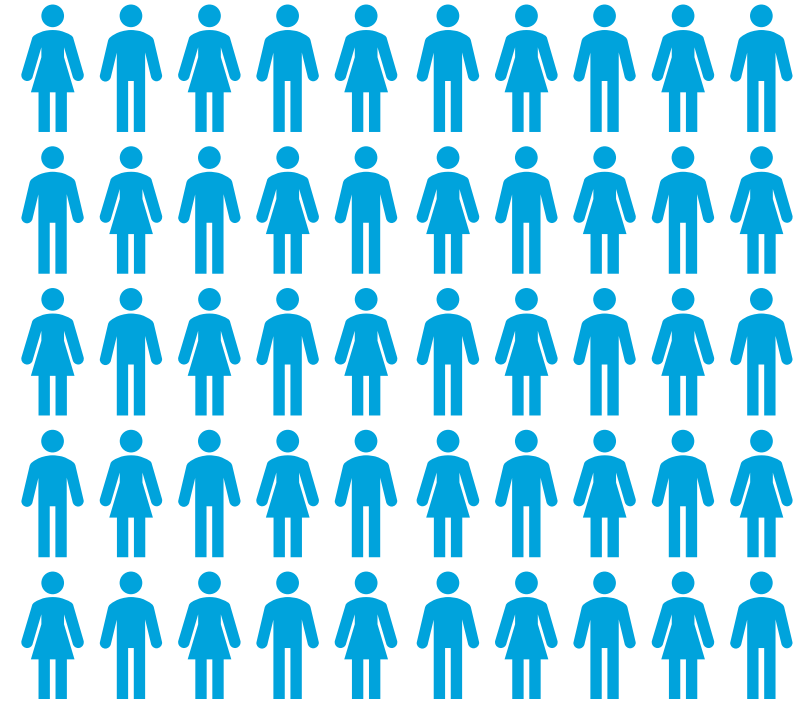
Potential for Significant Expansion in ATTR Amyloidosis



**hATTR  
amyloidosis**



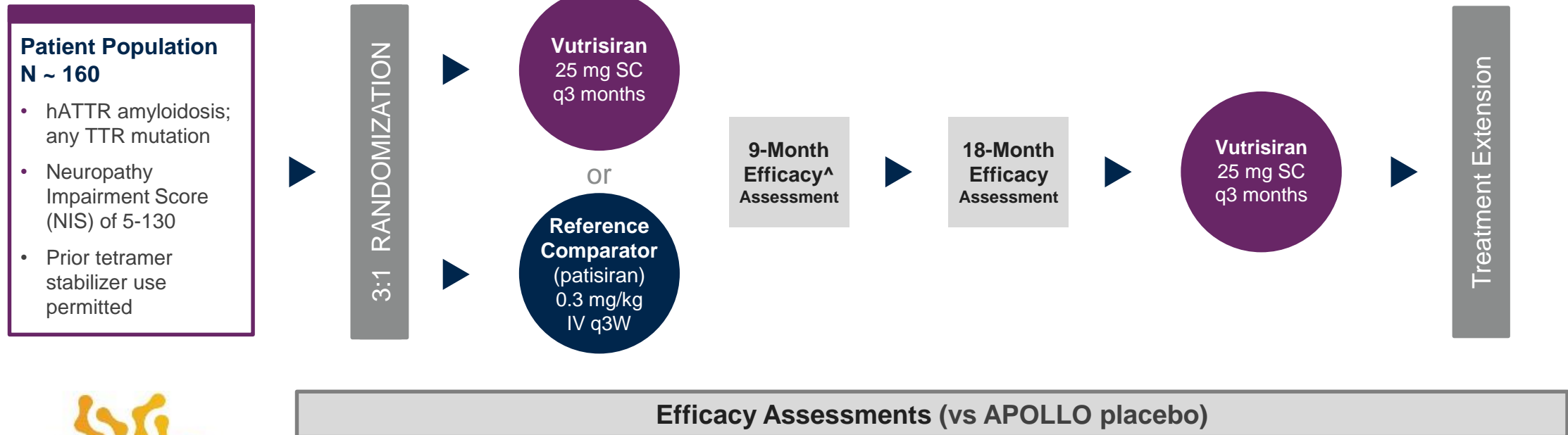
**Pre-symptomatic  
hATTR carriers**



**Wild-type  
ATTR amyloidosis patients**

# Vutrisiran Phase 3 HELIOS·A Study

Randomized, Open-Label Study in Hereditary ATTR Amyloidosis Patients



### Co-Primary Endpoints

- Change in mNIS+7 from baseline
- Change in Norfolk QOL-DN from baseline

### Secondary Endpoints

- 10-meter walk test (10-MWT)
- mBMI
- Activities of daily living (R-ODS)
- TTR reduction (within-study non-inferiority comparison)
- All-cause death and hospitalization (mITT)\*
- All-cause death and hospitalization (patients w/ cardiac involvement)\*

### Exploratory Endpoints Include

- NT-proBNP
- Echo parameters
- Technetium (select sites only, change from baseline)

<sup>^</sup> Primary endpoint for the study is at 9 months

\* All-cause death and hospitalization endpoints assessed at 18 months only

# Vutrisiran Development Objectives in ATTR Cardiomyopathy

Demonstrate effects of vutrisiran on outcomes (e.g., mortality and hospitalizations) in ATTR amyloidosis patients with cardiomyopathy

Planned discussions with regulatory agencies on study design

Additional information to be provided when available; HELIOS-B to start in late 2019



# ONPATTRO Commercial Progress

## R&D Update

- APOLLO results as basis for U.S. and EU labels
- ONPATTRO label expansion opportunity
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## Commercial Update

- United States
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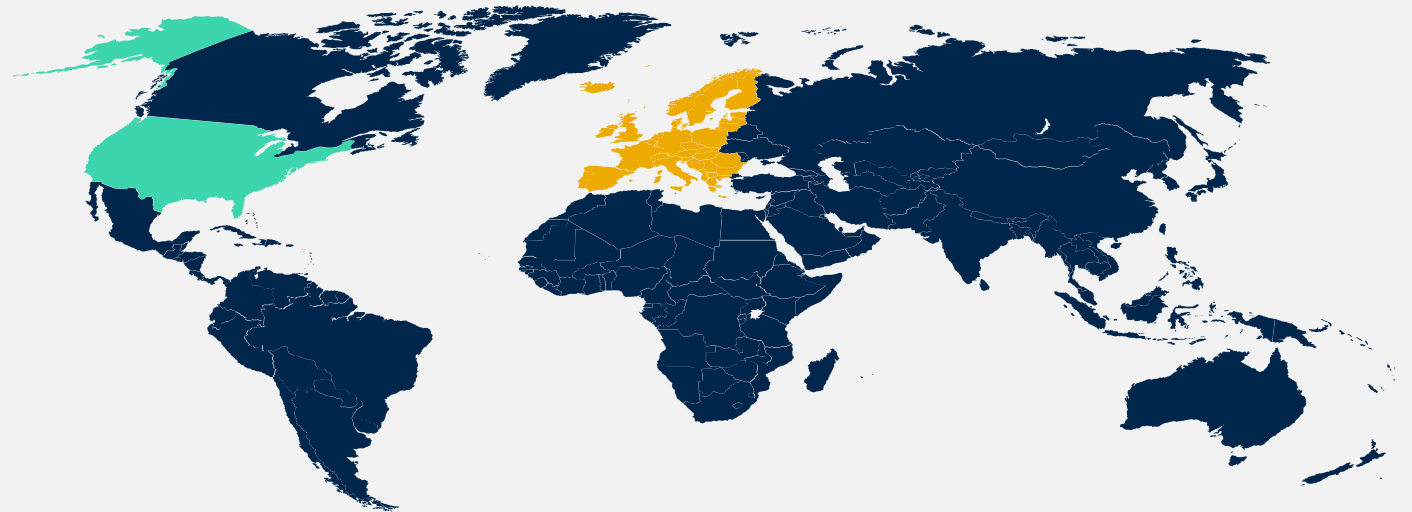
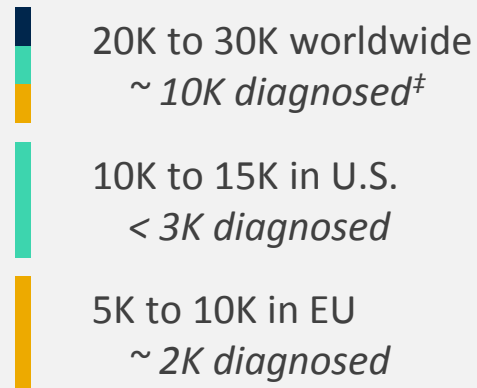
# hATTR Amyloidosis Market Opportunity

Estimated Disease Prevalence\*

~ 50,000 patients worldwide



## WITHIN ONPATTRO LABEL<sup>†</sup>



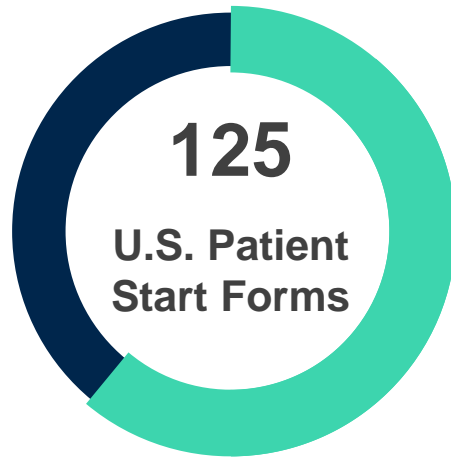
\* Based on Alnylam estimates from interviews with key opinion leaders, THAOS registry, recent clinical trials and literature

<sup>†</sup> ONPATTRO is approved in the U.S. for the polyneuropathy of hATTR amyloidosis in adults, and in the EU for the treatment of hATTR amyloidosis in adults with stage 1 or stage 2 polyneuropathy

<sup>‡</sup> Current diagnosis rates difficult to confirm and may be lower in initial launch years

# ONPATTRO U.S. Launch Progress

Clinically Proven Approach with Transformational Potential



~60% from patients previously participating in patisiran EAP



NEUROLOGY



CARDIOLOGY

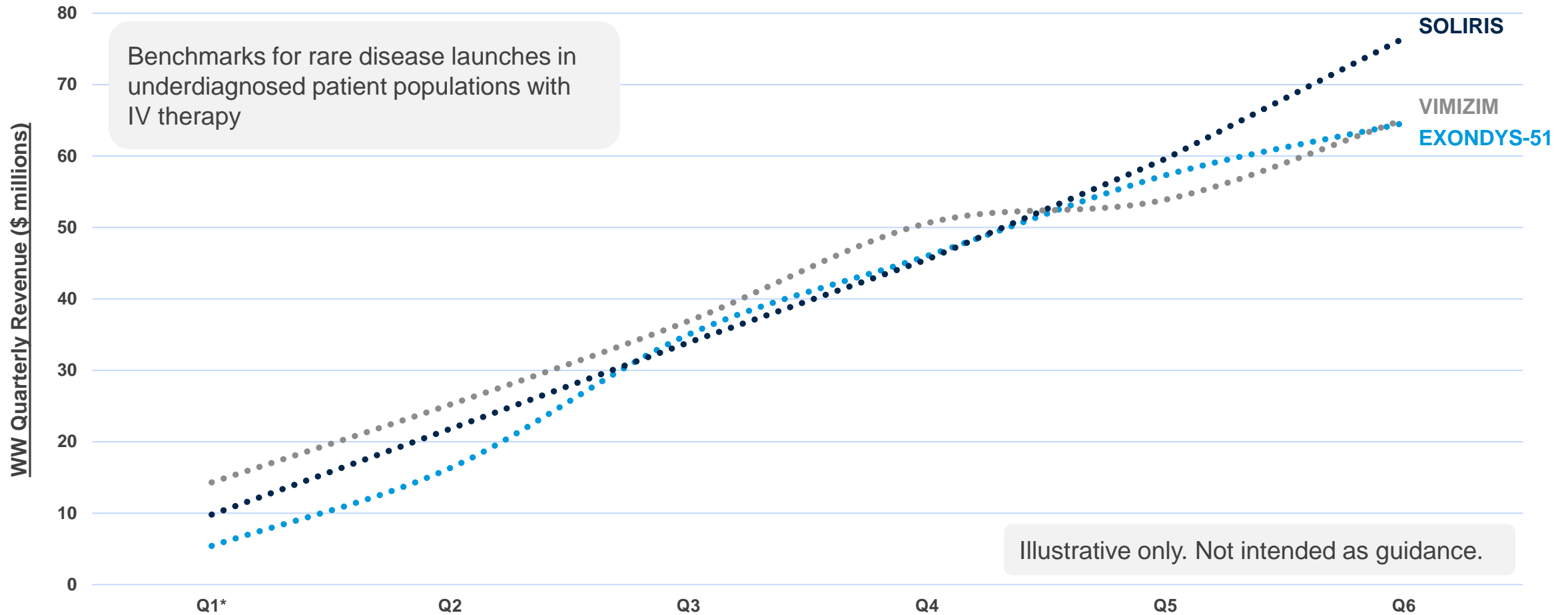


HEMATOLOGY

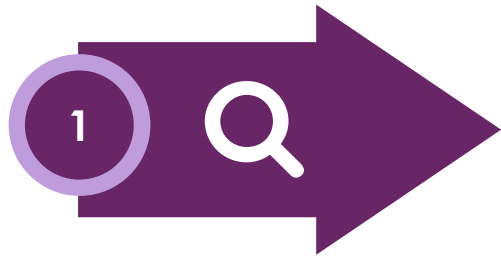
Start Form submissions received from key physician specialties, reflecting both **polyneuropathy & mixed patient phenotypes**

# Launching a Rare Disease Drug

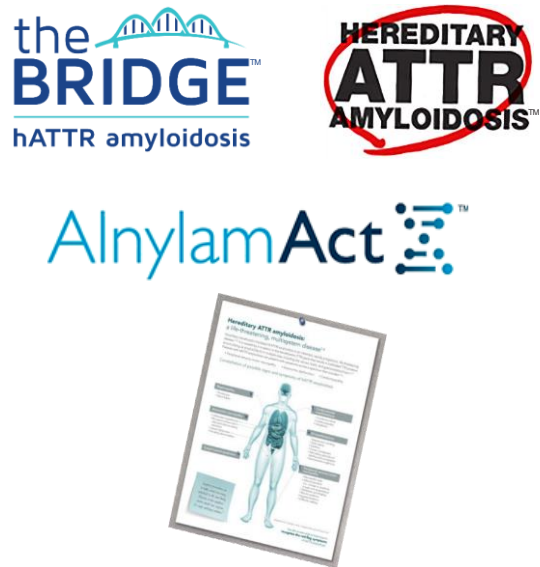
## Analog Launches



# U.S. Medical Affairs & Commercialization Efforts



## Diagnosis



## Brand Choice



## Treatment Experience and Access



*Aligned Commercial, Market Access, & Medical Affairs teams driving disease education, diagnosis & treatment, optimized patient experience, and access to care*

# No-Charge, Third-Party Genetic Testing and Counseling Program

983

*participating  
HCP accounts*

~9,300

*samples  
submitted*

617

*positive TTR  
mutations*

Reduce barriers to genetic testing and counseling

Tests and services are performed by independent third parties

Available in U.S. and Canada (genetic counseling service available in U.S.)

Healthcare professionals who use this program have **no obligation** to recommend, purchase, order, prescribe, promote, administer, use or support any Alynlam product

More information regarding this program  
available at: [www.alnylamact.com](http://www.alnylamact.com)

# Ongoing Support from Anylam Assist™

Comprehensive Program Dedicated to Helping Guide Patients Through Treatment with ONPATTRO



## Dedicated Case Manager

Anylam Assist will connect patients with dedicated Aanylam Case Manager who can provide personalized support throughout treatment process.



## Benefit Verification

Coverage for ONPATTRO will vary by plan and by patient. Aanylam Assist can help determine patient-specific coverage requirements.



## Financial Assistance for Patients

Eligible patients may qualify for Aanylam Assist Quick Start Program, Patient Assistance Program (PAP), or Commercial Copay Program.



## Treatment Coverage

Aanylam Assist can explain requirements and processes for prior authorizations, claims, and appeals.



## Coding and Billing

A Field Reimbursement Director can provide education about billing, coding, and reimbursement process for ONPATTRO.



## Disease and Product Education

Patient Education Liaisons are available to help patients gain better understanding of disease.



## Ordering Assistance

Aanylam Assist will help with ordering and facilitation of delivery via specialty distributor or specialty pharmacy.

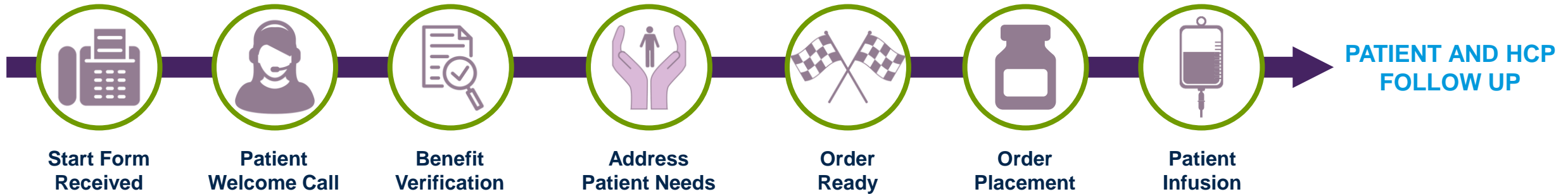


8AM–7PM ET, Monday–Friday  
☎: 1-833-256-2748 | 📠: 1-833-256-2747

To learn more about Aanylam Assist,  
visit [www.AanylamAssist.com](http://www.AanylamAssist.com).

# From Start Form to Infusion

Anticipate Significant Timeline Reduction Over Next Few Quarters



Current estimated average time to infusion

**2 – 4 months**



Alnylam goal for time to infusion

**<8 weeks**



# ONPATTRO Value-Based Agreements (VBAs)

Demonstrating Commitment to Patient Access



Proactively Engage & Educate Payers



Enable Patient Access to ONPATTRO



Ensure Value Delivered

Agreed upon term sheets with payers covering >80% of commercially insured lives

# Europe and Canada Highlights

## Continued Progress in EUCAN and Regulatory Filings in Additional Countries



### Germany

- Price listed 01 October 2018
- >30 patients on EAP; transitioning to ONPATTRO
- ONPATTRO treatment also initiated for patients newly diagnosed and transitioned from other treatments
- Home infusions ongoing



### Austria

- Price listed 01 November 2018
- EAP patients transitioning to ONPATTRO
- Named patient sales about to be initiated in newly diagnosed patients and patients progressing under TTR stabilizer treatment



### Canada

- NDS filed 13 November 2018
- Approval expected in mid-2019
- Received EAP requests



### Switzerland

- MAA filed 03 December 2018
- Approval expected in late 2019
- Named patient sales ongoing



**Strong progress in other markets with patient access expected in 2019**

# Japan

Anylam K.K. Established to Commercialize Directly



## hATTR Amyloidosis

- **Estimated ~400 patients diagnosed**
- Predominantly polyneuropathy and mixed phenotypes
- Two endemic regions (Kumamoto and Nagano)

## Organization

- **Country and regional leadership in place**
- Medical Affairs lead in place; MSLs expected Q1'19
- Commercial field team expected Q2'19

## Regulatory

- **JNDA filed 27 September 2018**
- Potential approval in mid-2019



# Communicating ONPATTRO Launch Progress

## Anticipated Timeline of Disclosures

✓ = First Disclosure    ✓ = Ongoing Disclosure

	Q3 2018 Results	J.P. Morgan 2019	FY 2018 Results & Quarterly through 2019
Global Product Revenue	✓	✓*	✓
Submitted U.S. Start Forms	✓	✓	✓
Percent Previously on EAP	✓	✓	✓
Patients on Commercial Drug		✓	✓
Total Patients on Drug		✓	✓
U.S. Payer Mix		✓	✓
U.S. Prescriber Mix		✓	✓

# AInylam ATTR Amyloidosis Franchise

Expanding Value to Patients Globally for Many Years to Come

**onpattro**<sup>\*</sup>  
(patisiran) lipid complex injection

*PN & Mixed*



**2019 – 2021**

**Vutrisiran**<sup>†</sup>

*PN & Mixed*

**onpattro**<sup>‡</sup>  
(patisiran) lipid complex injection

*PN, Mixed, & CM*



**2021 – 2023**

**Novel siRNA Conjugates**

*Ocular & CNS hATTR Amyloidosis*

**Vutrisiran**

*PN, Mixed, & CM, Wild-Type, & Carriers*

**onpattro**<sup>\*</sup>  
(patisiran) lipid complex injection

*PN, Mixed, & CM*



**2023 & Beyond**

\* ONPATTRO is approved in the U.S. for the treatment of the polyneuropathy of hATTR amyloidosis in adults, and in the EU for the treatment of hATTR amyloidosis in adults with stage 1 or stage 2 polyneuropathy

‡ ONPATTRO has not been approved by the FDA, EMA, or any other regulatory agency for cardiac manifestations of amyloidosis. No conclusions can or should be drawn regarding its safety or effectiveness in this population

† Vutrisiran has not been approved by the FDA, EMA, or any other regulatory agency and no conclusions can or should be drawn regarding the safety or effectiveness of this investigational therapeutic

Intended to be illustrative and not intended to represent specific estimates of patient numbers



# Acute Hepatic Porphyria & Givosiran

John D. Phillips, Ph.D., University of Utah

Akin Akinc, Ph.D., VP & General Manager, Givosiran

# **Acute Hepatic Porphyrrias**

## **New therapies for old diseases**

John D. Phillips, Ph.D.

December 6, 2018





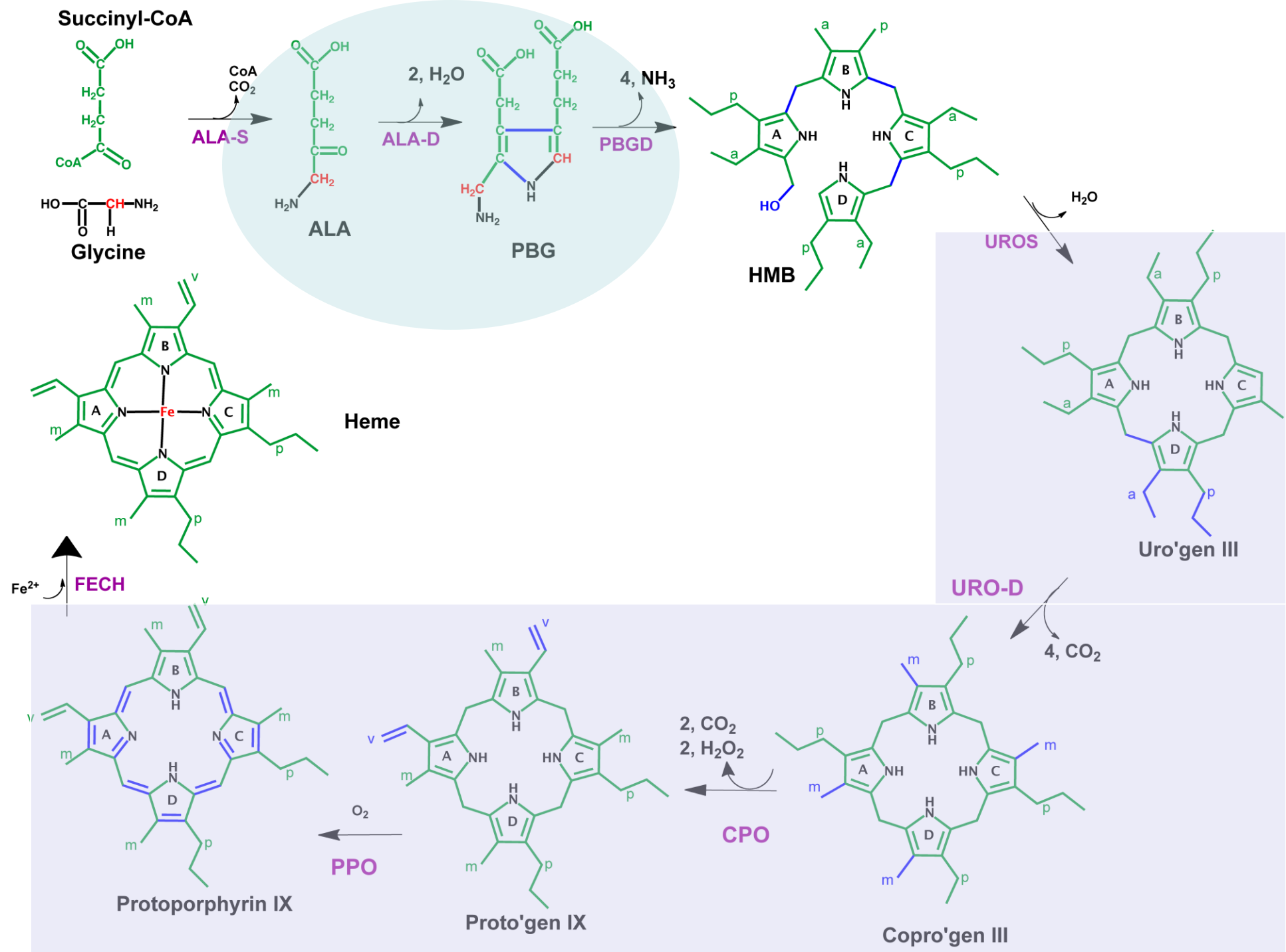
# Disclosures

- Consulting
  - Agios
  - Alnylam
  - Mitsubishi Tanabe
  - Recordati Rare Disease
  - Clinuvel

# The Porphyrrias

A group of disorders due to subnormal activity of enzymes in the heme biosynthetic pathway

Substrates of affected enzymes accumulate and determine the phenotype



# Rate Limiting Steps



# Rate Limiting Steps



# Porphyria Frequency

- Most prevalent
  - Porphyria cutanea tarda 30:100,000
  - **Acute intermittent porphyria** **4:100,000**
  - Erythropoietic protoporphyria 1:100,000
- Rare
  - **Hereditary coproporphyria**
  - **Variegate porphyria**
- Very rare
  - Congenital erythropoietic porphyria
  - **ALA-D porphyria**

# Clinical Spectrum of Porphyrrias

## Cutaneous photosensitivity

Congenital erythropoietic porphyria

Porphyria cutanea tarda

Erythropoietic protoporphyria

## Neurovisceral

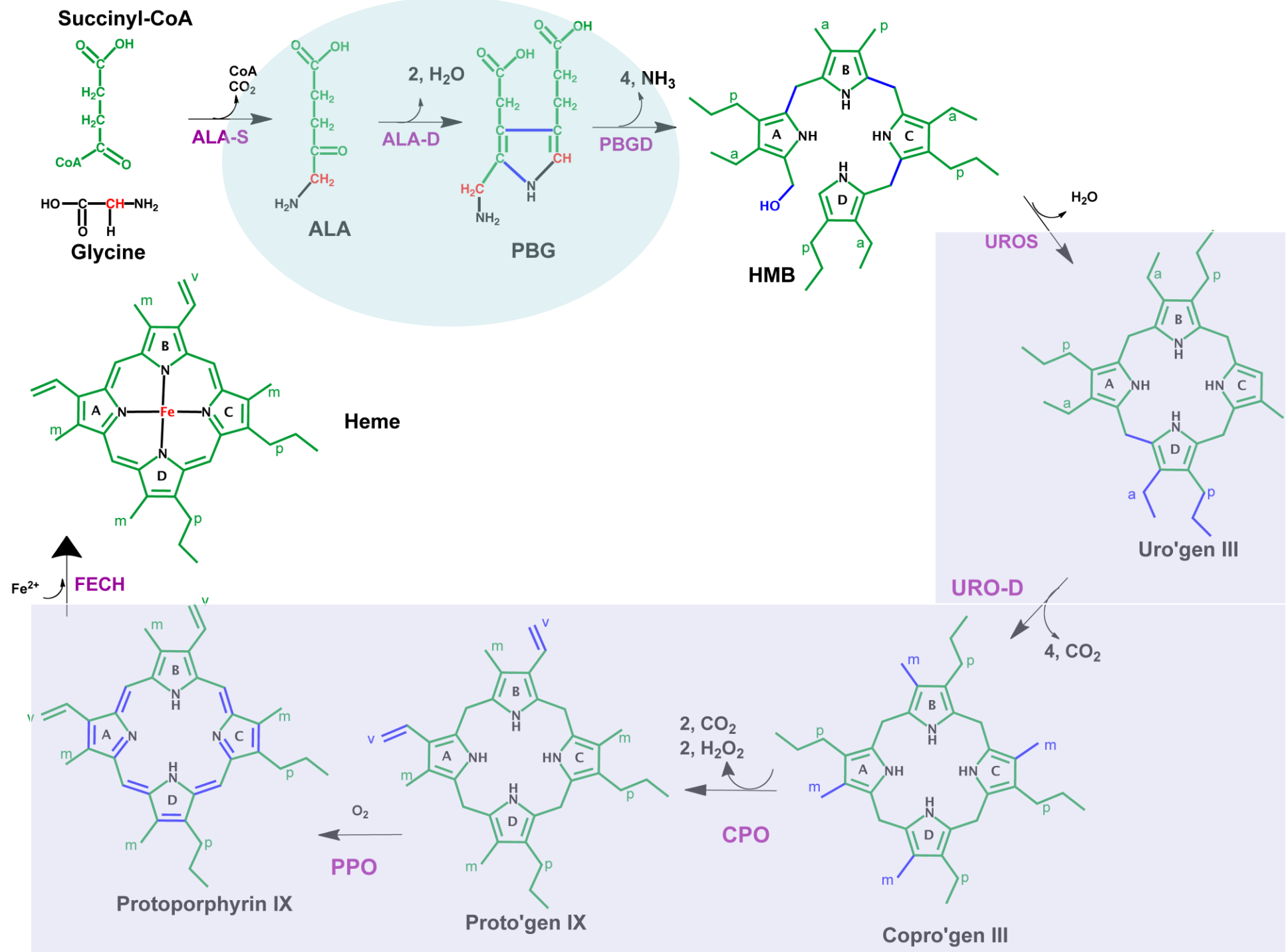
ALAD deficiency

Acute intermittent porphyria

## Neurovisceral and cutaneous photosensitivity

Hereditary coproporphyria

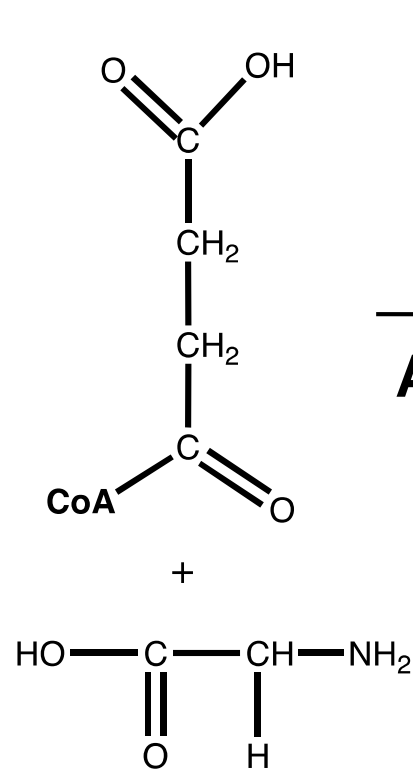
Variegate porphyria



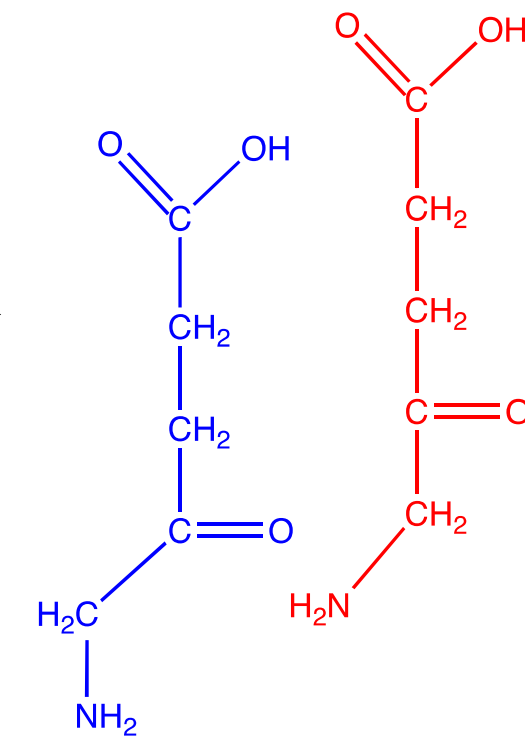
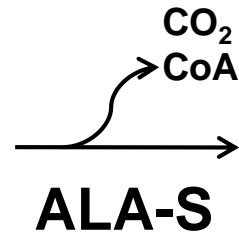


# Assembly of the Pyrrole

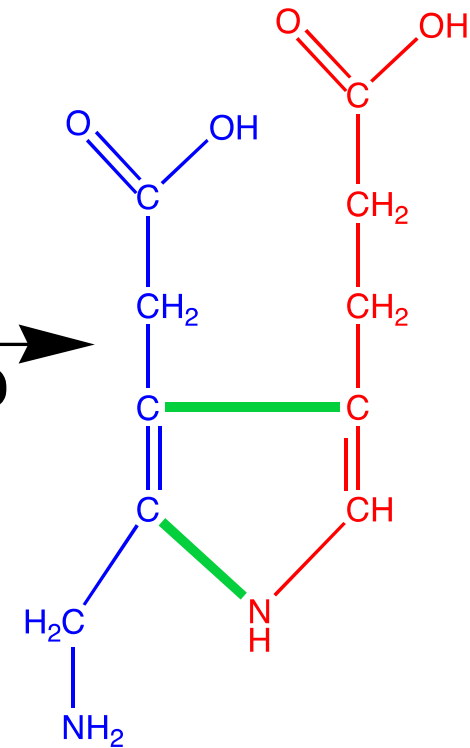
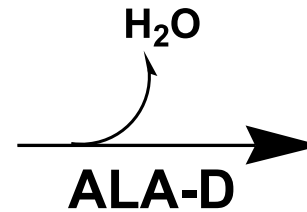
Succinyl-CoA



Glycine



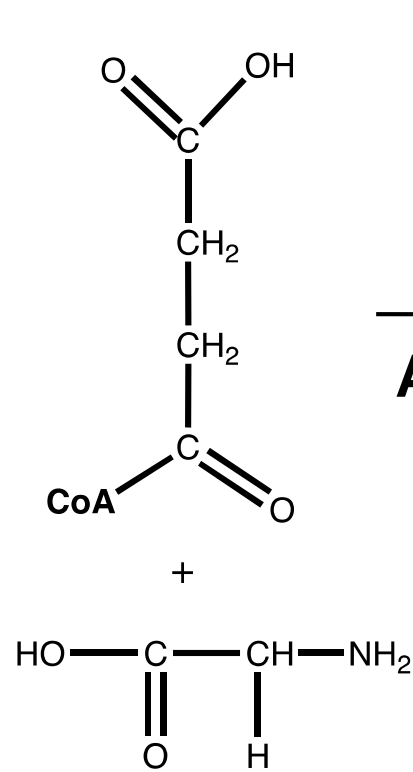
ALA



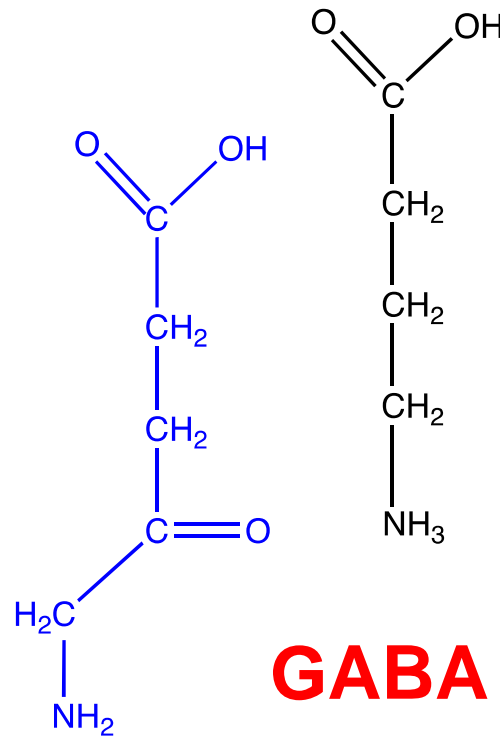
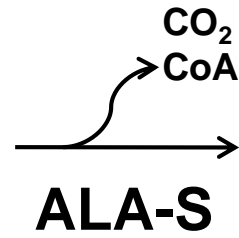
PBG

# Assembly of the Pyrrole

Succinyl-CoA

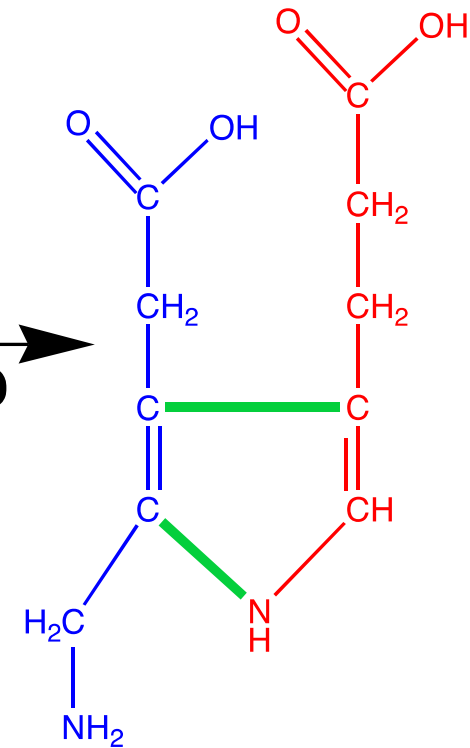
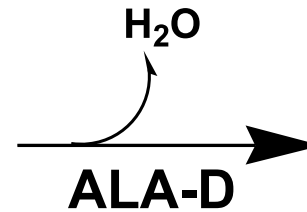


Glycine



ALA

**GABA**

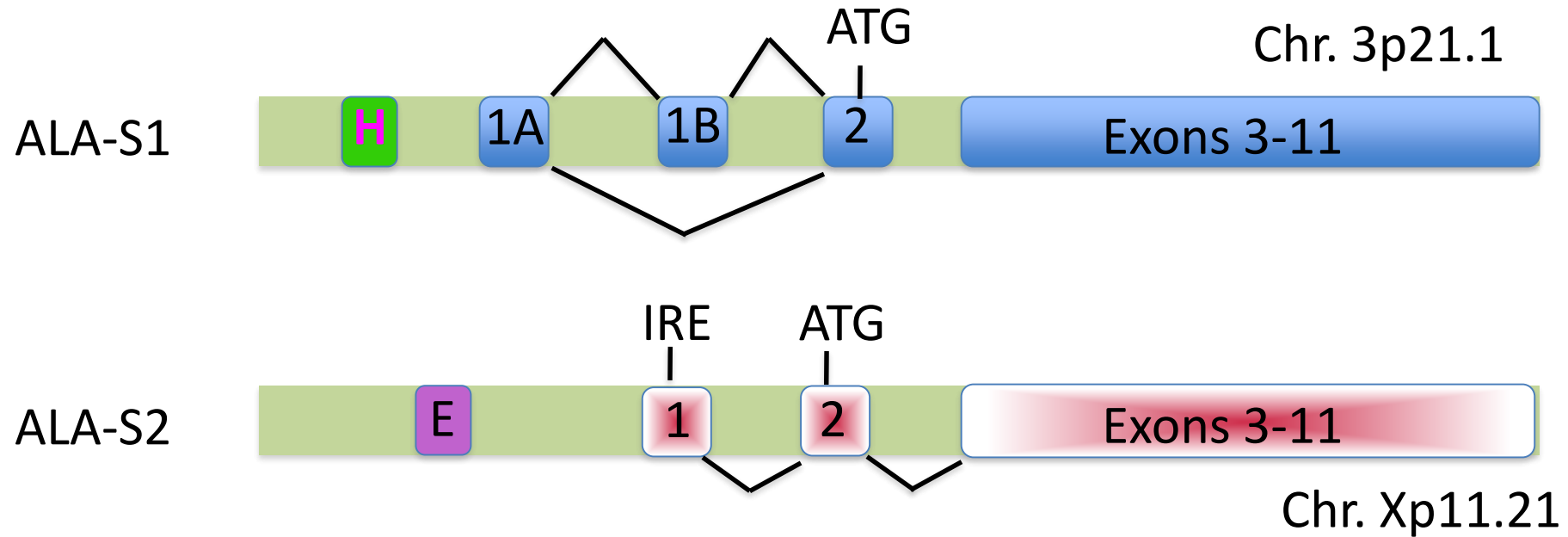


PBG

# Regulation of Heme Biosynthesis

- Liver - responds to changing metabolic requirements  
~15% of daily synthesis
- Red cells - high steady state level, tied to availability of iron  
~80% of daily synthesis

# Two ALA Synthases



# Acute Intermittent Porphyria (AIP)

## Neurologic

Pain

Paresis

Respiratory paralysis

Mental symptoms

Convulsions

Onset after puberty

Female:Male = 5:1

# AIP

## Pathogenesis of the acute attack

1. Heme depletion and induction of ALA-S1
2. Accumulation and secretion of PBG & ALA

# Attack Symptoms

## Autonomic neuropathy

- Abdominal pain vomiting, nausea, constipation
- Tachycardia, arrhythmia, labile hypertension
- Diaphoresis

## Acute peripheral neuropathy

- Muscle weakness
- Neuropathic sensory loss
- Respiratory paresis due to diaphragm paresis

## CNS manifestations

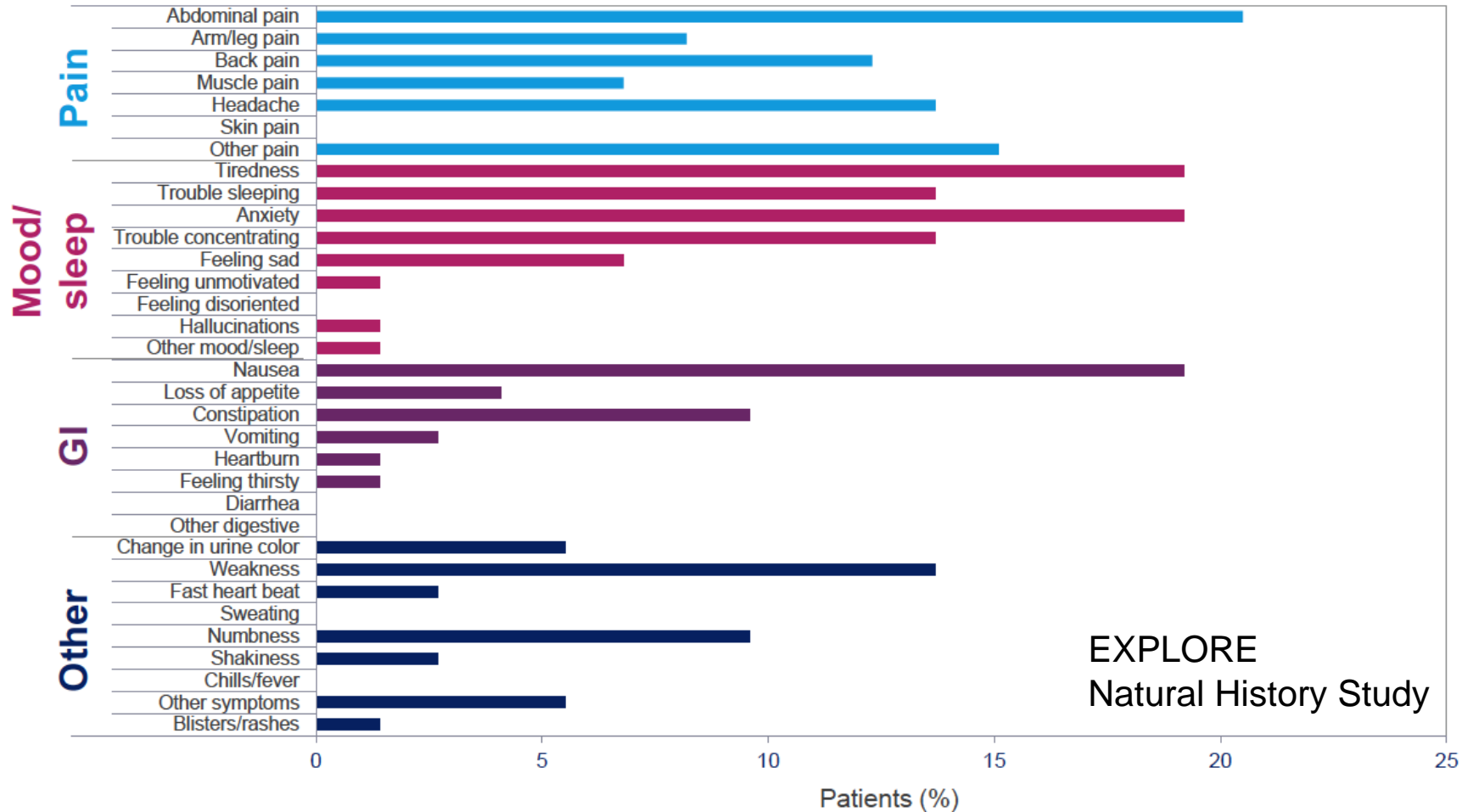
- Anxiety, confusion, insomnia, depression, agitation, hallucinations
- Acute encephalopathy, headache, somnolence, altered mental status

## Metabolic changes

- Hyponatremia
- Mild LFT elevation

# Chronic Symptoms

## Baseline Patient-Reported Chronic Symptoms



EXPLORE  
Natural History Study

65% Chronic symptoms

46% Daily symptoms



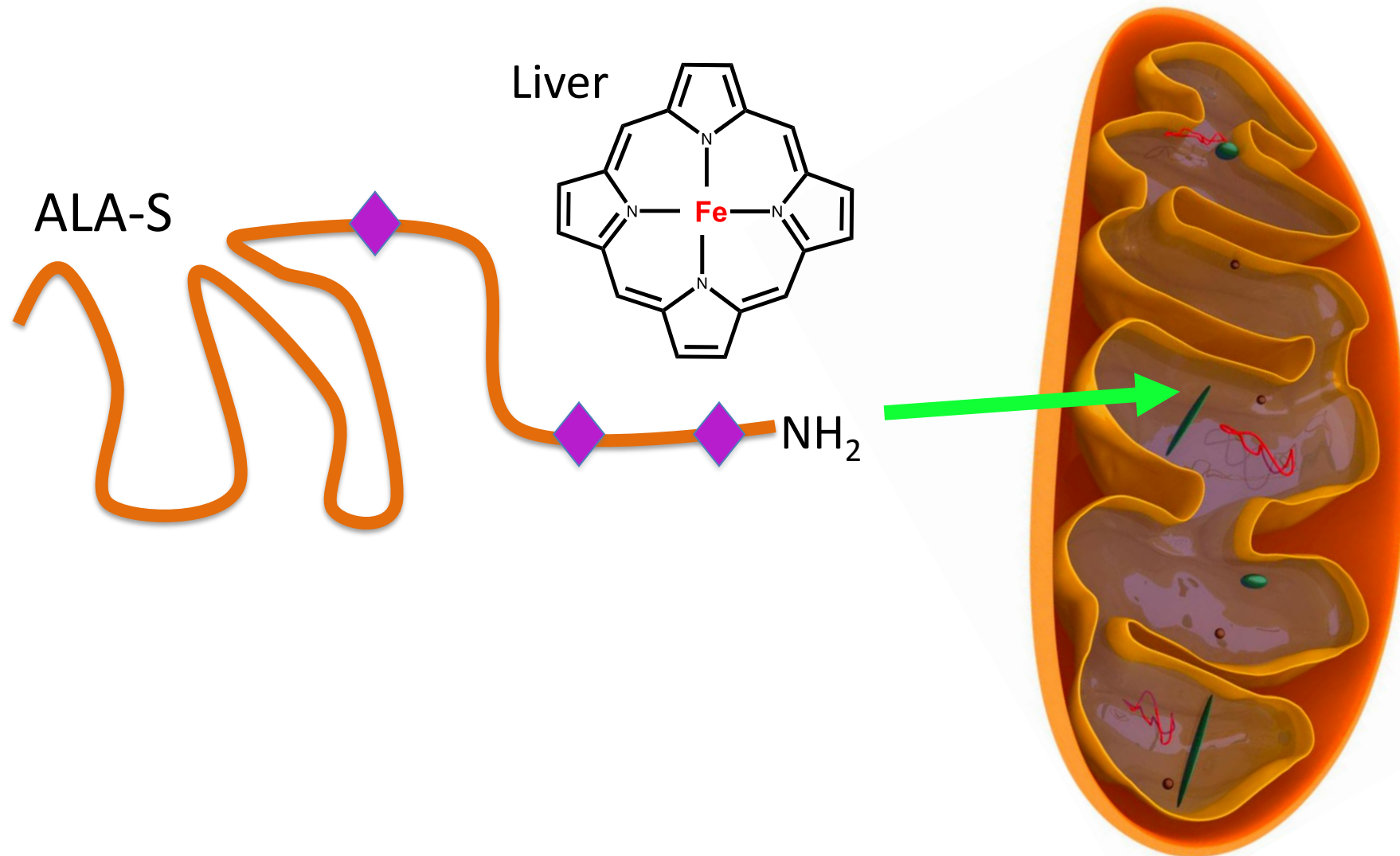
# Disease Management

- Identify precipitating factors – modify lifestyle
  - Drugs: barbiturates, sulfonamides, strong P450 inducers
  - Alcohol
  - Luteal phase of the menstrual cycle
  - Stress, infections
  - Fasting
  - Surgery

# Disease Management

- Identify precipitating factors – modify lifestyle
- Treatment of symptoms
- Carbohydrate loading – may work for mild attacks
  - Caloric intake
  - Hyponatremia – electrolyte infusion
  - Panhematin®
    - 3-4 mg/kg body weight, 4 consecutive days
    - Dissolved in 100 mL human albumin (4-20%)

# Regulation of ALA-S1



# Disease Management

- Identify precipitating factors – modify lifestyle
- Treatment of symptoms
- Carbohydrate loading – may work for mild attacks
  - Caloric intake
  - Hyponatremia – electrolyte infusion
  - Panhematin®
    - 3-4 mg/kg body weight, 4 consecutive days
    - Dissolved in 100 mL human albumin (4-20%)
- **RNAi to ALAS1**
- Liver transplant

# Longer-term Disease Manifestations

- Chronic kidney disease
- Liver disease
- Hepatocellular carcinoma

# Unmet Needs

- **Natural history of acute porphyrias**
  - What other genetic and environmental factors drive disease expression?
  - Who will become recurrent?
- **Biomarkers to assist clinical management**
  - To better monitor and assess severity of acute attack
  - Who are at risk to develop late complications?
- **New treatments**
  - Acute attack treatment
  - Prophylaxis to prevent attacks
  - But also to prevent late complications

<https://www.youtube.com/watch?v=urHxVYVAals>

James Kushner  
Hector Bergonia  
Charles Parker  
Laurie Jackson  
Colin Farrell



NIDDK-RO1-090257  
NIDDK-U54-083909



# Givosiran

Akin Akinc, Ph.D.

VP & General Manager, Givosiran





# Acute Hepatic Porphyria

Givosiran

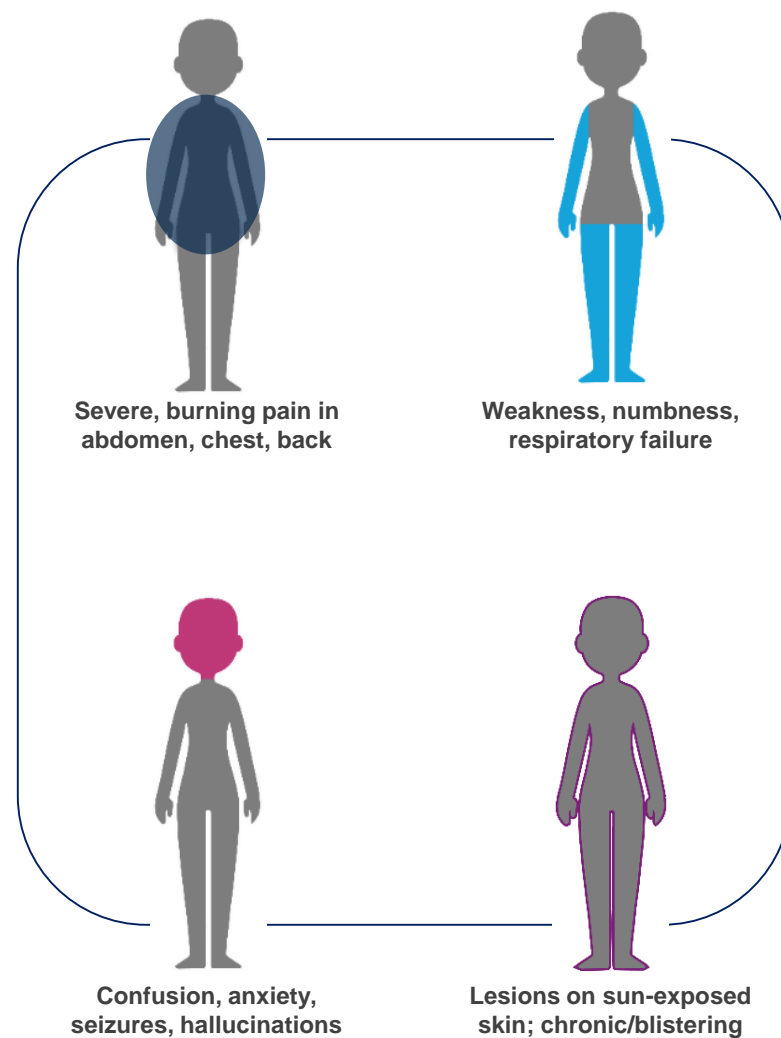
## Description

Family of ultra-rare orphan diseases causing incapacitating and potentially fatal attacks, leading to frequent hospitalizations and chronic pain

Predominantly  
**female,**  
commonly misdiagnosed

Patient Population\*

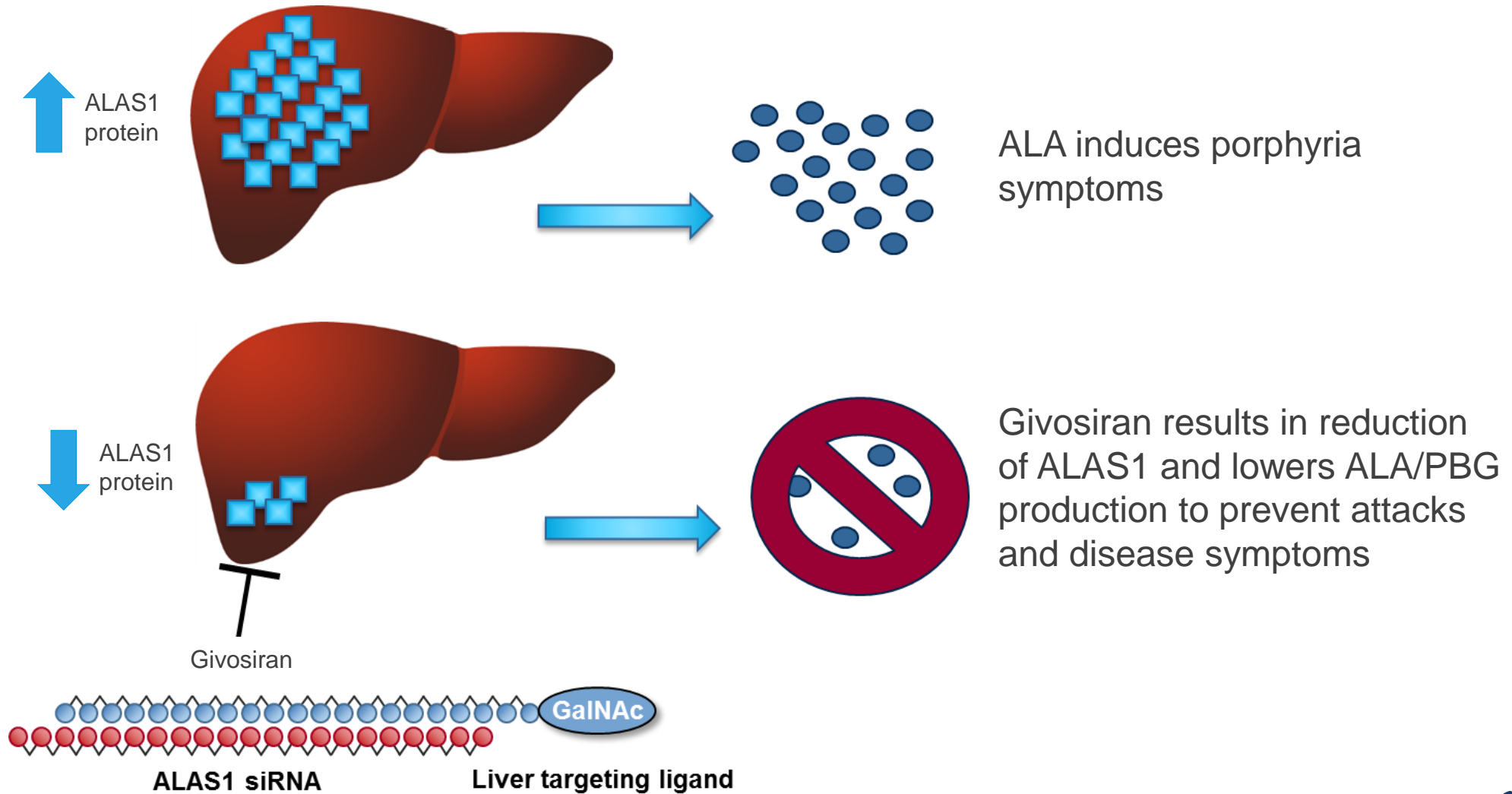
<b>~5,000</b> Patients with <b>sporadic attacks</b> in U.S./EU	<b>~1,000</b> Patients with <b>recurrent attacks</b> in U.S./EU
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\* ORPHANET; The Porphyria Consortium

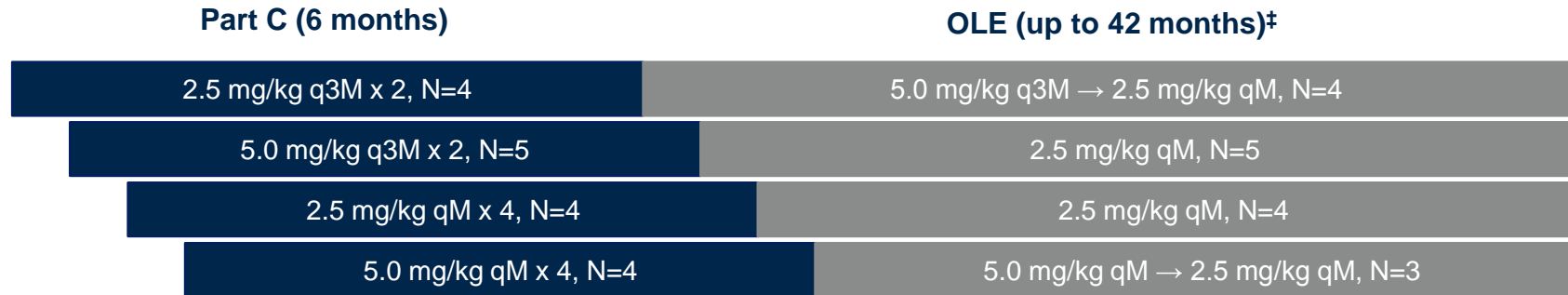
# Givosiran Therapeutic Hypothesis

Reduction of Liver ALAS1 Protein to Lower ALA and PBG



# Phase 1 Part C and Phase 1/2 OLE Overview

## Studies in Recurrent Attack Patients



### Phase 1 Part C

- Randomized 3:1 (givosiran:placebo), double-blind design
- Genetic confirmation of AIP
- Observational run-in (3 month) without scheduled hemin
- ≥2 attacks in past 6 months OR on prior hemin prophylaxis. One attack in run-in required for randomization
- Patients completing Part C eligible to enroll in OLE

### Phase 1/2 OLE\*

- All eligible patients from Phase 1 Part C enrolled into OLE
- Mean time in OLE of 13.6 months (median 14.3 months)
- Max time in OLE of 19 months, with max of 25 months of total treatment in Phase 1 and OLE

‡All patients in OLE transitioned to 2.5 mg/kg qM; Safety Review Committee authorization before all dose escalations

\*Data as of 7Jun2018

# Safety and Tolerability

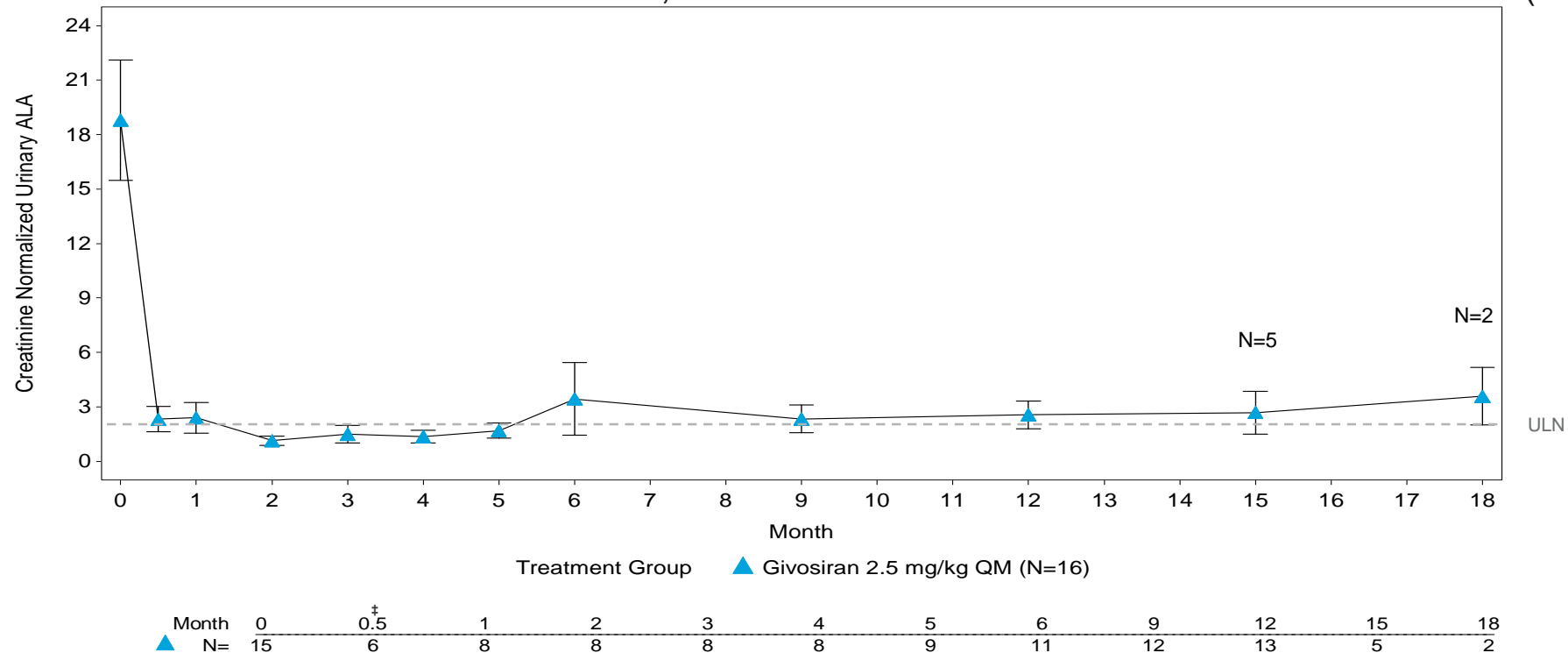
## Interim Phase 1/2 OLE Study Results

- 100% (16/16) patients reported at least 1 AE
- 4 patients with 5 SAEs
  - 1 patient with upper extremity DVT, unlikely related to study drug due to prior indwelling central venous catheter and venous damage from chronic hemin usage
  - 1 patient with anaphylactic reaction, assessed as definitely related to study drug:
    - Occurred after third dose of givosiran (first dose in OLE at 2.5 mg/kg); patient previously received two doses (5 mg/kg q3M) in Phase 1 study
    - Past history of asthma and atopy
    - Event resolved with medical management, and patient permanently discontinued from study
  - 1 patient had two events: two episodes of pyrexia related to suspected PaC infection and chlamydia bronchitis; all events assessed as unlikely related
  - 1 patient with change in mental status due to possible glucocorticoid toxicity for an acute bacterial sinusitis, assessed as unlikely related
- AEs in >3 patients: abdominal pain, fatigue, injection site erythema, nausea, myalgia, diarrhea, headache, and nasopharyngitis
- 6 patients had injection site reactions, most commonly erythema and all mild to moderate
- No clinically significant increases in LFTs or lipase with ongoing dosing

# Consistent and Durable Lowering of ALA Toward Normal Levels with Long-term Givosiran Dosing

## Interim Phase 1/2 OLE Study Results

- Monthly dosing at 2.5 mg/kg led to robust and sustained lowering of ALA toward normal levels, with a reduction from baseline of 87% at Month 12
- Similar reductions were seen with PBG, with a reduction from baseline of 83% at Month 12 (data not shown)



Data as of 7Jun2018; Anderson *et al.* AASLD Nov 2018

<sup>1</sup>Upper Limit of Normal (ULN): ALA=1.5 mmol/mol Cr

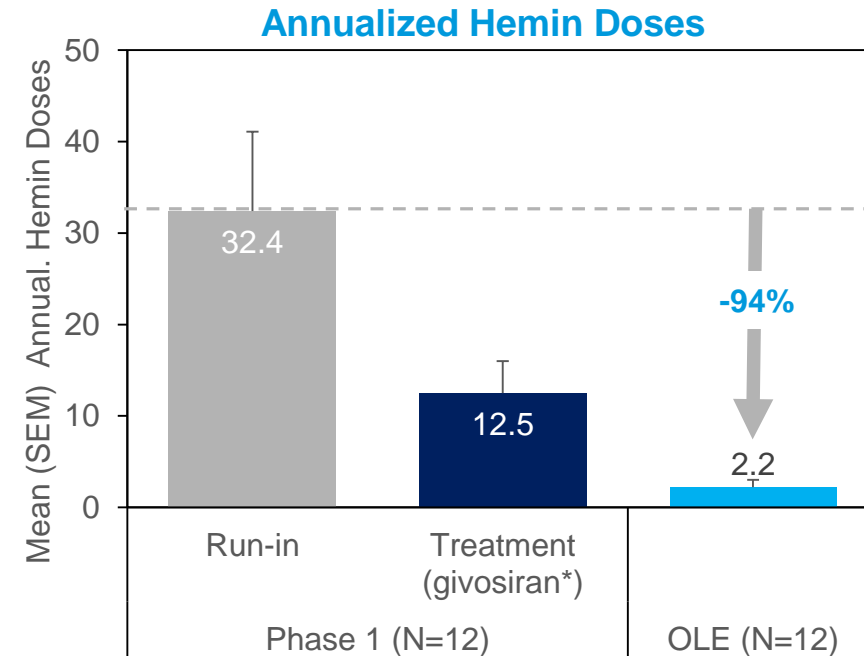
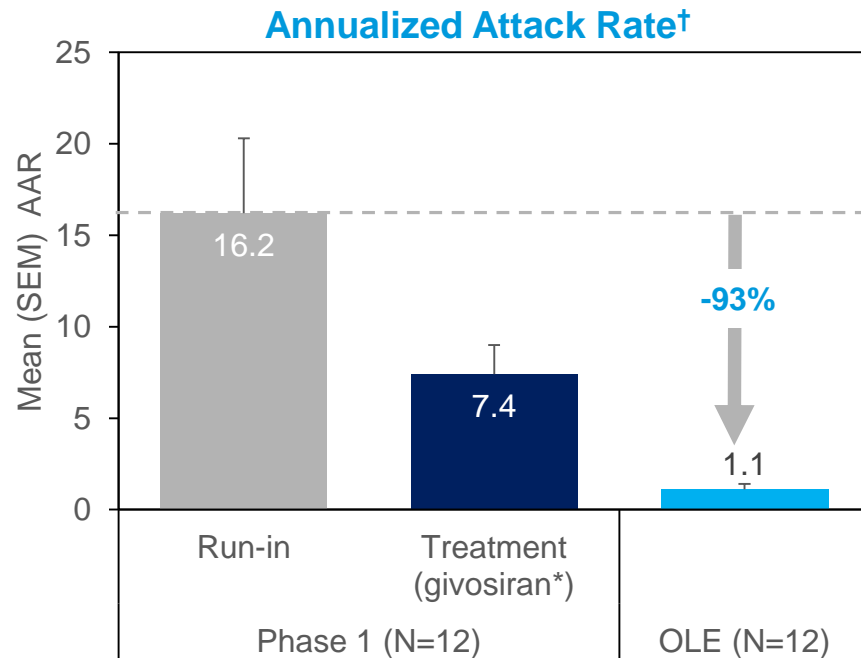
<sup>‡</sup>The different Ns at each month reflect differences in (1) when patients transitioned to 2.5 mg/kg dose on study, and (2) the duration of patients on study.

The N=15 at 0 month reflects a missing data point at pre-study baseline.

# Clinical Activity Maintained or Enhanced in Givosiran Treated Patients with Extended Dosing in OLE Study

## Phase 1 and Interim OLE Study Results in Recurrent Attack Patients

- Mean reductions in AAR of 93% and annualized hemin use of 94% observed in OLE relative to Phase 1 Run-in
- 5/12 (42%) patients with AAR = 0, for a mean of 7.4 months



Data as of 7Jun2018; Anderson et al. AASLD Nov 2018

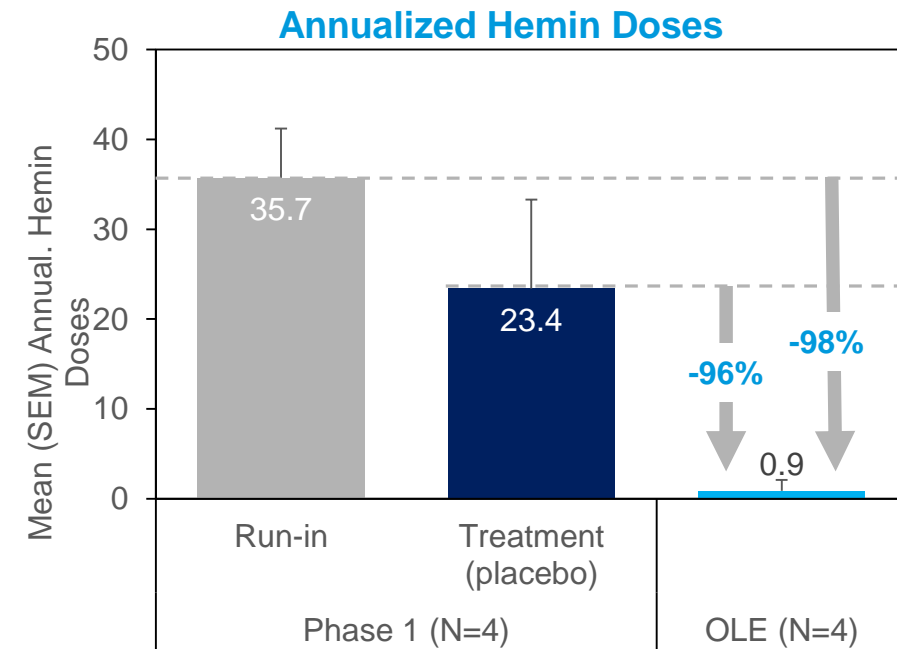
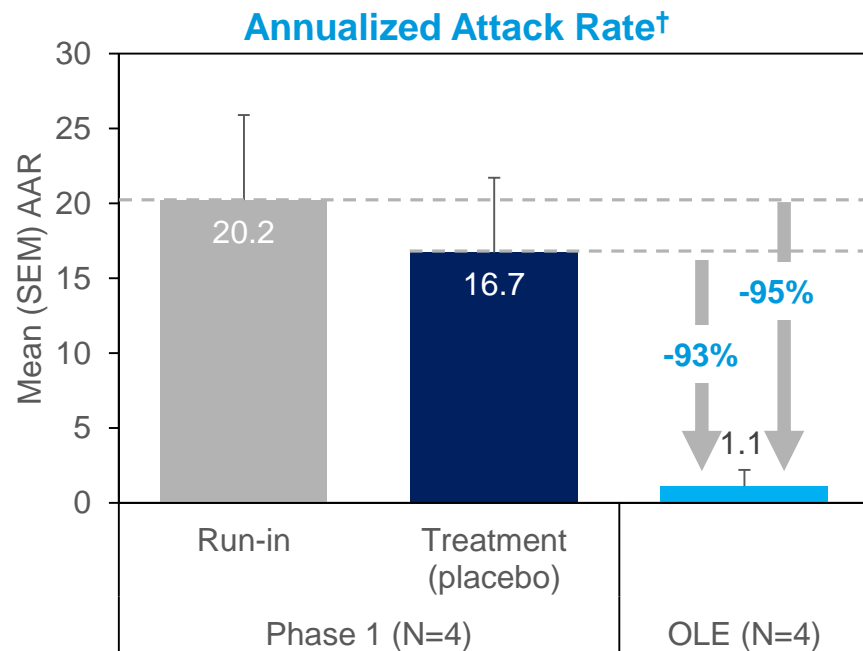
OLE: Open-label extension. AAR: Annualized attack rate

†Attacks requiring hospitalization, urgent health care visit, or IV hemin at home. \*Aggregated across all dose groups. Mean time in Phase 1 Run-in and Treatment of 103 days and 165 days, respectively; mean time in OLE of 415 days.

# Clinical Activity Demonstrated in Placebo Patients Crossing Over to Givosiran Treatment in OLE

## Phase 1 and Interim OLE Study Results in Recurrent Attack Patients

- Upon crossing over to givosiran in OLE, prior Phase 1 placebo patients had a 95% mean reduction in AAR and 98% mean reduction in annualized hemin use relative to both Phase 1 Run-in and Treatment periods
- 2/4 (50%) patients with zero attacks, for a mean of 14.6 months

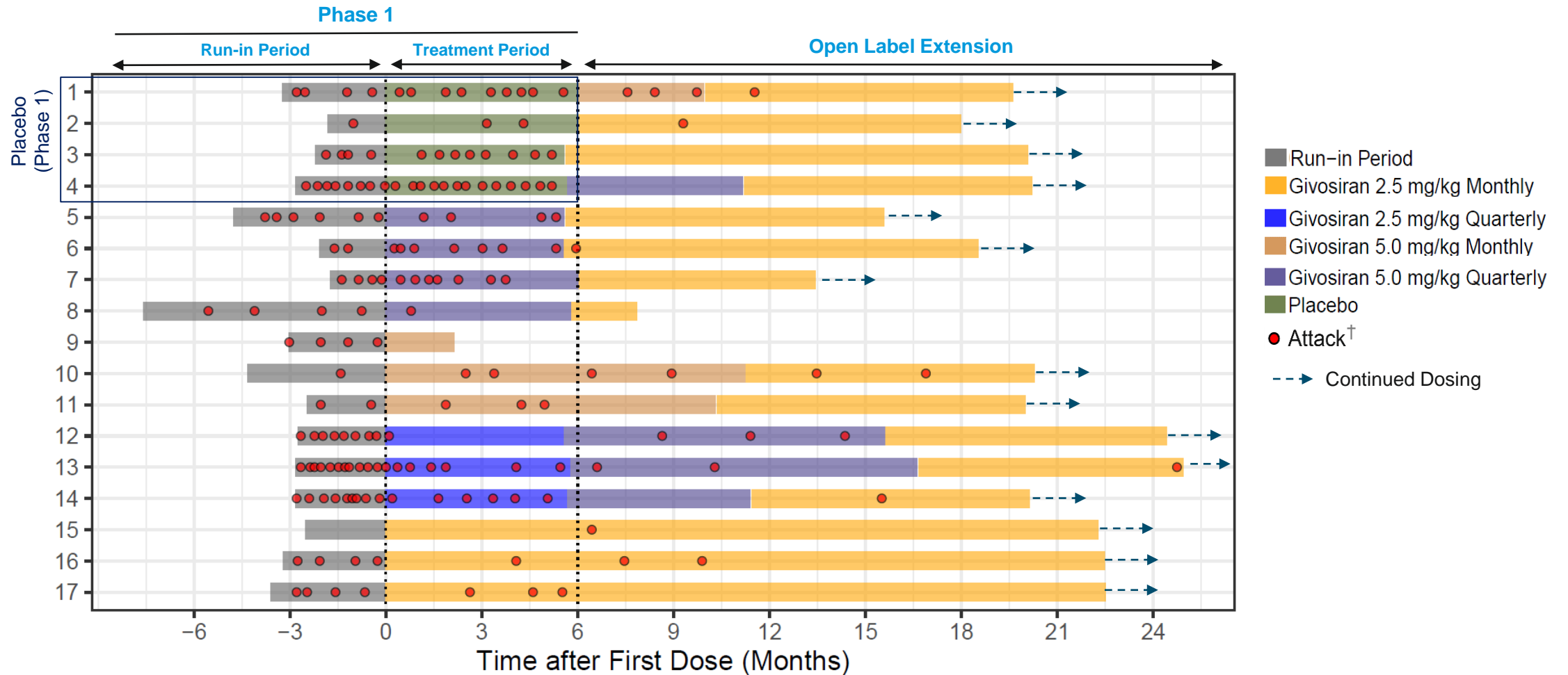


Data as of 7Jun2018; Anderson *et al.* AASLD Nov 2018. OLE: Open-label extension. AAR: Annualized attack rate

†Attacks requiring hospitalization, urgent health care visit, or IV hemin at home. Mean time in Phase 1 Run-in and Treatment of 77 days and 175 days, respectively; mean time in OLE of 416 days

# Clinical Activity in Recurrent Attack Patients

## Phase 1 and Interim OLE Study Results in Recurrent Attack Patients



Data as of 7Jun2018; Anderson *et al.* AASLD Nov 2018. OLE: Open-label extension

Note: Duration between Phase 1 and OLE studies is not shown

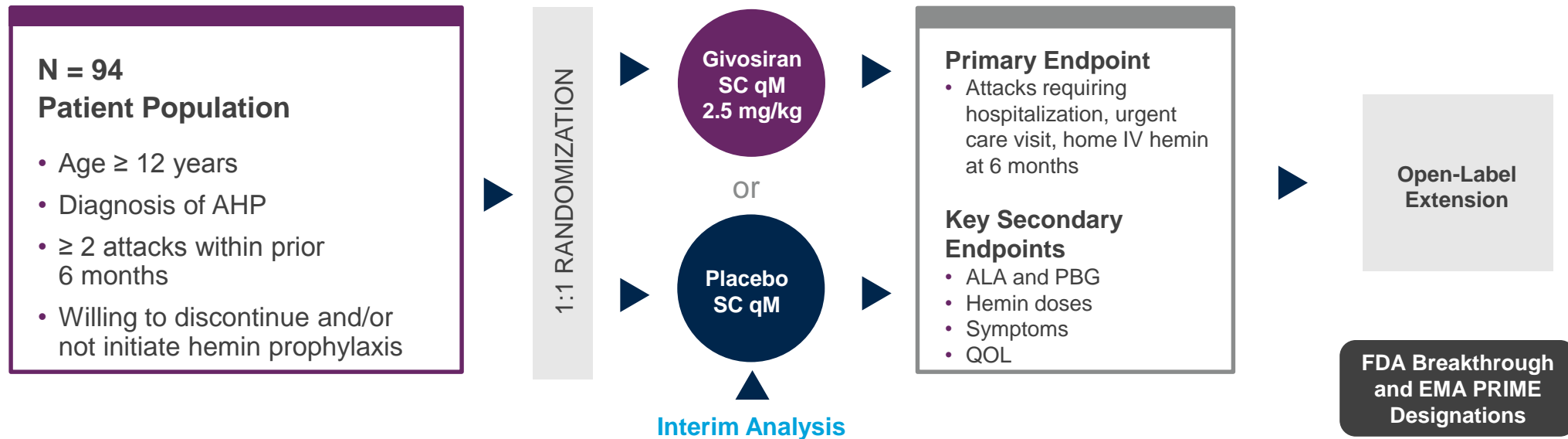
†Attacks requiring hospitalization, urgent health care visit, or IV hemin at home.



# ENVISION Phase 3 Study Design

Randomized, Double-Blind, Placebo-Controlled Study in Acute Hepatic Porphyrria Patients

Enrollment completed – 94 AHP patients, 36 sites, 18 countries



## Statistical Considerations:

- N = 70 patients results in at least 90% power to detect 45% reduction in annualized attack rate at 2-sided alpha of 0.05

# ENVISION Interim Results\*

## Interim Efficacy Analysis & Safety

### Interim analysis cohort

- N = 43 AHP patients (41 AIP; 1 VP; 1 HCP)
  - 23 randomized to givosiran; 20 randomized to placebo
- Treatment period:  $\geq 3$  months

### Interim efficacy analysis (ALA levels at 3 months in AIP patients)

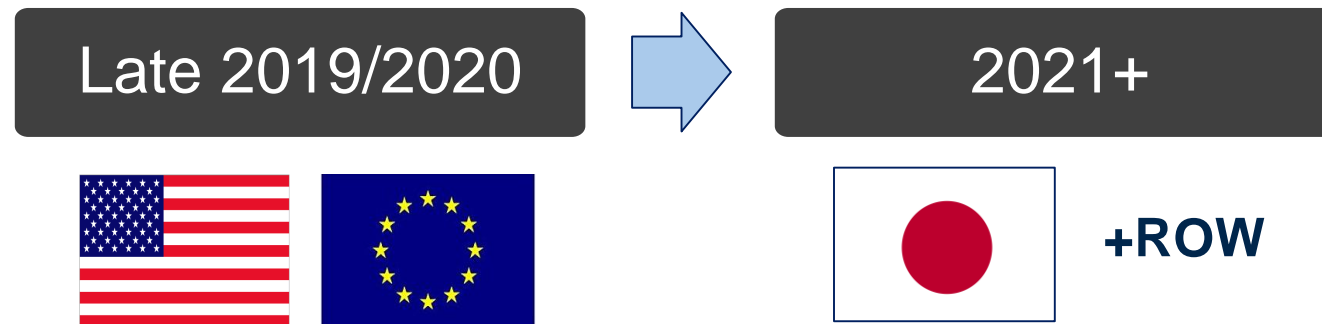
- Statistically significant reduction in urinary ALA, relative to placebo ( $p < 0.001$ )

### Safety

- No deaths
- Serious Adverse Events (SAE) reported in:
  - 5/23 (22%) of patients on givosiran
  - 2/20 (10%) of patients on placebo
- One patient (4%) on givosiran discontinued treatment based on a protocol-defined stopping rule due to  $>8x$  ULN increase in liver transaminase, which resolved
- No treatment discontinuations in placebo group

# Program Status and Planned Timeline

- ENVISION Phase 3 study in patients with AHP is ongoing
- Decision to file with 6-month data from ENVISION study to seek full approval
- Topline results from complete ENVISION study in early 2019
- Rolling NDA submission initiated, with addition of full clinical results in mid-2019; MAA submission in mid-2019
- Anticipated approval timelines\*



# AHP Patient Population

**2-5**

per 100,000  
prevalence

- Predominantly female
- ~5,000 patients with sporadic and 1,000 with recurrent attacks in U.S./EU

**65%**

with chronic  
symptoms\*

- Most commonly includes pain, tiredness, anxiety, and nausea

Up to

**15**

years to  
diagnose

- AHP challenging to diagnose, and most patients currently remain undiagnosed
  - Low awareness, highly variable, with constellation of non-specific symptoms

†Anderson KE, Metabolic & Molecular Bases of Inherited Disease, 2001

‡ORPHANET; The Porphyria Consortium

\*Data as of 11Apr2017

# Significant Economic Burden of AHP

## Healthcare Utilization and Cost Analysis in Recurrent Attack Patients\*

Healthcare Utilization Category	Average Annual Cost Per Patient
Primary Care Physician Visit	\$443
Specialist Visit	\$1,203
Emergency Room Visits	\$3,753
Hospitalizations	
Costs	\$100,078
Charges	\$356,853
Hemin Prophylaxis	\$148,145
Hemin Acute Attacks	\$141,738
Hemin Administration	\$3,282
<b>Total with Hospital Costs, mean (95% CI)</b>	<b>\$398,463</b> <b>(\$328,303 - \$475,477)</b>
<b>Total with Hospital Charges, mean (95% CI)</b>	<b>\$655,418</b> <b>(\$482,278 - \$847,448)</b>

\*EXPLORE Natural History study (Includes patients with ≥3 attacks per year). Annual expenditure per patient; based on both hospitalization charges (amount billed) and costs (amount paid) from published data sources in the US

# Facilitating Patient Identification and Improving Patient Care



# No-Charge, Third-Party Genetic Testing and Counseling Program

164

*participating  
HCP accounts*

224

*samples  
submitted*

28

*positive AHP  
mutations*

Reduce barriers to genetic testing and counseling

Tests and services are performed by independent third parties

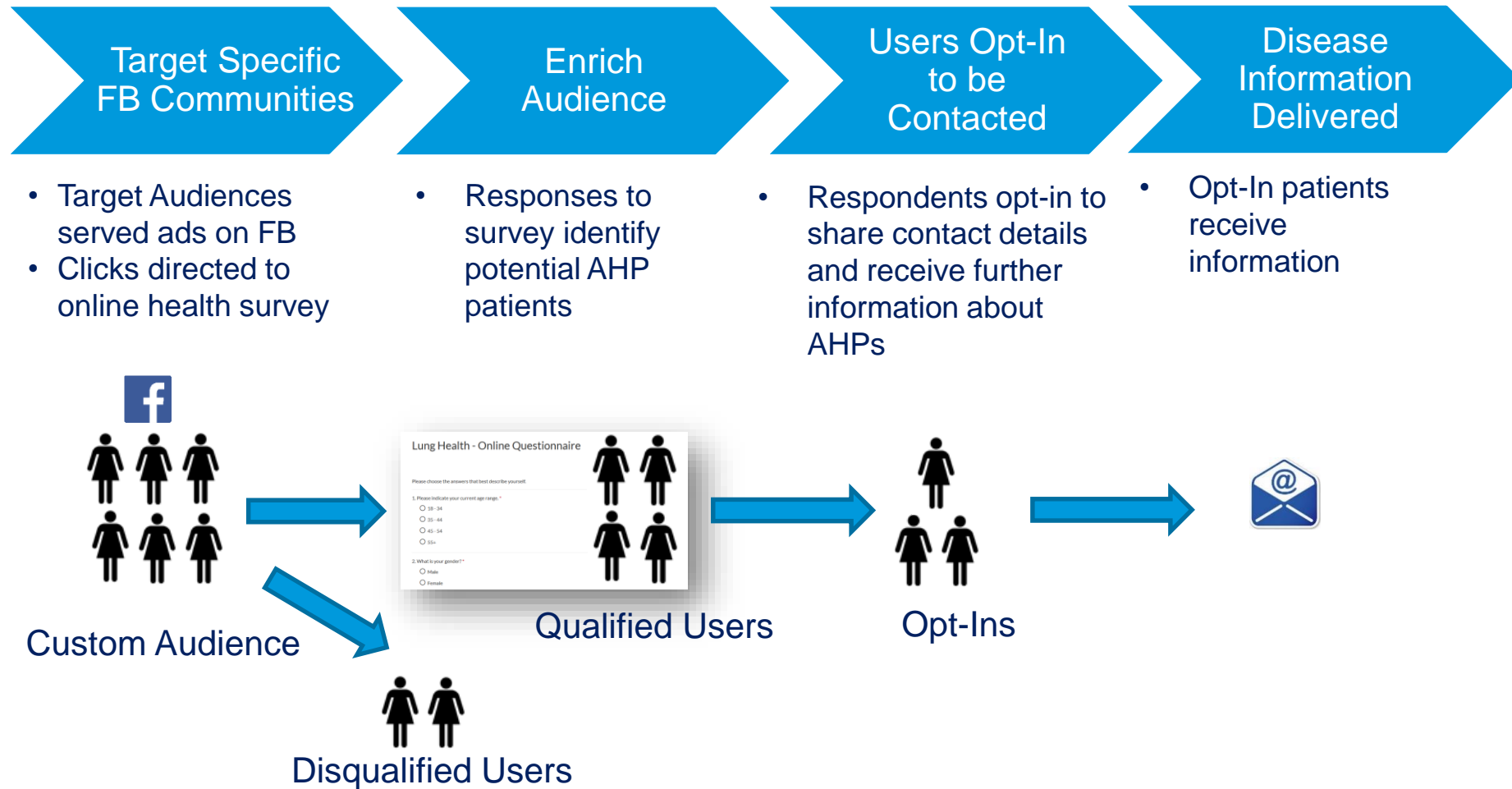
Available in U.S. and Canada (genetic counseling service available in U.S.)

Healthcare professionals who use this program have **no obligation** to recommend, purchase, order, prescribe, promote, administer, use or support any Alynlam product

More information regarding this program  
available at: [www.alnylamact.com](http://www.alnylamact.com)

# Reaching an Enriched Audience via Social Media

Pilot Effort with Facebook Communities Ongoing



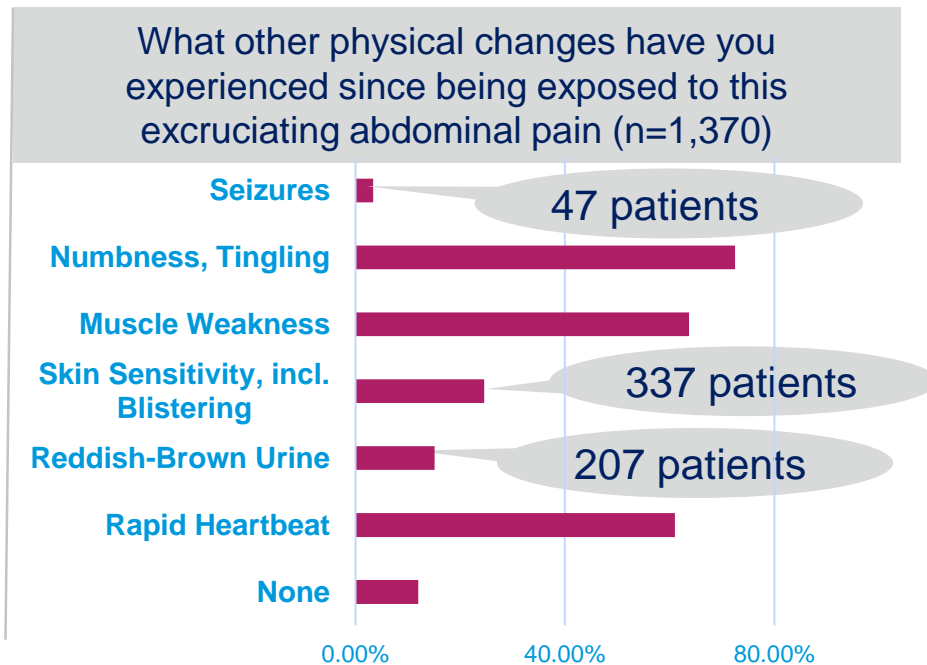


# Reaching an Enriched Audience via Social Media

## Initial Results After 4 Weeks\*

Approximately 11,600 respondents; 400+ have answered all questions

- 72% have intense abdominal pain that can last hours at a time
  - 95% mentioned it reoccurred without proper diagnosis or treatment
  - 65% with constipation, 80% with nausea, 35% with vomiting



### Demographics

- 98% female (72% 34-54)
- 22 have been diagnosed with or tested for porphyria
- 19 have family members diagnosed with porphyria

~1,300  
respondents  
signed up for  
future information  
about AHP

\*Initial results may not represent future results. Results are based on de-identified respondent survey data.

# Givosiran Market Opportunity

## Givosiran has potential to address significant unmet needs

- Current treatment options inadequate
- 65% of recurrent attack patients have chronic symptoms during and between attacks
  - Opportunity to expand to sporadic attacks and chronic manifestations

## Significant economic burden

- Average annual expenditure for patients with recurrent attacks ranging from approximately \$400,000 to \$650,000

## Disease significantly under-diagnosed

- Estimated disease prevalence (2-5:100,000) suggests only ~20% of patients currently diagnosed
- Often misdiagnosed, with delays in diagnosis up to 15 years

## Education efforts underway to drive improved awareness and diagnosis

- Primary focus on gastroenterologists, neurologists, hematologists
- Partnerships with patient advocacy groups

# Q&A Session #1

10:00 – 10:30

## Moderator:

- Yvonne Greenstreet, MBChB, Chief Operating Officer

## Panelists:

- Eric Green, VP & General Manager, TTR Program
- Pushkal Garg, M.D., Chief Medical Officer
- Andy Orth, SVP, Head of U.S. Business
- John D. Phillips, Ph.D., University of Utah
- Akin Akinc, Ph.D., VP & General Manager, Givosiran



## Break

Presentations to Resume at 10:45am



# Primary Hyperoxaluria Type 1 & Lumasiran

Sally-Anne Hulton, M.D., Birmingham Children's Hospital NHS Trust

Pritesh Gandhi, PharmD., VP & General Manager, Lumasiran

# Primary Hyperoxaluria

Sally-Anne Hulton

*Consultant Paediatric Nephrologist*

*Birmingham*

*UK*

**Consulting Disclosures:**

Anylam

Dicerna

Chiesi



Birmingham Women's and Children's



NHS Foundation Trust

# Enzyme deficiency in the liver targets the kidneys

AGT enzyme  
defect in the liver  
→ ↑ oxalate  
production



Kidneys  
normally excrete  
oxalate

Oxalate deposits in kidneys forming stones +  
calcification within the kidney (nephrocalcinosis)  
resulting in kidney failure

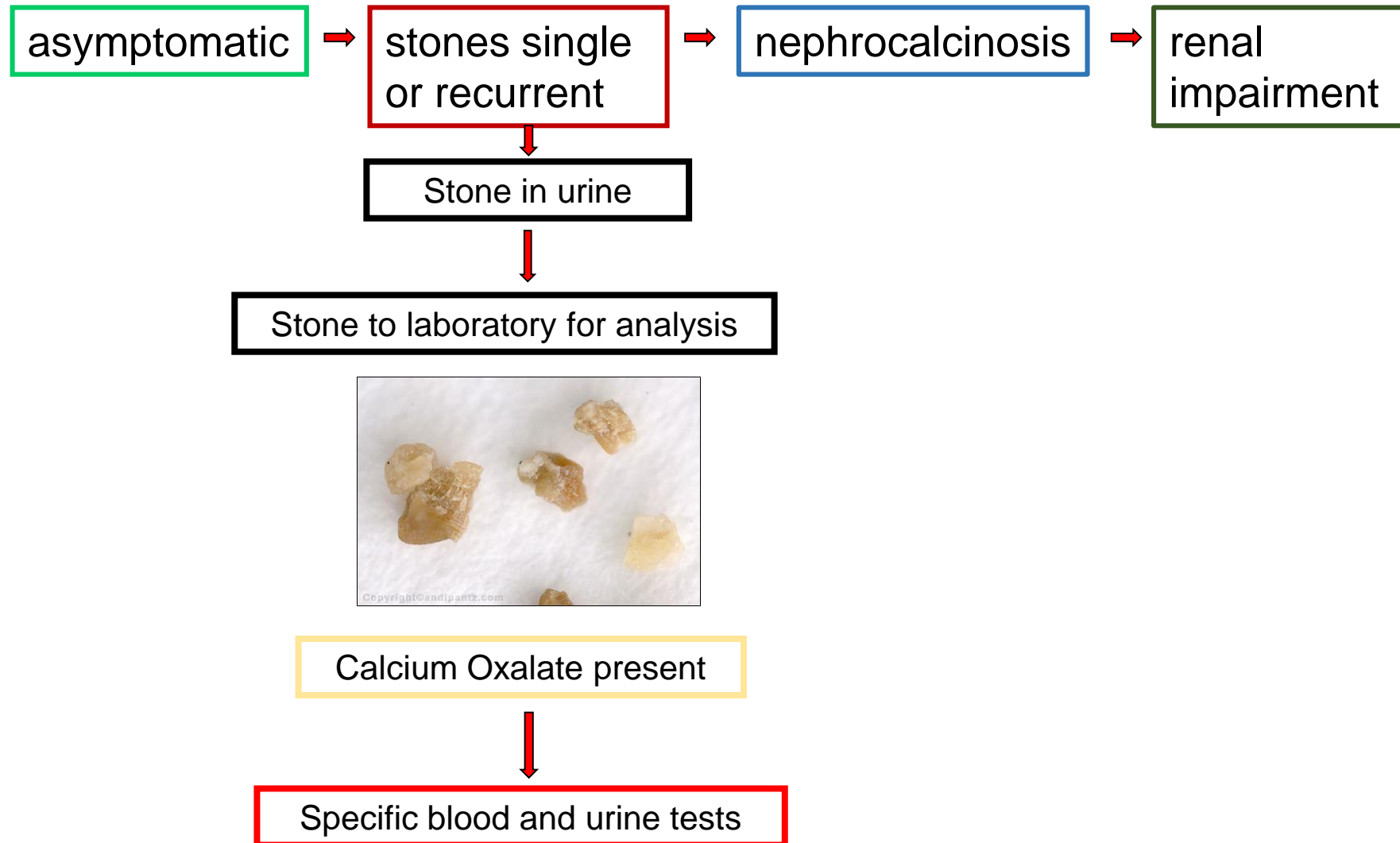


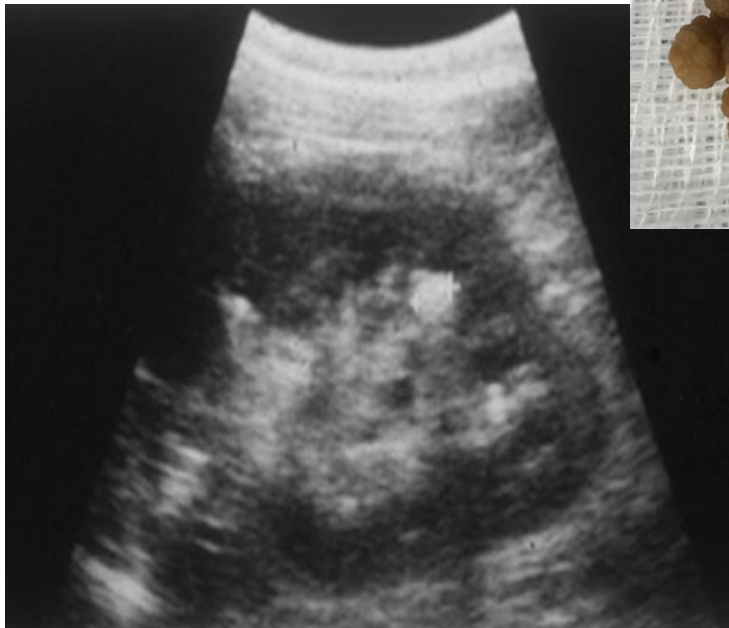
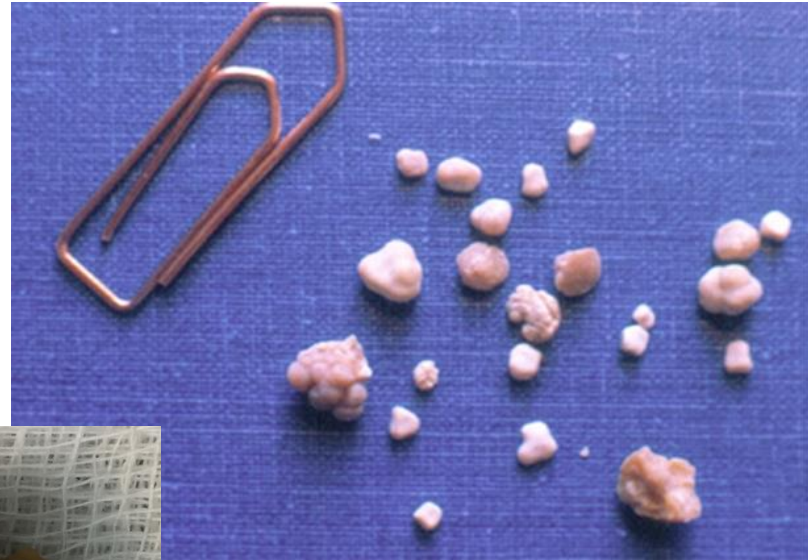
As the kidneys fail, oxalate accumulates in the blood vessels to all organs of the body with effects known as **systemic oxalosis**





# Clinical presentation & diagnosis





# OxalEurope: 23 countries with >1300 patients

*PH1: incidence  $\approx$  1 per 100 000 live births  
prevalence  $\approx$  1 to 3 per million*

**PH1: 1100**  
**PH2: 110**  
**PH3: 82**

<i>Estimated prevalence /mill</i>	
<i>Netherlands</i>	5.41
<i>UK</i>	2.84
<i>France</i>	2.32
<i>Germany</i>	1.62
<i>Italy</i>	1.55

SF Garrelfs 2018

# PH under diagnosed in Middle East and Asia



- Diagnosis often missed or delayed<sup>4</sup>
  - Lack of availability of diagnostic tools
  - Highly variable age of onset, presentation and progression

- ↑ U oxalate 24- 40% of Pakistani children with stones<sup>1</sup>. 150 PH1 Pakistani patients studied<sup>2</sup>
- Estimates of high disease burden: incidence of 1 in 14 500 (based on UK data<sup>3</sup>) with gene frequency ranges from 1 in 4000 to 200 000<sup>4</sup> (cf 1 in 200 000 in Europeans)
- Incidence:
  - Pakistan: 1 in 1000 - 50 000
  - Morocco: 1 in 27 500 - 32 000

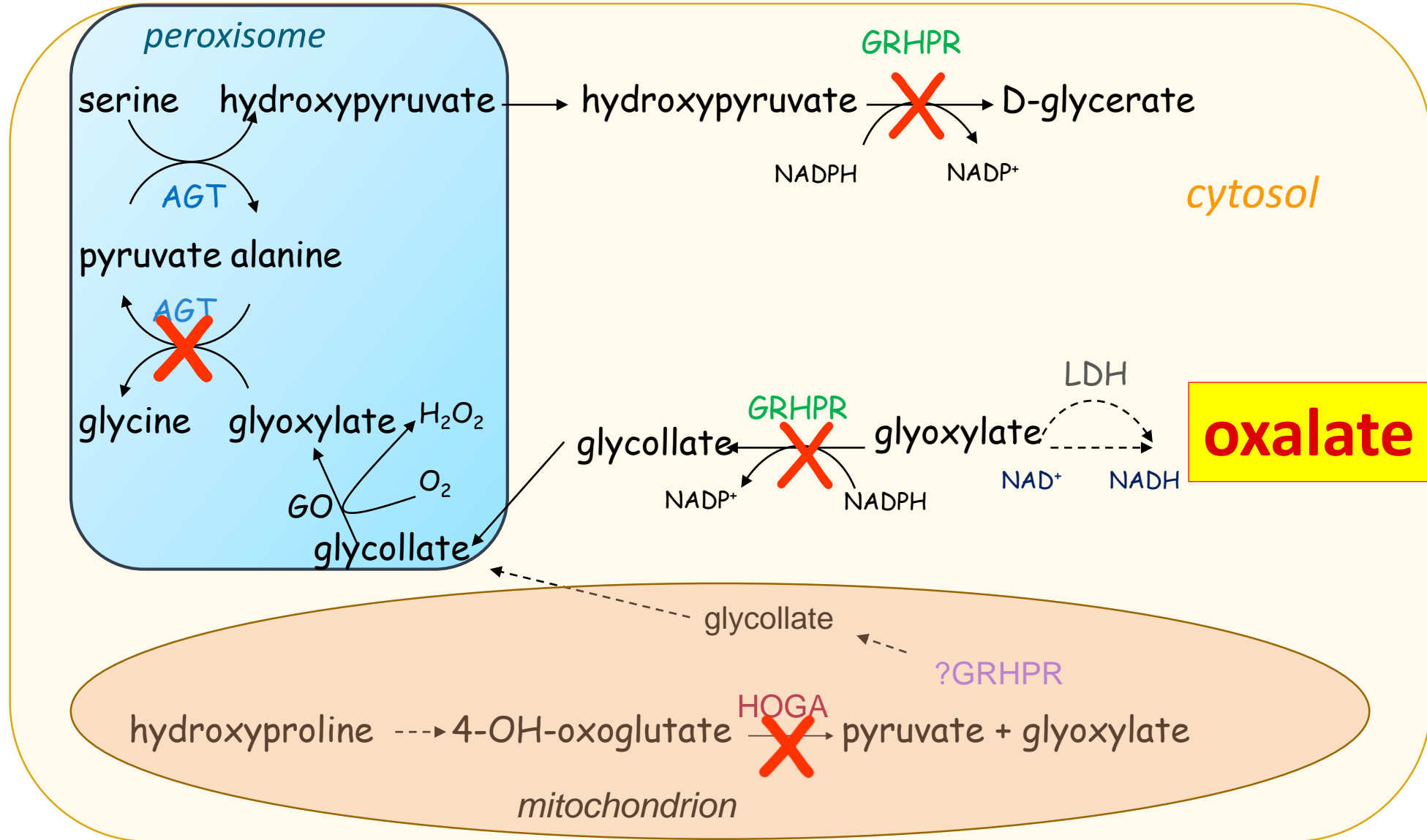
<sup>1</sup>Rizvi SA et al. *Ind J Urol* 2007; 23(4) 420-7

<sup>2</sup>Khaliq S et al. *Abstract: Am Soc Hum Gen* 2013

<sup>3</sup>Hutchesson AC et al. *J Med Gen* 1998;35(5) 366-70

<sup>4</sup>Talati JJ, Hulton SA et al. *Urolith* 2018;46 (2) 187-95

# Oxalate Synthesis

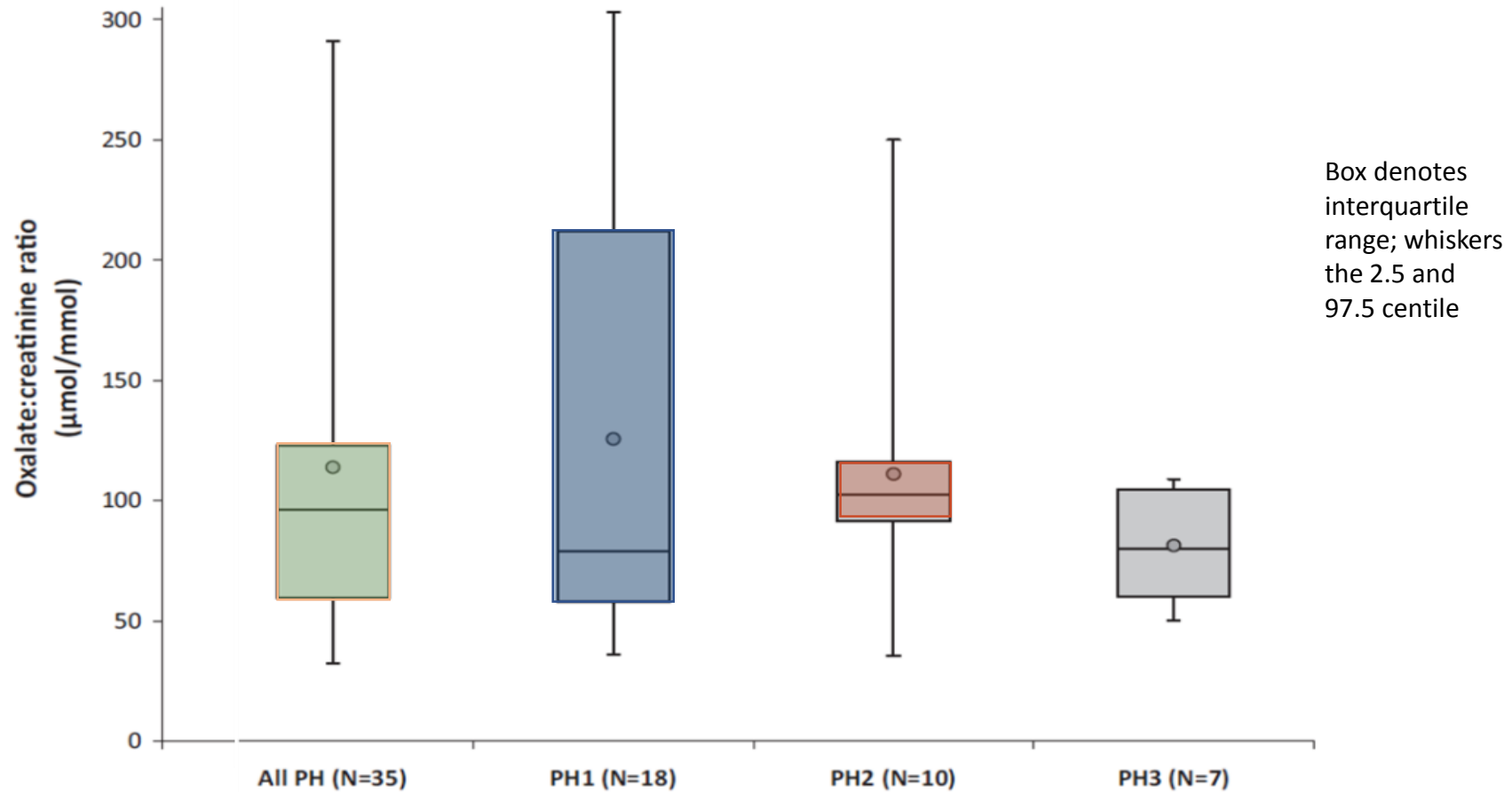


# PH mutations & diagnosis

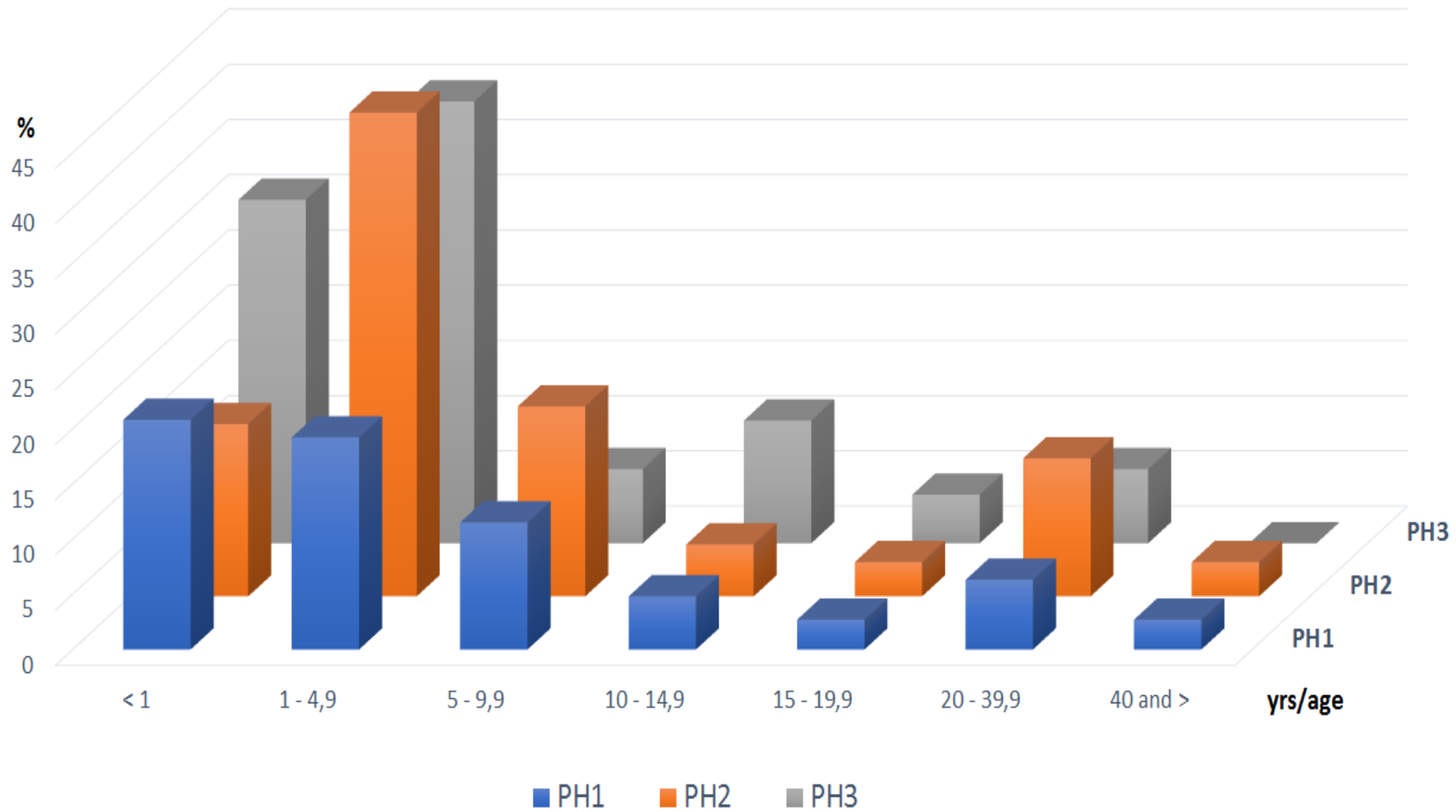
- **PH1**      **AGXT gene chr 2**  
→ plasma oxalate + glycollate  
→ urine oxalate
- **PH2**      **GRHPR gene chr 9**  
→ urine L-glyceric acid
- **PH3**      **HOGA1 gene chr10**  
→ urine oxalate + glycollate

*Database of pathological mutations + polymorphic variants*  
<http://www.uclh.nhs.uk/phmd>

# Urine oxalate excretion in PH illustrating overlap of urine oxalate/creatinine ratio

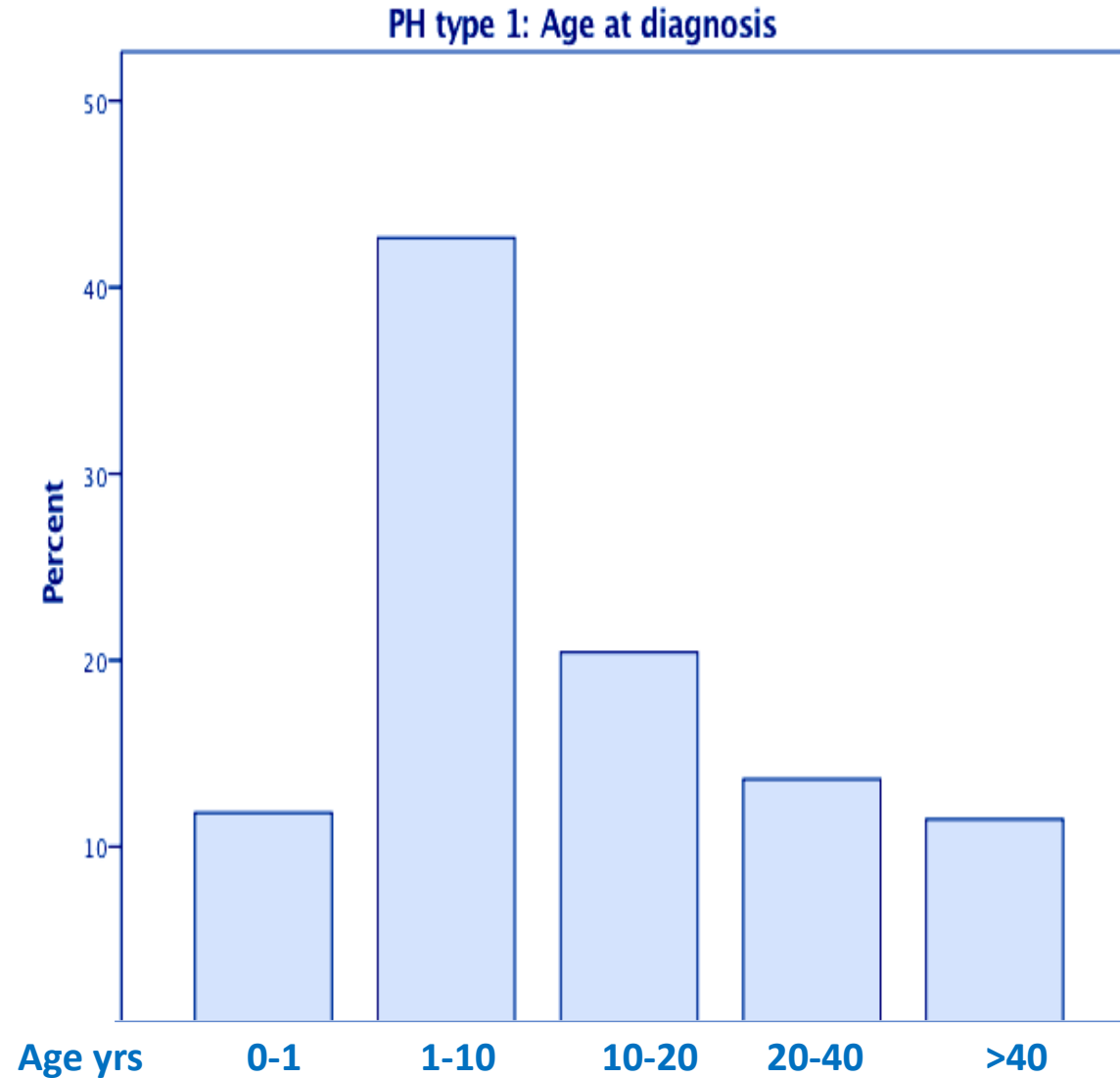


# Age of onset: PH1, 2 and 3





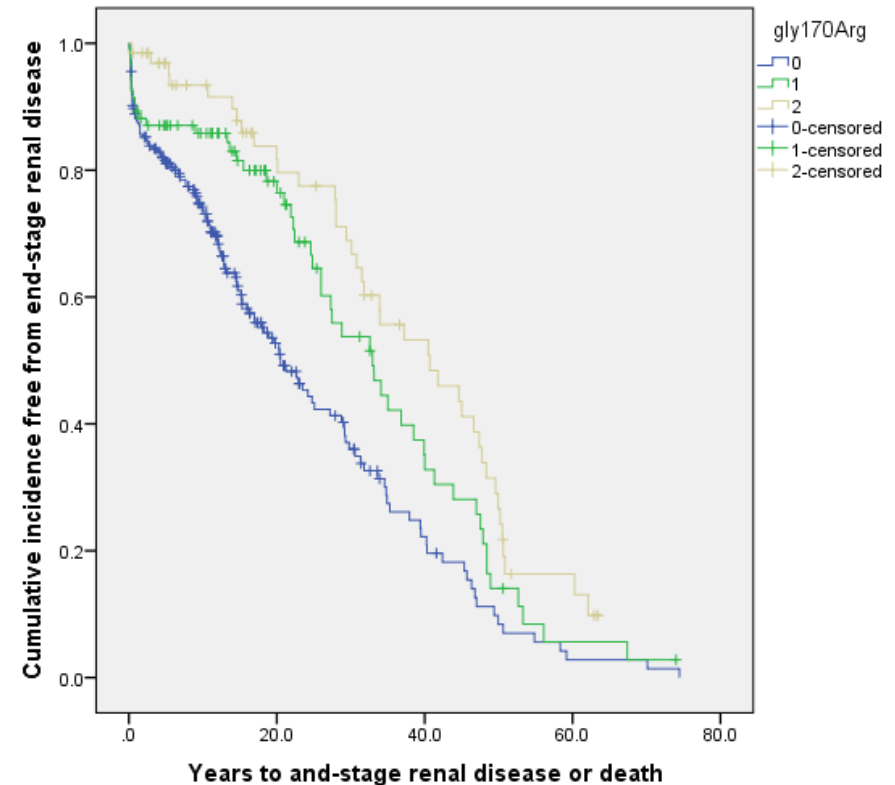
# PH1: age at diagnosis n=297



# Early genetic diagnosis relevant

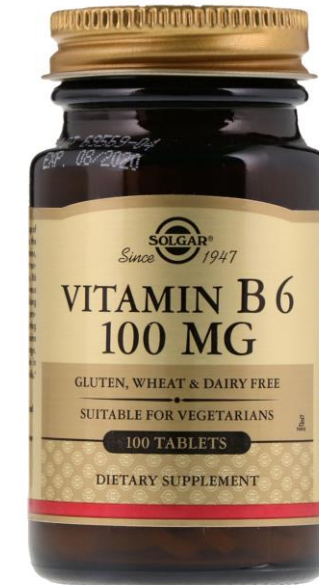
- Affects long term outcome
- Some PH1 children stable GFR over 20yrs – have a specific genotype – sensitive to vitamin B6

## Specific mutation



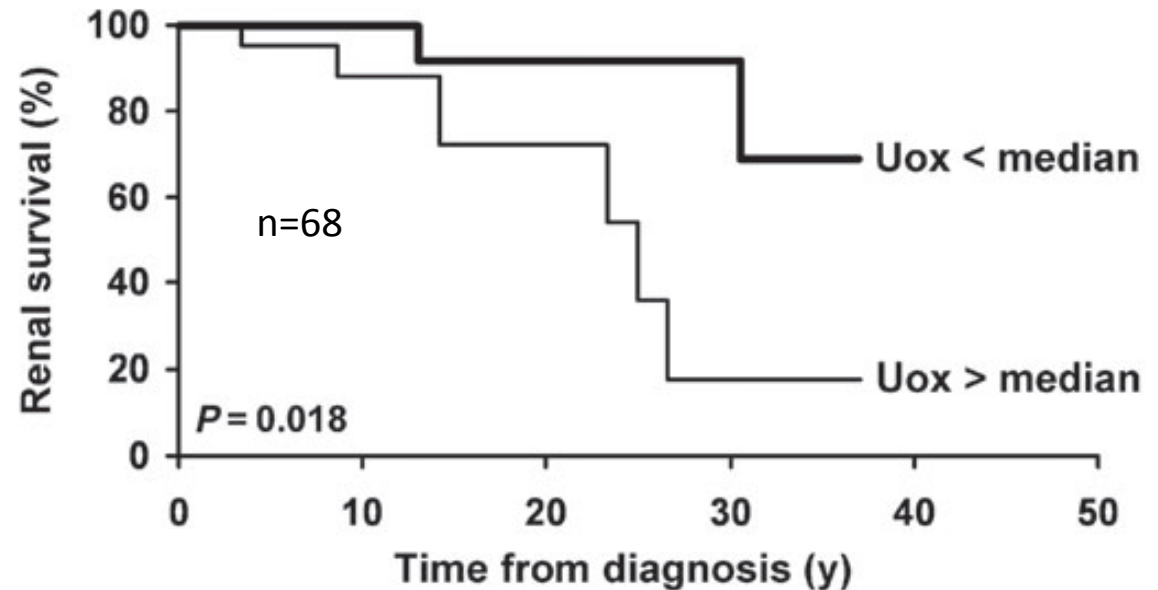
# Standard treatment for PH1

- High fluid intake  
2.5l/m<sup>2</sup>/day min
- Vitamin B 6 (pyridoxine)
- Limit Vit C intake, oxalate containing foods

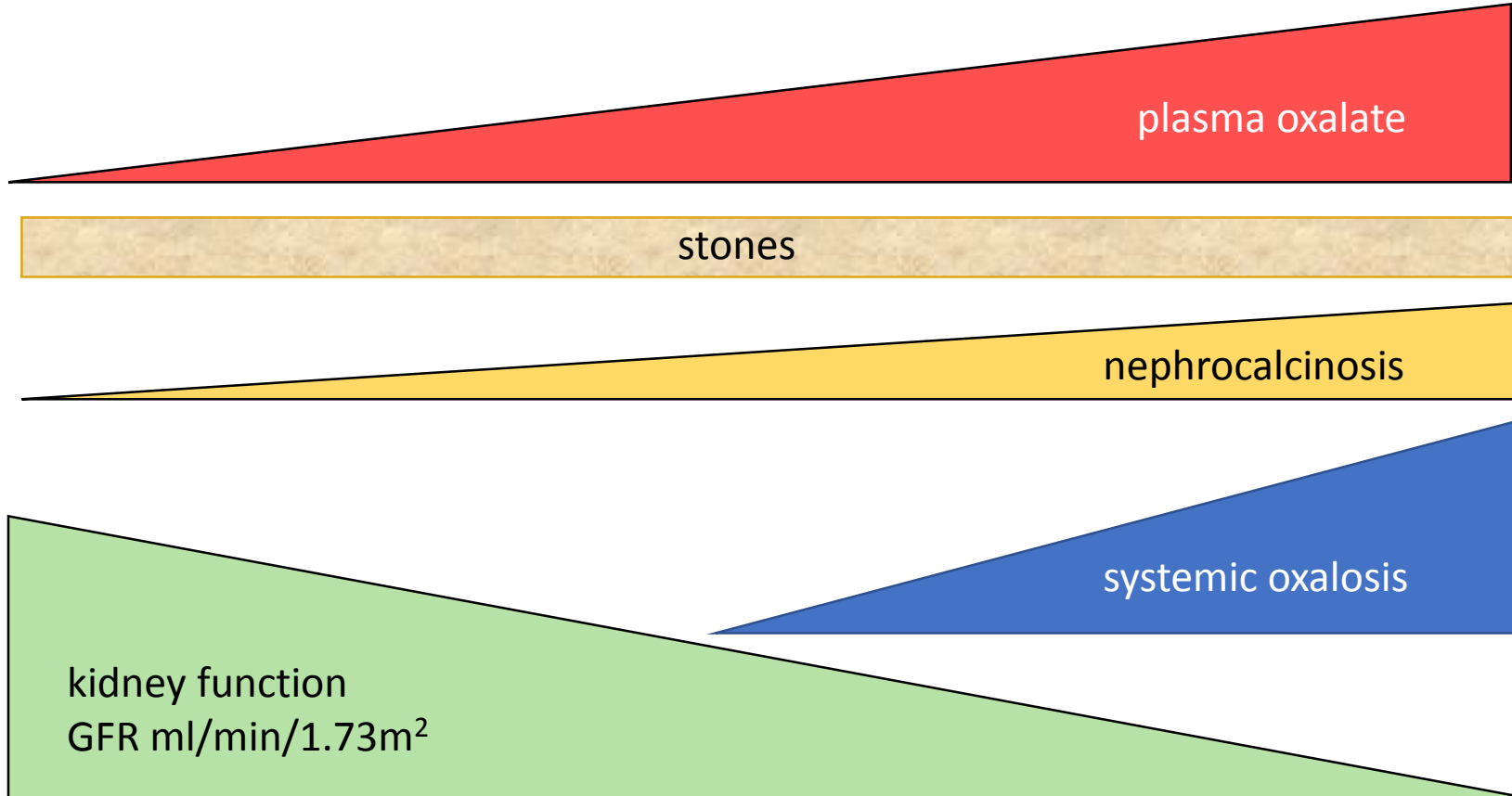


# Factors impacting on kidney survival

- Degree of hyperoxaluria
- Nephrocalcinosis

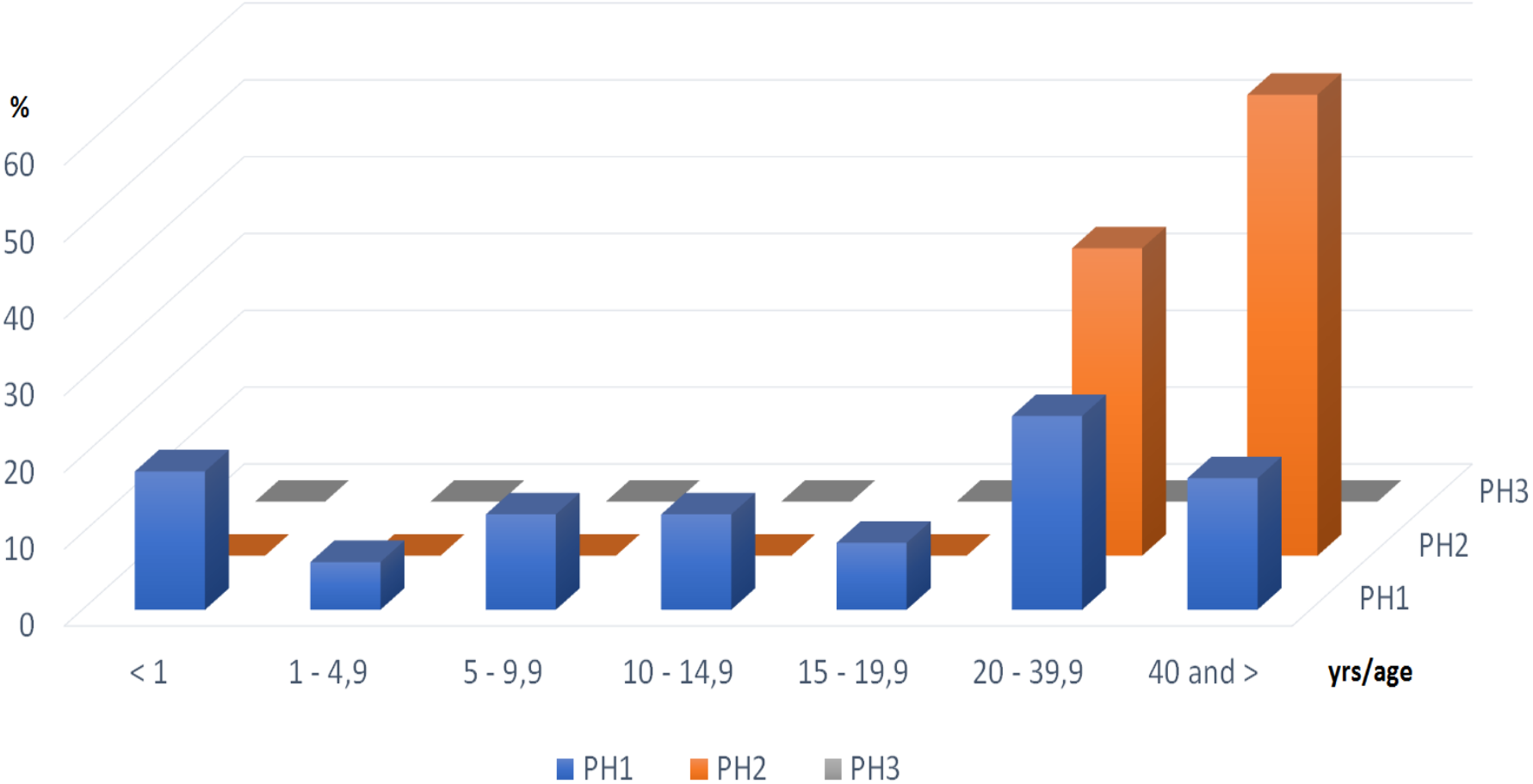


# Progression of systemic oxalosis



CKD stage 1 > 90	CKD stage 2 60 - 89	CKD stage 3 30 -59	CKD stage 4 15-29	CKD stage 5 <15
Normal, ↑ Uox, PH genes	Mild impairment	Moderate impairment	Progressive decline	End stage renal disease

# Age at time of kidney failure: PH1 vs PH2



# Kidney failure in childhood PH1

- Consanguineous families – high prevalence
- <1% of paediatric ESRD in USA, UK<sup>1</sup>, Japan<sup>2</sup>
- 10 % for Kuwait<sup>3</sup>
- 13% for Tunisia<sup>4</sup>

<sup>1</sup> NAPRTCS and UK Renal Registry Annual Reports

<sup>2</sup> *Ped Nephrol* 2002, 17 (6) 456–61

<sup>3</sup> *Transpl Proc* 2004, 36 (6) 1788–91

<sup>4</sup> *Ped Nephrol* 1996, 10, (4) 479–82

# Consequences of PH1

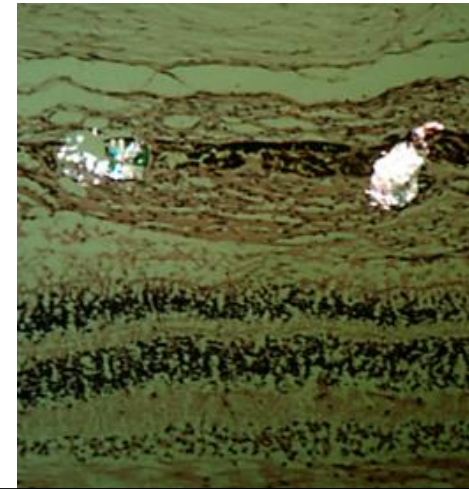
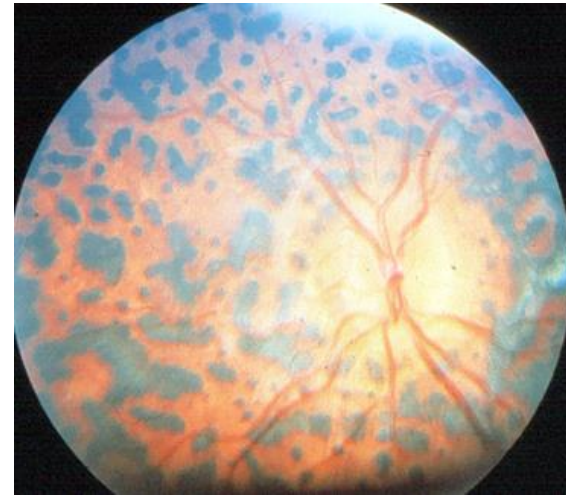
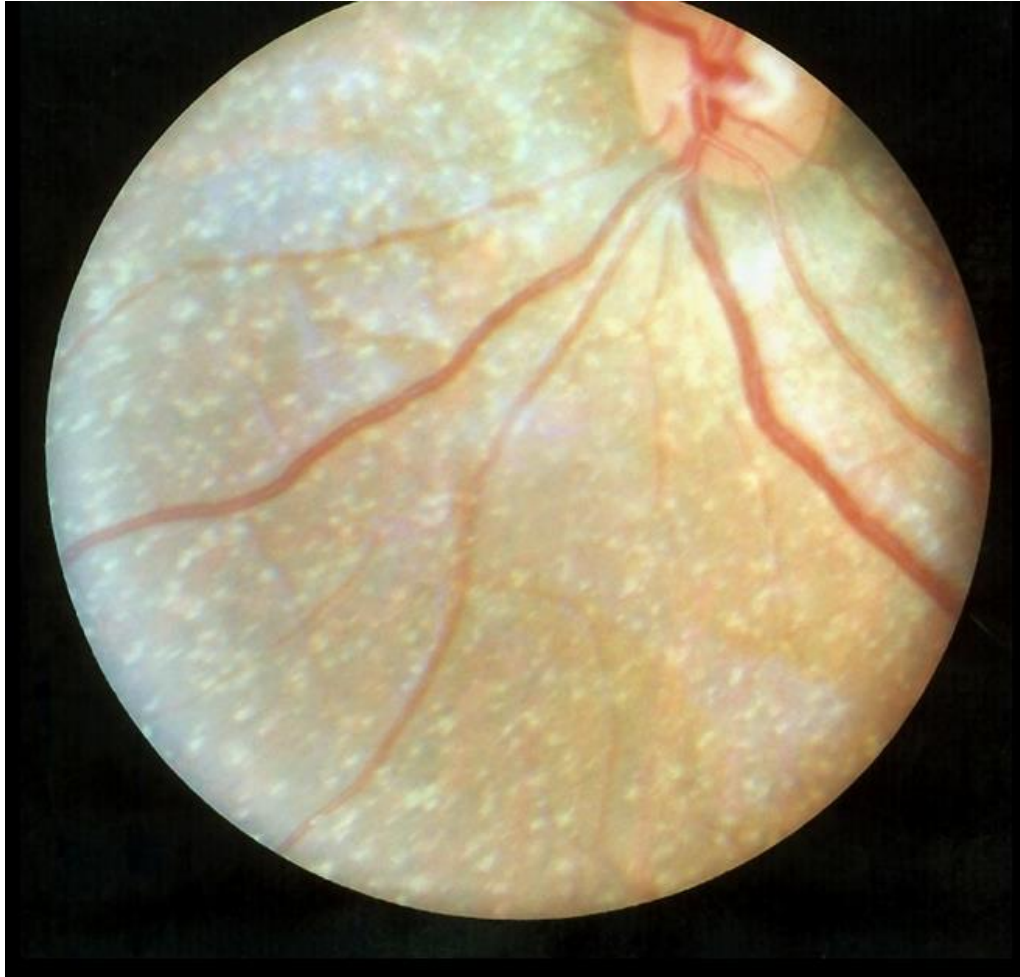
- Variability in presentation
- Progressive decline in kidney function
- Systemic deposition of Ox in all organs
  - bones
  - heart
  - skin
  - bone marrow: anaemia
  - eyes: retinal damage
  - neurological

51 of 132 PH1 patients  
→ systemic oxalosis<sup>1</sup>

<sup>1</sup>Garrelfs S et al. On behalf of OxalEurope;  
IPNA 2016



# Consequences of systemic oxalosis



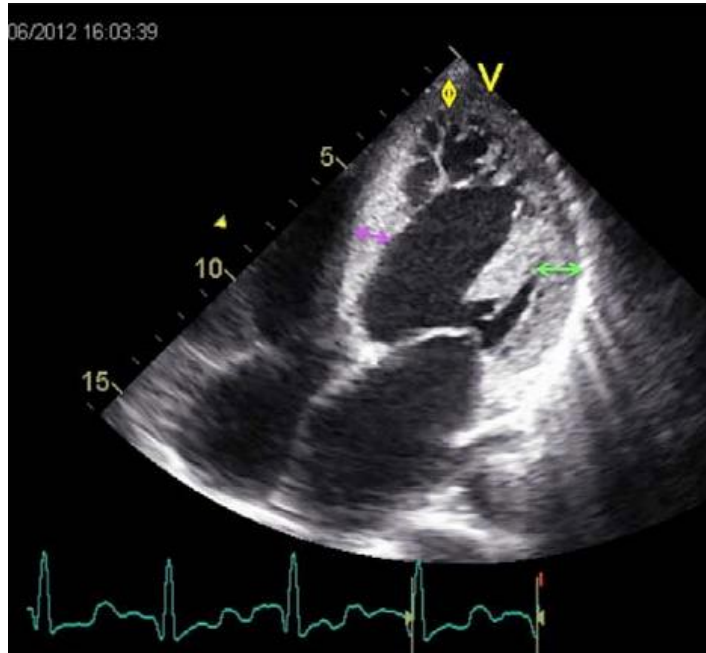
Oxalate crystals on fundoscopy and in retina on post mortem



Female aged 9 years with calcification of kidneys, marked osteopenia. Pin in femoral neck following fracture.



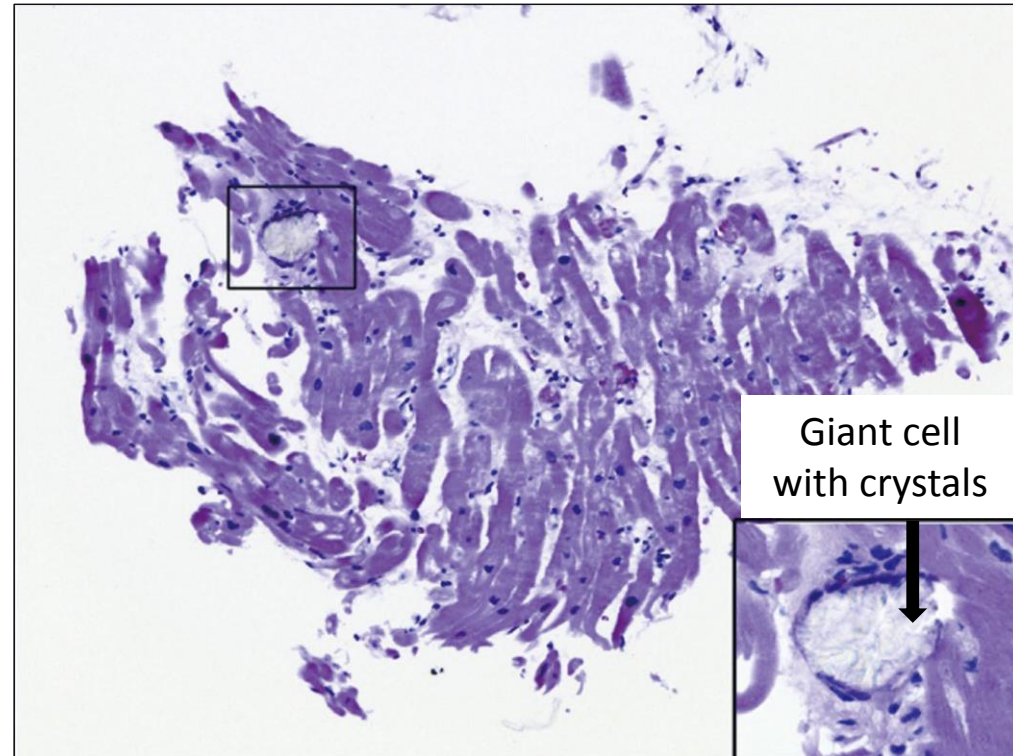
# Consequences of PH1



Cardiac echo showing increased wall thickness

*CR Lagies et al: Circ Heart Fail 2013;6: e45-7*

Endomyocardial biopsy right ventricle



Giant cell with crystals

*F Mookadam et al: Circ J 2010; 74: 2403 – 2409*

# Consequences of PH1



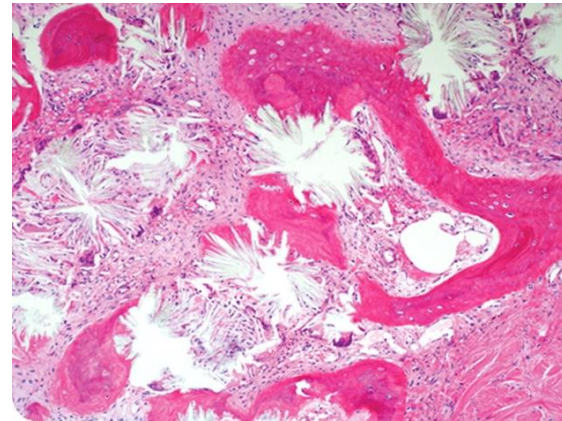
Livedo reticularis of skin



Gangrene of fingers with osteolysis in secondary oxalosis



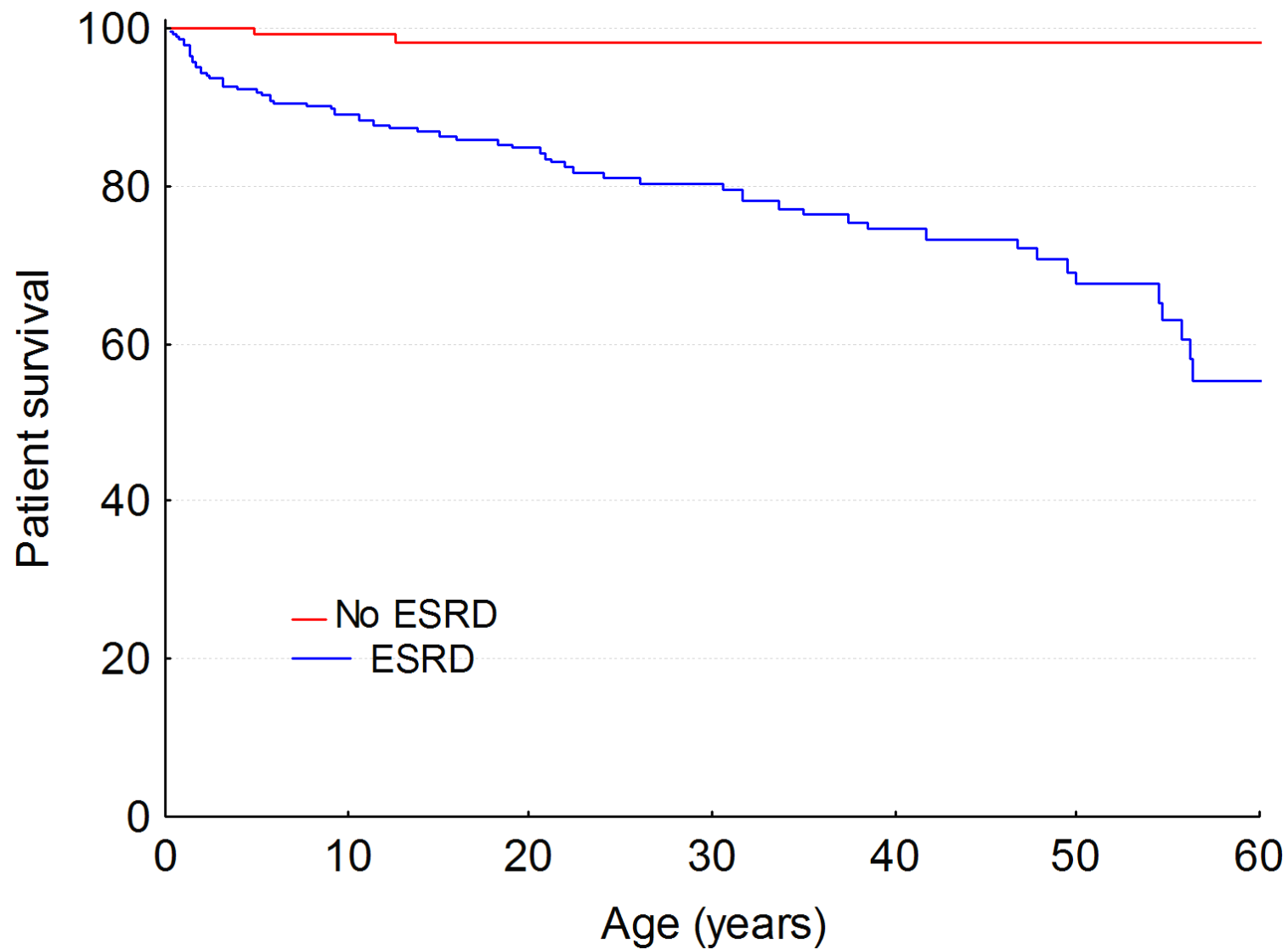
Index and middle finger



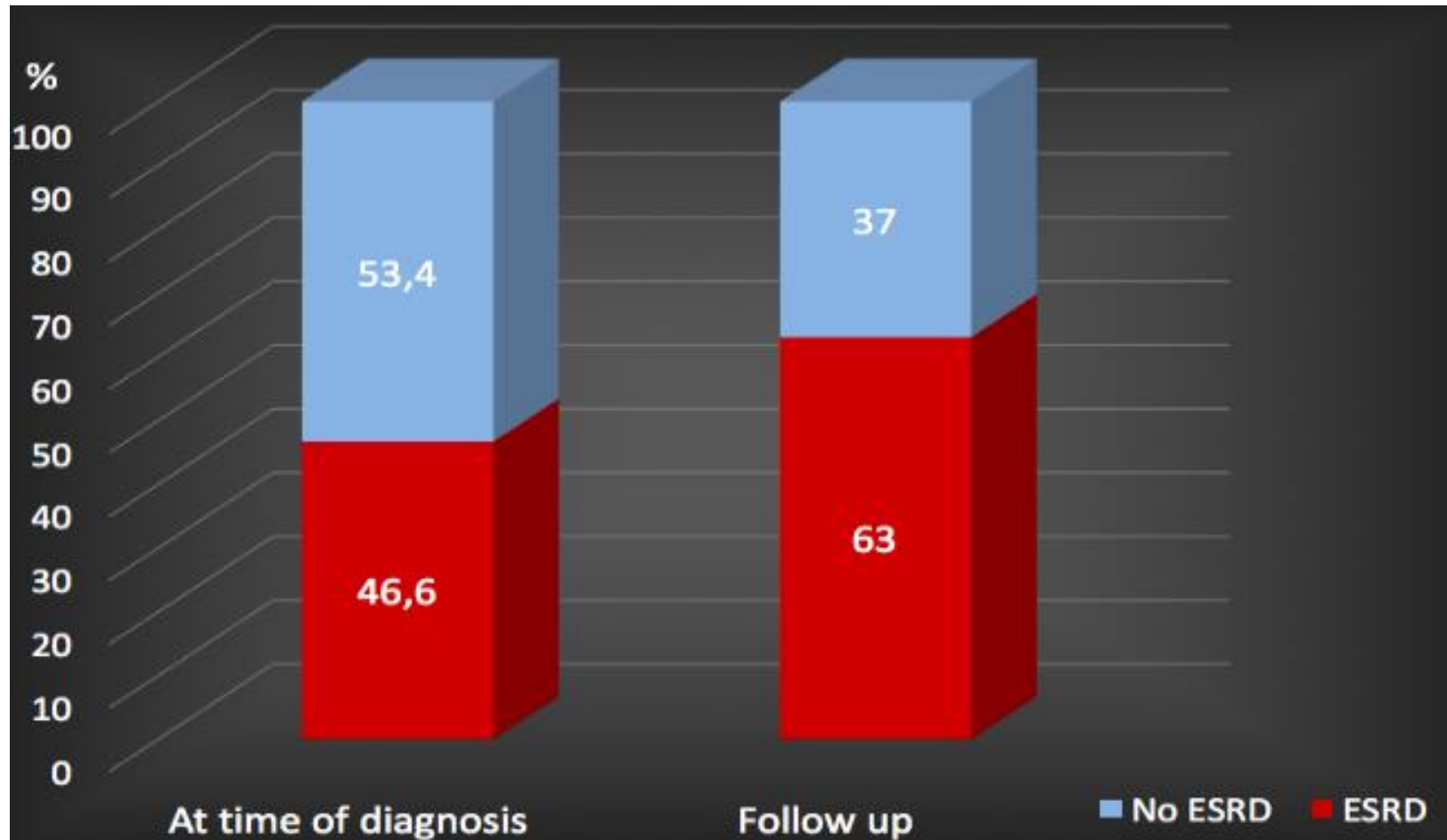
Crystals in bone marrow



# Patient survival PH1: importance of ESRD

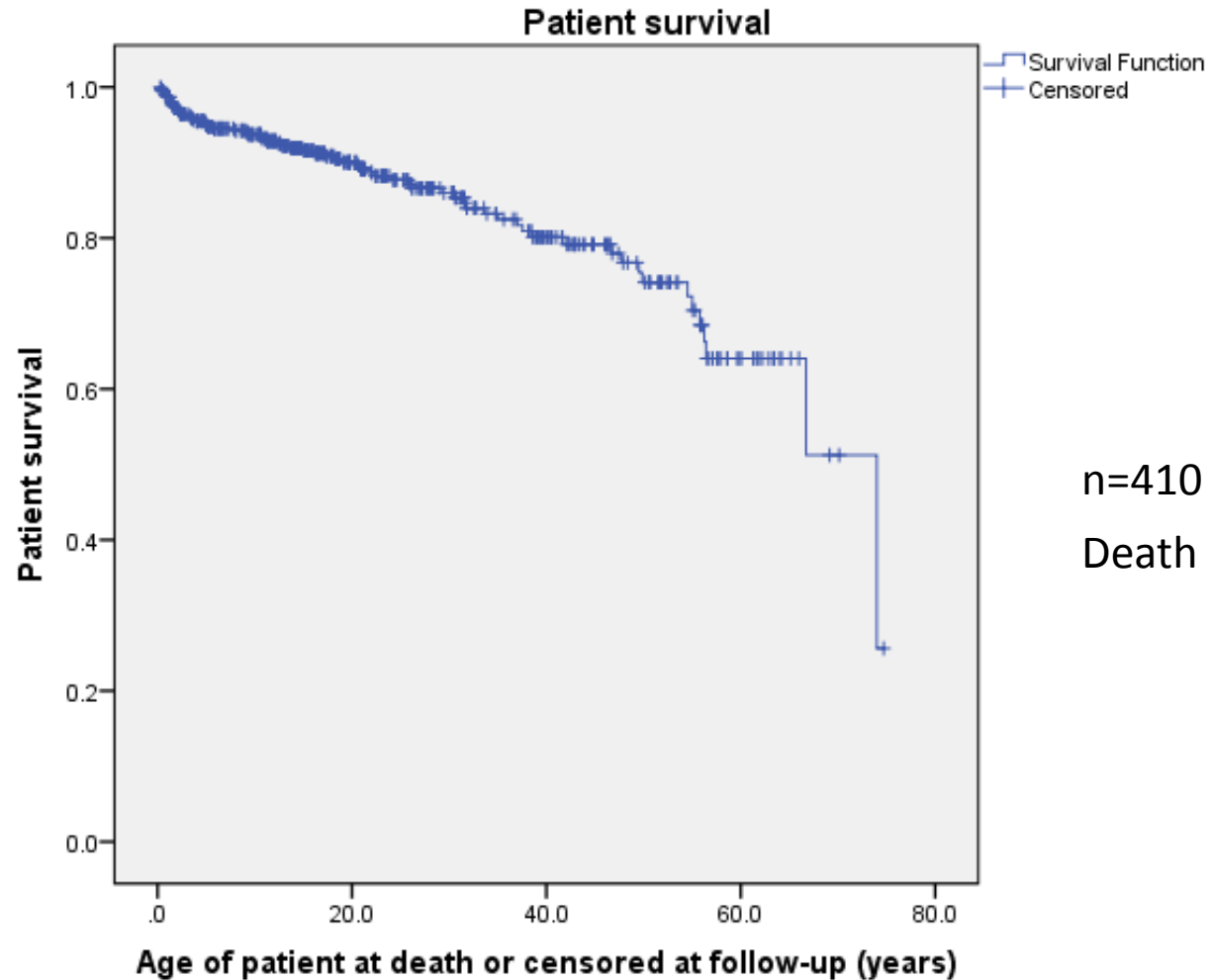


# Kidney failure – PH1



**End Stage Renal Disease at time of diagnosis**  
**< 18 years (34 %) > 18 years (74 %)**

# PH1 patient survival curve



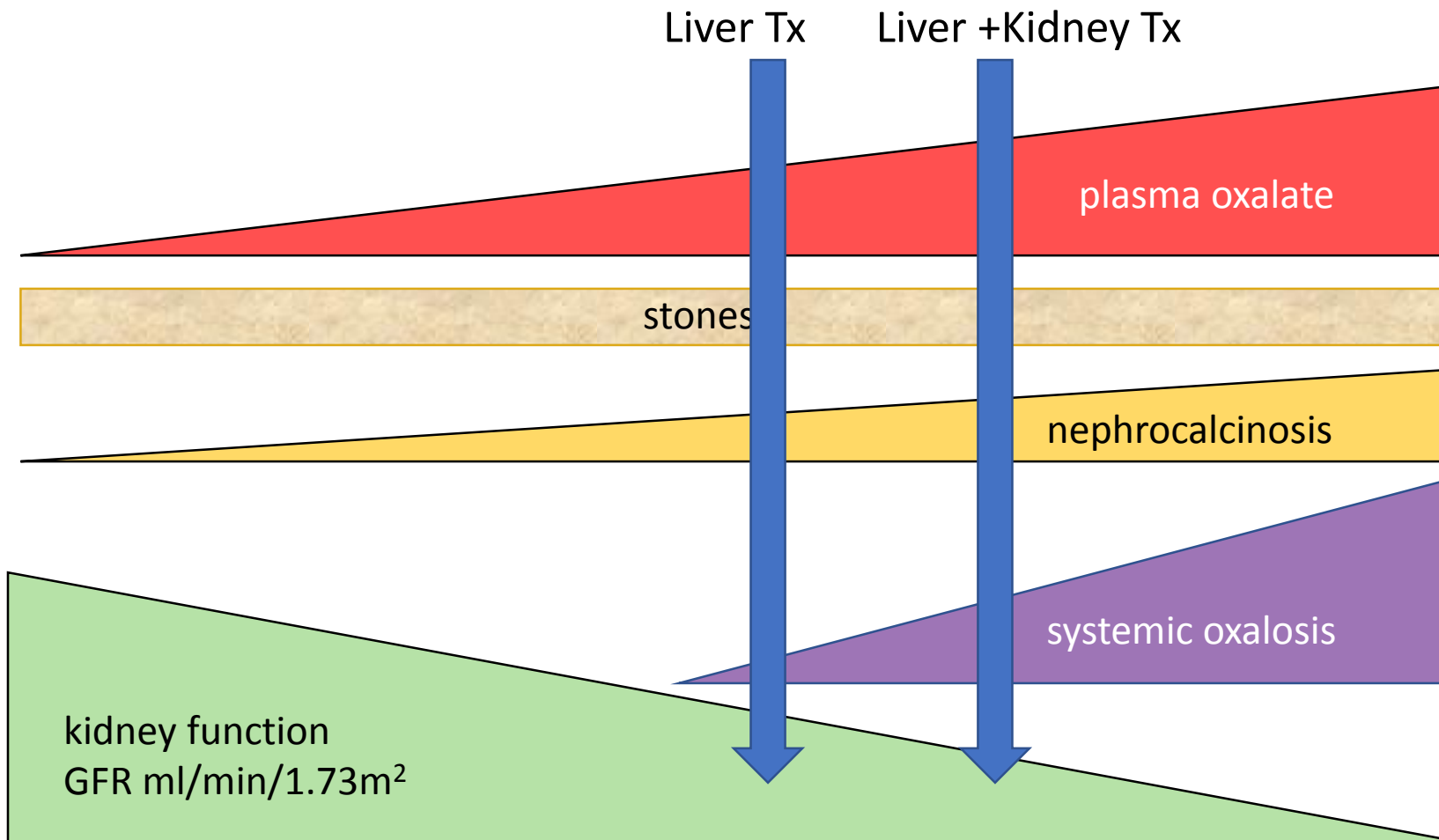
n=410 with full AGXT genotype  
Death in 13%

# Infantile Systemic Oxalosis PH1

- Prognosis poor
- Early death is common
  - 50% have ESRD at diagnosis and 80% develop ESRD by 3 years<sup>1</sup>
- Only effective treatment options are early combined liver + kidney transplantation or isolated liver transplant + dialysis

<sup>1</sup> Millan et al. *Transplantation*. 2003; 76:1458-63





CKD stage 1 > 90	CKD stage 2 60 - 89	CKD stage 3 30 -59	CKD stage 4 15-29	CKD stage 5 <15
Good renal function ±↑ Uox	Mild impairment	Moderate impairment	Progressive decline	End stage renal disease

# Dialysis in PH

- Unable to reduce oxalate load
- Full week of dialysis oxalate clearance equivalent to 2 days of oxalate production



*Am J Kid D* 1992; 19: 546-53

*Perit Dial Int* 1994; 14; 81-84

*NDT* 2001; 16: 2407-11

*KI* 2006; 70: 1642-8

# Haemodialysis better in PH

Haemodialysis clearance of oxalate is better than peritoneal but need daily dialysis

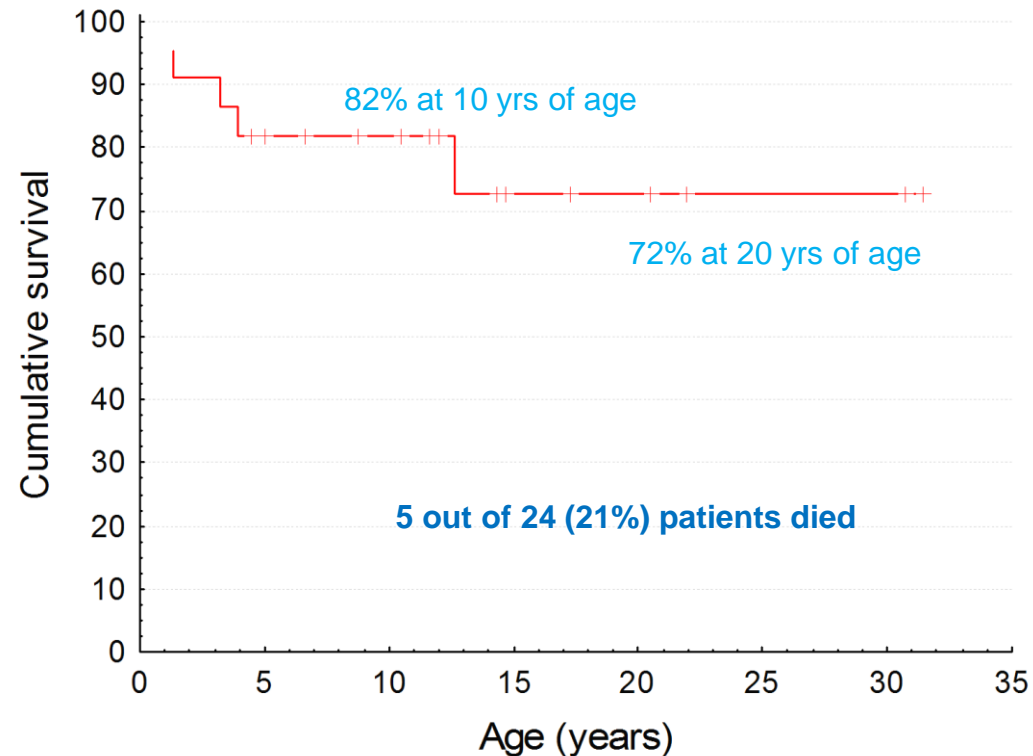


Home haemodialysis now favoured option

# Isolated liver transplant

- ? Timing + genotype *Gly170Arg*
- Drugs compromise kidney function
- Possible subsequent renal Tx

## Patient survival in pre-emptive Liver Tx



Perera T et al *NDT* 2010; 26(1)354-9  
*Ped Transpl* 2000; 4: 177-81

# Liver - kidney transplantation: sequential or combined

- Liver 1<sup>st</sup> then kidney
  - advantage of early liver Tx to stop oxalate production
  - can delay renal Tx
- Deceased donor or LRD or combination
- Liver + kidney Tx at same operation

*Ellis et al NDT 2001; 16: 348-54*

*Heffron TG et al Ped Transpl 2009;13:805-7*

*Rosenblatt GS et al Urology 2006; 68: 7-8*

*Malla et al Ped Transpl 2009;13: 782-4*

*Harambat J et al KI 2010; 77: 383-5*

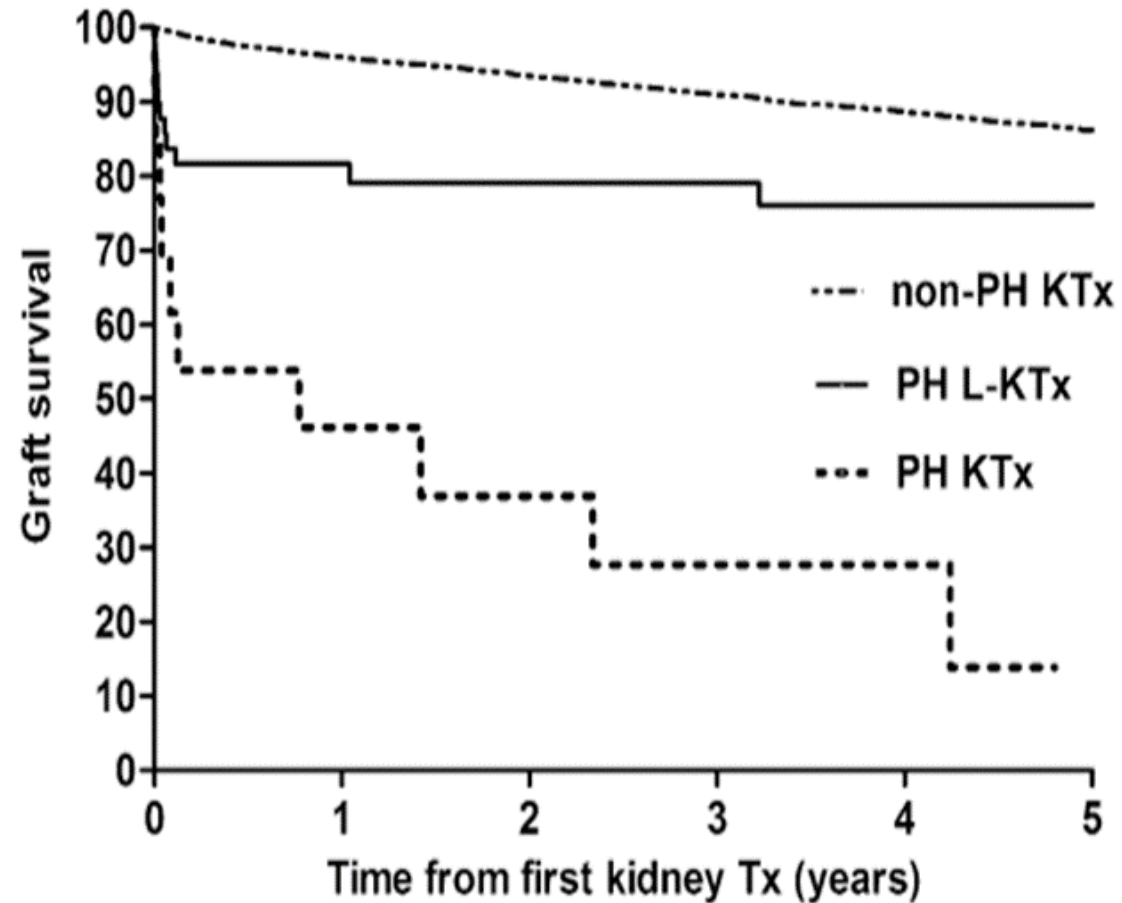
*Brinkert F et al Transplant 2009; 15: 1415-21*



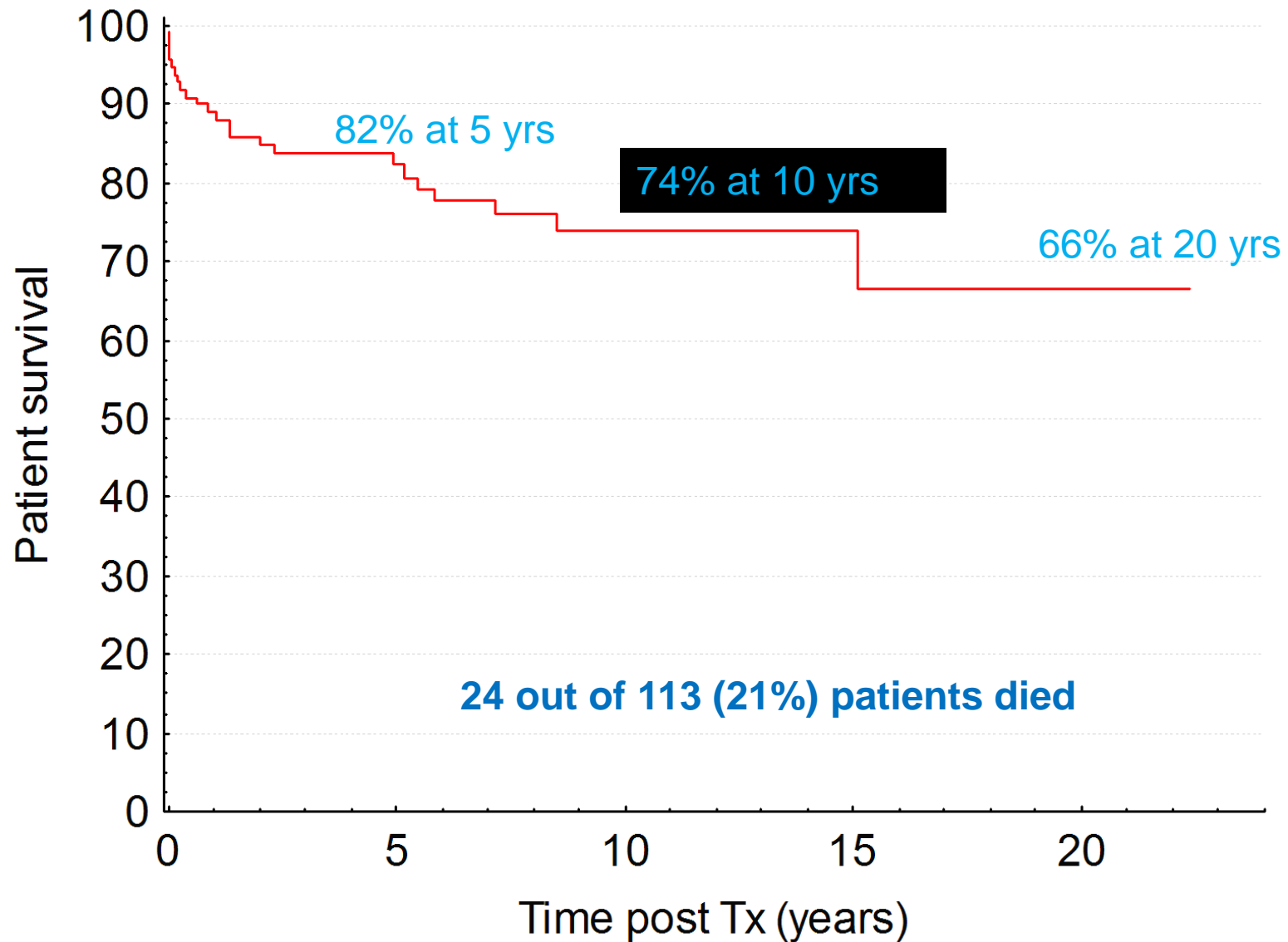
Still need dialysis post liver transplant – maybe years until oxalate clears from bones



# Transplantation approach in PH1 5-year kidney graft survival



# Patient survival after combined liver – kidney transplant





# PH1 long term outcome for liver + kidney transplant

- Success rates with 80% patients surviving 5 yrs but only 74% at 10 yrs
- 20% surgical mortality
- Long term effects post transplant surgery:
  - malignancy PTLD
  - rejection
  - infection
  - Diabetes
- Gradual decline in kidney function



# Current problems

- Prediction / prevention of decline in renal function
- Increasing awareness of PH to provide equity of care
- Management of recurrent stones
- Oxalate deposition systemically and in the transplanted kidney – sometimes immediate graft loss



# Lumasiran

**Pritesh Gandhi, PharmD.**  
**VP & General Manager, Lumasiran**



**Claire**  
Living with primary  
hyperoxaluria type 1

# Primary Hyperoxaluria Type 1

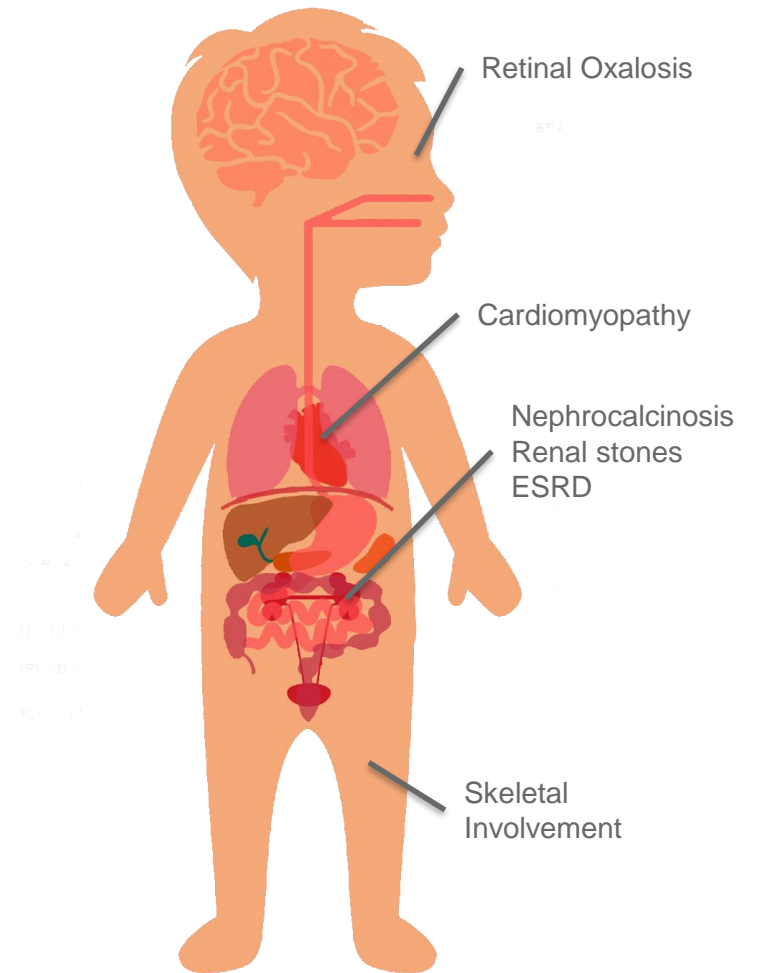
## Lumasiran

### Description

Rare autosomal recessive disorder of increased oxalate synthesis resulting in kidney stones and renal failure, with subsequent oxalate accumulation in extra-renal tissues

Onset generally  
**pediatric,**  
very limited  
treatment options

Patient Population  
**~3-5,000**  
U.S./EU

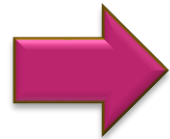


# Lumasiran Therapeutic Hypothesis

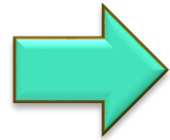
Knockdown of Liver GO Enzyme to Reduce Oxalate



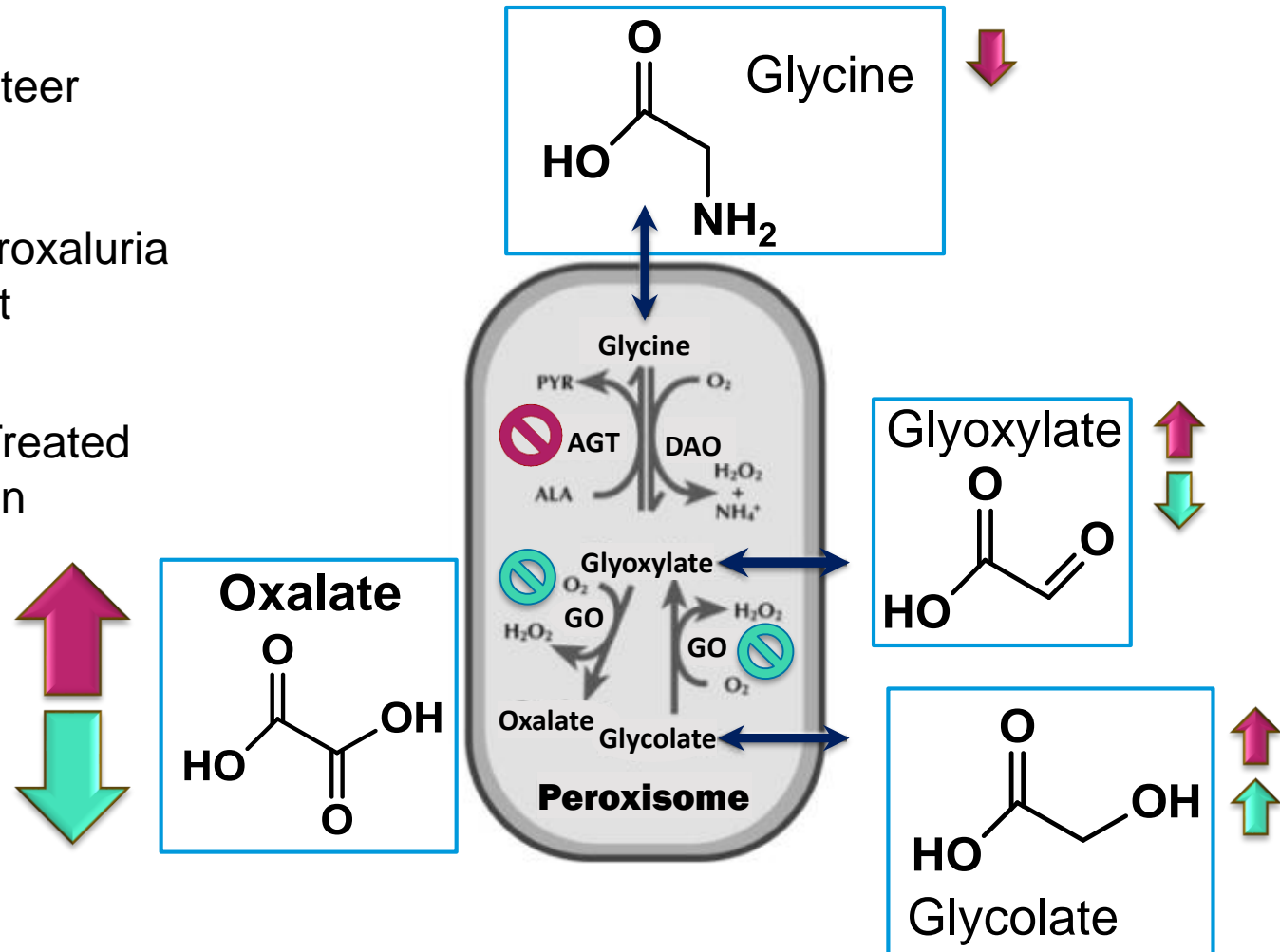
Healthy Volunteer



Primary Hyperoxaluria Type 1 Patient



PH1 Patient Treated with Lumasiran



# Case Report of Healthy Individual with HAO1 Deficiency

Homozygous Loss of Function (LoF) for HAO1 predicted to be *VERY* rare (~1 in every 5 million people)

Healthy volunteer identified by Dr. David van Heel and colleagues of East London Genes and Health through focused genetic study in Bradford, England

- 45-year old healthy female, with predicted homozygous LoF mutations in HAO1
  - History of three successful pregnancies
  - Normal liver function and transaminases, normal renal function and renal ultrasound
  - Urinary glycolate elevated (4x ULN), as well as plasma glycolate, confirming LoF phenotype; UOx and POx normal
- **Rare case report provides further evidence that glycolate oxidase deficiency is well tolerated and that glycolate elevation is not associated with clinical consequences**

Measure	Value	Reference range
Urinary oxalate	0.02 mg/mg CR	<0.048 mg/mg Cr
Plasma oxalate	<1.0 uM/L	<1.6 uM/L
Urinary glycolate	199 mg/g Cr (HIGH)	<50 mg/g Cr
Plasma glycolate	171 nmol/mL (HIGH)	<14 uM nmol/mL

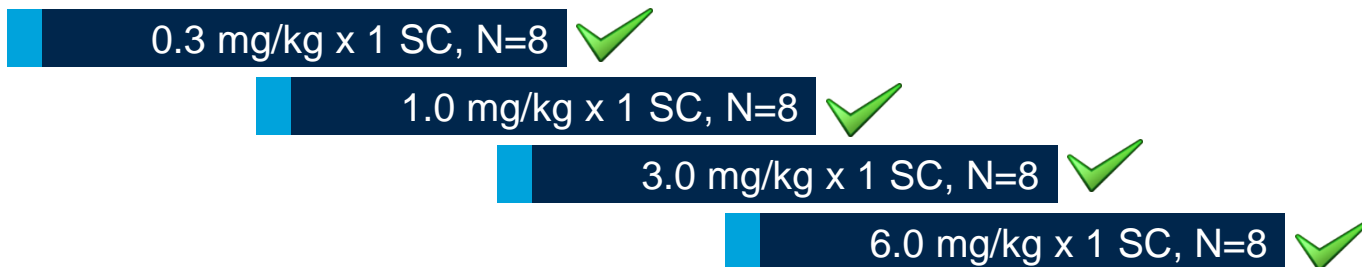


# Lumasiran Phase 1/2 Clinical Trial Design

## Part A: Healthy adult volunteers (N=32)

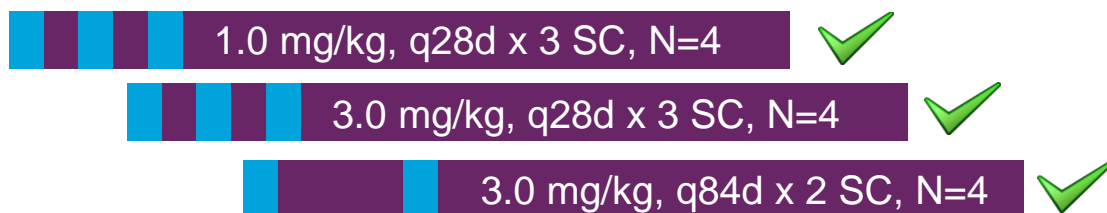
Single-Ascending Dose (SAD) | Randomized 6:2, Placebo-controlled

✓ Dosing Complete

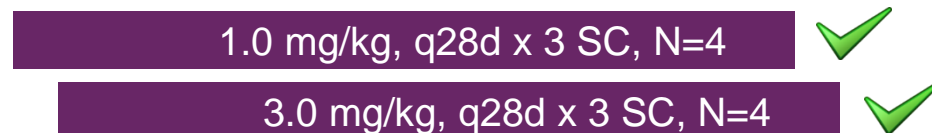


## Part B: Patients with PH1 (N=20)

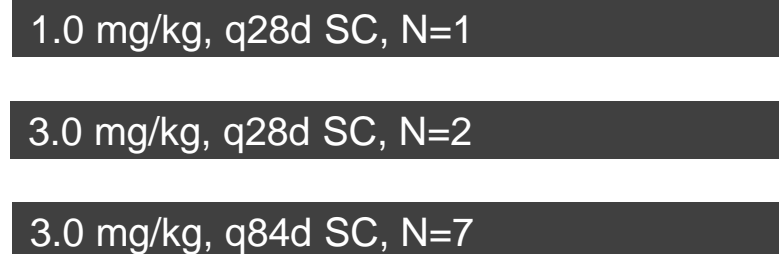
Multiple-Ascending Dose (MAD) | Randomized 3:1, Placebo-controlled



## Expansion Cohorts | Open-label



## Phase 2 OLE<sup>^</sup>



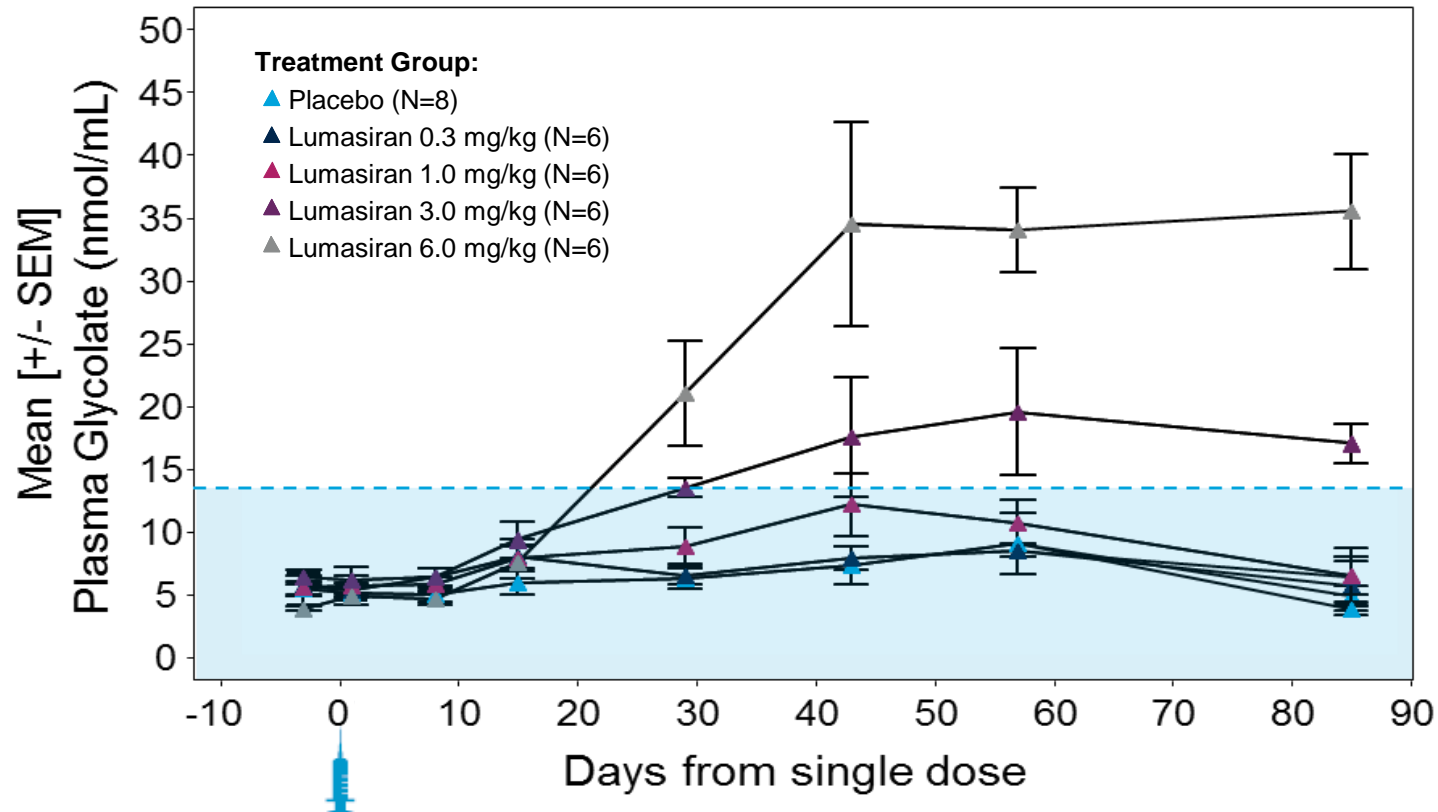
• Individual patient dose adjustment may be allowed

**Part B Inclusion Criteria:** Patients with PH1, ages 6-64 years, eGFR > 45 ml/min/1.73m<sup>2</sup>, urinary oxalate excretion ≥ 0.70 mmol/24h/1.73m<sup>2</sup>

# Lumasiran Phase 1/2 Part A Study Results

## Plasma Glycolate Levels in Healthy Volunteers

Dose-dependent increase in plasma glycolate levels in healthy volunteers after single dose of lumasiran





# Lumasiran Phase 1/2 Study\*

## Patient Demographics & Exposure: Part B (Patients with PH1)

Baseline Characteristics	Result (N=20)
Mean age, years (range)	14.9 (6–43)
Age <18 years	80%
Gender, females	65%
Mean weight, kg (range)	49.9 (21.3–110.0)
Mean eGFR, mL/min/1.73m <sup>2</sup> (range)	77 (42–131)
Mean Urine Oxalate Content, mmol/24hr/1.73m <sup>2</sup> (range)	1.69 (0.83–2.97)
Mean Plasma Oxalate Content, μmol/L (range) (N=14 <sup>†</sup> )	8.8 (1.6–19.8)
Mean 24-hour Urine Oxalate:Creatinine Ratio (range)	0.17 (0.07–0.30)
Mean Plasma Glycolate, μmol/L (range)	193.83 (18.0–491.0)

\*Data cut-off: 15 Aug 2018

<sup>†</sup>Not all patients had plasma oxalate assessments due to insufficient sample PH1, primary hyperoxaluria type 1; eGFR, estimated glomerular filtration rate Frishberg Y et al. *Pediatr Nephrol.* 2018 (Abstracts – 51st ESPN Meeting, Antalya, Turkey, October 2018)

# Lumasiran Phase 1/2 Study\*

## Disease Characteristics at Study Entry

Characteristic	Result
Time from first symptoms to diagnosis of PH1, mean (years <sup>†</sup> ) (N=13)	1.1 (range: 0.3–5.1)
Time from PH1 diagnosis to first dose of lumasiran, mean (years <sup>†</sup> ) (N=20)	11.3 (range: 2.7–30.8)
Time from first symptoms of PH1 to first dose of lumasiran, mean (years <sup>†</sup> ) (N=13)	13.1 (range: 3.9–34.8)
Results of AGXT Genetic Testing, N (%)	20 (100)
Biallelic Missense, N (%)	9 (45)
Biallelic Frameshift, N (%)	5 (25)
Biallelic Nonsense, N (%)	2 (10)
Others, N (%)	4 (20)

\*Data cut-off: 15 Aug 2018

<sup>†</sup>Any incomplete dates of diagnosis or first symptom where day is unknown but month and year known were imputed to be the first day of the month

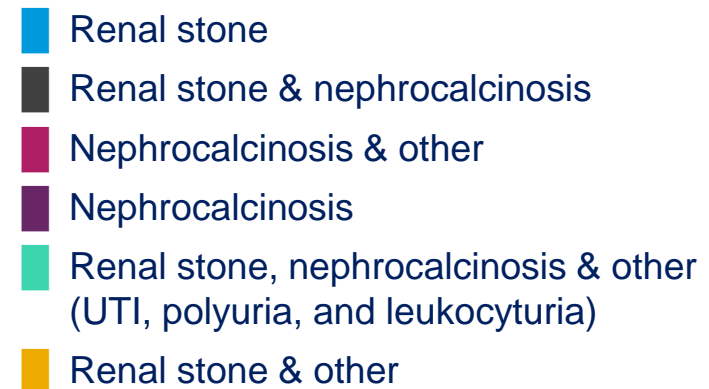
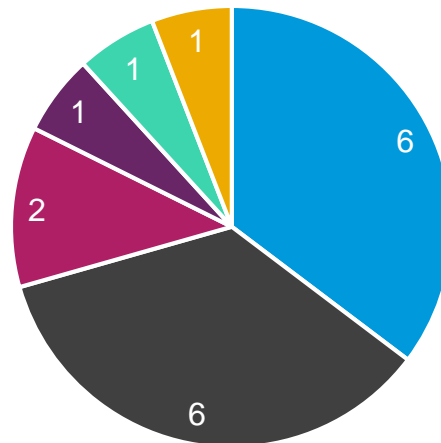
PH1, primary hyperoxaluria type 1

# Lumasiran Phase 1/2 Study\*

## Disease Characteristics at Study Entry

Characteristic	Result (N=20)
Patients receiving pyridoxine therapy, N (%)	13 (65)
Mean baseline urinary oxalate content in patients receiving pyridoxine, mmol/24hr/1.73m <sup>2</sup>	1.80 (range: 0.83–2.97)
Patient history of symptoms at study entry, N (%)	
Renal stones	18 (90)
Nephrocalcinosis	13 (65)
Urinary Tract Infection	9 (45)
Pyelonephritis	8 (40)

**Patients with ≥1 symptom present at diagnosis, by symptoms (N=17)**



# Lumasiran Phase 1/2 Study Initial Results\*

## Safety: Part B (Patients with PH1)

### Multiple doses of lumasiran well tolerated in patients with PH1

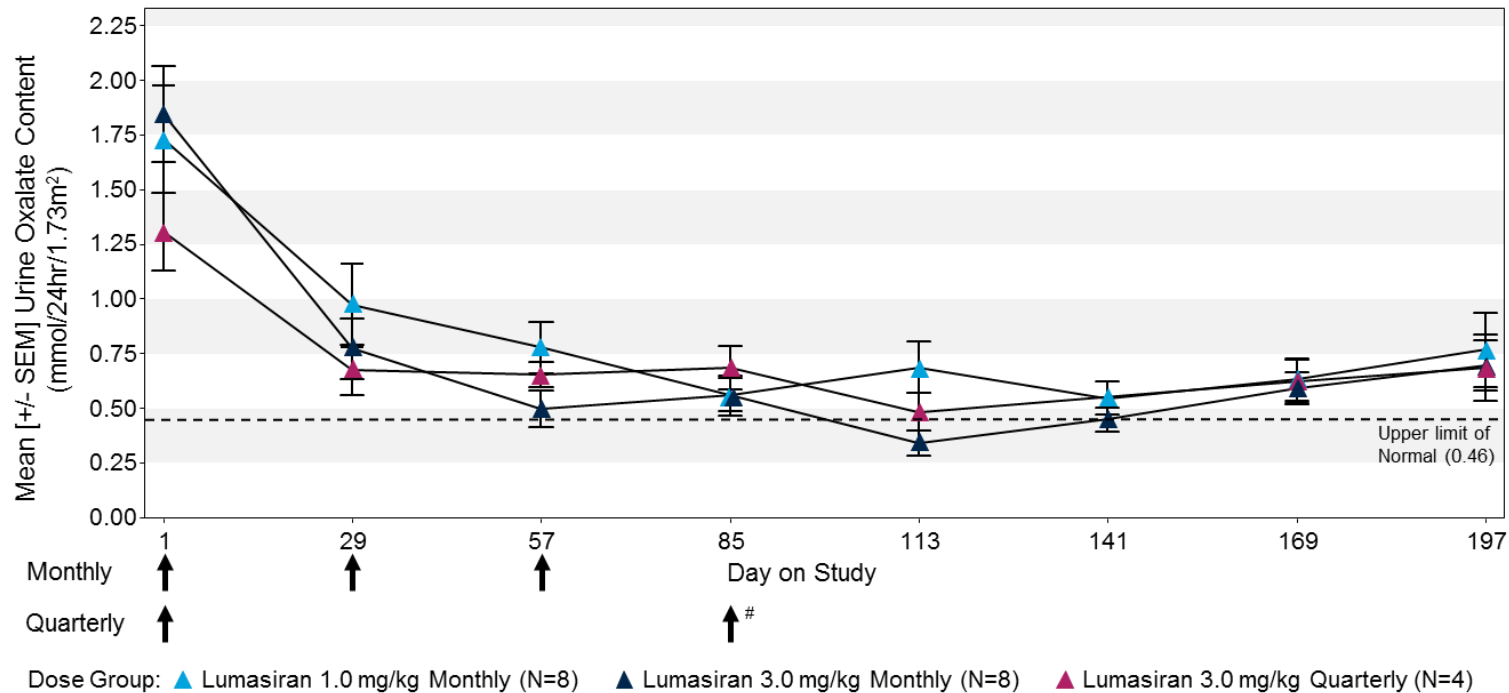
- No discontinuations from study treatment
- SAEs reported in 1 (33%) placebo-treated patient and 5 (25%) lumasiran-treated patients; none related to study drug
  - Placebo: 1 patient with SAE of acute pyelonephritis and kidney stones
  - Lumasiran: 2 patients with kidney stones; 1 patient with vomiting; 1 patient with gastroenteritis; and 1 patient with abdominal pain, fever and vomiting
- AEs reported in 3 (100%) placebo-treated patients and 19 (95%) lumasiran-treated patients
  - Majority of AEs were mild or moderate in severity and unrelated to study drug
  - Severe AEs reported in 1 (33%) placebo-treated patient (acute pyelonephritis) and 2 (10%) lumasiran-treated patients (1 patient with acute renal colic and kidney stone, and 1 patient with kidney stone); none related to study drug
  - AEs reported in >3 patients receiving lumasiran: vomiting, pyrexia, cough (n=6 each); abdominal pain, headache (n=5 each); and rhinitis (n=4)
  - Self-limiting injection site reactions (ISRs) reported in 3 (15%) patients receiving lumasiran; all mild or moderate
- No clinically significant laboratory changes

# Lumasiran Phase 1/2 Study Initial Results\*

## Pharmacodynamics: Urinary Oxalate Content in Part B (Patients with PH1)

Lumasiran treatment led to 75% mean maximal reduction in urinary oxalate (range: 43-87%) relative to baseline<sup>†</sup> (n=20)

- 66% mean reduction relative to baseline 28 days post last dose of lumasiran



\*Data cut-off: 15 Aug 2018 ; Only data points with at least 3 contributing patients are represented.

<sup>†</sup>Patients who completed the Study Day 85 visit and had a valid 24-hour urinary oxalate assessment; placebo data not shown due to limited valid collections

<sup>#</sup>Patients randomized to placebo received subsequent dosing of lumasiran and are included in the lumasiran dosing cohort in which they were randomized with day 1 relative to first dose of lumasiran; patient randomized to placebo in 3 mg/kg quarterly dosing only received a single dose of lumasiran on Day 1

PH1, primary hyperoxaluria type 1

Frishberg Y et al. *Pediatr Nephrol*. 2018 (Abstracts – 51st ESPN Meeting, Antalya, Turkey, October 2018)

# Lumasiran Phase 1/2 Study Initial Results\*

## Pharmacodynamics: Urinary Oxalate Reduction in Part B (Patients with PH1)

Urinary Oxalate Reduction	Result
Mean reduction 28 days post last dose of lumasiran (N=20)	66%
1.0 mg/kg monthly (N=8)	66%
3.0 mg/kg monthly (N=8)	68%
3.0 mg/kg quarterly (N=4)	63%
Patients achieving <0.46 [upper limit of normal]	13/20 (65%)
1.0 mg/kg monthly	3/8 (38%)
3.0 mg/kg monthly	6/8 (75%)
3.0 mg/kg quarterly	4/4 (100%)
Patients achieving <0.69 [1.5x upper limit of normal]	20/20 (100%)

**Among patients receiving 3.0 mg/kg monthly or quarterly doses of lumasiran, 10/12 (83%) achieved urinary oxalate levels within the normal range**

\*Data cut-off: 15 Aug 2018

PH1, primary hyperoxaluria type 1

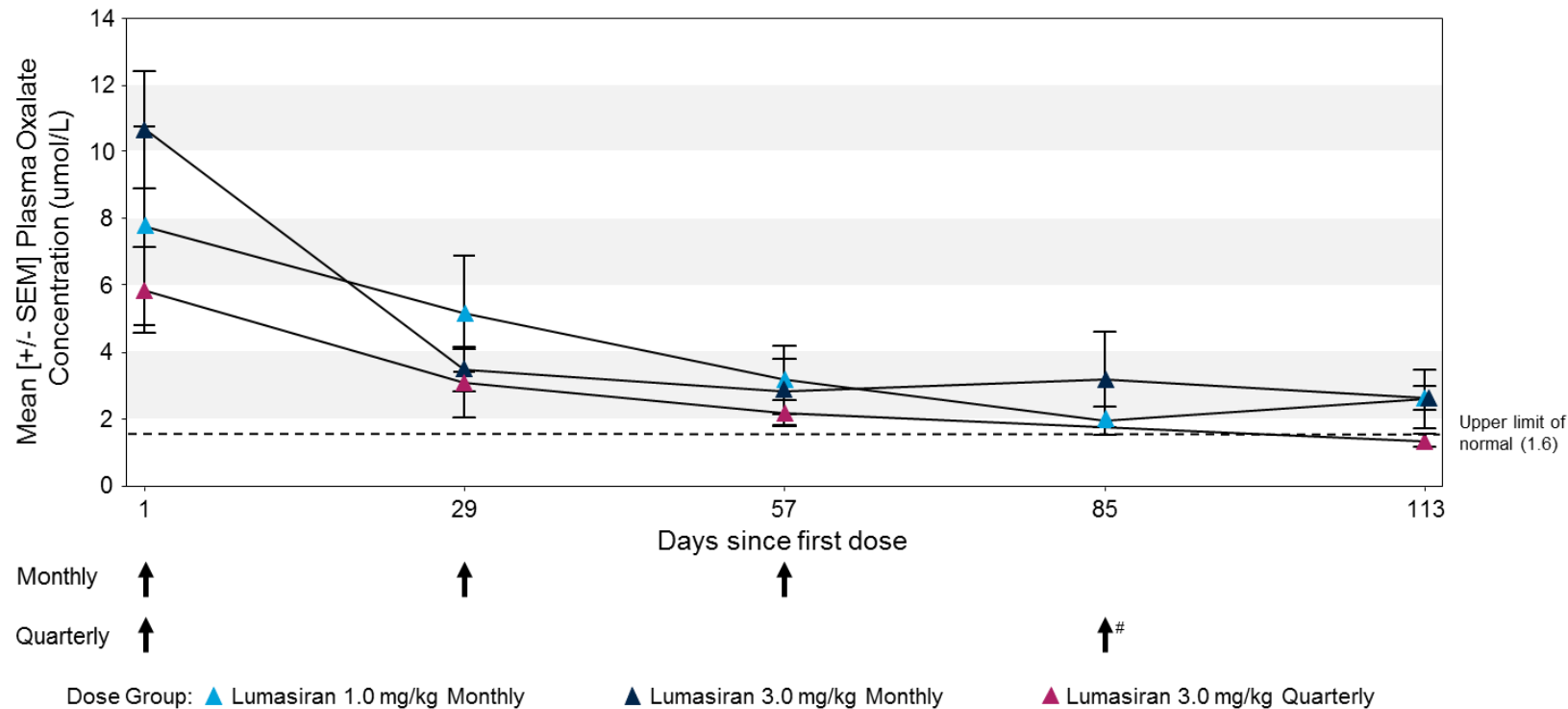
Frishberg Y et al. *Pediatr Nephrol.* 2018 (Abstracts – 51st ESPN Meeting, Antalya, Turkey, October 2018)

# Lumasiran Phase 1/2 Study Initial Results\*

## Pharmacodynamics: Plasma Oxalate Content in Part B (Patients with PH1)

Lumasiran treatment led to 75% mean maximal reduction in plasma oxalate (range: 57-94%) relative to baseline (N=10†)

- 59% mean reduction relative to baseline 28 days post last dose of lumasiran
- 50% of patients achieved plasma oxalate levels within the normal range (<1.6 µmol/L)



\*Data cut-off: 15 Aug 2018; Only data points with at least 3 contributing patients are represented.

†Not all patients had plasma oxalate assessments due to insufficient sample; results reported as <1 µmol/L assigned value of 1

#Patients randomized to placebo received subsequent dosing of lumasiran and are included in the lumasiran dosing cohort in which they were randomized with day 1 relative to first dose of lumasiran; patient randomized to placebo in 3 mg/kg quarterly dosing only received a single dose of lumasiran on Day 1 PH1, primary hyperoxaluria type 1

# Lumasiran Phase 2 OLE Study Initial Results\*

## Safety

### Continued dosing with lumasiran was well tolerated in patients with PH1

- No discontinuations from study treatment
- SAEs reported in 2/8 patients (25%); none assessed as related to study drug
  - 1 patient with traumatic brain injury and contusion; 1 patient with nephrolithiasis†
- AEs reported in 5/8 (63%) of patients
  - AEs were mild or moderate in severity and majority were assessed as unrelated to study drug
- No injection site reactions reported
- No clinically significant laboratory changes

\*Data cut-off: 3 Oct 2018

†SAE of nephrolithiasis occurred prior to patient receiving first dose in OLE study

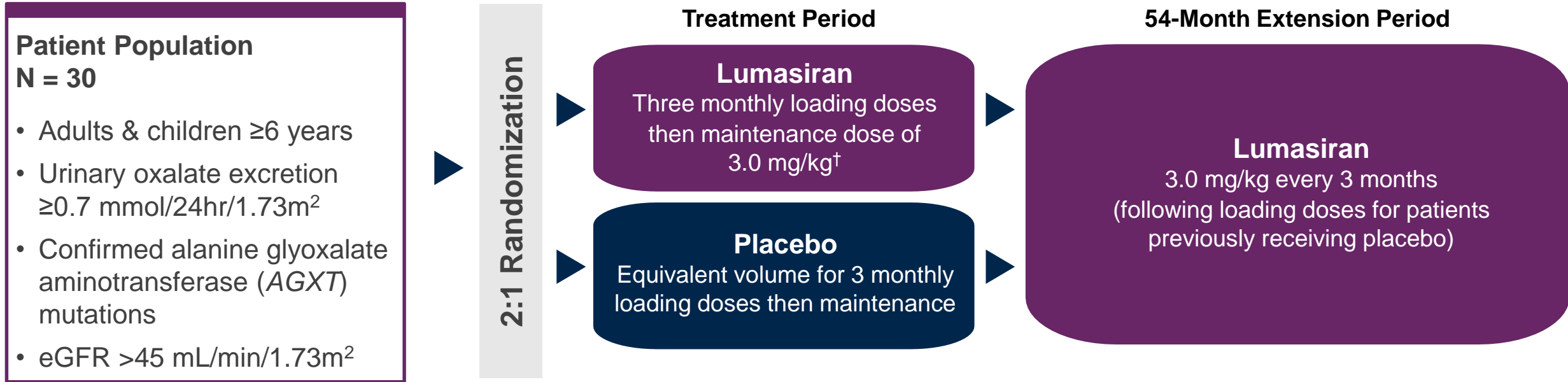
OLE, open-label extension; PH1, primary hyperoxaluria type 1; SAE, serious adverse event; AE, adverse event





# ILLUMINATE-A\*: Lumasiran Phase 3 Study

Randomized, Double-Blind Study in Primary Hyperoxaluria Type 1 Patients



## Primary Analysis at 6 Months

### Primary Endpoint

- Percent change in 24-hour urinary oxalate excretion

### Secondary Endpoints

- Change in 24-hour urinary oxalate:creatinine ratio
- Proportion of patients with 24-hour urinary oxalate level below ULN and 1.5x ULN
- Change in eGFR

Topline results expected in late 2019

NDA submission planned in early 2020 (assuming positive results)

FDA Breakthrough and EMA PRIME Designations

\*NCT03681184; EudraCT Number: 2018-001981-40  
Month, 28 days

<sup>†</sup> 3.0 mg/kg once monthly for 3 consecutive months (loading dose phase) followed by 3.0 mg/kg once every 3 months (maintenance phase) starting 1 month after last loading dose

# Lumasiran Registrational Program

Robust Registrational Program to Evaluate Lumasiran Across all Ages and Full Disease Spectrum

## ILLUMINATE-A

Double-blind, placebo-controlled trial in patients at least 6 years old with preserved renal function

## ILLUMINATE-B

Single arm, open-label study in patients less than 6 years old with preserved renal function

## ILLUMINATE-C

Single arm, open-label study in patients with impaired renal function

# Lumasiran Market Opportunity

## Lumasiran has potential to address significant unmet needs

- Current treatment options are limited
- Most patients have symptoms by age 25

## Significant economic burden

- Average cost can exceed \$1 million (transplant and life-long immunosuppression)

## Disease significantly under-diagnosed

- Approx. 40-50% of patients remain undiagnosed
- In adults, mean time from initial symptoms to diagnosis was 6.2±10.5 years
- In adult patients, 30-65% of patients do not get diagnosed until end-stage renal disease

## Education efforts increase disease awareness and accelerate time to diagnosis

- Primary focus on nephrologists and urologists
- Partnerships with patient advocacy group

Initial opportunity in  
Primary Hyperoxaluria Type 1

Potential for further expansion

Systemic Oxalosis in PH1

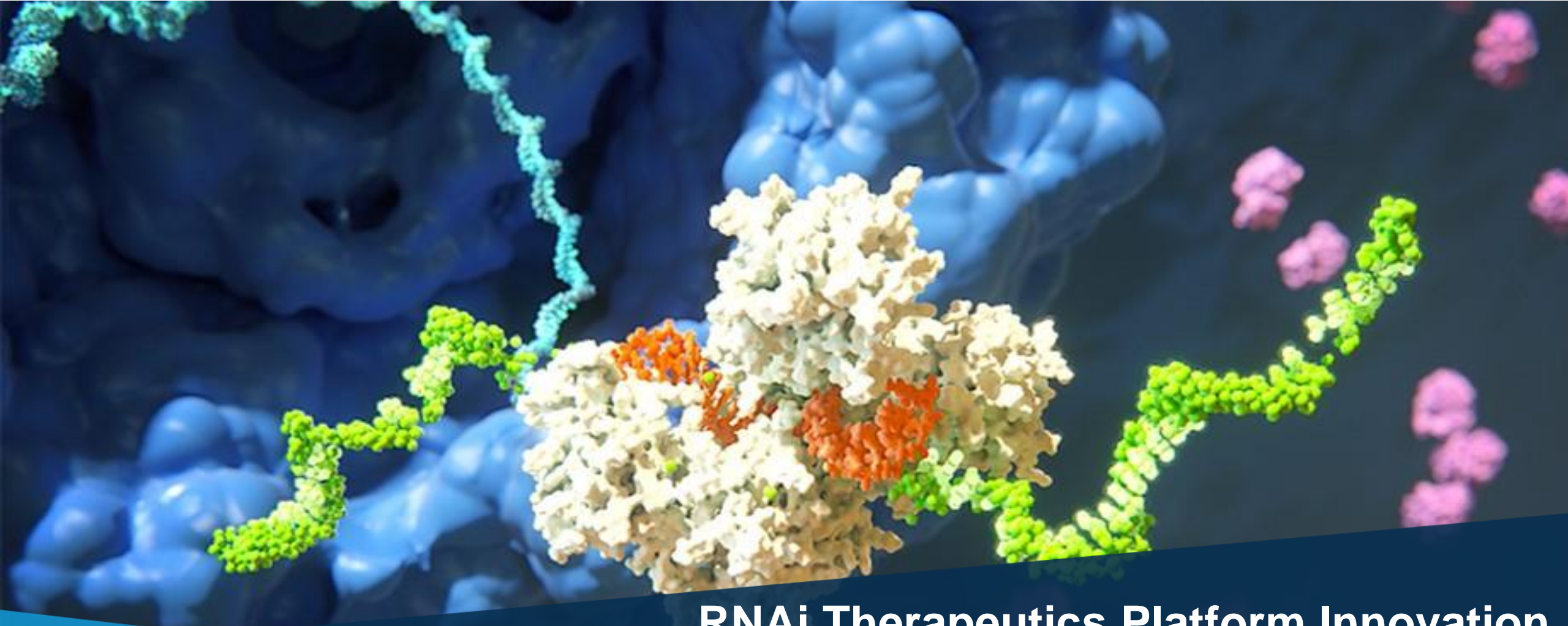
Idiopathic stone formation  
refractory to standard of care

AInylamAct™

Program Launch (2018)

### 1. Primary Hyperoxalurias

Three-gene testing for Primary Hyperoxalurias  
(AGXT, GPHPR, HOGA1)



# RNAi Therapeutics Platform Innovation

Kevin Fitzgerald, Ph.D.  
SVP, Research

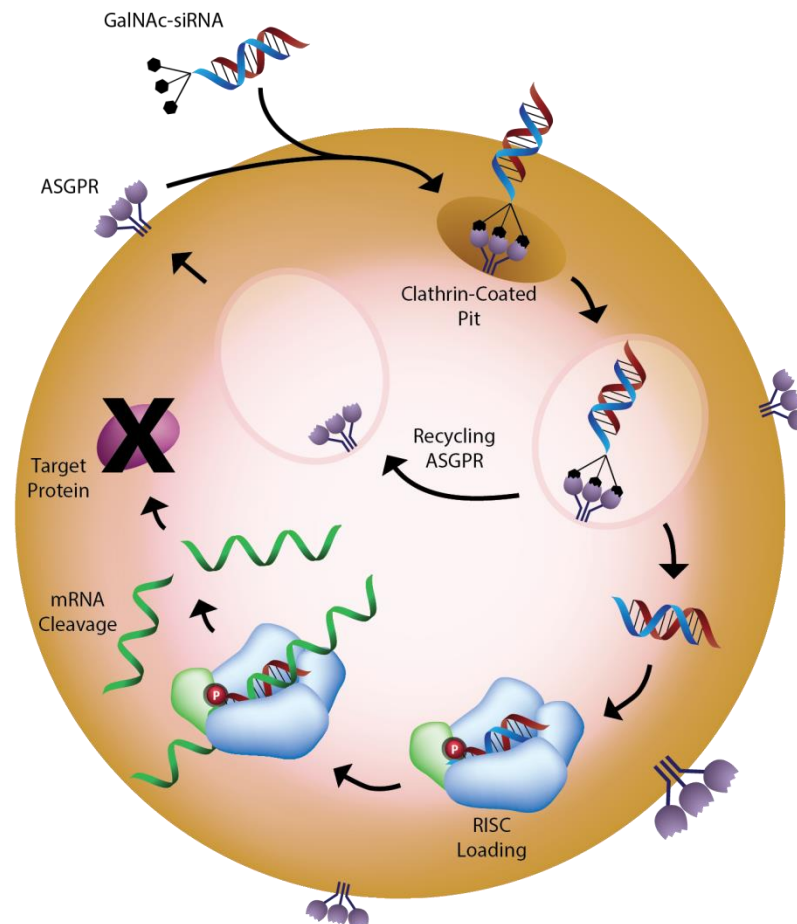
# SubQ Conjugate Platform for Targeted Delivery to Liver

## siRNA

- Metabolic stability
- Intrinsic potency
- Specificity

## Asialoglycoprotein Receptor (ASGPR)

- Highly expressed in hepatocytes
- High capacity receptor
- Conserved across species



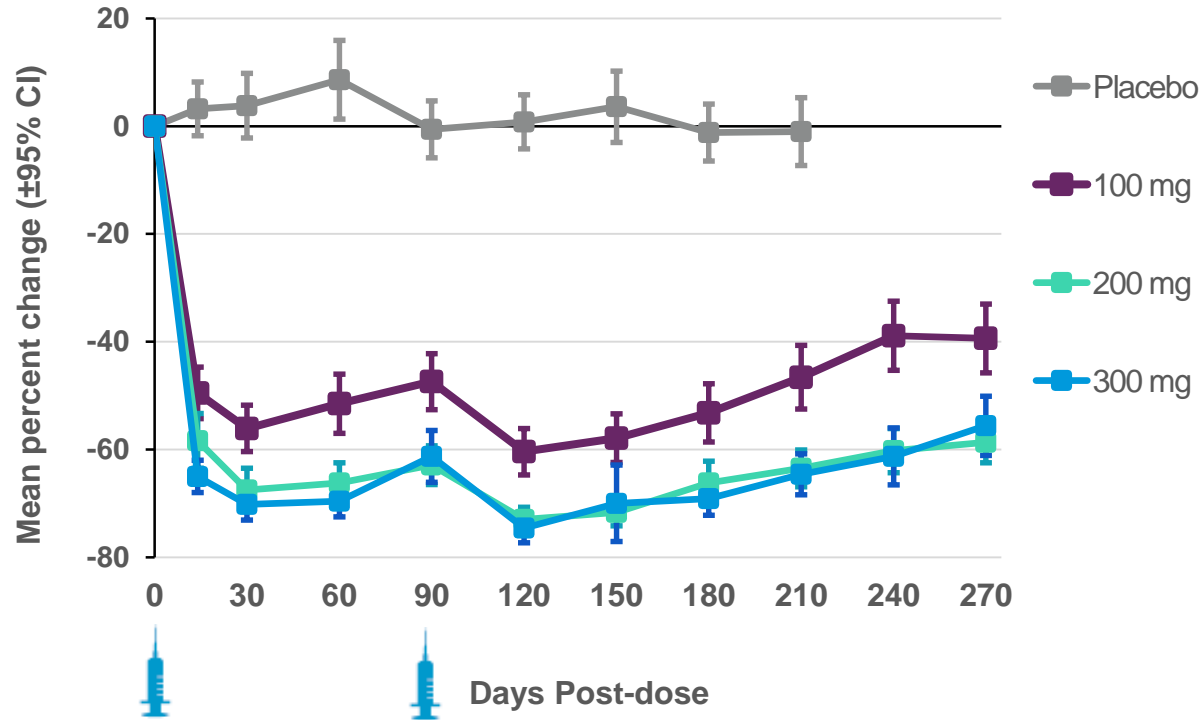
## Ligand

- Trivalent GalNAc
- High affinity and specificity

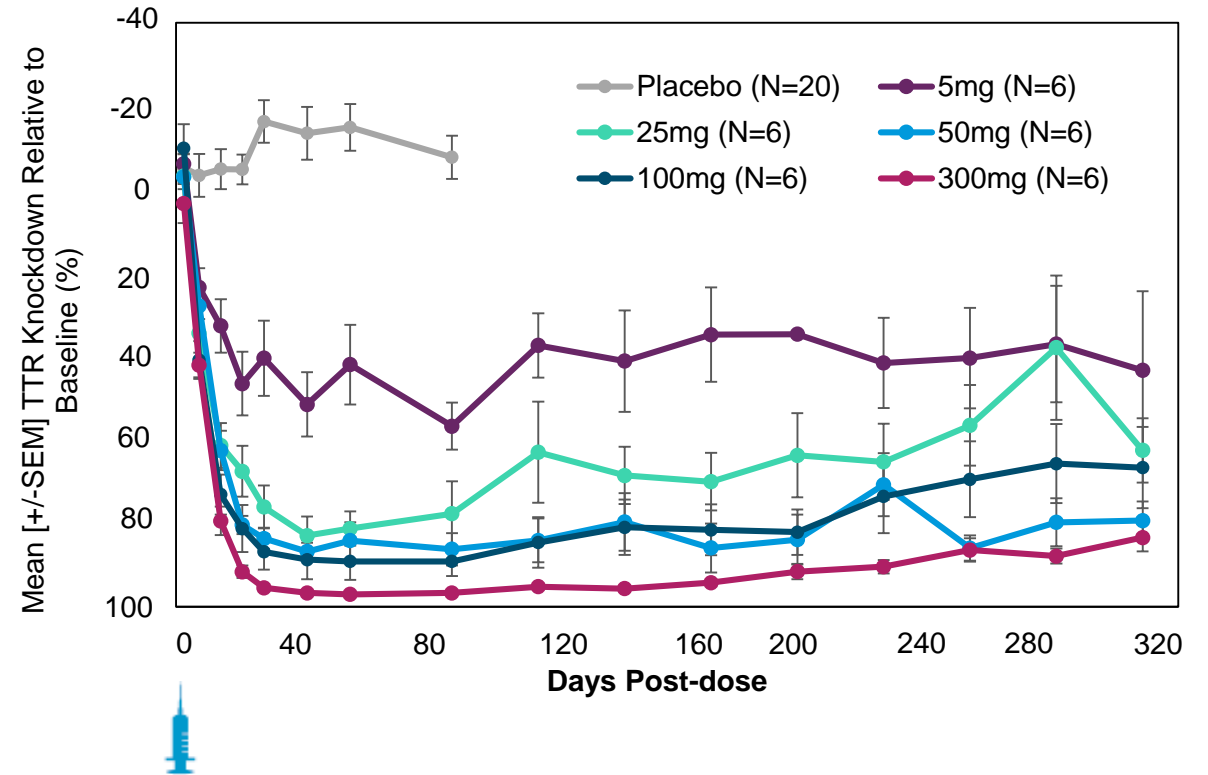
Nair et al. *JACS* 2014  
Matsuda et al. *ACS Chem. Bio.* 2015  
Rajeev et al. *ChemBioChem* 2015  
Nair et al. *NAR* 2017  
Foster et al. *Mol. Ther.* 2018  
Janas et al. *Nat. com.* 2018

# Highly Reproducible Platform for Target Gene Knockdown

## Inclisiran (PCSK9)



## Vutrisiran (TTR)



# RNAi Therapeutics: Extensive Human Safety Experience

## Encouraging Profile to Date

Number of Programs	Number of Clinical Studies	Total Patients or Volunteers Dosed	Greatest Duration of Exposure
>15	>36	>3500	>60 months

### Minimal platform related findings\*

- Low incidence (~3%) of generally mild, asymptomatic, reversible LFT increases >3x ULN
- Injection site reactions (~20%) generally mild, transient and rarely led to discontinuation
  - No events of ulceration, necrosis or tissue damage
- One report of anaphylaxis (<0.05%) in patient with prior history of atopy\*\*
- No evidence of broader platform implications from revusiran program discontinuation in 2016
  - Revusiran employed earlier generation STC platform and 12-280x higher doses

### Favorable emerging profile for ESC-GalNAc platform compared with competing oligo platforms†

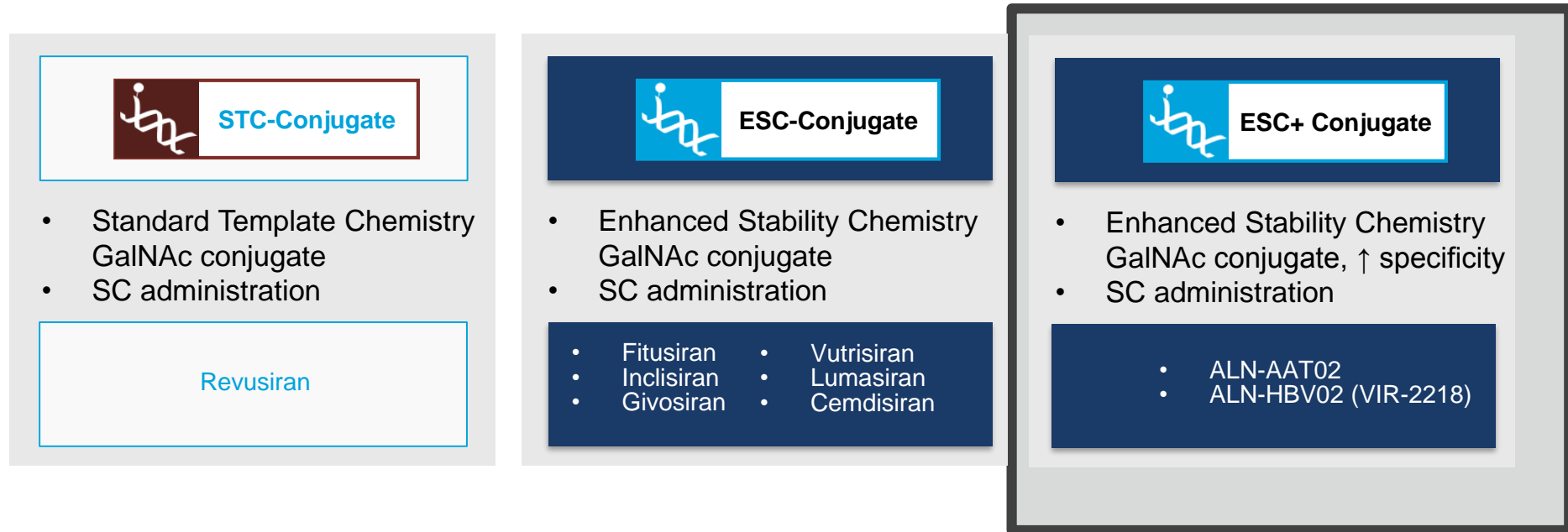
- No evidence of thrombocytopenia, renal toxicity, or systemic inflammatory effects

\*Experience as of October 2018 – Data estimated based on available safety data

\*\*Givosiran OLE study, reported April 2018

† Not based on direct comparative studies

# Next Generation of Conjugates: ESC+



First generation GalNAc conjugate, initial human POC



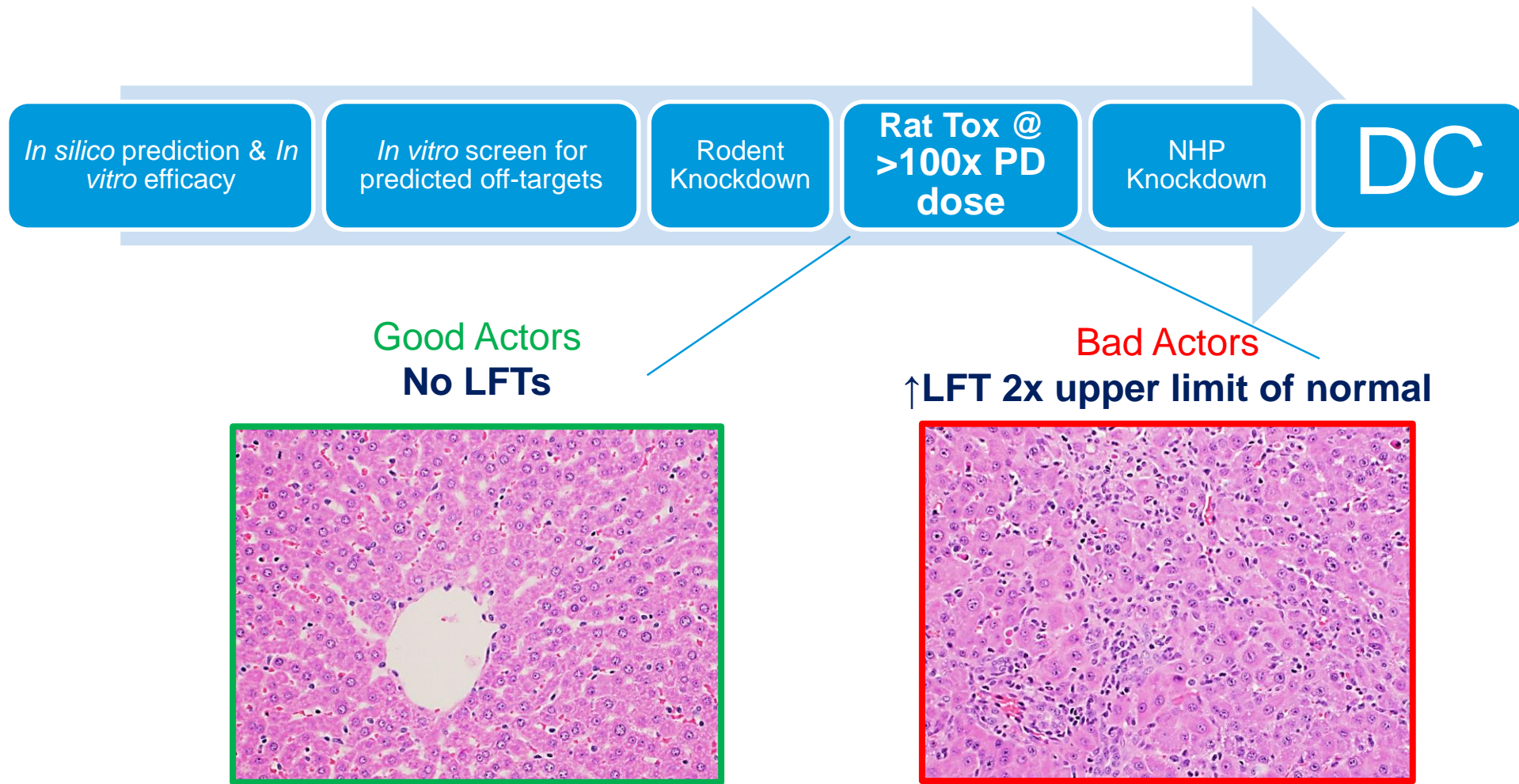
Second generation GalNAc conjugate, human POC, greater potency and durability with lower exposures



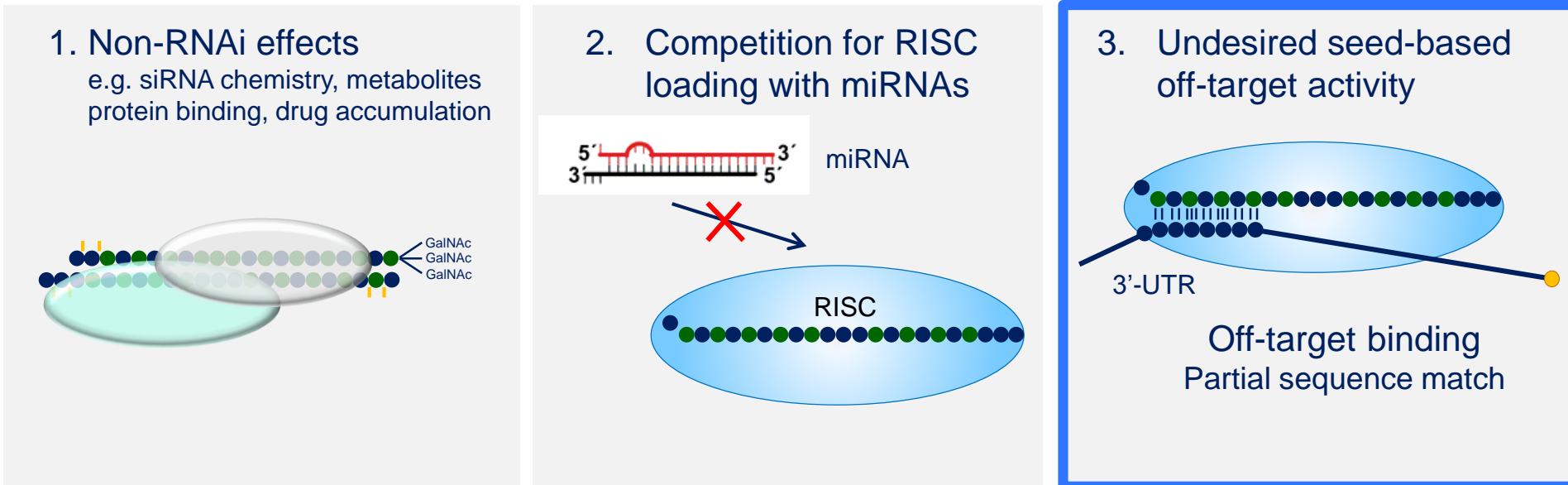
Next generation GalNAc conjugate with further improvements to specificity and therapeutic index



# Subset of ESC Conjugates in Rodents: LFTs at Exaggerated Doses



# Seed-Based Off-Target Effects Are Important Drivers of Rodent Hepatotoxicity for Subset of Conjugates



ARTICLE

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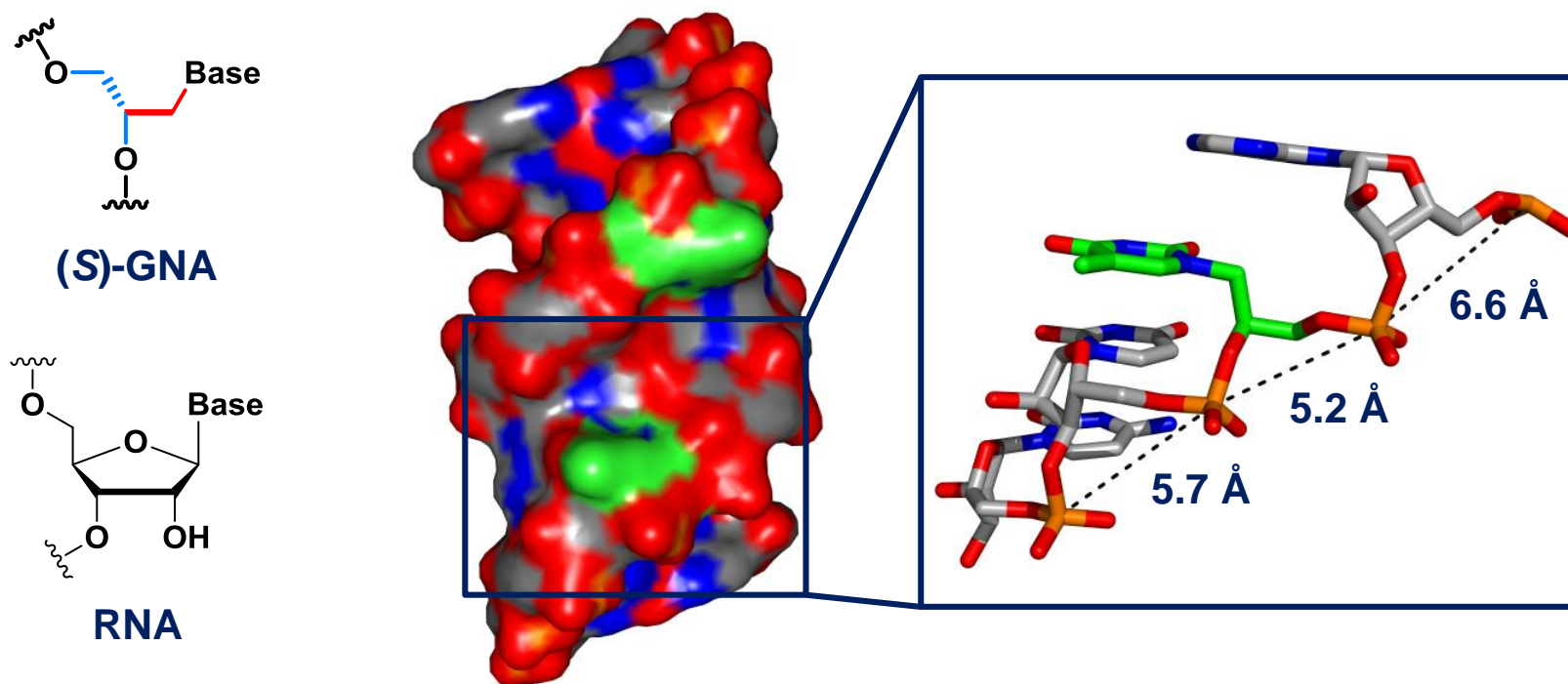
OPEN

## Selection of GalNAc-conjugated siRNAs with limited off-target-driven rat hepatotoxicity

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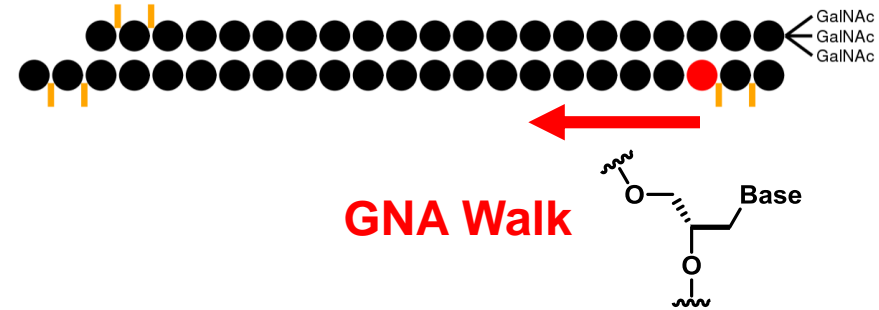
# GNA: One Potential Solution

- Glycol Nucleic Acid (GNA) in seed region generally appears to be well-suited to minimize off-target effects via **seed-pairing destabilization** while maintaining potency
- GNA can be well accommodated within the RNA duplex despite shorter phosphate-phosphate and base-backbone distance



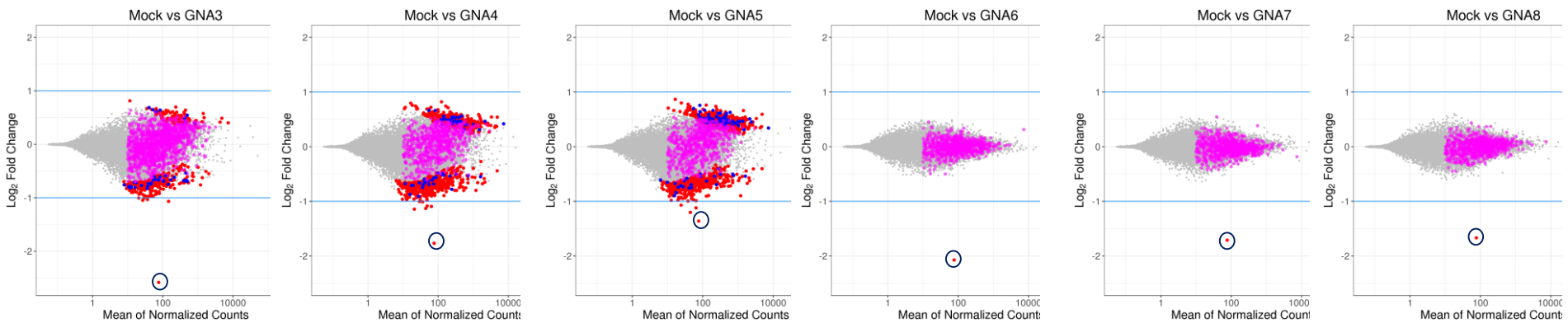
# GNA at 6-8 Demonstrates Superior Off-Target Mitigation vs. 3-5

*In Vitro* RNAseq: High Dose



**DEGs (Differentially Expressed Genes)**  
3'UTR match, significant  
3'UTR match, not significant

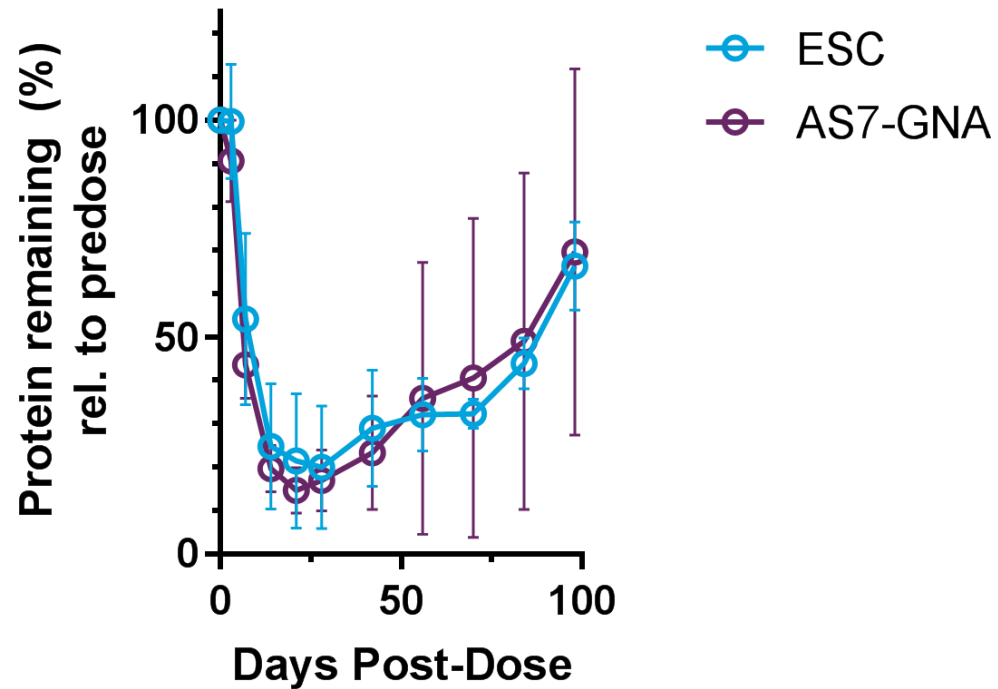
GNA Series



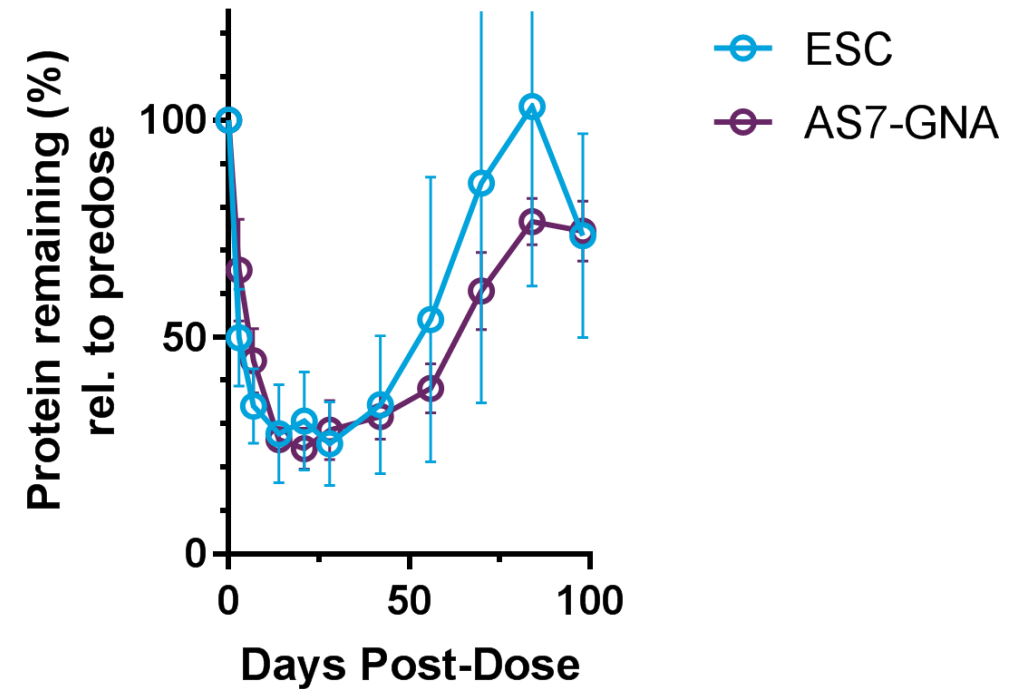
“Clean” Desired Profiles

# ESC+ Conjugates (GNA) Are as Efficacious as ESC in NHP

Example 1



Example 2



# ESC+ Summary

- **RNAi-mediated off-target effects are important drivers of LFTs in rodent toxicity studies**
- **Developed ESC+ strategy to mitigate seed-mediated off-target effects**
  - Glycol nucleic acid (GNA), in seed region of antisense strand
  - Pharmacodynamics of ESC+ design translates across species
  - Improves specificity and expands therapeutic index
- **Multiple ESC+ conjugates are advancing towards or in clinical development**
  - ALN-HBV02 (VIR-2218): FIM dosed
  - ALN-AAT02: CTA filed and approved
  - ALN-AGT: expected 2019 filing

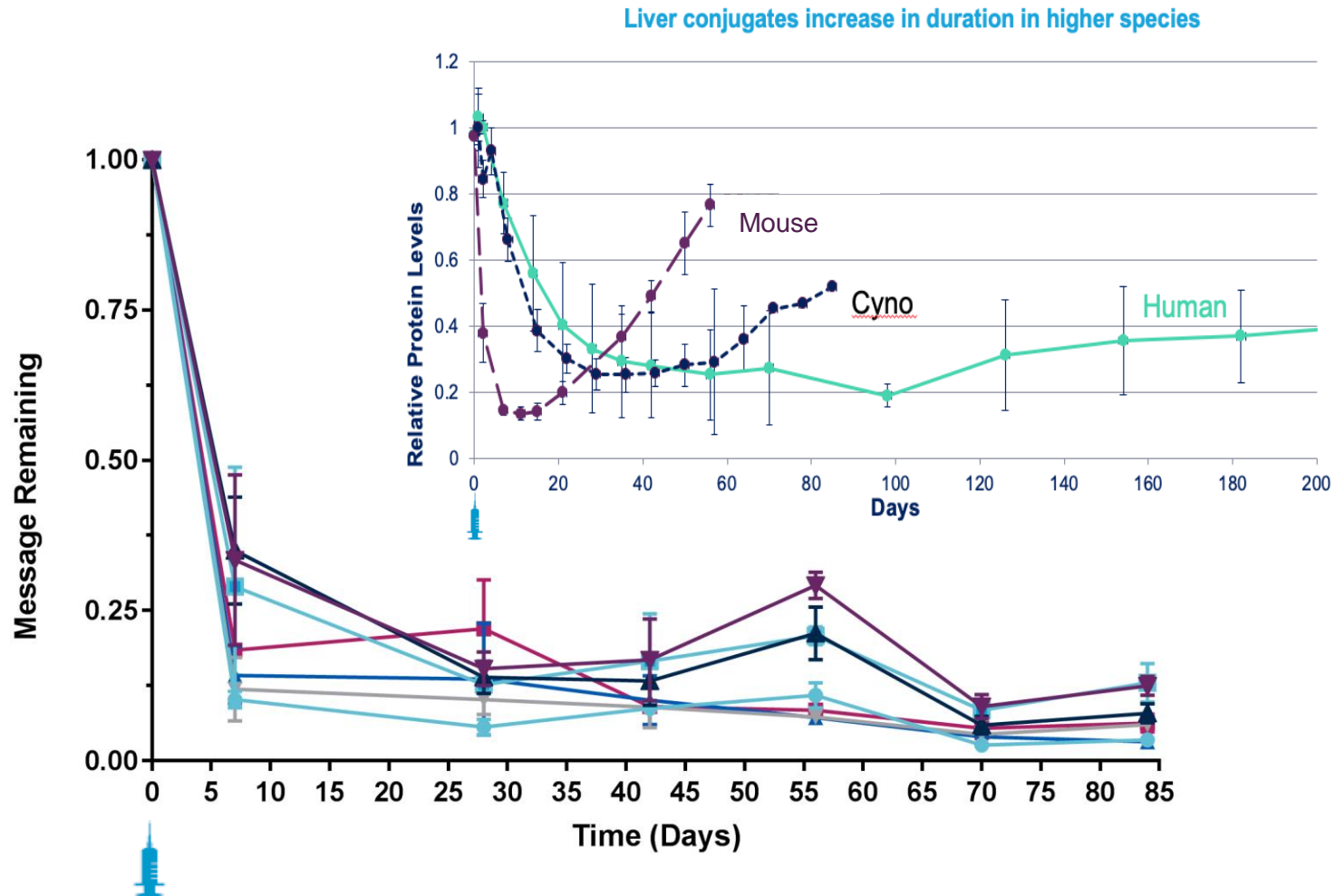
# RNAi Therapeutics for CNS Diseases

## No Current Therapies to Prevent or Reverse Neurodegenerative Disease

- Dominantly inherited neurodegenerative diseases include
  - Alzheimer's disease
  - Amyotrophic lateral sclerosis (ALS)
  - Frontotemporal dementia
  - Huntington's disease
  - Parkinson's disease
  - Prion disease
  - Spinocerebellar ataxia
  - Many other orphan genetic diseases with CNS component
- Number of genetically validated targets known but no current disease modifying therapies for these devastating, life threatening disorders
- RNAi therapeutics directed to disease-causing, CNS-expressed genes represent next great frontier
- Expect superior potency, duration and systemic safety profile vs. ASOs



# SOD1 mRNA Knockdown in Rat CNS Following Single IT Bolus

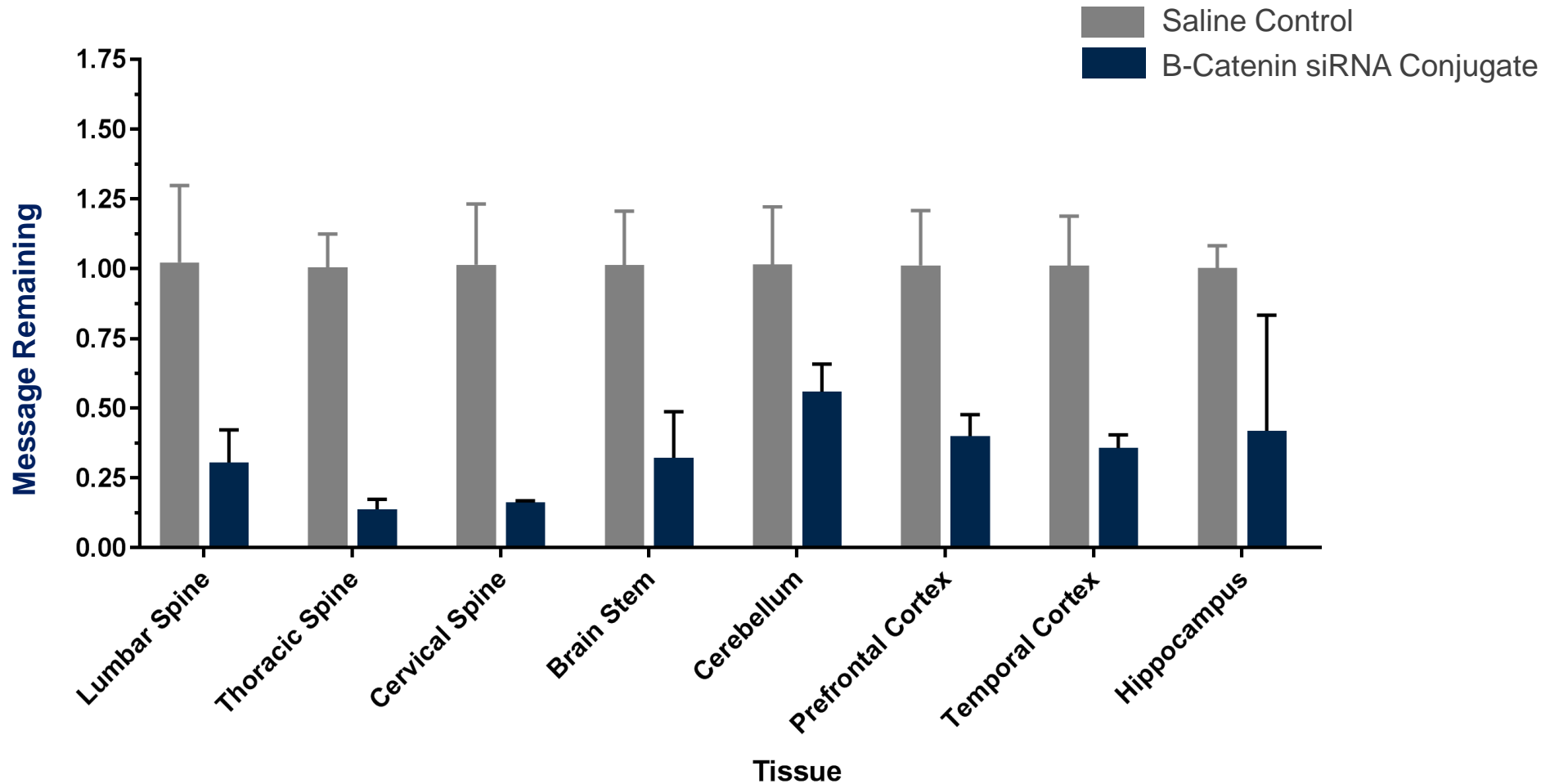


- >90% reductions across CNS
- Expect bi-annual or potentially less frequent dose regimens



# Robust Silencing Across CNS Demonstrated in NHP

## Target Knockdown at Day 31

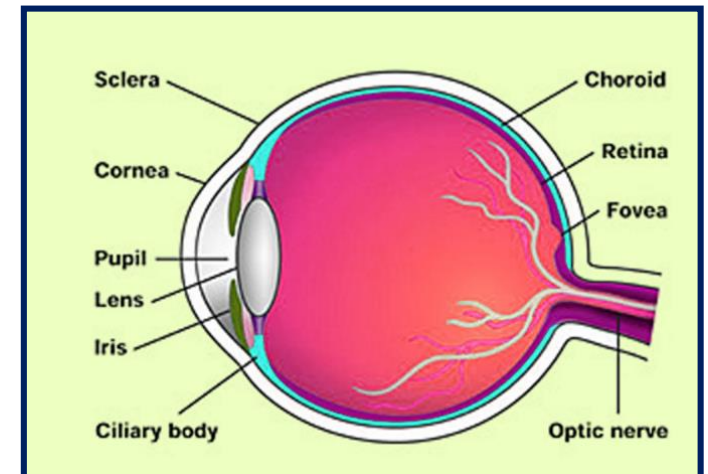


Conjugate robust knockdown throughout the CNS Day 31 post a single dose

# RNAi Therapeutics for Ocular Diseases

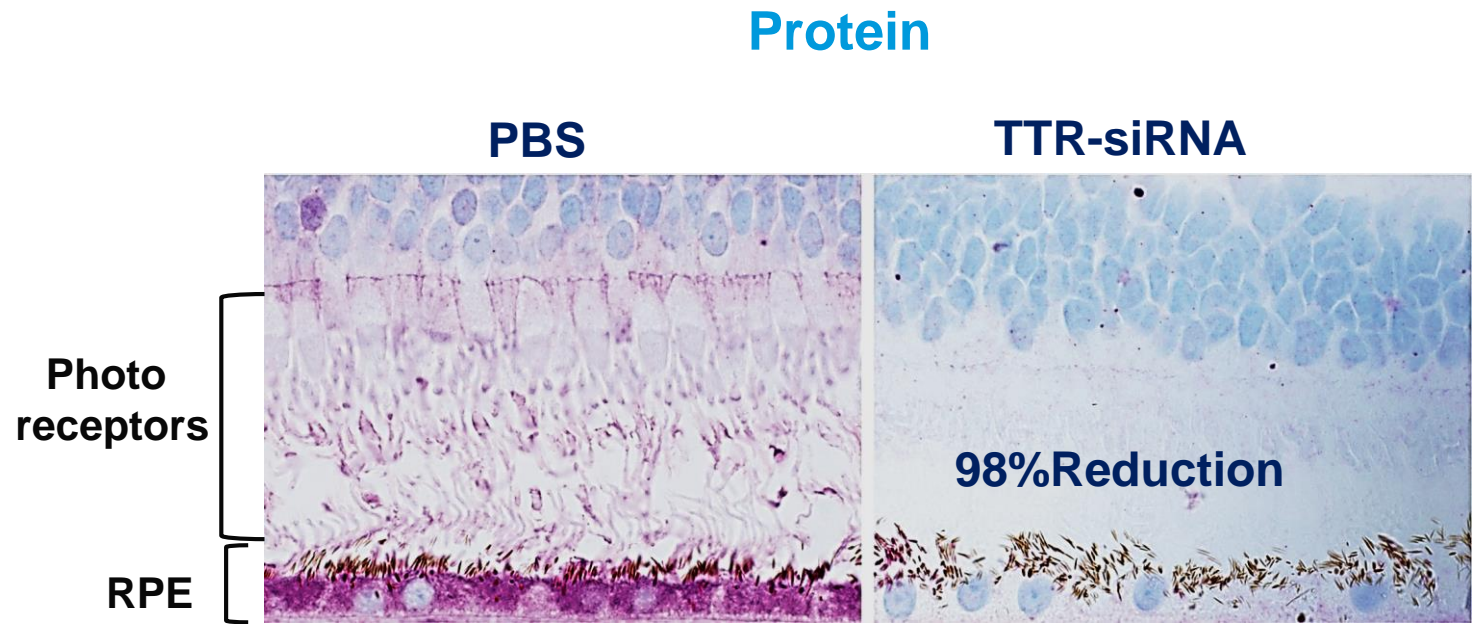
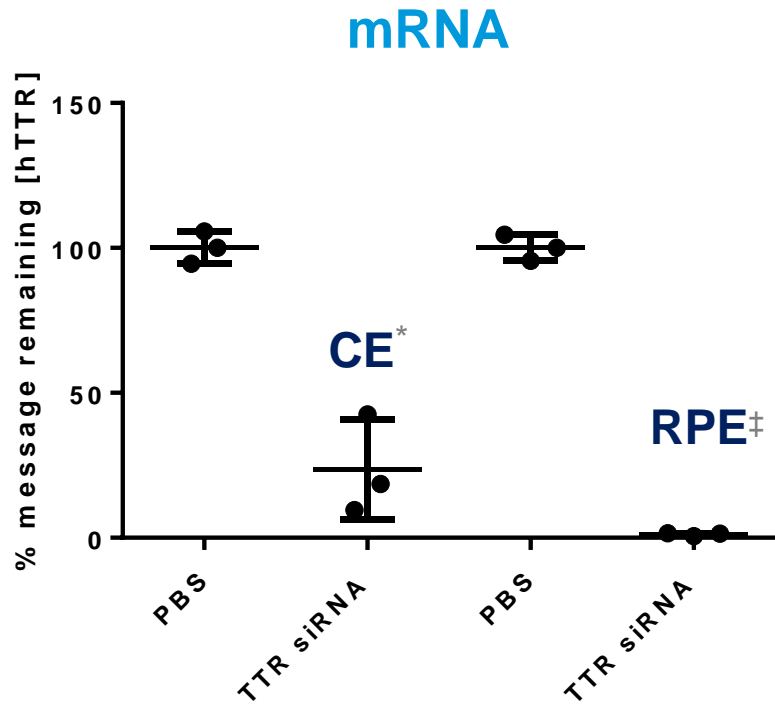
Disease-Causing, Intraocular Gene Targets Represent Significant Opportunity

- Examples of ocular diseases well suited for RNAi therapies
  - AMD, Dry
  - AMD, Wet
  - Dominant Retinitis Pigmentosa 4
  - Glaucoma
  - hATTR
  - Hereditary juvenile open angle glaucoma
  - SCA7
  - Stargardt disease



- Initial work with TTR target - therapeutic as well as platform development interest

# Single Dose Ocular TTR Silencing in NHP



**Day 31 post single dose**

\*Ciliary Epithelia  
‡ Retinal Pigment Epithelium

# Platform Summary

- **Continued evolution of liver platform**
  - ESC+ increases therapeutic index, mitigates off-target effects
- **Technology translates robustly to CNS and Ocular (others tissues likely)**
  - Broad distribution of silencing in CNS and Eye
  - >90% reduction CNS and Eye
  - Potency and extended duration of liver observed in other tissues
- **Modular and reproducible platform applicable to new therapeutic areas**



## Next Wave Programs

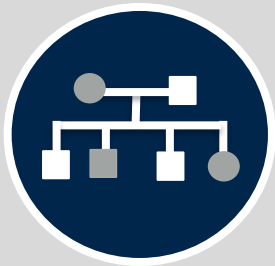
Akshay Vaishnaw, M.D., Ph.D.

President, Research & Development

# Next Wave Strategic Approach

- **Maintain focus on...**
  - Genetically validated targets
  - High unmet need diseases
  - Tractable clinical development path
  - Significant commercial opportunity
- **Continue to build liver portfolio utilizing industry-leading GalNAc conjugate platform**
  - Additional genetic medicines for orphan and ultra-orphan disorders
  - Enter large indications
- **Expand beyond liver**
  - CNS
  - Eye
- **Execute on productivity of 2-3 INDs per annum**

## Genetic Medicines



ALN-AAT02  
ALN-LEC

## Cardio-Metabolic & Hepatic Infectious Diseases



ALN-HBV02<sup>^</sup>      ALN-F12  
ALN-AGT      ALN-HSD<sup>\*</sup>

## CNS & Ocular Diseases



ALN-APP

# Alpha 1 Antitrypsin (AAT) Deficiency Liver Disease

## Background

### AAT

- Abundant plasma protein (serpin) inhibits neutrophil elastase, primarily synthesized in hepatocytes

### AAT Deficiency

- Homozygosity for 'z' allele (Glu342Lys), PiZZ, accounts for 95% of AAT-deficient patient population
- Prevalence of ZZ homozygosity in U.S. estimated at ~ 1 in 5000

### Clinical Features

- PiZZ misfolded protein traps in hepatocyte endoplasmic reticulum causing
  - Peripheral deficiency
    - Lack of protease inhibition primarily manifests as lung disease: early onset emphysema
  - Hepatocyte accumulation results in **liver disease** – hepatic toxic gain of function presenting as
    - Infantile cholestatic hepatitis
    - Adolescence/adulthood; progressive liver fibrosis progressing to cirrhosis, Can lead to HCC

### Unmet Need

- No specific therapies exist

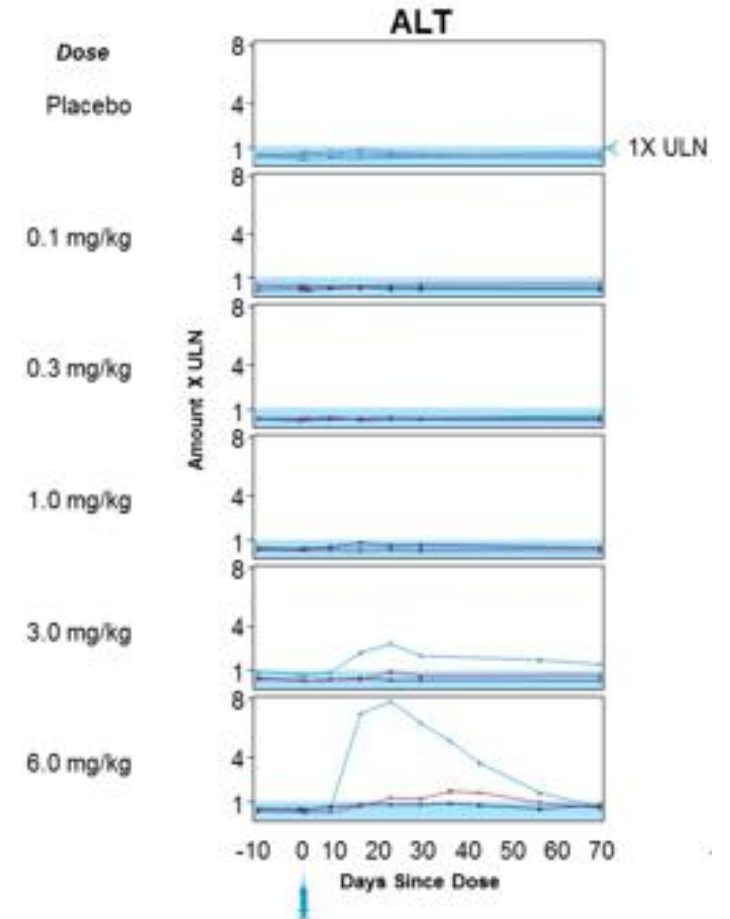
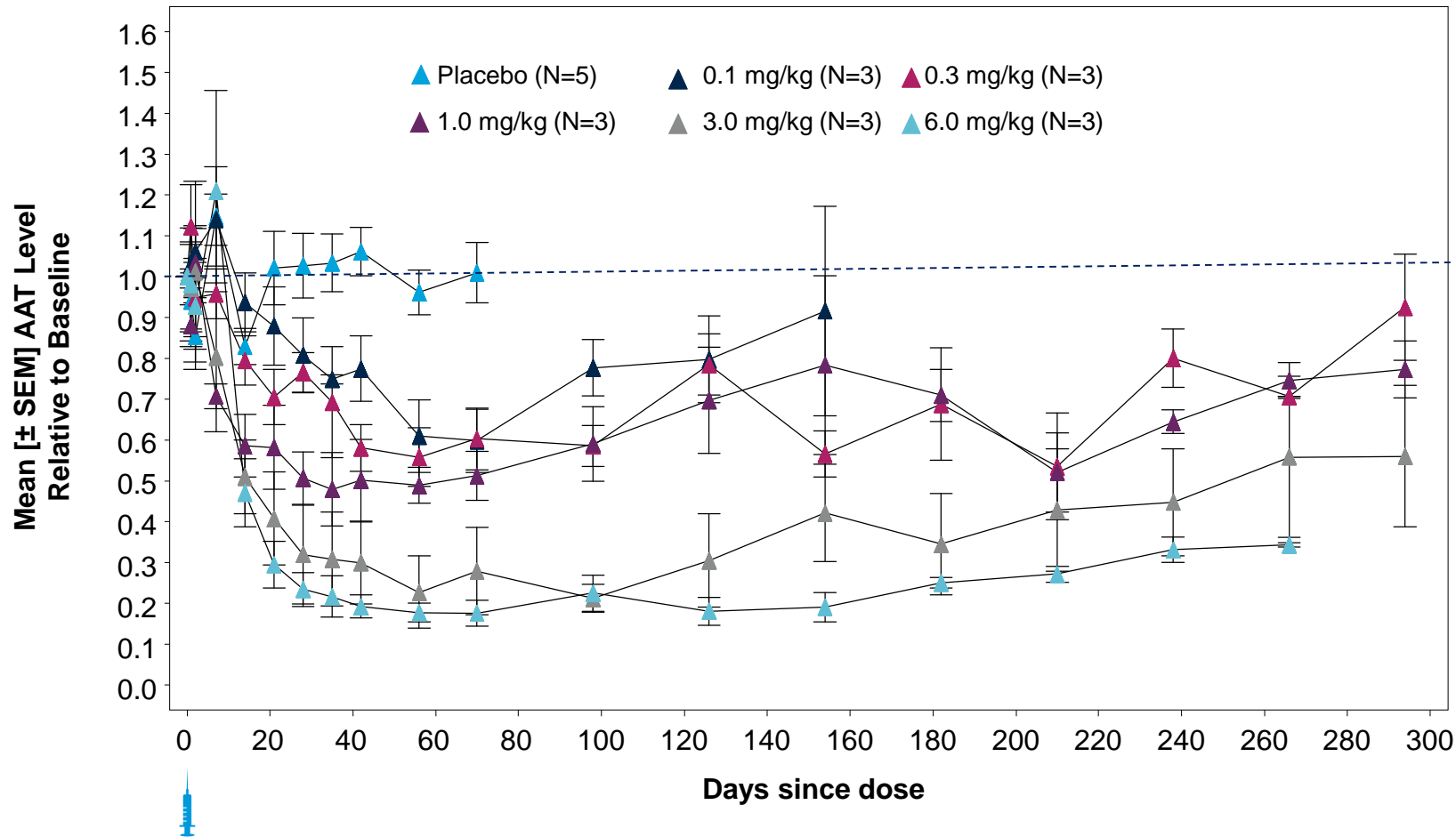


Cirrhotic Liver



# ALN-AAT01 ESC GaINAc Conjugate Targeting AAT

Potent, Durable Knockdown of AAT but Transient, Dose-Dependent, Asymptomatic Increase in LFTs



# ALN-AAT02

## Summary

- **Alnylam's 1st ESC+ molecule to enter clinic, containing GNA substitution in seed region of antisense strand**
  - ALN-AAT02 has same sequence as ALN-AAT01, but with GNA substitution
- **Clinical liver signal associated with ALN-AAT01 is hypothesized to result from RISC-mediated off-target activity**
  - ESC+ chemistry designed to minimize off-target hybridization while maintaining activity against therapeutic target
- **CTA submitted Oct 2018; approved**
- **Safety and PD data from single ascending dose portion of trial expected in 2019**

# LECT2 Amyloidosis (ALECT2)

## Background

### LECT2

- Abundant plasma protein, potential neutrophil chemotactic factor, primarily synthesized in hepatocytes

### ALECT2

- Associated with homozygosity for I58V, 4<sup>th</sup> commonest cause of systemic amyloidosis after AL, ATTR, and AA
- Ethnic predisposition Hispanic (90% cases in US), Native America, Canadian First Nation, Punjabi, Pakistani, and Egyptian

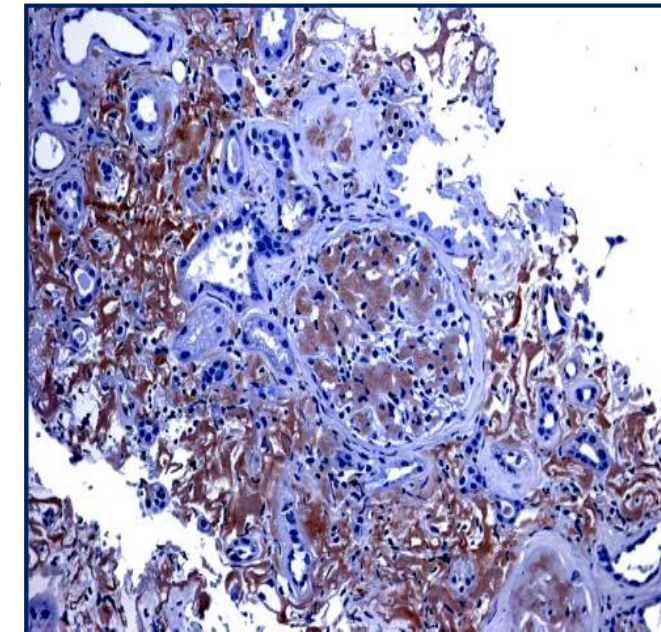
### Clinical Features

- Median age at diagnosis 65 (33-88) yrs
- Primarily renal involvement → Chronic kidney disease (CKD) leading to renal failure
- Can involve liver, spleen, lung, adrenal glands
- No obvious extrarenal disease manifestation reported to date

### Unmet Need

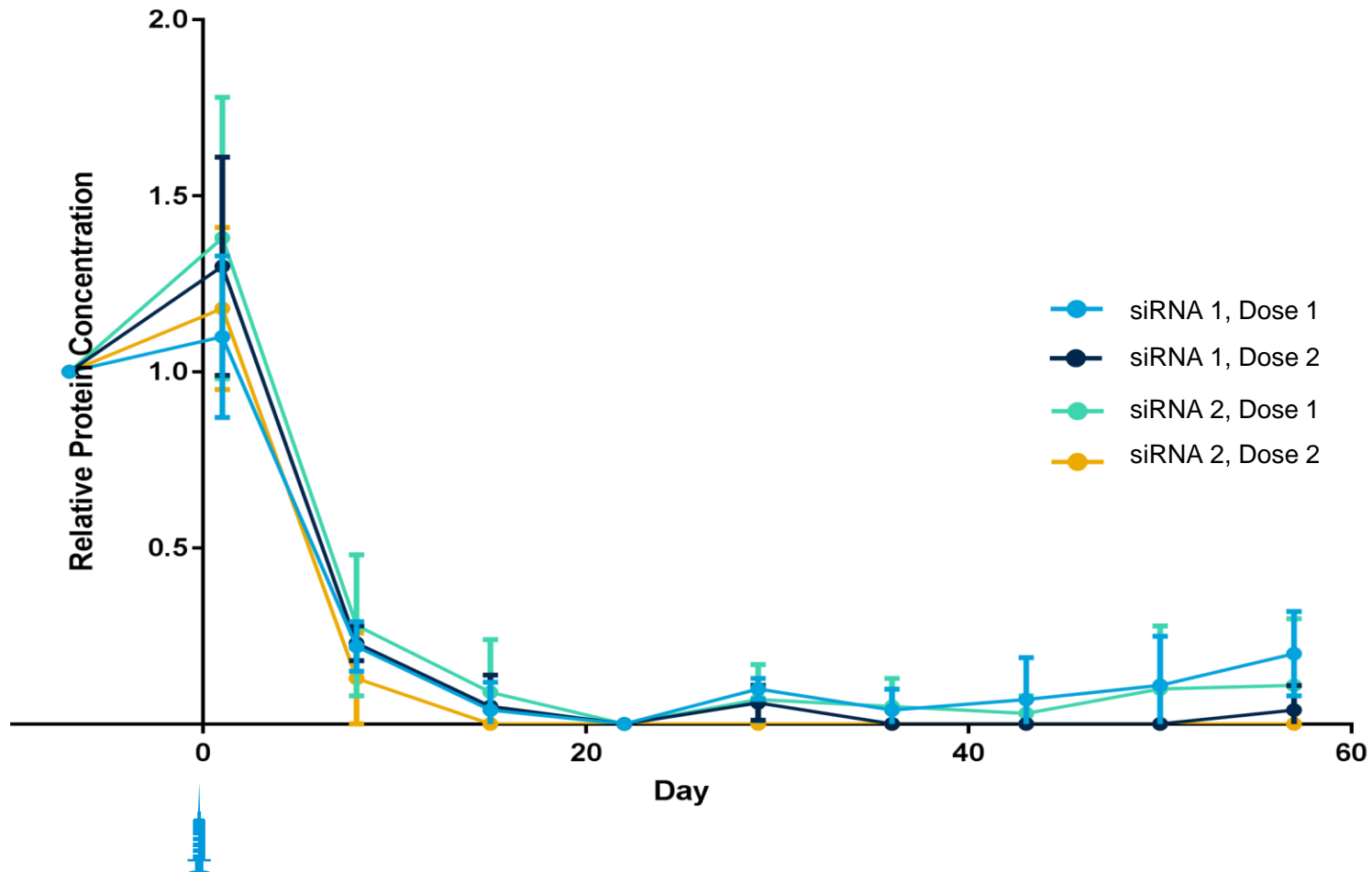
- No specific therapies exist

Renal amyloid on biopsy stained with anti-LECT2 (Larsen, KI, 2014)



# Potent and Durable LECT2 Knockdown Achieved in NHP

Approximately 90% Knockdown After Single Dose



Highly Durable Knockdown Supportive of Once Quarterly Dosing Regimen

# ALN-LEC

## Summary



- **Recently described form of renal amyloidosis; majority of U.S. cases in patients of Hispanic/Mexican ethnicity**
  - Renal LECT-2 amyloid deposition results in renal failure
- **Therapeutic hypothesis similar to ONPATTRO in hATTR amyloidosis**
  - ALN-LEC designed to reduce hepatic secretion of LECT2, preventing deposition of amyloid fibrils and progression to renal failure
- **Preclinical data demonstrates potent and durable knockdown (~90% KD, single dose, 2 months) in non-human primates**
- **Preclinical development ongoing**
- **Initiating natural history study to measure progression of renal disease**

**Genetic Medicines**





**ALN-AAT02**  
**ALN-LEC**

**Cardio-Metabolic  
&  
Hepatic Infectious Diseases**

**ALN-HBV02<sup>^</sup>**      **ALN-F12**  
**ALN-AGT**      **ALN-HSD<sup>\*</sup>**

**CNS & Ocular Diseases**

**ALN-APP**

# Hepatitis B Virus (HBV)



## HBV

- Member of hepadnavirus family
- Transmitted via blood and sexual contact

## Acute Infection (virus cleared)

- Asymptomatic
- Symptomatic
  - Commonly associated with transient acute viral hepatitis; loss of appetite, nausea, vomiting, fever, and jaundice

## Chronic Infection (virus persists)

- Seen most commonly in infants (transmitted from mother) > adults
- Chronic infection
  - Asymptomatic, or
  - Symptomatic with progressive chronic hepatitis with potential for cirrhosis
- Individual is infectious and can transmit virus

## Unmet Need

- Existing antiviral treatments suppress viral load but do not cure



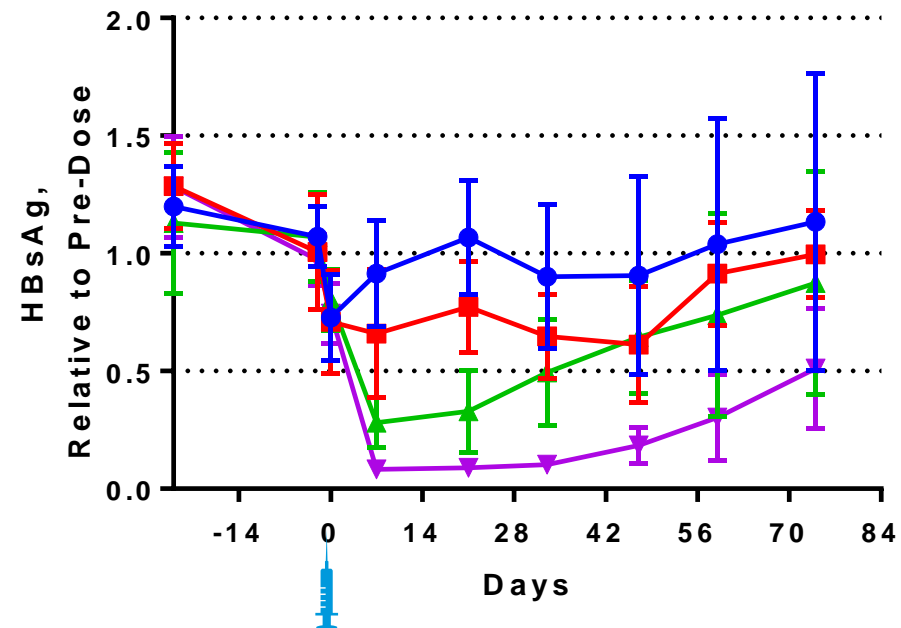
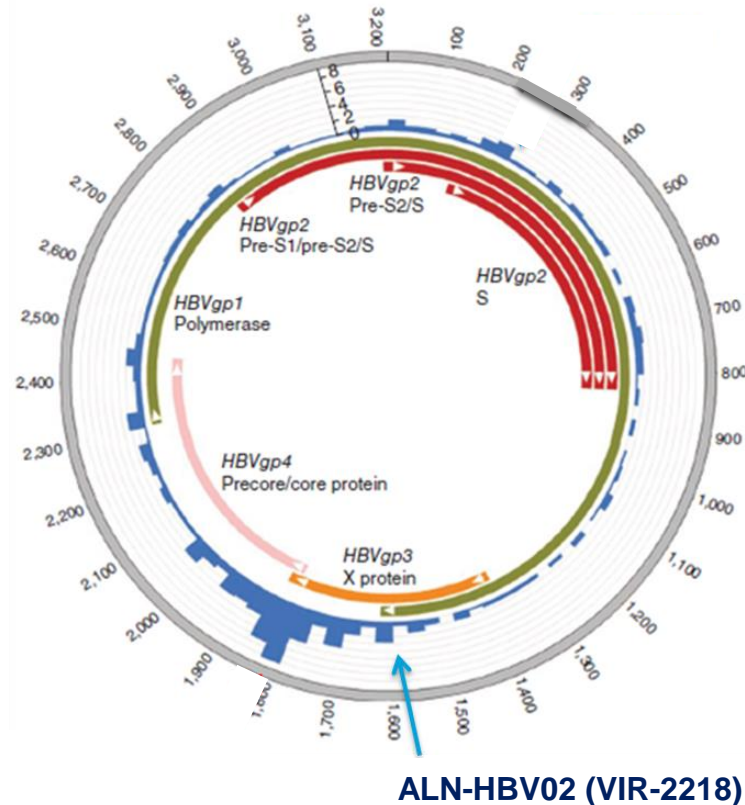
**PATIENT POPULATION\***

1/3 of global population  
exposed  
~290M patients worldwide  
25M worldwide with chronic  
infection

# ALN-HBV02 (VIR-2218) Targets Highly Conserved Sequence in HBV X Orf

- Target site conserved across genotypes A-J
  - Perfect homology (2-18): 97.2%. Allow 1 mismatch: 99.7%
- Site upstream from integration hotspot

- Potent and durable activity in AAV-HBV murine model
- Circulating HBsAg levels after single SC injection of ALN-HBV02 (VIR-2218)





# ALN-HBV02 (VIR-2218)

## Summary

- **RNAi based anti-HBV approach designed to inhibit expression of all HBV proteins, including HBsAg**
  - Targets highly conserved sequence
  - Shown to cause multi-log reduction in HBsAg
- **ALN-HBV02 (VIR-2218) is 1st ESC+ molecule to start dosing in humans**
  - Designed to maintain on-target activity but reduce off-target effect
- **Vir-led Phase 1/2 trial evaluating safety, tolerability, pharmacokinetics, and antiviral activity of ALN-HBV02 currently underway**
- **Topline data expected in 2019**

# Hypertension

## Hypertension

- Complex multifactorial disease
  - >100 genetic loci implicated
  - Diet (salt), weight and lifestyle contribute
- Defined as systolic blood pressure (SBP)>130, or diastolic blood pressure (DBP)>80mmHg

## Clinical Features

- Asymptomatic, but over 30 years of age, risk of CV disease increases in a log-linear fashion from SBP levels 115-180 mmHg and DBP levels 75-105 mmHg

## Unmet need

- 45.6% of U.S. adults have hypertension under 2017 ACC/AHA guidelines, with more than half of patients on medication remaining above BP target
- Despite availability of antihypertensives
  - Poor adherence rates
  - Peak/trough effects
  - Resistant and refractory hypertension
  - In 2015, high BP leading cause of death and disability-adjusted life years worldwide

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### CLINICAL PRACTICE GUIDELINE

## 2017 ACC/AHA/AAPA/ABC/ACPM/ AGS/APhA/ASH/ASPC/NMA/PCNA Guideline for the Prevention, Detection, Evaluation, and Management of High Blood Pressure in Adults

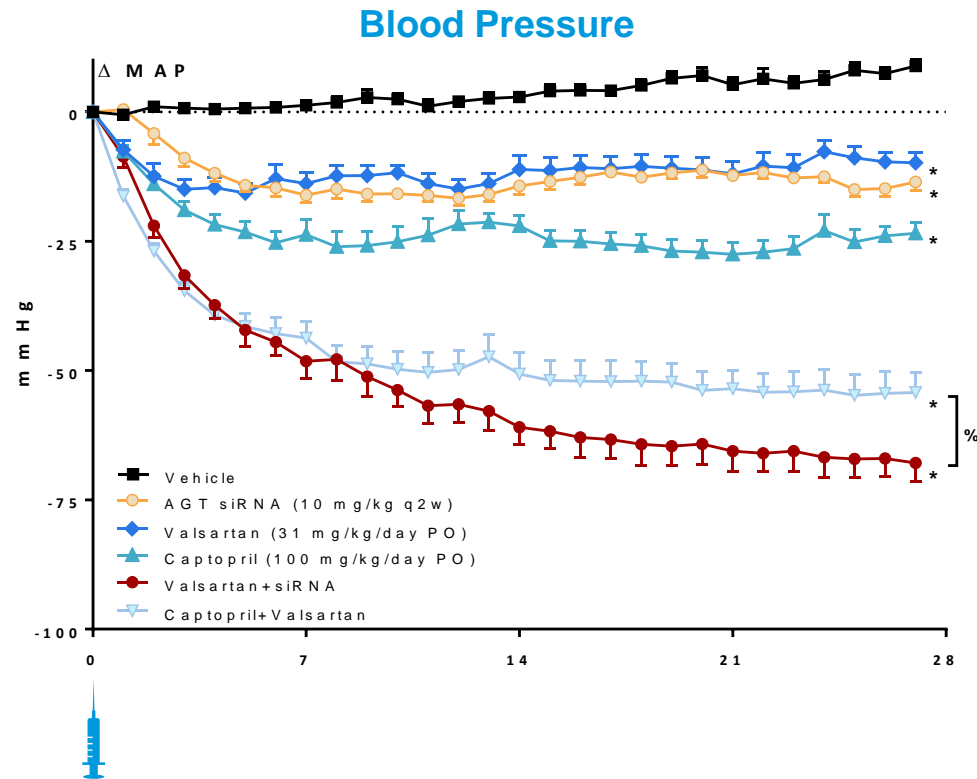


A Report of the American College of Cardiology/American Heart Association Task Force on  
Clinical Practice Guidelines



# ALN-AGT for Hypertension

## Angiotensinogen Silencing Results in BP Lowering in Rat Hypertension Model



- AGT siRNA reduced BP
- Combination of AGT siRNA and valsartan resulted in synergistic BP reduction, greater than captopril and valsartan
  - Well tolerated, with no decrease in eGFR
- Only AGT siRNA plus valsartan normalized cardiac hypertrophy

# ALN-AGT

## Summary

- **Hypertensive disorders are leading preventable causes of death**
  - Prevalence of high blood pressure, its complications, and related mortality rising
  - New 2017 ACC/AHA guidelines dramatically increase size of target population
- **AGT silencing represents novel approach for treatment of hypertension**
  - Angiotensinogen silencing in spontaneous hypertensive rat leads to decrease in BP
    - Clamped inhibition of renin-angiotensin pathway
    - Reduced angiotensin II escape due to depletion of substrate
    - Combination treatment with angiotensin II receptor blockers (ARB) results in synergistic blood pressure reduction
  - Single dose ALN-AGT in normotensive non-human primate shows excellent translation: knockdown, lowered BP and durability
- **ALN-AGT ESC+ molecule expected to enter clinic in 2019**
  - Multiple laboratory (renin, angiotensin I, II) and clinical (BP) biomarkers

# Thromboembolism

## Thrombotic Disease

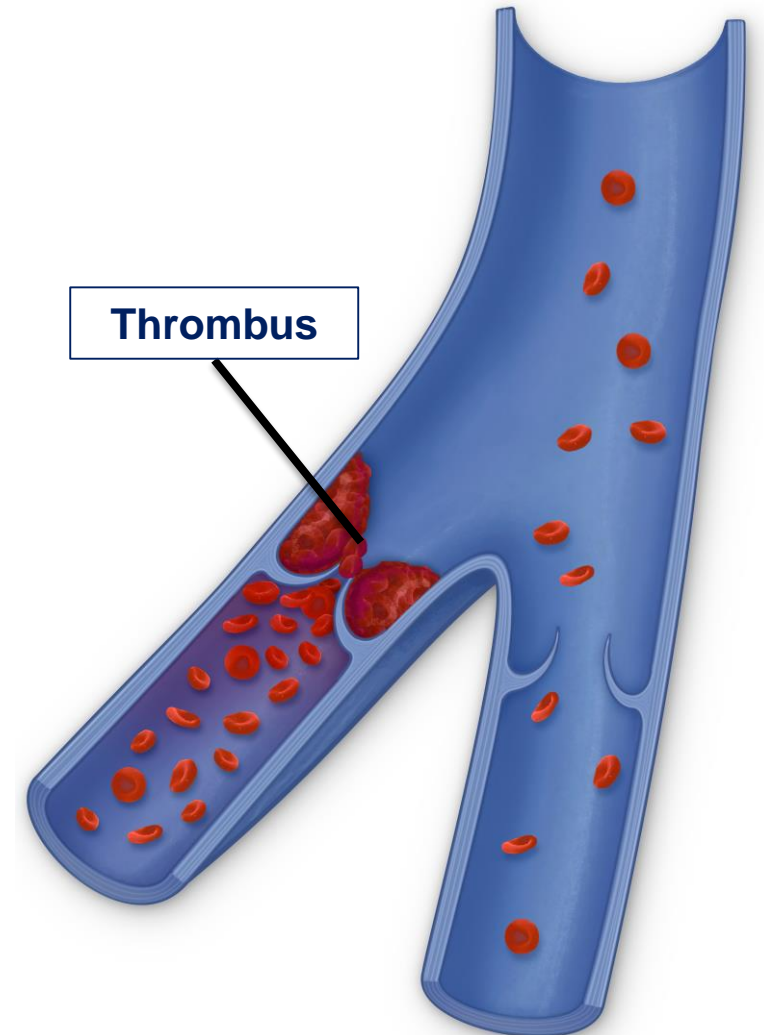
- Thrombotic disorders are major source of morbidity and mortality
  - Multifactorial etiology: genetic and environmental

## Clinical Features

- Arterial
  - Ischemia, infarction, e.g., ACS, stroke
  - Secondary to arrhythmias, e.g., AF
  - Associated with valvular implants
- Venous
  - DVT, PE including after orthopedic surgery, post op, or convalescence

## Unmet Need

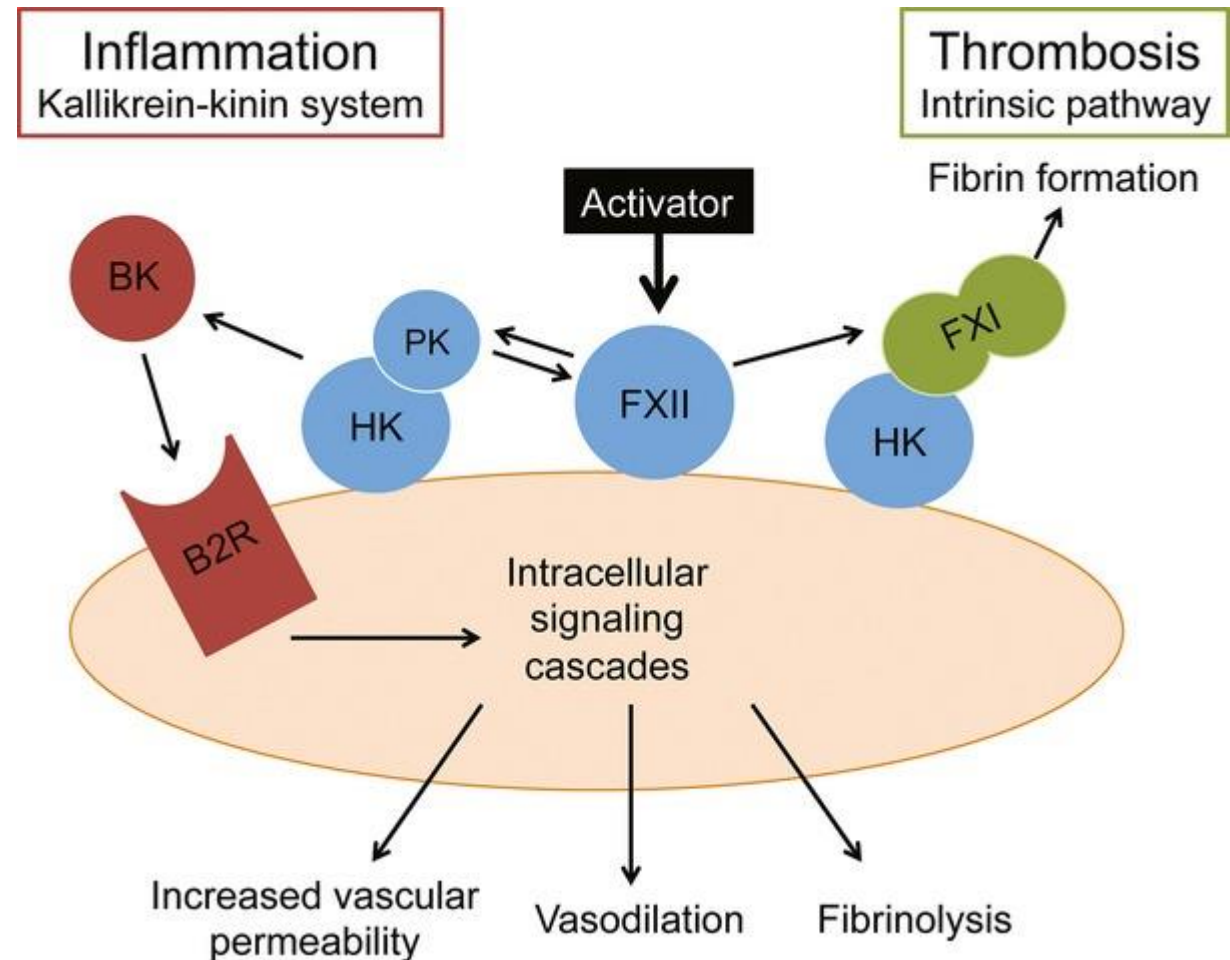
- Many underserved high risk populations
  - End-stage renal disease on hemodialysis: U.S. ~ 0.5 million
  - Atrial fibrillation with mechanical heart valve: U.S. ~350,000
  - Cancer-associated thrombosis: U.S. ~250,000
- Ideal product profile for thromboplylactic agent
  - Effective, convenient AND safe with no increased bleeding risk (all current therapies, including Xa inhibitors associated with bleeding risk)



# Intersection of Coagulation and Kininogen Pathways

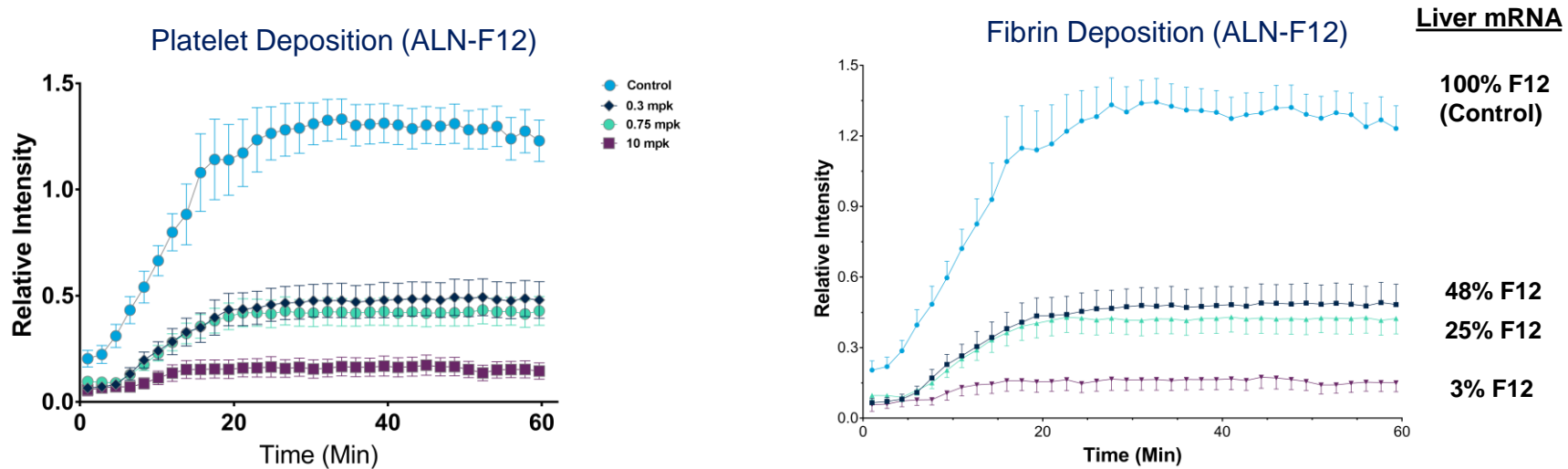
## FXII, a Genetically Validated Target in Thrombosis Prevention

- FXII is serine protease activated by contact with negatively charged surfaces
  - PROCOAGULANT: Activation of intrinsic clotting pathway
  - PROINFLAMMATORY: Activation of kallikrein/bradykinin system
- Homozygous FXII deficiency not associated with disease (Hageman trait)
  - Increased APTT without bleeding risk
- Therapeutic hypothesis
  - Reduction in FXII will prevent thrombosis but not increase risk of bleeding

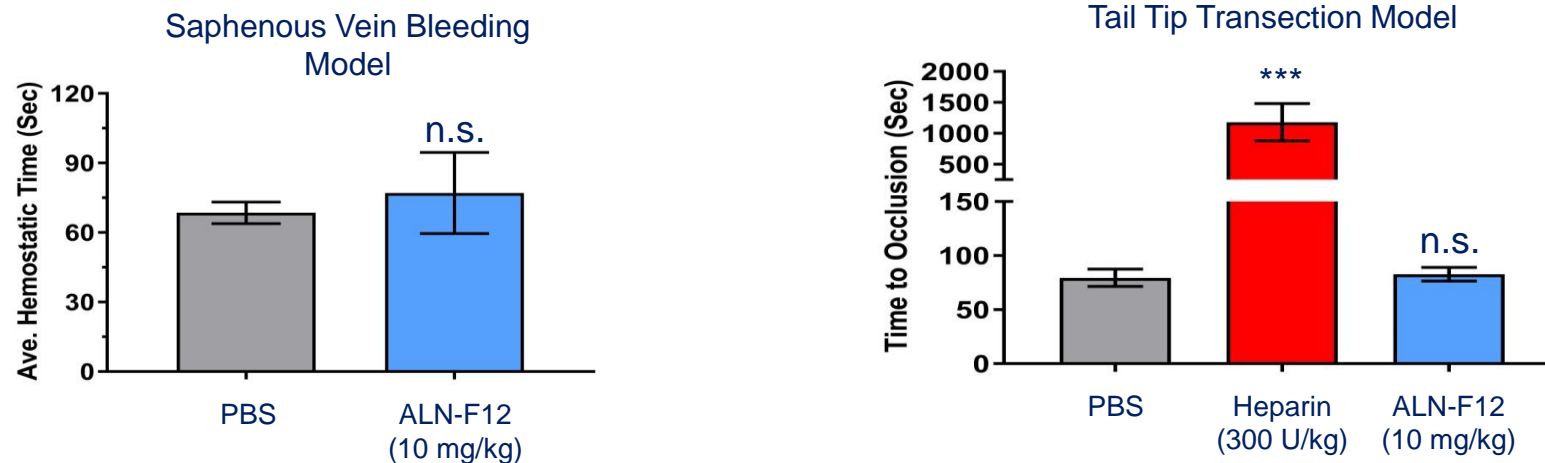


# ALN-F12 for Thromboprophylaxis

## ALN-F12 inhibits venous thrombosis in rodents



## FXII reduction by ALN-F12 does NOT impair hemostasis in rodents





# ALN-F12

## Summary

- **Thrombotic disorders are major cause of morbidity and mortality**
  - Some significant high unmet need populations (renal, heart valve-related and cancer) where safe and effective thromboprophylaxis challenging
- **FXII silencing represents novel approach for thromboprophylaxis**
  - ALN-F12 prevents thrombosis without increased bleeding risk in rodent models of thrombosis and hemostasis
  - Consistent data in rodents and NHPs
- **ALN-F12 is IND ready**
  - Multiple laboratory (FXII, APTT) and clinical (bleeding time) biomarkers

# Non-Alcoholic Steatohepatitis (NASH)

**REGENERON**  
*science to medicine®*

## Non-Alcoholic Fatty Liver Disease (NAFLD)

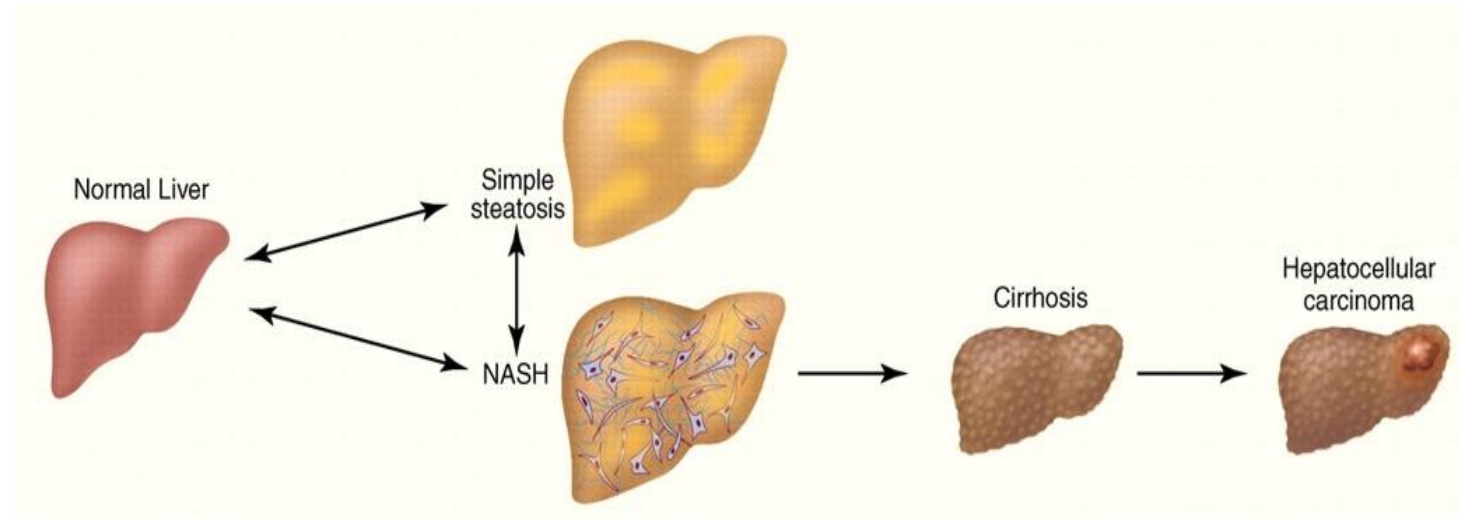
- Leading cause of liver disease globally
  - Defined as excess liver fat in absence of other causes
  - Major risk factors; obesity, type 2 diabetes mellitus and metabolic syndrome

## Clinical Features

- NAFL (steatosis only), or
- **Non-alcoholic steatohepatitis (NASH)**
  - Steatosis accompanied by inflammation and ballooning
  - NASH frequently progresses to liver fibrosis

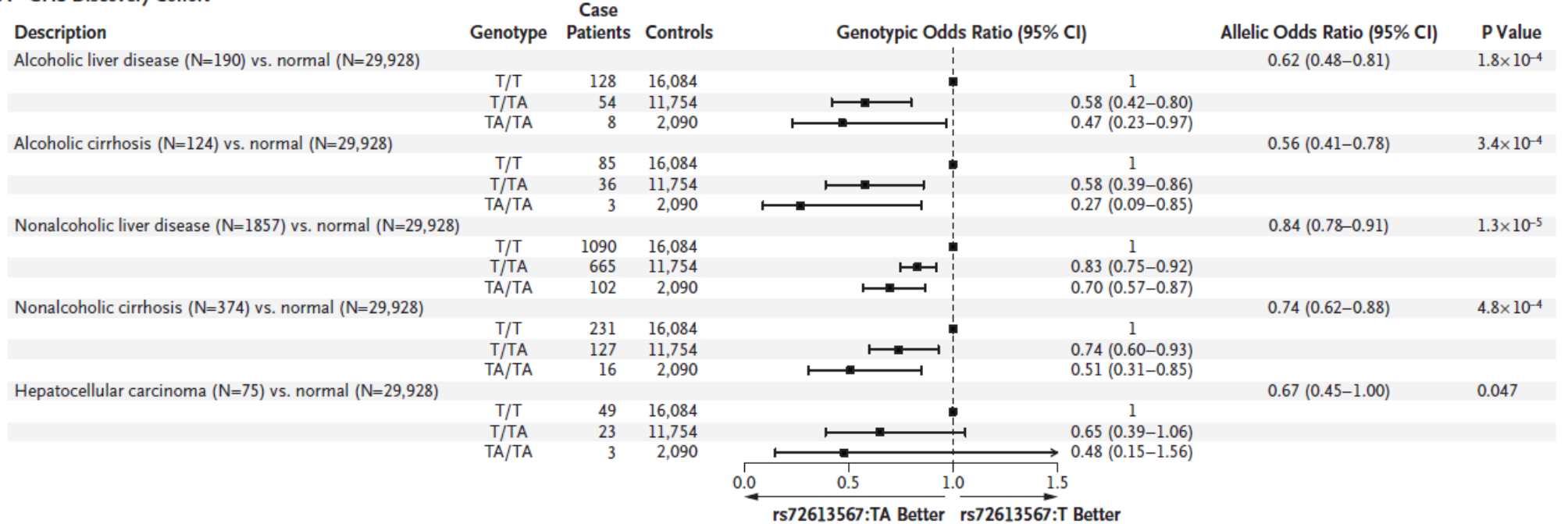
## Unmet Need

- NASH is predicted to be major driver for liver transplantation by 2020
- Liver-related mortality increased exponentially with fibrosis progression
- Urgent need for disease-modifying therapies



# HSD17B13: Loss-of-Function Mutation that Protects Against NASH

## A GHS Discovery Cohort



Chronic liver diseases with high unmet need

HSD17B13 is thus an attractive target for the treatment of NASH and other chronic liver diseases

Protective allele (TA) significantly reduces prevalence of NASH, ASH, cirrhosis and HCC

<sup>1</sup>Abul-Husn et al. NEJM 2018 378;12, 1096

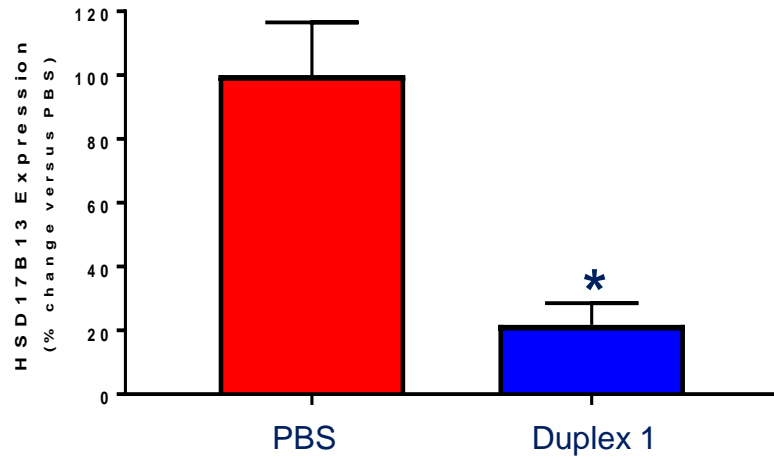
<sup>2</sup>Estes et al. Hepatology. 2018;67(1):123

Pirola et al, J Lipid Rs, 2018

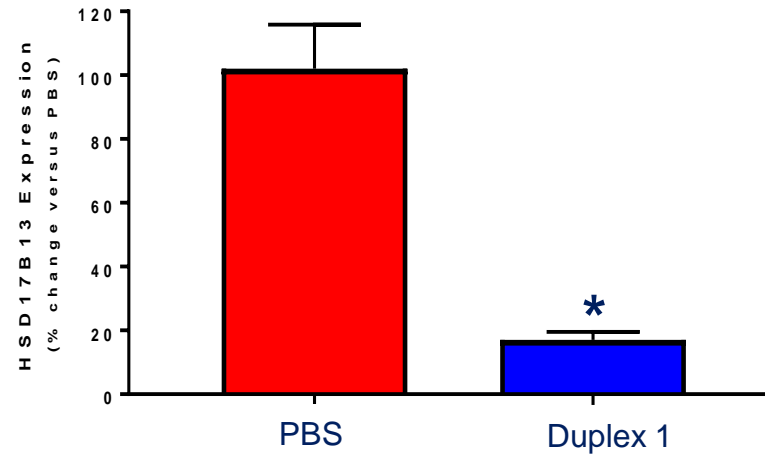
# Development of RNAi Therapeutic Against Hepatic HSD17B13

Validation of Early Lead Candidate *In Vivo*

**Human/NHP cross-reactive siRNA:  
Efficacy against ectopically expressed  
human HSD17B13 in mice**



**Human/NHP cross-reactive siRNA:  
Efficacy against endogenous HSD17B13  
in non-human primates**



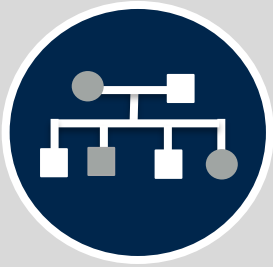
**Optimization and  
DC selection  
ongoing**

# ALN-HSD

## Summary

- **Non-alcoholic steatohepatitis (NASH) arising as major global liver disorder, predicted to be major driver of liver transplants**
- **Naturally occurring loss-of-function genetic variant in HSD17B13 associated with reduced risk of chronic liver diseases, including NASH**
  - Hepatocyte expressed intracellular target amenable to RNAi therapeutics
  - Silencing potentially mimics loss-of-function genetic variant
    - Based on genetic studies,  $\geq 50\%$  silencing of HSD17B13 anticipated to lead to clinical benefit
- **Selection of Development Candidate ongoing; Potential 2020 IND**

## Genetic Medicines



ALN-AAT02  
ALN-LEC

## Cardio-Metabolic & Hepatic Infectious Diseases



ALN-HBV02<sup>^</sup>      ALN-F12  
ALN-AGT      ALN-HSD<sup>\*</sup>

## CNS & Ocular Diseases



ALN-APP

# CNS Target Landscape

## Illustrative Table of Potential RNAi Therapeutics Targets

Target	Inheritance	Disease	Target location	Biomarkers
Huntingtin (Htt)	Autosomal dominant	Huntington's	Striatum and cortex	CSF Htt mRNA and protein
$\alpha$ -synuclein (SNCA)	Autosomal dominant	Parkinson's	Substantia nigra, medulla oblongata	CSF SNCA mRNA and protein
Ataxin-2 (ATXN2)	Autosomal dominant	- Spinocerebellar ataxia type 2 - Amyotrophic lateral sclerosis	Spinal cord, brainstem, cerebellum	CSF ATXN2 mRNA and protein
Tau	Autosomal dominant	- Frontotemporal dementia 17 - Progressive supranuclear palsy	Fronto-temporal cortex	CSF tau mRNA and protein
SOD-1	Autosomal dominant or recessive	Amyotrophic lateral sclerosis	Spinal cord	CSF SOD-1 mRNA and protein
Others....e.g., APP-CAA				

# Hereditary Cerebral Amyloid Angiopathy (APP-hCAA)

hCAA is Rapidly Progressive Disease Associated with Intracerebral Hemorrhage and Dementia

## Amyloid Precursor Protein (APP)

- Integral membrane protein concentrated in neuronal synapses
- Function poorly understood
- Proteolysis releases A $\beta$  fragment

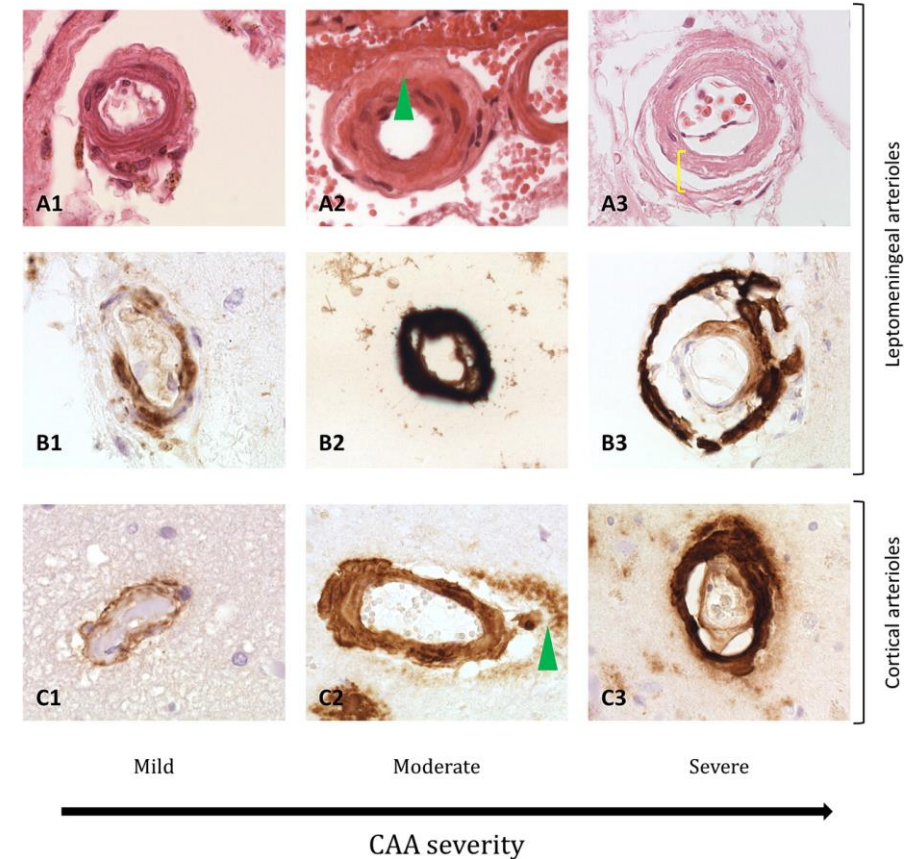
## hCAA Genetics

- Hereditary Cerebral Hemorrhage with Amyloidosis–Dutch Type (HCHWA-D)
  - Autosomal dominant APP mutation, E693Q, in several hundred Dutch individuals
  - Other autosomal dominant APP mutations described
- APP copy number variation
  - Trisomy 21
  - Microduplications of Ch 21

## hCAA Clinical Features

- Characterized by A $\beta$  amyloid fibril deposition in CNS small vessel walls
- Onset age 35-45; progression from micro-hemorrhages to intracerebral hemorrhage (ICH) within 2-5 years, peak age at death is 55 yrs
- Can result in cognitive defects and dementia
- No known therapies

## Vessel Wall Changes in hCAA

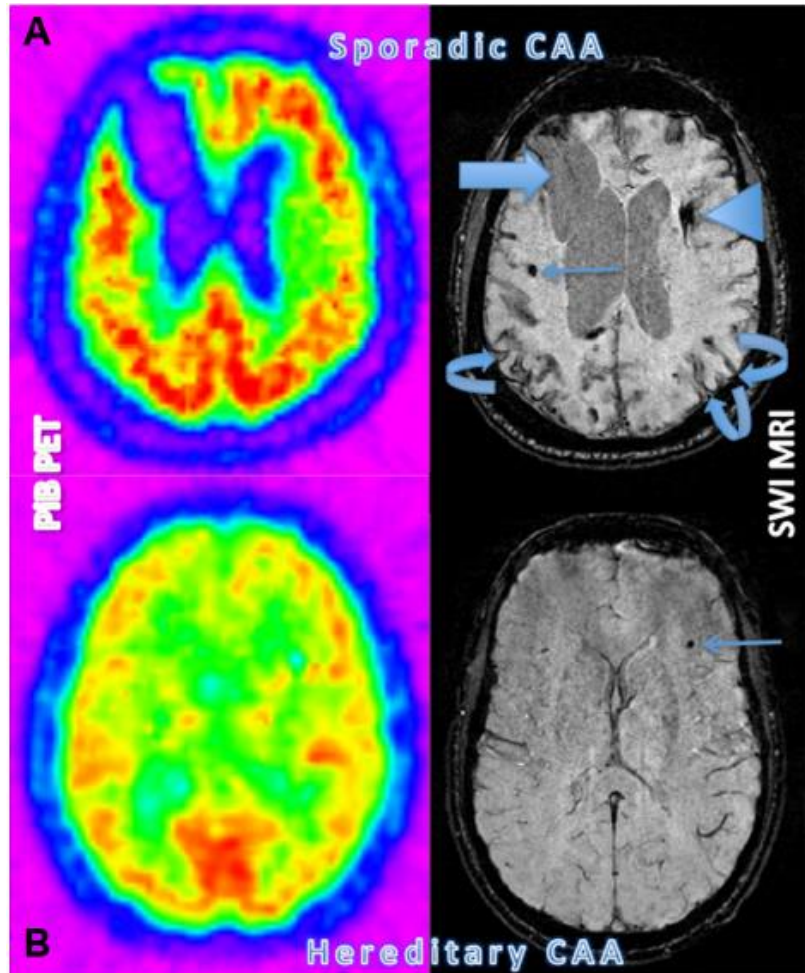




# Dutch Type Hereditary CAA is Potential Gateway to Larger CNS Indication

## Clinically Proven Approach with Transformational Potential

### Significant Similarities Between Inherited and Sporadic CAA



#### hCAA (Dutch, other)

- Ultra-rare, inherited
- Presents with microbleeds and ICH in middle age
- Establish early POC
  - Dose finding
  - Safety
  - Biomarkers for efficacy

#### Sporadic CAA

- ~20% of brains at autopsy show CAA
- Commonest cause of lobar ICH in elderly
  - 86 (36%) of 316 patients developed recurrent ICH over mean follow up time of 5 years
- Clinical efficacy endpoints
  - Microbleeds, ICH, cognitive function

# ALN-APP

## Summary

- **Hereditary Cerebral Amyloid Angiopathy (hCAA) caused by mutations in APP protein; leads to arteriolar A $\beta$  fragment deposition**
  - Amyloid deposition causes damage to endothelium resulting in microhemorrhages and ultimately ICH
- **Study of Dutch hCAA population potential gateway to larger indications**
  - E.g., Sporadic CAA
- **Preclinical development ongoing; expected to enter clinic by 2020**
- **Additional CNS programs to be added on annual basis, starting in 2020**

# Next Wave Summary

- **Anylam advancing large number of Next Wave programs, fueling sustainable growth**
  - Expect productivity supporting 2-3 new INDs/yr
- **Early-stage clinical and late-stage pre-clinical programs aimed at both rare and common diseases, and include liver and initial CNS targets**
  - Many additional liver targets being pursued as Genetic Medicines and for Cardio-metabolic and Hepatic Infectious Diseases
  - Significant future opportunity with CNS and ocular delivery
- **Across broad number of disease indications RNAi therapeutics have great promise as new class of medicines for patients!**

# Q&A Session #2

12:25 – 12:40

## Moderator:

- Yvonne Greenstreet, MBChB, Chief Operating Officer

## Panelists:

- Sally-Anne Hulton, M.D., Birmingham Children's Hospital NHS Trust
- Pritesh Gandhi, PharmD., VP & General Manager, Lumasiran
- Kevin Fitzgerald, Ph.D., SVP, Research
- Akshay Vaishnaw, M.D., Ph.D. President, Research & Development

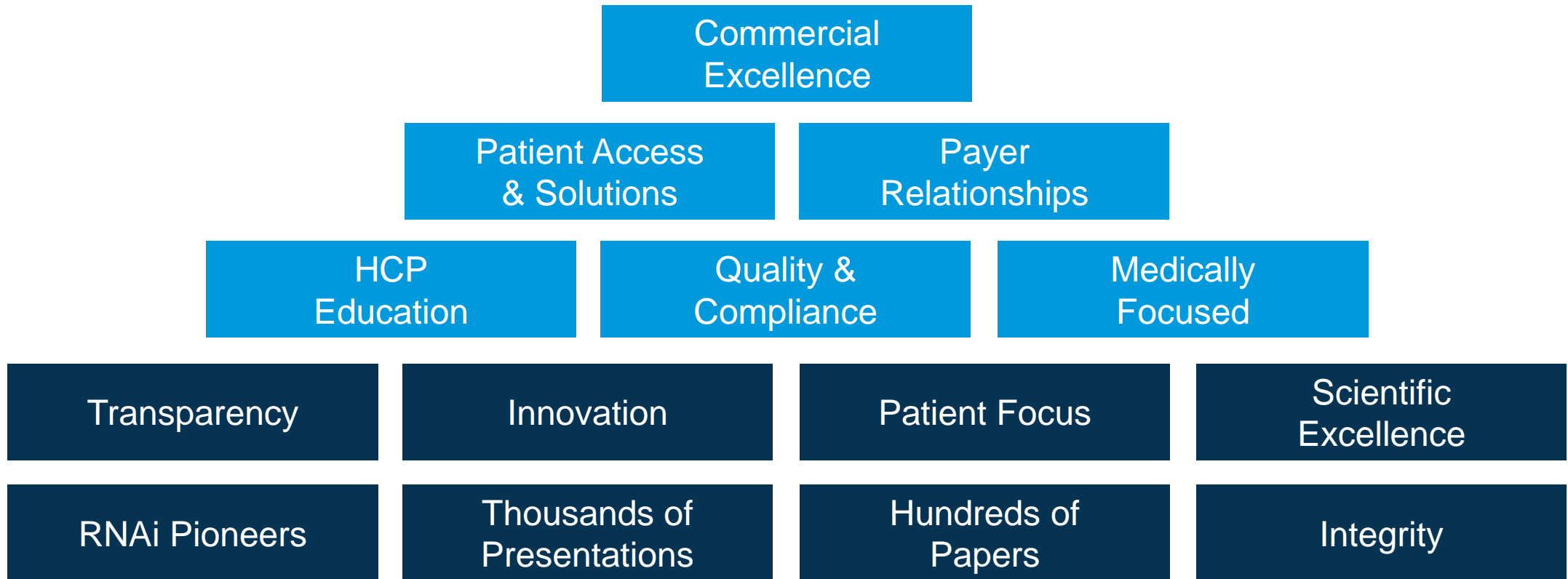


# Commercialization Strategy & Closing Statements

Barry Greene  
President

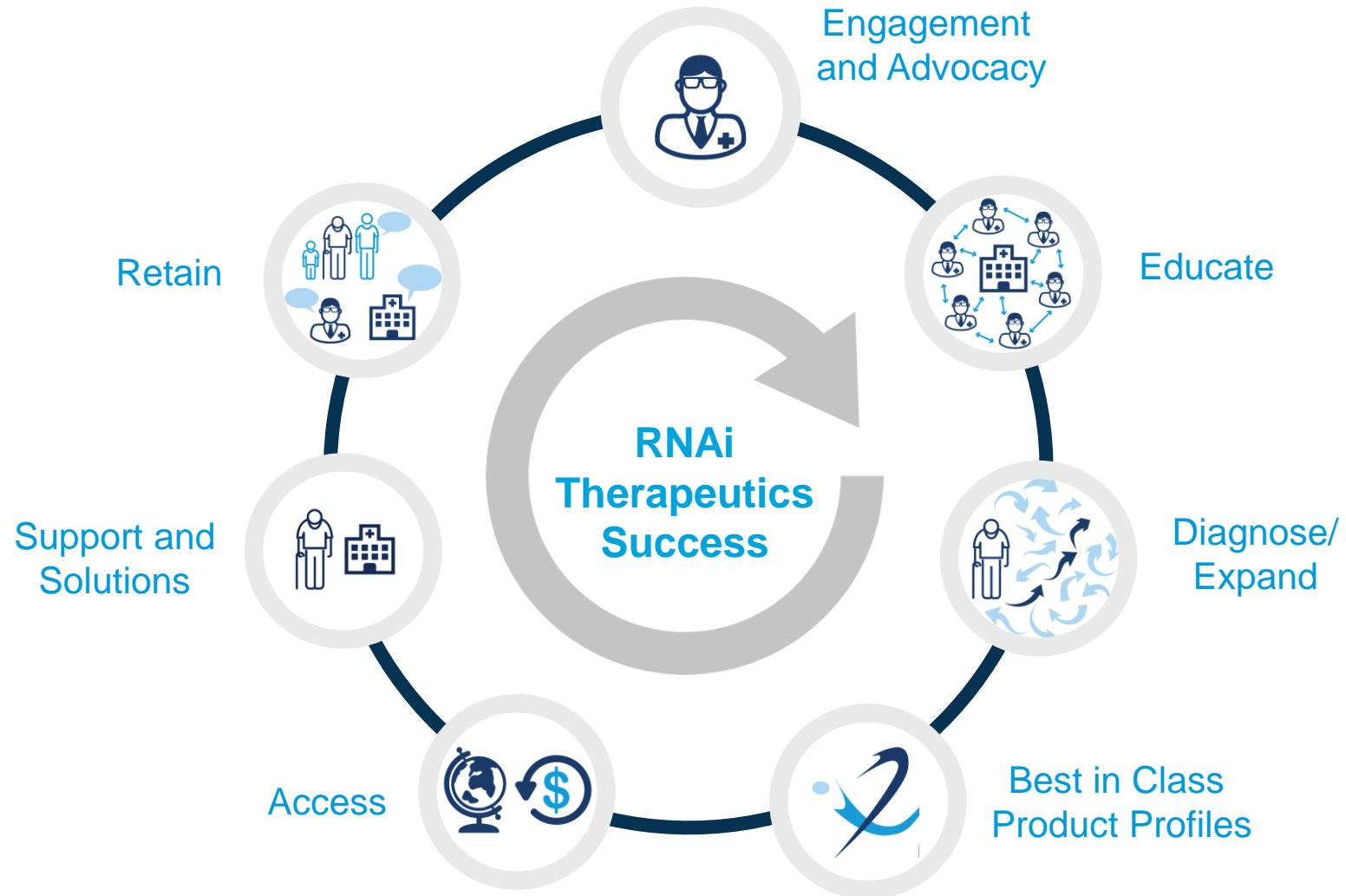
# Anylam's Commercial Transition

## Commercial Leaders

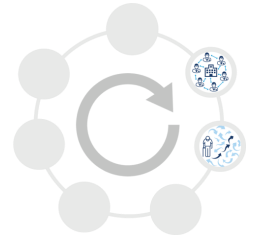


## R&D Leaders

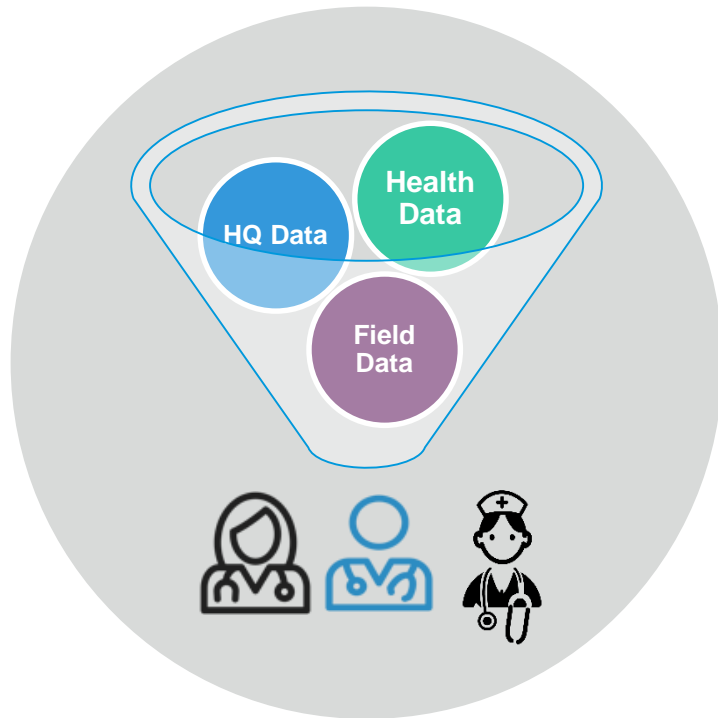
# Succeeding in Rare Disease Requires a Specific Road Map



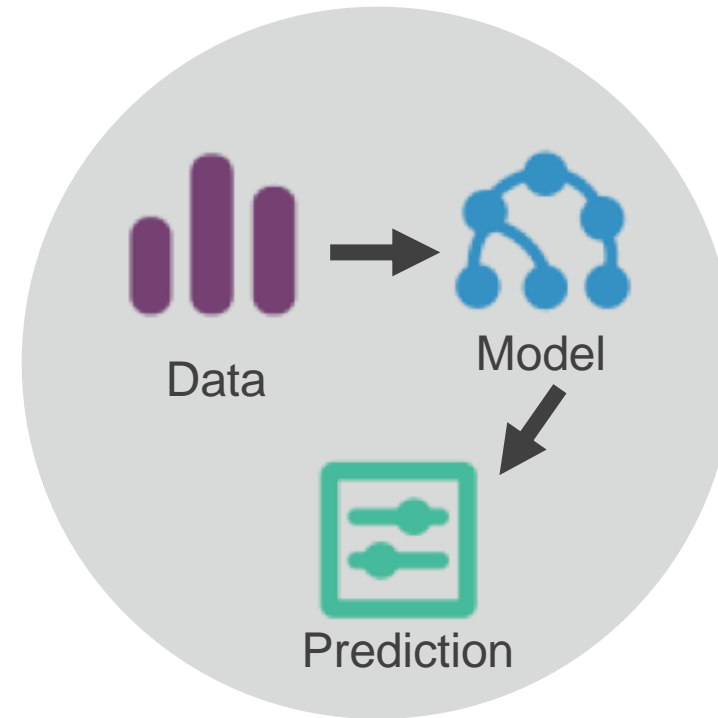
# Innovative Approaches to Discover Key Specialists and Patients



Educate  
Diagnose/Expand



**Custom HCP Lead Generation  
and Management Tool**

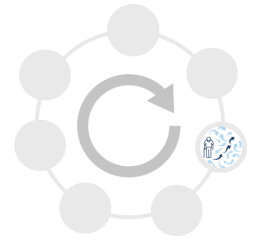


**Machine Learning Techniques  
to support Patient Discovery**





## No-Charge Third-Party Genetic Testing and Counseling Program



Diagnose/Expand

- **Anylam sponsors no-charge third-party genetic testing and counseling for individuals who may carry gene mutations known to be associated with either hATTR amyloidosis, acute hepatic porphyrias, or primary hyperoxaluria type 1.**
- **All tests and services performed by independent third parties**
- **Genetic counselors provide information and support for people who have, or may be at risk for, genetic conditions**
  - Counseling available before, during or after genetic testing
- **Genetic testing service available in U.S. and Canada. Genetic counseling service available in U.S**

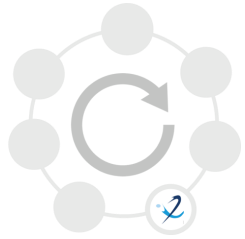
More information regarding this program available at:  
[www.anylamact.com](http://www.anylamact.com)

At no time does Anylam receive patient-identifiable information.  
Anylam receives contact information for healthcare professionals who use this program.

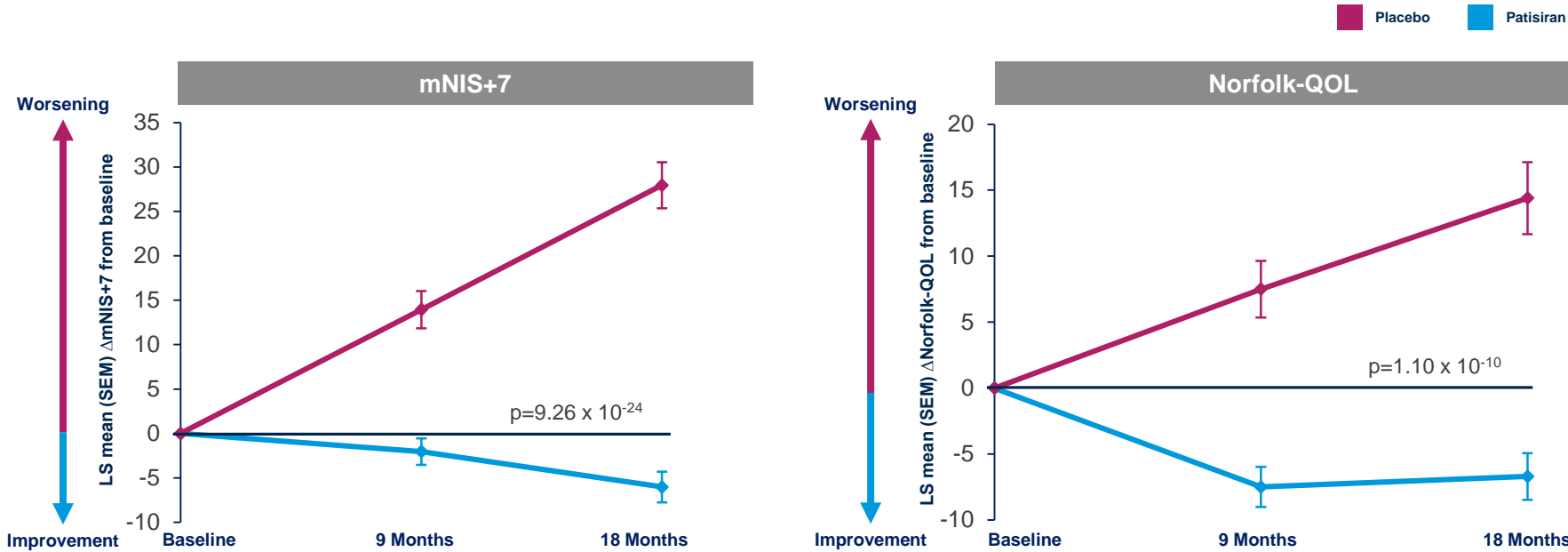


# Best-in-Class Product Profile

## APOLLO Phase 3 Study Results



Best-in-Class Product Profile



### At 18 months

- 6.0 point change relative to baseline
- 34.0 point difference relative to placebo
- 56.1% of patients improved\*

### At 18 months

- 6.7 point change relative to baseline
- 21.1 point difference relative to placebo
- 51.4% of patients improved\*

**All secondary endpoints encompassing QOL, walk speed, activities of daily living, mBMI and autonomic dysfunction met**

*The NEW ENGLAND JOURNAL of MEDICINE*

ESTABLISHED IN 1812 JULY 5, 2018 VOL. 379 NO. 1

**Patisiran, an RNAi Therapeutic, for Hereditary Transthyretin Amyloidosis**

D. Adams, A. Gonzalez-Duarte, W.D. O'Riordan, C.-C. Yang, M. Ueda, A.V. Kristen, I. Tournebise, H.H. Schmidt, T. Coelho, J.L. Berk, K.-P. Lin, G. Vita, S. Attarian, Y. Planté-Bordeneuve, M.M. Mezei, J.M. Campistol, J. Buades, T.H. Brannagan III, B.J. Kim, J. Oh, Y. Parman, Y. Sekijima, P.N. Hawkins, S.D. Solomon, M. Polydefkis, P.J. Dyck, P.J. Gandhi, S. Goyal, J. Chen, A.L. Strahs, S.V. Nochr, M.T. Sweetser, P.P. Garg, A.K. Vaishnaw, J.A. Gollob, and O.B. Suhr

**ABSTRACT**

**BACKGROUND:** Patisiran, an investigational RNA interference therapeutic agent, specifically inhibits hepatic synthesis of transthyretin.

**METHODS:** In this phase 3 trial, we randomly assigned patients with hereditary transthyretin amyloidosis with polyneuropathy, in a 2:1 ratio, to receive intravenous patisiran (0.3 mg per kilogram of body weight) or placebo once every 3 weeks. The primary end point was the change from baseline in the modified Neuropathy Impairment Score-7 (mNIS+7; range, 0 to 304, with higher scores indicating more impairment) at 18 months. Other assessments included the Norfolk Quality of Life-Diabetic Neuropathy (Norfolk-QOL-DN) questionnaire (range, -4 to 136, with higher scores indicating worse quality of life), 10-m walk test (with gait speed measured in meters per second), and modified body-mass index (modified BMI, defined as [weight in kilograms divided by square of height in meters] × albumin level in grams per liter; lower values indicated worse nutritional status).

**RESULTS:** A total of 225 patients underwent randomization (148 to the patisiran group and 77 to the placebo group). The mean (±SD) mNIS+7 at baseline was 80.9±41.5 in the patisiran group and 74.6±37.0 in the placebo group; the least-squares mean (±SE) change from baseline was -6.0±1.7 versus 29.0±2.6 (difference, -34.0 points; P<0.0001) at 18 months. The mean (±SD) baseline Norfolk-QOL-DN score was 59.6±28.2 in the patisiran group and 55.5±24.3 in the placebo group; the least-squares mean (±SE) change from baseline was -6.7±1.8 versus 14.4±2.7 (difference, -21.1 points; P<0.0001) at 18 months. Patisiran also showed an effect on gait speed and modified BMI. At 18 months, the least-squares mean change from baseline in gait speed was 0.08±0.02 m per second with patisiran versus -0.24±0.04 m per second with placebo (difference, 0.31 m per second; P<0.0001), and the least-squares mean change from baseline in the modified BMI was -3.7±0.6 versus -139.4±14.5 (difference, 135.7; P<0.0001). Approximately 20% of the patients who received patisiran and 10% of those who received placebo had mild or moderate infusion-related reactions; the overall incidence and types of adverse events were similar in the two groups.

**CONCLUSIONS:** In this trial, patisiran improved multiple clinical manifestations of hereditary transthyretin amyloidosis. (Funded by AInylam Pharmaceuticals; APOLLO ClinicalTrials.gov number, NCT01960348.)

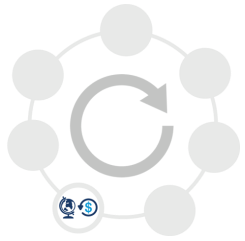
ENGL J MED 379:1 | www.n engl j med.com | July 5, 2018 11

Adams D, et al. *N Engl J Med.* 2018;379:11-21  
 \* Improvement defined as patients with <0 point increase from baseline to 18 months



# Anylam Patient Access Philosophy

Objective: Make Therapies We Develop Available to Those Who Will Benefit from Them



Access

## Help Patients

- Above all, put patients first
- Partner with patient advocacy groups, healthcare providers, and payers to support disease awareness, diagnosis, and access efforts
- Actively listen and respond to all patients seeking support and provide meaningful, practical solutions

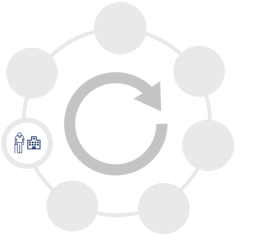
## Deliver Value to Patients and Physicians

- Demonstrate evidence-based value objectively and transparently
- Establish responsible pricing that reflects value delivered to patients, caregivers and society
- Proactively pursue reimbursement through value-based agreements and other innovative approaches
- Commit to growth through continuous innovations, not arbitrary price increases

## Be Proactive and Accountable

- Advocate for policies that promote innovation, value communication, and patient access
- Address and seek solutions to financial barriers to access
- Act with medical-scientific excellence and integrity
- Act with urgency to minimize the time it takes to get approved therapies to patients
- Track and report our efforts to help patients access therapy

# Anylam Assist™ is Here to Help Patients



Support and Solutions



## Dedicated Case Manager

Anylam Assist will connect patients with dedicated Anylam Case Manager who can provide personalized support throughout treatment process.



## Benefit Verification

Coverage for ONPATTRO™ will vary by plan and by patient. Anylam Assist can help determine patient-specific coverage requirements.



## Financial Assistance for Patients

Eligible patients may qualify for Anylam Assist Quick Start Program, Patient Assistance Program (PAP), or Commercial Copay Program.



## Treatment Coverage

Anylam Assist can explain requirements and processes for prior authorizations, claims, and appeals.



## Coding and Billing

A Field Reimbursement Director can provide education about billing, coding, and reimbursement process for ONPATTRO



## Disease and Product Education

Patient Education Liaisons are available to help patients gain better understanding of disease.



## Ordering Assistance

Anylam Assist will help with ordering and facilitation of delivery via specialty distributor or specialty pharmacy.



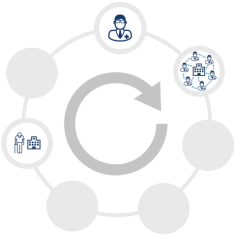
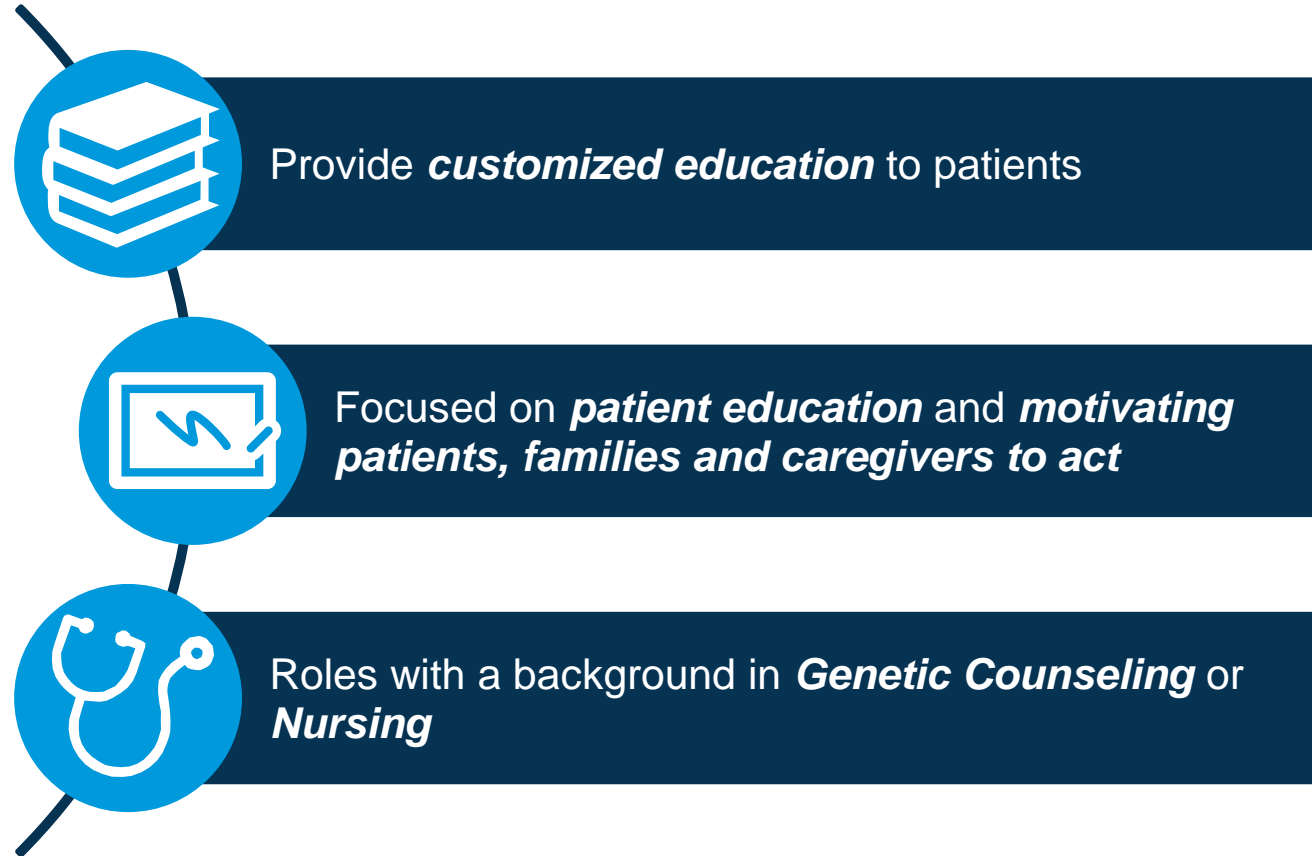
8AM–7PM ET, Monday–Friday  
☎: 1-833-256-2748 | 📠: 1-833-256-2747

To learn more about Anylam Assist,  
visit [www.AnylamAssist.com](http://www.AnylamAssist.com).



# Patient Education Roles

Trained Disease State Experts that Provide Patient Education and Support



Engagement/Advocacy  
Educate  
Support and Solutions

# Center of Excellence Formation – German Example

## Situational Analysis

- Underdeveloped, decentralized market
- 80% of patients undiagnosed or misdiagnosed
- Low disease awareness
- Poor referral network and treatment guidelines
- Few centers (i.e., APOLLO sites)

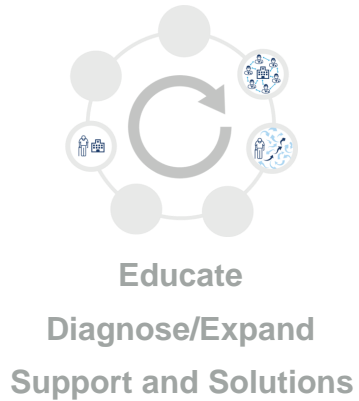
## Opportunity

- University Hospital ideal example for emerging CoE:
  - Huge referral area in large region
  - Complete infrastructure for optimized patient care
  - Expert HCPs drive multidisciplinary collaboration (Neuro, Cardio, Nephro, Hem/Onc, Gastro)
  - Plan for establishment of a CoE for ATTR

## Outcome

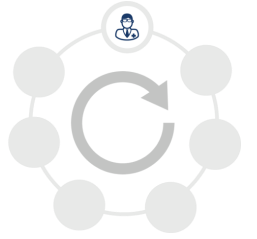
- Patient identification rate increased from <1 ATTR amyloidosis patient identified per month (pre-CoE formation) to >10 patients identified per month (post-CoE formation)

Centers of Excellence in Germany

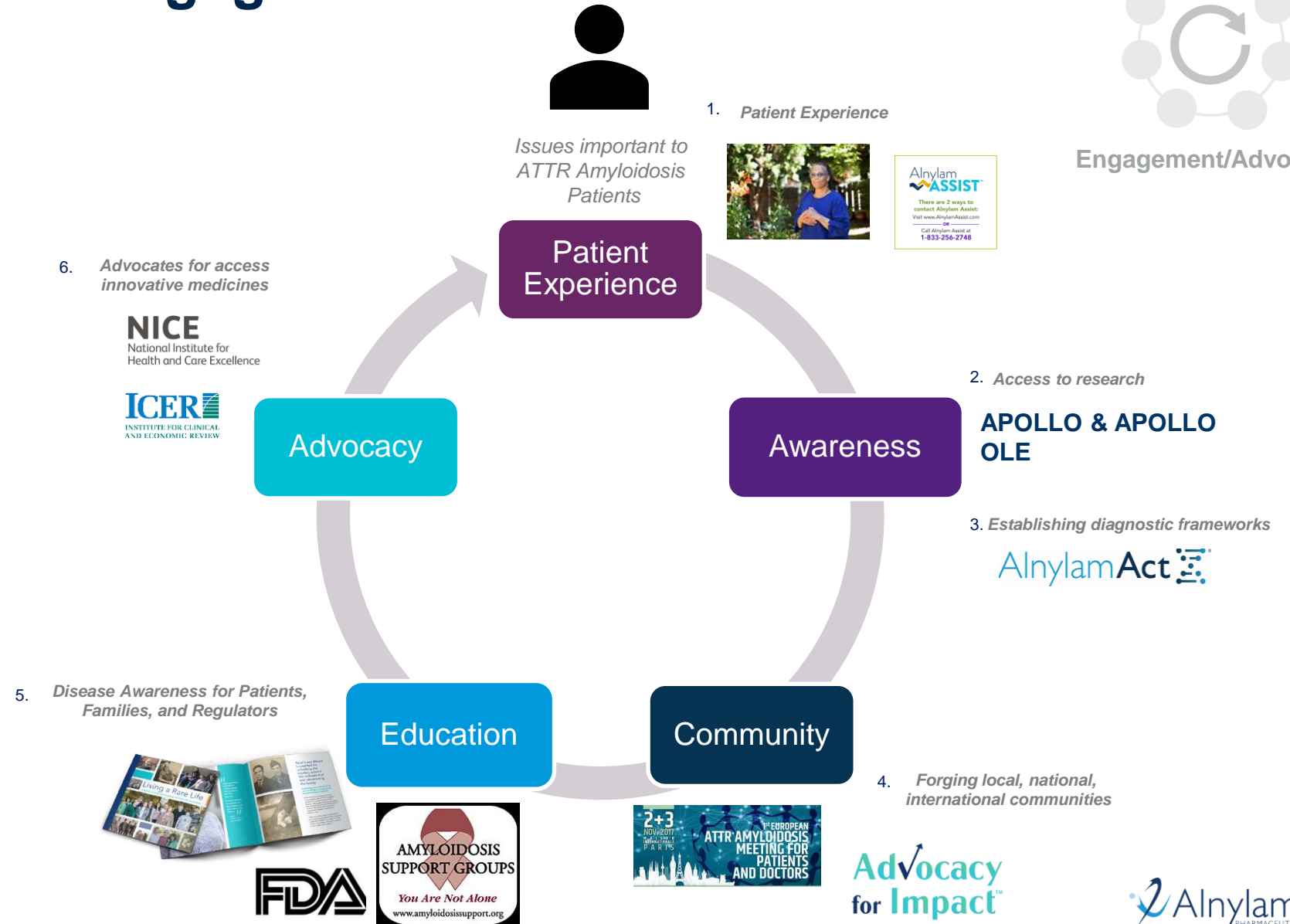


# Patient Advocacy and Engagement

Anylam's engagements with patients *throughout drug development and approval process* differentiate how we bring novel therapies to market and have *real* impact on patient lives



Engagement/Advocacy



# Global Commercialization Efforts Underway



## EU and Asia in place

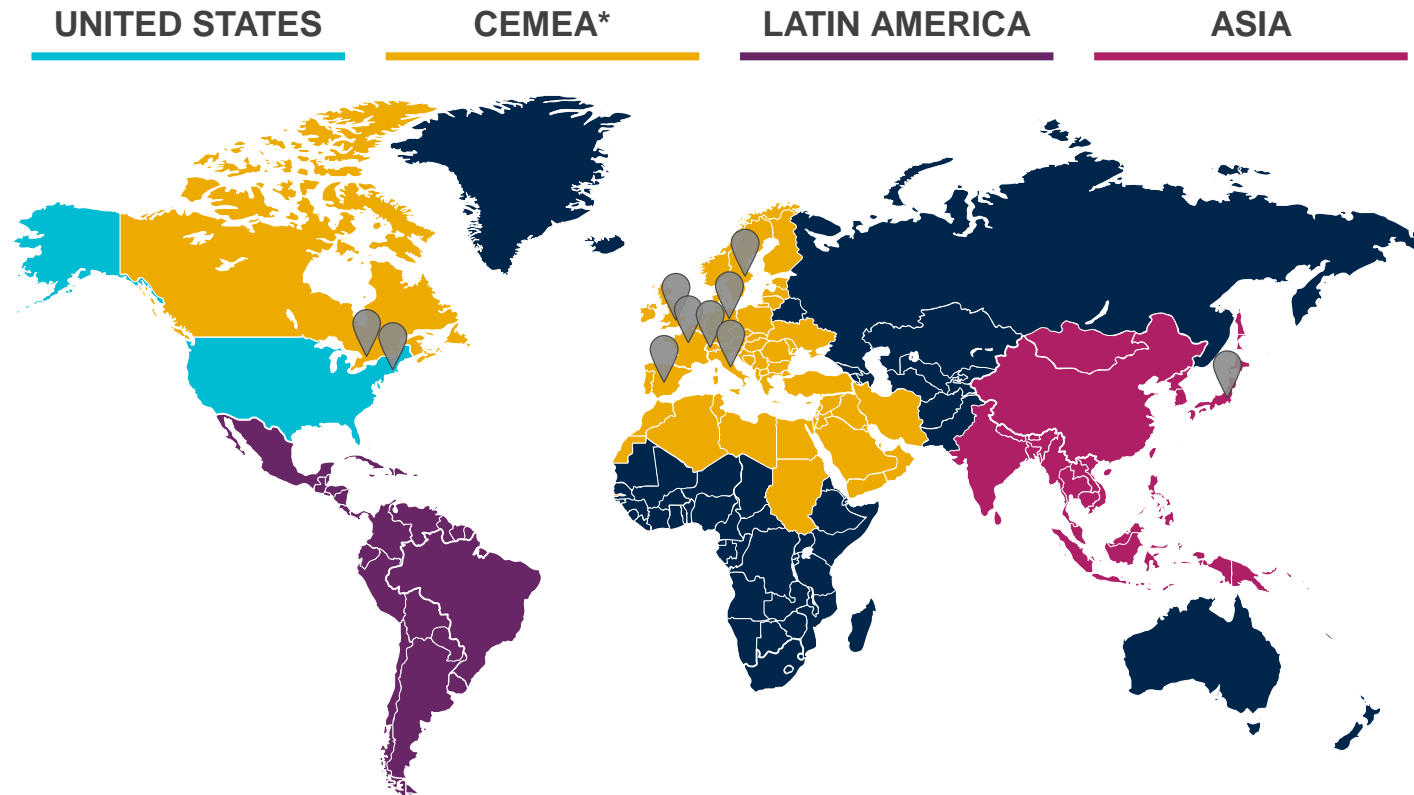
- EU launch underway (first market in Germany)
- Japan team on-board
- Preparing Canada and Switzerland
- Initiating Latin America, starting with Brazil

## Regional Support

- Market Access
- Supply Chain

## Country organizations built

- Country Manager
- Medical Affairs
- Sales and Marketing
- Local Market Access





# Commercial Innovation Summary



**onpattro**  
(patisiran) lipid complex injection

**givosiran**

**lumasiran**

**vutrisiran**



**AInylam**  
PHARMACEUTICALS  
**2020**

**Multi-pronged strategy for commercialization**

**Reproducible approach for multiple rare disease drug launches**

**Facilitate global expansion by adapting for each geographic region**

**Achieve "AInylam 2020" goals**

# Anylam R&D Day

## Summary

**Pioneering a whole new class of medicines and building a top biopharma**

**Executing on an R&D strategy that fuels future growth for years to come**

**Launching ONPATTRO, the first approved RNAi therapeutic, and building the leading ATTR amyloidosis franchise**

**Advancing late-stage pipeline with 5 Phase 3 programs - including givosiran and lumasiran - with 3 Phase 3 program readouts and 2 NDA filings in 2019 alone**

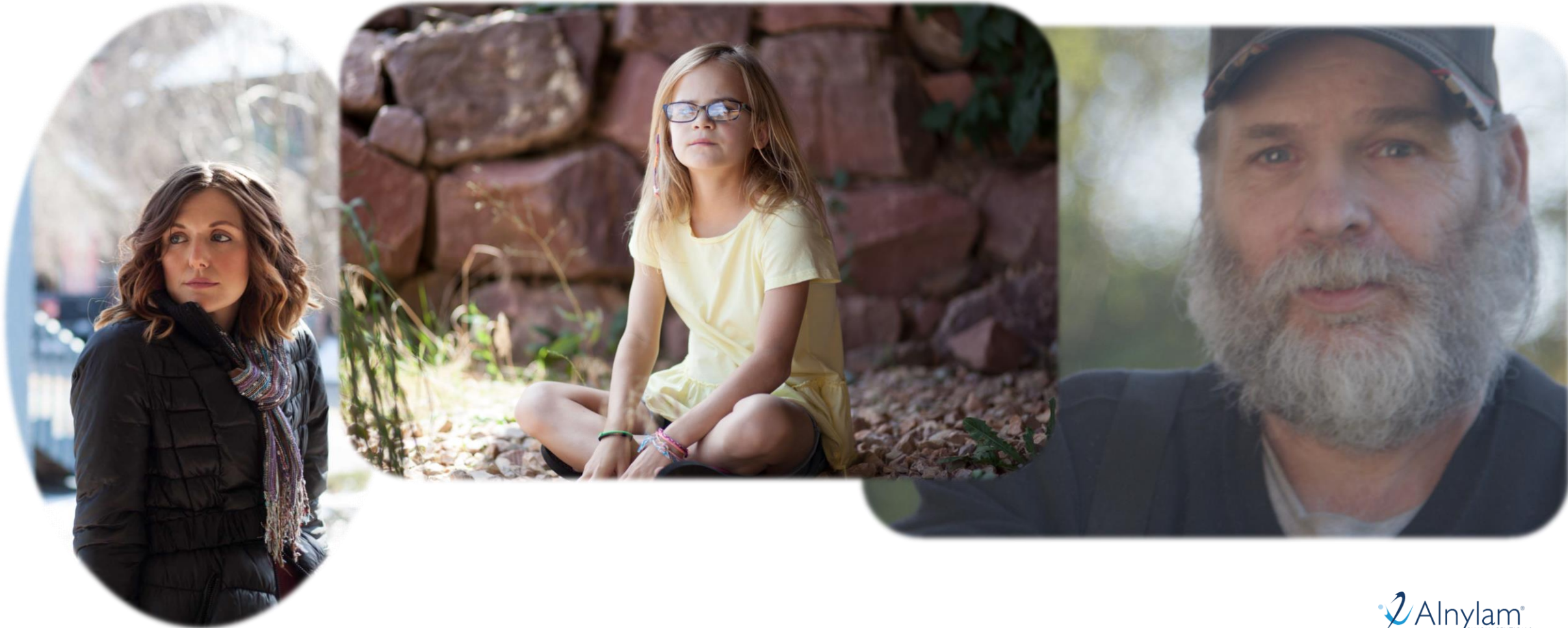
**Leading RNAi therapeutics platform technologies for sustainable innovation**


**Fueling "Next Wave" programs for new high impact medicines for patients**

**Aiming to be as innovative as a commercial company as we've been as an R&D company**

# THANK YOU

To all the Patients, Investigators, HCPs, and our Alnylam Staff!





To those who say “impossible, impractical,  
unrealistic,” we say:

**CHALLENGE ACCEPTED**